NEIGHBORHOODS RESOURCE CENTER FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT YEARS ENDED JUNE 30, 2012 AND 2011

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Edmondson, Betzler & Montgomery, PLLC

(Certified Public Accountants)

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Neighborhoods Resource Center

We have audited the accompanying statements of financial position of the Neighborhoods Resource Center (a Tennessee not-for-profit corporation, the "Center") as of June 30, 2012 and 2011, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Center's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Neighborhoods Resource Center as of June 30, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Edmondson, Betzler: Montgomery, PLLC February 7, 2013

NEIGHBORHOODS RESOURCE CENTER STATEMENTS OF FINANCIAL POSITION JUNE 30, 2012 AND 2011

ASSETS

AGGETG	2012	2011
Current assets: Cash and cash equivalents Accounts receivable	\$ 19,396 6,891	\$ 11,907 3,592
Total current assets	26,287	15,499
Property and equipment, net	432,135	440,296
Total assets	\$ 458,422	\$ 455,795
LIABILITIES AND NET ASSETS		
Current liabilities: Accounts payable Current maturites of long-term debt Accrued expenses	\$ 2,214 8,710 8,120	\$ 2,087 8,129 10,073
Total current liabilities	19,044	20,289
Long-term debt, net of current maturities	119,671_	128,224
Total liabilities	138,715_	148,513
Net assets: Unrestricted	319,707	307,282
Total net assets	319,707	307,282
Total liabilities and net assets	\$ 458,422	\$ 455,795

NEIGHBORHOODS RESOURCE CENTER STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2012 AND 2011

CURRORT AND DEVENUE.	2012	2011
SUPPORT AND REVENUE: Grant revenue Program fees Contributions Special events Miscellaneous income Net assets released from restrictions	\$ 260,497 24,897 4,414 4,764 2,780	\$ 253,766 44,419 10,178 1,880 448 53,768
Total support and revenue	297,352	364,459
EXPENSES: Program services:		
Information and technology services Organizing and support services Training and capacity building services	59,835 122,518 42,740	71,477 146,352 51,051
Total program services	225,093	268,880
Management and general Fundraising	19,946 39,888	23,825 47,651
Total expenses	284,927	340,356
Increase in unrestricted net assets	12,425	24,103
Net assets released from restrictions: Firehall restoration		(53,768)
Decrease in temporarily restricted net assets		(53,768)
Increase (decrease) in net assets	12,425	(29,665)
Net assets, beginning of year	307,282	336,947
Net assets, end of year	\$ 319,707	\$ 307,282

The accompanying notes are an integral part of these financial statements.

STATEMENT OF FUNCTIONAL EXPENSES NEIGHBORHOODS RESOURCE CENTER YEAR ENDED JUNE 30, 2012

	Total	171,776 27,258 23,591	222,625	10,730	10,666	9,508	5,472	5,003	4,166	3,469	3,124	3,088	2,752	2,307	729	989	602	284,927
		↔																↔
	Fundraising	24,049 3,816 3,303	31,168	1,502	1,493	1,331	992	200	583	486	437	432	385	323	102	96	84	39,888
	T.	↔																₩.
	Management and General	12,024 1,908 1,651	15,583	751	747	999	383	350	292	243	219	216	193	162	51	48	42	19,946
	Man	↔																↔
	Total	135,703 21,534 18,637	175,874	8,477	8,426	7,511	4,323	3,953	3,291	2,740	2,468	2,440	2,174	1,822	576	542	476	225,093
		↔																\$
se	Training and Capacity Building Services	25,766 4,089 3,539	33,394	1,610	1,600	1,426	821	751	625	520	469	463	413	346	109	103	06	42,740
ervice	Tra C B S	↔																₩
Program Services	ganizing and Support Services	73,864 11,721 10,144	95,729	4.614	4 586	4,088	2 353	2 151	1 791	1 492	1,343	1,328	1 183	000	314	295	259	122,518
	Orga	↔																8
	Information and Technology Services	36,073 5,724 4,954	46,751	2.253	2,230	1 997	1 149	, - + 5 - + 5 + 5	1,00,1	7.28	027	000	0 1 1	0.0	404 773	5 5	127	59,835
	Inform Tec Se	↔																49
		Salaries Employee benefits Payroll taxes	Total payroll and related expense	المون المعادية	Professional fees	Depreciation	Interest	Miscellaneous	Utilities	Insurance	Repairs and maintenance	Printing	l echnology	Telephone	Postage	Supplies	Occupancy	ון מעפו מווס וון מפנייוטט

The accompanying notes are an integral part of these financial statements.

59,835

\$

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2011 NEIGHBORHOODS RESOURCE CENTER

	Total	198,696 14,790 41,876	255,362	25,859	14,732	9,884	6,447	4,381	4,356	3,690	3,543	3,283	2,877	2,236	2,126	896	612		340,356
		↔																•	÷
	Fundraising	27,817 2,071 5,863	35,751	3,620	2,062	1,384	903	613	610	517	496	460	403	313	298	136	82	1	47,651
	T.	↔																	8
	Management and General	13,909 1,035 2,931	17,875	1,810	1,031	692	451	307	305	258	248	230	201	157	149	99	43		23,825
	Man	↔																	S
	Total	156,970 11,684 33,082	201,736	20,429	11,639	7,808	5,093	3,461	3,441	2,915	2,799	2,593	2,273	1,766	1,679	764	484		268,880
		↔																	8
es	Training and Capacity Building Services	29,804 2,218 6,281	38,303	3,879	2,210	1,482	296	657	653	553	532	492	432	335	319	145	92		51,051
Service	E O B S	↔																	8
Program Services	Organizing and Support Services	85,440 6,360 18,007	109,807	11.120	6.334	4.250	2.772	1,884	1,873	1,587	1,523	1 412	1 236	961	914	416	263		146,352
	Orga	↔																	\$
	Information and Technology Services	41,726 3,106 8,794	53,626	5 430	3,100	2,030	1.354	000,	920	915	2 / /	000	000 000 000	440	0.74	0 0 0 0	129	2	71,477
	Inforr Tec	₩																	↔
		Salaries Payroll taxes Employee benefits	Total payroll and related expense	مرمع المحمن تمديع	Professional fees	Depreciation	Interest	Otilities	Printing	Travel and meetings	Insurance	l echnology	Postage ::	Miscellaneous	Repairs and maintenance	Telephone	Occupancy	Supplies	

The accompanying notes are an integral part of these financial statements.

\$

NEIGHBORHOODS RESOURCE CENTER STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2012 AND 2011

		2012		2011
Cash flows from operating activities: Inrease (decrease) in net assets Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used in) operating activities:	\$	12,425	\$ ((29,665)
Depreciation (Increase) decrease in accounts receivable Decrease in prepaid expenses Increase (decrease) in accounts payable		10,666 (3,299) - 127		14,732 1,991 435 (3,203)
Decrease in accrued expenses Decrease in deferred revenue		(1,953)		(2,289) (16,667)
Net cash provided by (used in) operating activities	-	17,966		(34,666)
Cash flows from investing activities: Purchases of property and equipment		(2,506)		(8,803)
Net cash used in investing activities		(2,506)		(8,803)
Cash flows from financing activities: Principal payments on long-term debt		(7,971)		(7,458)
Net cash used in financing activities		(7,971)		(7,458)
Net increase (decrease) in cash and cash equivalents		7,489		(50,927)
Cash and cash equivalents, beginning of year		11,907		62,834
Cash and cash equivalents, end of year	\$	19,396	\$	11,907
Supplemental disclosures of cash flow information: Interest paid	\$	9,508	\$	9,884

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

Neighborhoods Resource Center (the "Center") is a private not-for-profit corporation chartered under the laws of the State of Tennessee to assist residents of various neighborhoods, primarily in low-income areas, in the formation and/or development of neighborhood organizations that identify and take action on issues affecting their neighborhoods. The Center assists residents by providing information, leadership training, consulting and supportive services, and by forming collaborative relationships with, and providing support to, institutions that serve neighborhoods.

Basis of Accounting

The financial statements of the Center have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Center is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets. The Center does not have any permanently restricted net assets.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Center considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents during the year may exceed Federal Deposit Insurance Corporation ("FDIC") limits.

Accounts Receivable Valuation

Accounts receivable are considered by management to be fully collectible, thus no valuation allowance has been recorded.

Property and Equipment

Purchased property and equipment is recorded at cost, and donated property and equipment is recorded at fair market value. Contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulation regarding how long those donated assets must be maintained, the Center reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Center reclassifies temporarily restricted net assets to unrestricted net assets at that time. Depreciation is provided over the estimated useful lives of 3 – 40 years on a straight-line basis.

Deferred Revenue

Deferred revenue includes certain amounts received in advance and is reflected as a liability. Revenue is recorded when earned pursuant to the terms of the underlying contract.

Income Tax Status

Neighborhoods Resource Center is exempt from federal income tax under Internal Revenue Code section 501(c)(3). Accordingly, no provision for income taxes has been made in the accompanying financial statements.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Classification of Expenses

The following program services are included in the accompanying financial statements:

Information and Technology Services provide neighborhood-level community asset and liability information to neighborhood organizations and the government and nonprofit agencies that serve neighborhoods, in both tabular and graphical formats by using the Geographic Information System. These services also include the deployment of computer systems and training to neighborhood and ethnic community groups for use in their community development activities.

Organizing and Support Services provide neighborhood residents and groups with hands on organizational development assistance. This support is designed to engage neighborhood residents in the development of a neighborhood organization that identifies its community goals, takes focused action to achieve its goals, and produces a group of neighborhood leaders with the capacity to carry on their community development work. This area also includes the Strategic Partnership Services which provide government and social service agencies with a nonprofit partner that brings a neighborhood perspective to specific community development projects that are city-wide or multi-neighborhood in nature.

<u>Training and Capacity Building Services</u> consist of the Neighborhood Leadership Training Institute and customized capacity building workshops. These programs are designed to provide residents with the knowledge and skills necessary to take the leading role in identifying and addressing the needs of their neighborhood.

Contributed Services

The Center receives a significant amount of donated services from unpaid volunteers. No amounts have been reflected in the financial statements for those services since they do not meet the criteria for recognition set forth by accounting principles generally accepted in the United States of America.

Events Occurring After Reporting Date

The Center has evaluated events and transactions that occurred between June 30, 2012 and February 7, 2013, which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

NOTE 2 - PROPERTY AND EQUIPMENT

Equipment consists of the following:

	2012	2011
Land	\$ 171,250	\$ 171,250
Building	276,353	276,353
Office furniture and equipment	34,931	34,931
Computer equipment	59,489	56,984
	542,023	539,518
Less accumulated depreciation	(109,888)	(99,222)
	\$ 432,135	\$ 440,296

The Center purchased land and a building (Firehall #1 in the Historic Germantown Nashville neighborhood) from the Metropolitan Government of Nashville and Davidson County ("Metro") for \$86,000. Both parties agreed to terms that will ensure this property's continued use for the public's good. Central to this is the term that allows the Center to lease or sell the property to any "non-profit organization" as long as the building is used for a purpose allowed by 26 U.S.C. § 501 (c)(3).

If this property ceases to be used for any of the aforementioned activities the property, at Metro's option, may be purchased back by Metro. Should this occur, the Center, or the property's subsequent owner, would be compensated for its entire investment in the property including the original purchase price plus the original value of all capital improvements made to the property plus an amount equal to, or greater than 60% of all the appreciated value of the property.

NOTE 3 - LONG-TERM DEBT

A summary of long-term debt as of June 30, is as follows:

	2012
Note payable due in monthly installments of \$677, including interest at a fixed rate of 7.40%, through November 2022, secured by real estate.	\$ 58,258
Note payable due in monthly installments of \$768, including interest at a fixed rate of 7.53% through February 2023, secured by real estate.	70,123
Total long-term debt Less current installments Long-term debt, net of current installments	128,381 (8,710) \$ 119,671

NOTE 3 - LONG-TERM DEBT (CONTINUED)

A summary of future maturities of long-term debt as of June 30, 2012 is as follows:

<u>Year</u>	<u>Amount</u>
2013 2014 2015 2016 2017 2018 and thereafter	\$ 8,710 9,332 10,000 10,714 11,481 78,144
Total	\$ 128,381

NOTE 4 - RETIREMENT PLAN

The Center has a defined contribution retirement plan available to employees with at least one year of service. Costs for the years ended June 30, 2012 and 2011 were \$1,760 and \$2,620, respectively.

NOTE 5 - COMMITMENTS AND CONTINGENCIES

The Center receives a substantial amount of its support from government and the United Way. Support from United Way for the years ended June 30, 2012 and 2011 was approximately 83.5% and 75.3%, respectively, of total support and revenue. A significant reduction in the level of this support, if this were to occur, may have an affect on the Center's programs and activities.