

Bethesda Workshops

2022 Operating Budget

				2022 Budget
	TOTAL CENSUS			285
Participant fees	(FEES \$2,750 / \$4,000 / \$5,000)			864,550
Less: Discounts/Scholarships		6.0%		(51,873)
Net participant fees				812,677
Contributions - Scholarships				15,000
Consulting & training income				8,000
Product sales				5,000
Other income				-
Interest income				2,000
Total Income				842,677
EXPENSES				
Workshop expenses:				
Leader fees (NOT incl travel)				167,160
Travel				22,695
Lodging				91,510
Meals				29,500
Supplies (NOT incldng COS-inventory)				15,500
COS-inventory				4,400
Giveaways				6,500
Helpers/Cleanup				11,588
Credit Card Processing		3.5%		28,444
Total Workshop expenses				377,297
Salaries				261,646
Benefits (including payroll taxes)		12%		31,398
Total Salaries & Benefits				293,044
Professional expenses (NOT incl professional ins)				37,700
Marketing-Operations				5,150
Marketing-Development				3,800
Alumni Development				190
General overhead				19,500
Total Professional/Marketing/Overhead				66,340
Building Expenses:				
Mortgage Payments - Interest				24,500
Utilities/Internet/Phone/Cameras				19,650
Property Tax (exempt)				-
Land & Grnds incl trash/compost p/u				4,400

Property & Gen Liability Insurance			17,000
Maintenance & Repairs			12,500
Total Building & Occupancy			78,050
Total Expenses			814,730
PROFIT/LOSS			27,947
Depreciation (26K furnishings + 25K building + 2022 ROOF (\$30,000))			53,000
PROFIT/LOSS BEFORE DEVELOPMENT & OTHER INCOME			(25,053)
Development:			
Donations			50,000
Expenses			-
Other Income - investment			1,000
Other Income - 2021 PPP/Prop tax refund			-
Net Development/Other income			51,000
NET INCOME			25,947