Budget 2015 - Summary

	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Operating Revenue	1,258,172	951,000	977,490	993,000	1,102,336	916,500	1,216,249
Operating Expense	(1,201,250)	(1,234,248)	(908,651)	(1,237,880)	(658,248)	(1,170,970)	(909,995)
Net Operating	**56,922**	**(283,248)**	**68,838**	**(244,880)**	**444,088**	**(254,470)**	**306,255**
Restricted Capital Revenue	449,000	449,000	434,766	448,000	897,587	435,000	392,178
Restricted General Revenue	-	-	11,325	-	10,682	-	3,813
Restricted Capital Expense	(205,000)	(275,000)	(132,991)	(283,000)	(92,215)	(714,000)	(129,281)
Restricted General Expense	-	-	-	-	(2,130)	-	(870)
Net Restricted	**244,000**	**174,000**	**313,100**	**165,000**	**813,924**	**(279,000)**	**265,840**
Net Operating plus Net Restricted	**300,922**	**(109,248)**	**381,939**	**(79,880)**	**1,258,012**	**(533,470)**	**572,094**

Operating - Budget 2015

	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Operating Revenues							
Fundraising Events (Schedule A)	515,000	502,000	497,329	538,000	427,159	468,000	498,434
General Donations	375,000	300,000	199,790	300,000	428,521	290,000	510,288
Donations in Honor & Memory	42,000	42,000	25,751	42,000	55,329	35,000	43,452
Quarterly Newsletter Donations	40,000	40,000	29,790	40,000	51,276	40,000	34,313
Year-End Mailing	20,000	18,000	14,449	18,000	23,699	20,000	15,306
Direct Mail Income	214,672	1,000	163,928	1,000	1,510	5,000	852
Room Rental	15,000	15,000	6,540	15,000	15,190	20,000	11,681
Family Room Income	16,500	18,000	19,316	24,000	17,645	23,500	24,857
Interest & Dividend Income	20,000	15,000	20,596	15,000	82,007	15,000	77,067
Total Operating Revenue	**1,258,172**	**951,000**	**977,490**	**993,000**	**1,102,336**	**916,500**	**1,216,249**
Operating Expenses							
House Operations (Schedule B)	609,457	600,187	455,516	579,582	561,214	567,262	531,267
Family Room (Schedule B)	59,600	60,550	36,887	61,150	44,501	61,210	52,651
Administration (Schedule C)	207,777	203,726	149,937	202,323	208,162	197,215	191,902
Fundraising Events (Schedule A)	109,800	103,275	69,713	113,875	96,370	104,923	107,527
Communications (Schedule D)	198,706	110,100	155,929	120,200	159,947	115,300	171,387
Volunteer (Schedule E)	4,210	4,710	489	4,960	113	5,460	1,863
Human Resources (Schedule F)	11,700	11,700	4,514	11,700	6,665	11,600	6,016
Total Operating Expenses before Depreciation	**1,201,250**	**1,094,248**	**872,985**	**1,093,790**	**1,076,971**	**1,062,970**	**1,062,613**
Unrealized Gain McCIP	-	-	81,264	-	558,110	-	296,883
Depreciation Expense	-	140,000	116,930	144,090	139,386	108,000	144,265
Total Operating Expenses	**1,201,250**	**1,234,248**	**908,651**	**1,237,880**	**658,248**	**1,170,970**	**909,995**
Excess Operating Revenues	**56,922**	**(283,248)**	**68,838**	**(244,880)**	**444,088**	**(254,470)**	**306,255**

Schedule A
Fundraising Revenue & Expense - Budget 2015

	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Fundraising Revenue							
Telecast	120,000	110,000	125,747	115,000	101,970	110,000	116,364
Golf Ball	65,000	70,000	57,666	70,000	71,309	80,000	60,385
Hustle for the House	50,000	40,000	42,522	40,000	21,350	40,000	38,452
McDonalds 365	40,000	40,000	136,081	40,000	-	-	-
D'Vine Selections	30,000	40,000	3,950	40,000	19,785	40,000	28,045
Red Shoe Crew	3,000	-	3,935	-	-	-	-
Giving Tree Income	10,000	10,000	7,670	9,000	9,960	9,000	9,400
Pull Tabs	13,000	12,000	7,276	11,000	16,312	11,000	10,894
Share A Night	20,000	20,000	7,271	20,000	9,310	20,000	19,285
Midwinter Blues Bash	35,000	35,000	15,725	45,000	35,086	40,000	50,209
Art at The Artesia	-	-	-	5,000	-	4,000	5,833
Annual Benefits							
Dillards	26,000	33,000	22,529	33,000	26,169	33,000	33,759
SS Reid	-	-	-	-	-	-	500
Tennessee Trucking	10,000	10,000	12,184	10,000	11,660	10,000	9,139
ADPi	13,000	11,000	6,483	11,000	17,224	11,000	11,809
Outside Benefits							
Miscellaneous Events	70,000	60,000	44,290	50,000	77,024	50,000	55,367
RMH Birthday	-	-	-	-	1,000	-	-
Wells Fargo Golf	-	-	4,000	30,000	9,000	-	45,548
Southwest Airlines Golf	10,000	11,000	-	9,000	-	10,000	3,445
Total Fundraising Revenue	**515,000**	**502,000**	**497,329**	**538,000**	**427,159**	**468,000**	**498,434**

Schedule of Telecast Expense	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
TV Cost	30,000	30,000	28,000	30,000	28,000	30,000	29,391
Postage	400	400	485	500	359	500	474
Phones	1,000	1,000	-	1,000	-	1,000	-
Printing	200	200	543	150	599	150	-
Office Supplies	-	50	-	50	-	50	64
Recognition	500	500	924	500	488	500	424
Hospitality	500	425	836	450	397	450	366
VIP	-	-	-	-	-	-	150
First Giving Online Fundraising	-	-	-	-	-	-	-
Total Telecast Expenses	**32,600**	**32,575**	**30,787**	**32,650**	**29,842**	**32,650**	**30,869**

Schedule of Golf Ball Expense	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Tournament Cost	11,000	15,000	-	15,000	10,049	15,000	3,565

Food	6,000	6,000	528	6,000	5,887	6,500	480
Beer/Wine/Liquor	100	100	-	100	-	-	74
Volunteer Shirts	-	-	-	-	-	600	14,260
Printing	1,100	1,100	123	1,400	711	1,400	1,060
Hole Sign Printing	150	150	-	150	46	150	17
Postage	400	600	134	600	362	600	738
Awards	7,000	1,400	993	1,400	7,550	1,350	3,024
Hole In One Insurance	1,750	1,750	-	1,750	1,620	1,750	1,700
Total Golf Ball Expenses	**27,500**	**26,100**	**1,778**	**26,400**	**26,225**	**27,350**	**24,918**

Schedule of D'Vine Selections Expense	**2015 Budget**	**2014 Budget**	**2013 As of 10/31**	**2013 Budget**	**2013 Actual**	**2012 Budget**	**2012 Actual**
Food	900	900	-	1,000	800	900	774
Location Rental/Cleaning	700	700	250	700	-	700	375
Printing	1,500	1,600	91	1,600	1,426	1,600	1,750
Postage	400	400	268	800	306	800	636
Liquor License	100	100	100	100	100	100	100
Rentals	1,300	1,300	-	1,400	1,182	1,400	1,332
Entertainment	300	300	-	300	300	300	300
Parking	600	600	-	600	1,030	600	550
Advertising/PR	-	-	-	-	-	-	-
Wine Glasses	1,000	1,000	-	1,000	728	1,000	1,544
Total D'Vine Selection Expenses	**6,800**	**6,900**	**709**	**7,500**	**5,872**	**7,400**	**7,361**

Schedule of Midwinter Blues Bash Expense	**2015 Budget**	**2014 Budget**	**2014 As of 10/31**	**2013 Budget**	**2013 Actual**	**2012 Budget**	**2012 Actual**
Location Rental	1,000	1,000	-	1,000	1,000	500	-
Food / Liquor	12,000	12,000	9,930	11,200	12,166	11,000	11,472
Decorations / Gifts	-	-	-	-	-	-	-
Entertainment	300	300	-	300	-	300	300
Advertising / Promotions	-	-	-	-	-	-	-
Printing	1,350	1,350	789	1,500	1,365	2,200	1,365
Postage	400	400	26	440	86	440	365
Rentals	-	-	-	-	-	-	-
Photographer	-	-	-	-	-	-	-
Patron Goodie	1,200	1,200	1,311	1,200	1,450	1,300	1,005
Total Midwinter Blues Bash Expenses	**16,250**	**16,250**	**12,055**	**15,640**	**16,067**	**15,740**	**14,506**

Schedule of Hustle for the House Expense	**2015 Budget**	**2014 Budget**	**2014 As of 10/31**	**2013 Budget**	**2013 Actual**	**2012 Budget**	**2012 Actual**
Road Closure Cost / Police Security	6,000	5,400	4,670	4,620	5,361	6,800	4,911
Start Finish / Chip Timing	2,700	2,700	2,645	3,000	2,675	3,000	3,020
Bibs	600	500	519	600	451	250	626
Food	700	700	836	100	927	100	758
Rentals	250	250	272	450	238	700	589
Awards	1,300	1,300	695	1,400	1,265	1,500	321
Printing	100	100	126	265	47	150	436
Postage	-	-	-	-	-	-	-
Signage Printing	250	250	325	250	230	150	-

First Giving Online Fundraising	-	-	-	-	-	-	-
Participants Shirts	5,000	5,000	6,625	5,000	5,253	3,200	5,534
Entertainment	300	300	380	150	330	300	502
PortaJohns/Cones/Barricades	1,000	1,000	1,415	1,040	-	-	-
Volunteer Shirts	450	250	248	450	223	-	-
Total Hustle for the House Expenses	**18,650**	**17,750**	**18,756**	**17,325**	**16,999**	**16,150**	**16,697**

Schedule of Art at the Artesia Expense	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Food	-	-	-	100	-	-	-
Location Rental	-	-	-	10	-	-	-
Printing	-	-	-	450	-	477	-
Postage	-	-	-	-	-	-	-
Rentals	-	-	-	-	-	-	633
Entertainment	-	-	-	-	-	-	-
Parking	-	-	-	-	-	-	-
Artist Commission	-	-	-	10,000	-	-	-
Artist Supplies	-	-	-	100	-	156	-
Total Art at the Artesia Expenses	**-**	**-**	**-**	**10,660**	**-**	**633**	**633**

Other Fundraising	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Other Fundraising Expenses	4,000	1,000	3,797	1,000	476	1,000	-
Giving Tree Expenses	1,000	500	542	500	664	500	581
Wells Fargo Golf Expenses	-	-	-	-	-	-	3,921
Pull Tab House Expenses	500	500	36	500	226	500	8,042
Red Shoe Crew Expenses	1,000	500	753	500	-	-	-
County Campaign Expense	1,000	1,000	-	1,000	-	1,000	-
Birthday Party Expenses	-	-	-	-	-	-	-
Art at the Artesia Expense	-	-	-	-	-	1,000	-
First Giving Online Fundraising	500	200	500	200	-	-	-
Total Other Fundraising Expenses	**8,000**	**3,700**	**5,628**	**3,700**	**1,366**	**4,000**	**12,544**

Restricted - Budget 2015

	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual	
Restricted Capital Revenue								
McDonald's Collection Boxes	275,000	275,000	209,501	275,000	237,552	250,000	210,611	
McDonald's ProAm Golf	120,000	120,000	246	120,000	142,114	110,000	175,517	
McDonald's World Children's Day	50,000	50,000	-	50,000	-	60,000	-	
McCIP Interest & Dividends	1,000	1,000	352	1,000	2,896	-	1,863	
Gifts & Grants for Building	3,000	3,000	224,667	2,000	515,025	15,000	4,186	Includes Flc
Total Restricted Capital Revenue	**449,000**	**449,000**	**434,766**	**448,000**	**897,587**	**435,000**	**392,178**	
Restricted Capital Expenses								
Interest Expense & Taxes on Land	5,000	85,000	15,395	85,000	35,503	85,000	49,071	
House Equipment and Furnishings	20,000	20,000	11,167	20,000	4,849	20,000	1,575	
House Refurbishing	80,000	80,000	55,630	80,000	6,624	500,000	32,577	
McDonald's Drive Thru Canisters	15,000	10,000	10,414	25,000	1,126	48,000	5,674	
McDonald's Canister Pick Ups	60,000	55,000	40,385	48,000	44,114	36,000	40,224	
Capital Campaign Consultant	25,000	25,000	-	25,000	-	25,000	159	
Capital Campaign Feasibility Study	-	-	-	-	-	-	-	
Total Restricted Capital Expenses	**205,000**	**275,000**	**132,991**	**283,000**	**92,215**	**714,000**	**129,281**	
Restricted General								
General Restricted Donations	-	-	11,325	-	10,682	-	3,813	
General Restricted Expenses	-	-	-	-	2,130	-	870	
Total Restricted General	**-**	**-**	**11,325**	**-**	**8,553**	**-**	**2,943**	
Excess Restricted Revenue	**244,000**	**174,000**	**313,100**	**165,000**	**813,924**	**(279,000)**	**265,840**	

Schedule B
House Operations Expense - Budget 2015

	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
House Operations Expense							
Salaries - HouseMan./Relief/Vol.Coor./ResidentMan./HouseOpCoordinator	176,714	170,443	139,058	165,024	170,604	157,525	160,124
Salaries - Executive Director/Administrative Assistant	74,706	70,806	59,005	73,926	71,915	72,223	72,498
Salaries - Maintenance Position	32,240	32,972	23,185	31,704	29,041	30,488	31,519
Salaries - Housekeeper Position	32,760	31,440	25,834	30,231	31,843	29,073	30,308
Payroll Taxes / Employee Insurance / Retirement / Grief Counseling	129,762	128,401	92,235	106,672	117,833	108,333	95,957
Additional Human Resources Assistance 1/2 in House Ops	-	-	-	-	-	-	-
Electricity	41,000	44,000	30,740	44,000	36,469	44,000	39,775
Telephone	20,000	20,000	17,509	20,000	23,778	20,000	20,264
Water / Sewer	25,000	25,000	11,728	26,000	13,725	26,000	21,488
House Supplies	2,000	2,000	175	2,000	615	2,000	1,740
Maintenance / Service & Contracts	15,000	15,000	13,149	20,000	12,935	20,000	7,922
Insurance	20,000	20,000	19,467	20,000	20,935	20,000	18,982
Gas	13,000	13,000	6,290	13,000	9,072	12,500	8,801
Van Insurance / Tags	1,600	1,600	109	1,600	92	1,600	92
Janitorial Services	16,000	15,000	13,100	15,000	15,098	15,000	15,363
Mileage / Van Gas	1,600	1,600	928	1,500	1,616	1,500	1,741
Education / Travel / Meals	1,000	1,000	-	1,000	1,219	1,000	579
Postage	550	550	203	550	309	500	404
Temporary Labor	500	500	-	500	-	500	-
House Forms / Printing	300	250	315	250	300	250	-
Alarm Contract	425	425	225	425	280	350	565
Alarm / Elevator Permits	1,000	2,000	160	2,000	283	2,000	280
Family Emergency Fund	500	500	-	500	-	500	-
Parents Night Out	100	-	48	-	-	-	-
Milk for Families	3,500	3,500	2,053	3,500	3,254	1,920	2,865
Computer Accessibility	200	200	-	200	-	-	-
Total House Operations Expense	**609,457**	**600,187**	**455,516**	**579,582**	**561,214**	**567,262**	**531,267**
Family Room Income							
Sponsors/Grants	16,000	14,000	18,640	14,000	11,705	14,000	16,670
Donations in Family Room	500	4,000	676	10,000	5,940	9,500	8,187
Total Family Room Income	**16,500**	**18,000**	**19,316**	**24,000**	**17,645**	**23,500**	**24,857**
Family Room Expenses							
Staff/Volunteer Background Checks (@ $ 52 each)	300	300	412	200	260	200	2,236
Staff/Volunteer Shots (30 x $227) (40 x $40)	500	500	-	1,200	-	1,600	499
RMH Volunteer Aprons	-		-		-	-	-
Training Manuals (100 x $.50)	-		-		-	-	-
Sign-In Forms & Office Supplies	100	50	221	50	-	50	108
Food / Kitchen Supplies (12 x $500)	12,000	13,000	5,385	13,000	5,584	13,000	8,776
Replacement Furnishings	2,500	2,500	299	2,500	185	2,500	621
Volunteer Recognition	200	200	850	200	-	200	-
Family Room Computer	200	200	-	200	-	200	-
Salaries - Family Room Staff Persons	32,000	32,000	22,647	32,000	30,117	32,000	32,273
Payroll Taxes & Benefits	10,500	10,500	6,273	10,500	7,395	10,500	7,179
Milk for Families	1,300	1,300	800	1,300	960	960	960
Total Family Room Expenses	**59,600**	**60,550**	**36,887**	**61,150**	**44,501**	**61,210**	**52,651**

Schedule C
Administration Expense - Budget 2015

	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Administration Expense							
Salaries - Executive Director/Administrative Assistant/Development	109,696	106,259	76,721	105,267	105,152	101,598	103,551
Payroll Taxes / Employee Insurance / Retirement / Grief Counseling	40,751	40,317	31,051	40,316	44,000	40,727	36,547
Bookkeeping Service / Audit / Legal ($25/hour)	20,000	20,000	19,135	18,000	21,250	17,500	20,665
Additional Human Resources Assistance 1/2 in Administration	-	-	-	-	-	-	-
Printing	2,000	2,000	100	1,500	1,725	1,500	1,970
Postage - General	4,000	4,000	2,556	4,000	3,299	3,000	2,111
Supplies - General Office	2,500	2,500	2,890	3,000	5,774	3,000	2,587
Color Printer Ink	1,500	1,500	907	1,500	917	1,500	1,232
Office Equipment	1,000	1,000	-	1,000	533	1,000	745
Computer Maintenance	2,500	2,500	674	2,500	1,459	3,000	1,340
Postage Meter	1,200	1,200	426	1,500	1,279	650	766
Annual Bulk Mail Permit	200	200	-	190	200	190	190
Education / Travel: Executive Director/Development Director	1,500	1,500	-	1,500	1,001	1,500	329
Plaques and Other Recognition	1,300	1,300	157	1,000	1,831	1,000	1,125
Mileage Expense Allowance	100	100	-	100	70	100	-
Meals and Entertainment	700	700	-	800	630	800	422
Professional Membership / Journals	1,300	1,300	1,075	1,300	2,242	1,300	1,236
State Solicitation Permit	330	350	322	350	322	350	300
Payroll Service	9,700	9,500	7,675	9,500	9,741	9,500	9,723
Regional Conference	-	-	-	-	-	-	-
Bank Charges & Credit Card Fees	7,500	7,500	6,248	9,000	6,735	9,000	7,063
Total Administration Expense	**207,777**	**203,726**	**149,937**	**202,323**	**208,162**	**197,215**	**191,902**

Schedule D
Communications Expenses - Budget 2015

Communication Expenses	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Newsletter Printing (3 @ $ 5300)	16,000	15,000	13,562	15,000	22,232	14,500	10,472
Newsletter Postage (3 @ 2600)	12,000	12,000	3,371	12,000	9,395	12,000	9,011
Newsletter Bulk Mail/Label Service (3 @ 2700)	9,700	9,700	2,951	9,700	8,433	9,500	3,315
Year-End Mailing Printing	7,000	7,000	15,455	7,000	8,951	6,000	-
Year-End Mailing Postage	3,200	3,200	3,139	3,200	-	3,200	2,941
Year-End Mailing Bulk Mail/Label Service	6,000	6,000	488	5,000	5,914	5,000	100
Direct Mail Appeal Expense	137,206	50,000	115,523	61,000	97,794	61,000	142,633
Promotional Ads & Materials	500	100	-	100	-	100	-
Open House	1,500	1,500	-	1,500	1,282	1,500	1,067
Family Room Brochure (1000 x $.20)	500	500	-	500	-	500	-
House Brochure (5,000 x $.20)	1,000	1,000	-	1,000	-	1,000	-
Social Media / Publications Coordinator	1,000	1,000	-	1,000	-	-	-
World's Childrens Day/Pull Tab Challenge	100	100	-	100	-	100	-
RMH "101" Open House	400	400	-	500	-	500	-
Website Administrator	2,500	2,500	1,440	2,500	5,946	400	1,849
E-newsletter service	100	100	-	100	-	-	-
Total Communications Expenses	198,706	110,100	155,929	120,200	159,947	115,300	171,387

Schedule E
Volunteer Expenses - Budget 2015

Volunteer Expenses	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Recognition - Promo Gifts	1,800	2,500	184	2,750	-	2,750	1,754
Postage	100	50	83	50	23	50	29
Stationary/Birthday Cards	-	-	-	-	-	-	-
Name Tags	200	50	140	50	-	50	-
Labels	-	-	-	-	-	-	-
Professional Fees (VAN)	-	-	-	-	-	-	-
Newsletter	-	-	-	-	-	-	-
Volunteer Award Board	90	90	82	90	90	90	80
Volunteer Training Manual	20	20	-	20	-	20	-
Volunteer Pins	-	-	-	-	-	-	-
Volunteer Background Checks	2,000	2,000	-	2,000	-	2,500	-
Total Volunteer Expenses	4,210	4,710	489	4,960	113	5,460	1,863

Schedule F
Human Resources Expenses - Budget 2015

Human Resource Expenses	2015 Budget	2014 Budget	2014 As of 10/31	2013 Budget	2013 Actual	2012 Budget	2012 Actual
Annual Board Event	3,000	3,000	844	3,000	824	3,000	670
Directors & Officers Insurance	2,200	2,200	2,176	2,200	2,176	2,100	2,376
Personnel	2,500	2,500	-	2,500	2,261	2,500	1,896
Meetings	2,000	2,000	1,494	2,000	1,404	2,000	1,075
Strategic Planning	2,000	2,000	-	2,000	-	2,000	-
Board Orientation	-	-	-	-	-	-	-
Total Human Resource Expenses	11,700	11,700	4,514	11,700	6,665	11,600	6,016