Blood Water Mission Inc 2023 Budget January - December 2023

| | _ | Totals |
|-------------------------------|----|--------------|
| Revenue | | |
| Annual Giving | | 1,193,000.00 |
| Major Gifts | | 789,610.00 |
| Grants (Non-Government) | | 350,000.00 |
| Total Revenue | \$ | 2,332,610.00 |
| Gross Profit | \$ | 2,332,610.00 |
| Expenditures | | |
| 5200 Program Support | | 796,856.00 |
| 6000 Human Resources | | 1,114,657.91 |
| 6035 Contract Services | | 69,700.00 |
| 6050 Professional Fees | | 39,810.00 |
| 6070 Fees | | 27,145.00 |
| 6080 Occupancy | | 84,270.00 |
| 6100 Technology | | 19,055.00 |
| 6120 Office Expense | | 23,116.00 |
| 6140 Travel & Entertainment | | 49,800.00 |
| 6160 Events and Promotions | | 43,210.00 |
| 6180 Communication Production | | 12,600.00 |
| 6190 Donor Management | | 90,810.00 |
| 6500 Board Expenses | | 1,084.00 |
| Total Expenditures | \$ | 2,372,113.91 |
| Net Operating Revenue | \$ | (39,503.91) |
| Other Expenditures | | |
| 7075 Depreciation Expense | | 3,000.00 |
| Total Other Expenditures | \$ | 3,000.00 |
| Net Other Revenue | \$ | (3,000.00) |
| Net Revenue | \$ | (42,503.91) |
| Projected Expenses by: | |] |
| Dreaman Convice Evenences | | 750/ |

| Projected Expenses by: | |
|-------------------------------|-----|
| Program Service Expenses | 75% |
| Management & General Expenses | 11% |
| Fundraising Expenses | 14% |