

NASHVILLE BALLET

2007-2008 BUDGET

REVENUES

Company:

Season Subscriptions	172,630
Single Ticket Sales	620,022
Educational Performances	7,500
Touring	-
Special Projects	4,210
Outreach	5,500
Misc. Performance Income	-
Rentals	9,900
Boutique	28,000
NSO Sponsorships	172,500
Misc. Income	-
	<hr/> 1,020,262

School:

Tuition	595,010
S.N.B. Projects	-
Auditions	5,000
	<hr/> 600,010

Development:

TN Arts Commission Grant	63,500
Metro Arts Commission Grant	104,330
National Endowment for The Arts	10,000
Major Individuals	75,900
Board of Directors	91,400
General Support	12,827
Corporate Support and	229,000
Foundation Support	95,000
Scholarships/Small Business	2,000
Ballet Friends Support	10,000
Ballet Ball (See attached worksheet)	130,000
Telefundraising	36,935
Special Gifts	250,000
	<hr/> 1,110,892

General:

Interest Income	240,000
Miscellaneous	-
In Kind Contributions	-
	<hr/> 240,000

Capital Campaign

-

TOTAL REVENUES 2,971,164

EXPENSE***Company:***

Salaries	671,312
Payroll Expenses	99,492
Health Insurance	56,069
Symphony Fees	172,500
Music Fees and Costs	9,500
Guest Artists Fees	24,975
Trainee Fees	26,075
Licensing Fees/Choreography Fees	31,250
Staging Fees	5,500
Royalties	6,925
Design Fees	16,565
Production Expense	42,867
Wardrobe/Costumes	37,960
Shoe Expense	48,920
Stage & House Crew	113,985
Theatre Rental	53,190
Ticket Master Fees	39,000
Contract Labor	9,469
Boutique Expense	18,000
Travel, Lodging, & Meals	290
Parking/Mileage Reimb.	6,000
Vehicle Rental/Fuel Expense	3,000
Drayage	-
Marketing	266,849
Outreach Expenses	22,933
Outreach Ballet Creation	19,000
Nutcracker Expenses	4,210
Emergency	-
	<hr/> 1,805,836

School:

Salaries	254,138
Payroll Expenses	26,745
Health Insurance	5,678
S.N.B. Expenses/Marketing	179,251
	<hr/> 465,812

Development:

Development Expenses	37,086
(Budget does not include Cap.Camp.)	<hr/> 37,086

General:

Salaries - Administrative	360,916
Payroll Expense	48,257
Health Insurance	19,873
Employee Acquisition	3,000
Professional Fees	10,000
Condominium Fees	22,044
Utilities	28,437
Janitorial	17,105
Maint/Repairs Facility	16,800
Insurance - Liability/Property	30,600
Telephone/Internet	6,860
Equipment - non asset	10,850
Office Supplies	12,500

General Postage/Overnite	3,500
Staff Development	600
Interest Expense	14,500
Dues & Subscriptions	8,170
Misc./Contingency	48,419
	<u>662,430</u>
TOTAL OPERATING EXPENSE	<u>2,971,164</u>
OPERATING GAIN/LOSS	<u>(0)</u>
DEPRECIATION	<u>129,000</u>
NET GAIN/LOSS	<u><u>(129,000)</u></u>