

REVENUE

4000 GIVING SOCIETIES \$43,100.00

4010	Neighborhood Organizations			
4020	Households / Individuals			
4030	United Way Designations			

4100 CORPORATE GIFTS & SPONSORSHIPS \$116,900.00

4110	Gifts			
4120	Sponsorships			

4200 GRANTS \$0.00

4300 CONTRACTS \$0.00

4310	Metropolitan Nashville & Davidson County			

4400 FUNDRAISERS & EVENTS \$0.00

4410	Advertising			
4420	Ticket Sales			
4430	Vendor Fees			
4440	Entry Fees			
4450	Merchandise Sales			
4460	Other Sales			
4470	Onsite Donations			

4600 SERVICE & USAGE FEES \$0.00

4610	Fee for Service			
4630	Facility Usage Fee			
4640	Fee for Copies & Supplies			

4900 IN-KIND DONATIONS

SUBTOTAL \$160,000.00

SUPPLEMENT FROM SALE OF PROPERTIES \$140,000.00

TOTAL REVENUE \$300,000.00

EXPENSES

5000 BUSINESS EXPENSES \$5,110.00

5010	Administrative Filing Fees		\$45.00	
5020	Licenses, Permits & Renewals		\$325.00	
5021	Charitable Solicitations Permit	\$275.00		
5022	Alarm Registration	\$50.00		

5030	Insurance		\$2,800.00	
5031	Liability Insurance	\$1,500.00		
5032	Directors & Officers Insurance	\$800.00		
5033	Special Event Insurance	\$500.00		
5040	Bank & Credit Card Fees		\$50.00	
5050	Finance Charges		\$100.00	
5060	Memberships		\$550.00	
5061	Center for Nonprofit Management	\$200.00		
5062	Hands On Nashville	\$175.00		
5063	Association of Fundraising Professionals	\$175.00		
5070	Subscriptions		\$120.00	
5100	Credit Card Processing		\$200.00	
5110	Postage & Delivery		\$750.00	
5120	Post Office Box		\$170.00	

5200 SALARIES & BENEFITS \$179,010.00

5210	Salaries		\$164,800.00	
5211	Executive Director	\$61,800.00		
5212	Leadership Development Specialist	\$51,500.00		
5213	Development Coordinator	\$51,500.00		
5220	Payroll Taxes		\$12,610.00	
5230	Workers Comp		\$600.00	
5240	Payroll Processing Fees		\$1,000.00	
5250	Medical Benefits	\$0.00		

5300 PROFESSIONAL SERVICES \$19,400.00

5310	Contract Accountant		\$8,400.00	
5320	Audit & 990 Preparation		\$5,000.00	
5330	Legal		\$300.00	
5340	Consulting		\$500.00	
5350	Training		\$1,200.00	
5360	Grant Writing		\$4,000.00	

5400 MARKETING & COMMUNICATIONS \$16,200.00

5410	Outside Copying & Printing		\$3,000.00	
5411	Production & Layout			
5420	Online Tools		\$1,600.00	
5423	Website (Wix & GoDaddy)	\$400.00		
5424	Donor Processing Subscription Fee (Network for Good)	\$1,200.00		
5430	Communications Package (Internet, Phone & Cable Bundle)		\$2,100.00	
5431	Communications Equipment	\$0.00		
5432	Plans & Service	\$2,100.00		
5433	Installation & Maintenance	\$0.00		
5440	Mobile Phone		\$1,500.00	
5441	Phone & Accessories	\$0.00		
5442	Plans & Services	\$1,500.00		

5450	Advertising		\$7,500.00	
5451	Print	\$2,000.00		
5452	Radio	\$2,000.00		
5453	Television	\$3,000.00		
5454	Online	\$500.00		
5460	Outreach Events		\$500.00	

5500 EVENTS \$26,950.00

5510	Permits & Licenses		\$1,000.00	
5520	Rental & Service Fees		\$11,000.00	
5530	Building Supplies		\$1,000.00	
5540	Honorariums Gifts & Prizes		\$5,500.00	
5550	Catering		\$4,200.00	
5560	Food Products & Supplies		\$3,000.00	
5570	Merchandise		\$1,250.00	

6000 OFFICES & TRAINING CENTER \$31,300.00

6010	Rent		\$23,000.00	
6030	Utilities		\$5,600.00	
6032	Gas	\$2,400.00		
6033	Electric	\$3,200.00		
6040	Security System		\$500.00	
6050	Janitorial Supplies & Services		\$350.00	
6060	Parts & Repairs		\$250.00	
6080	Storage Expenses		\$1,600.00	

6200 EQUIPMENT & TECHNOLOGY \$9,067.00

6210	Office Equipment		\$500.00	
6220	Copier		\$7,400.00	
6221	Lease + Insurance	\$2,300.00		
6222	Parts & Service	\$100.00		
6223	Copies	\$5,000.00		
6230	Equipment & Technology Rentals		\$117.00	
6231	Postage Meter	\$117.00		
6250	Equipment Repairs		\$100.00	
6260	Hardware & Accessories		\$500.00	
6270	Software		\$250.00	
6280	Computer Repairs		\$200.00	

6300 TRAINING & OFFICE SUPPLIES \$3,000.00

7000 TRAVEL & ENTERTAINMENT \$6,550.00

7100	Local		\$2,950.00	
7110	Ground Transportation	\$100.00		
7120	Mileage Reimbursement	\$600.00		
7130	Parking Fees	\$250.00		
7140	Meals	\$2,000.00		

7200	Out-of-County		\$3,600.00	
7210	Flight	\$1,000.00		
7215	Baggage	\$300.00		
7220	Ground Transportation	\$200.00		
7230	Mileage Reimbursement	\$50.00		
7240	Parking Fees	\$50.00		
7250	Acommodations	\$1,000.00		
7260	Meals	\$1,000.00		

SUB-TOTAL

\$296,587.00