

Approved Budget
FY 21-22

OPERATING INCOME

1	Annual Giving	
2	General campaign - Davidson County	\$ 285,000
3	General campaign - Outlying Counties	\$ 92,000
4	General campaign-United Way Designations	\$ 10,000
5	Gift to Girls Campaign	\$ 23,100
6	Gold Community Luncheon - Nashville	\$ 97,000
7	Golf Tournament (net)	\$ 51,000
8	Government Grant - PPP Loan Forgivin	
9	Community Events	\$ 20,000
10	Subtotal - Annual Giving	\$ 578,100
11	United Way Allocations	\$ 13,000
12	Total Public Support	\$ 591,100
13	Other Operating Income	
14	Camp and Outdoor Program Fees	\$ 786,150
15	Council Sponsored Program Fees	\$ 53,750
16	Interest Income	\$ 7,555
17	Insurance Proceeds	\$ -
18	Administrative Fee (SPF)	\$ 6,000
19	Retail Sales (net)	\$ 74,600
20	Subtotal - Other Operating Income	\$ 928,055
21	Total - Adult Generated Operating Income	\$ 1,519,155
22	Girl Generated Income	
23	Fall Product Sale (net)	\$ 161,024
24	Cookie Program (net)	\$ 3,059,361
25	Total Girl Generated Operating Income	\$ 3,220,385
26	Total Operating Income	\$ 4,739,540

OPERATING EXPENSES

27	Salaries	\$ 2,360,000
28	Program Consultants	\$ 177,800
29	Employee Benefits	\$ 433,566
30	Total Personnel	\$ 2,971,366
31	Professional Fees	\$ 247,000
32	Supplies	\$ 258,475
33	Telephone	\$ 73,750
34	Postage & Shipping	\$ 13,596
35	Occupancy	\$ 652,336
36	Rental of Equipment	\$ 35,602
37	Printing & Subscriptions	\$ 45,300
38	Travel	\$ 89,126
39	Training, Conferences and Food for Events	\$ 200,360
40	Financial Assistance	\$ 81,710
41	Membership Dues	\$ 5,474
42	General Insurance	\$ 28,670
43	Miscellaneous	\$ 34,877
44	Total Operating Expenses	\$ 4,737,642
45	Net Income (Loss) from Normal Operating Activities	\$ 1,898

Other Uses of Cash

46	Membership Dues Subsidy	\$ 136,120
47	Legal Fees associated with Lawsuit	\$ 300,000
48	Capital Maintenance Expenditures	\$ 255,500
49	Net after all other uses:	\$ (689,722)
	Packages	1,460,000