

Tennessee Performing Arts Center
FY16 Annual Budget

REVENUES

Ticket Sales	\$9,718,540
Rental Income	\$549,492
Salary & Wage Reimbursements	\$668,781
Other Reimbursements	\$287,934
F&B Sales	\$1,158,028
Ticketing Service Charges	\$554,449
Other BXO Fees	\$144,524
Ticketing Royalties	\$1,545,614
Consulting Income/Sales Tax Rebate	\$709,810
Sponsorships	\$246,400
Other Earned Income	\$92,815
Subtotal Earned Revenue	\$ 15,676,386

Grant Income	\$281,500
Interest Income	\$0
Fundraising	\$1,152,400
Assn/Orgn Contributions	\$0
In-Kind Contributions	\$757,500
Endowment Earnings	\$832,825
State Maintenance Grant	\$0
Subtotal Contributed Revenue	\$3,024,225

Facility Improvement Fees	\$668,473
Total Revenue	\$19,369,084

EXPENSES

Artists fees	\$5,982,743
Contract Labor	\$1,499,358
Presenter/Promoter Profit Sharing	\$58,269
Custodial	\$107,210
Security	\$132,922
Production Miscellaneous	\$353,202
Marketing - Programming	\$1,070,842
Salaries	\$3,558,427
Wages - Full Time	\$882,519
Wages - Part Time	\$789,506
Employee Related Expenses	\$1,007,281
Concessions Supplies	\$312,476
House & Tech Supplies	\$48,295
Uniforms & Alterations	\$6,060
Insurance	\$133,155
Telephone	\$97,613
Professional Consulting	\$378,741
Postage	\$31,539
Repairs & Maintenance	\$342,930
Printing & Reproduction	\$79,964
Equipment Rentals	\$140,479
Office & Computer Supplies	\$31,440
Freight & Shipping	\$0
Fees-Ticketing/Bank/Other	\$24,895
Interest Expense	\$11,366
Meals & Entertainment	\$103,248
Travel - Air/Hotel/Auto	\$84,355
Credit Card Fees	\$365,088
Cash (Over) and Short	\$1,000
Bad Debt Expense	\$3,000
Marketing - Institution	\$795,781
Transportation Grants Expense	\$5,500
Dues and Publications	\$103,872
Depreciation & Amortization	\$534,865
State Maintenance Expenses	\$0
Miscellaneous Expense	\$210,393
Total Expenses	\$19,288,335

Net Profit (Loss)	\$80,750
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