| FY 2023 Budget | 2022 Actuals | 2023 Budgeted |
|---|---|---|
| **FY 2019 Year Ending Balance** | | |
| | | |
| **Revenue** | | |
| | | |
| **Revenue** | | |
| Board of Directors & Advisory Council | 11,616.38 | 15,000.00 |
| Advertising | | |
| Unrestricted Contributions | | |
| Grants | | |
| Corporate Partners | 37,532.70 | 57,000.00 |
| Foundations | 18,750.00 | 25,000.00 |
| Fee for Service | | |
| In-Kind Donations | | |
| Individuals & Memberships | 177.20 | 2,000.00 |
| Event Registrations | 2,206.73 | 3,000.00 |
| Interest Earned | 716.47 | 700.00 |
| Refunds & Reimbursements | | |
| **Subtotal Revenue** | **70,999.48** | **102,700.00** |
| | | |
| **Total Revenue** | **70,999.48** | **102,700.00** |
| | | |
| **Expenditures** | | |
| | | |
| **Staffing & Consultants** | | |
| Staffing Support | 45,333.28 | 55,000.00 |
| Communications Support Staff | | |
| Fundraising Consultant | 13,207.50 | 15,000.00 |
| Other Consulting Services | | |
| **Subtotal Consultants** | **58,540.78** | **70,000.00** |
| | | |
| **Grant Expenses** | | |
| Grant Expenses | | |
| **Subtotal Grant Expenses** | | |
| | | |

| | | |
|---|---|---|
| **Administrative Services** | | |
| Accounting & Tax Prep | 4,387.50 | 2,000.00 |
| AP Accrual | | |
| Independent Audit | | 6,000.00 |
| Insurance | 1,274.00 | 2,100.00 |
| Other Services/Comm | | - |
| **Subtotal Administrative Services** | **5,661.50** | **10,100.00** |
| | | |
| **Events : In-person Partner Reception** | | |
| Food & Bev / AV | | 12,000.00 |
| Speaker fees | | |
| Speaker travel costs | | |
| **Subtotal Events : Reception** | - | **12,000.00** |
| | | |
| **Events : Power of Ten** | | |
| Summit | 31,328.69 | 40,000.00 |
| Forum Series | 8,628.00 | 19,200.00 |
| Other costs | | - |
| **Subtotal Events : Power of Ten** | **39,956.69** | **59,200.00** |
| | | |
| **Support Services** | | |
| Advertising & Misc | 263.24 | 400.00 |
| Bank and Collection Fees | 357.71 | 600.00 |
| Dues & Subscriptions | 98.28 | 200.00 |
| Telecommunications | 626.16 | 600.00 |
| Licenses & Permits | | 150.00 |
| Meetings | 413.25 | 2,700.00 |
| Office Supplies | | 200.00 |
| PO/Postage | | - |
| Printing | | 500.00 |
| Employee Parking | | - |
| Rent (In-Kind) | | - |
| Web Hosting, Email, CRM | | 2,700.00 |
| **Subtotal Support Services** | **1,758.64** | **8,050.00** |
| | | |
| **Travel and Training** | | |
| Airfare/Lodging/Per Diem | | - |
| Mileage Reimbursement & Parking | | |
| Training/Conference Registrations | | - |
| **Subtotal Travel and Training** | - | **-** |
| | | |
| **Total Expenditures** | **105,917.61** | **159,350.00** |
| | | |
| **Net Operating Revenue** | **(34,918.13)** | **(56,650.00)** |
| | | |
| **Forwarded Opening Balance** | | |
| | | |
| **Projected Year End Balance** | | |