

Cheekwood
Operating Budget
01/01/2012-12/31/2012

Revenues

Contributed Income	1,900,000
Individual Contributions	880,000
Corporate/Foundation	315,000
Grants (Govt/Other)	155,000
Memberships	550,000
Outside Fundraisers	1,033,000
Swan Ball	783,000
Antiques and Garden Show	170,000
Garden Club of Nashville	50,000
HSMT	30,000
Admissions, Programs, Events	846,120
Gate Admissions	552,500
Classes/Public Programs	203,620
Group Tours	20,000
Ticketed Special Events	70,000
Restaurant, Rentals, Gift Shop	1,259,035
Restaurant & Catering	783,106
Rental Events	255,855
Gift Shop	220,074
Investment Qtr Distribution	152,000
Miscellaneous Income	403,550
In-Kind Income	0
Special Projects	<u>50,000</u>
Total Revenues	5,643,705

Expenses

Personnel	3,164,287
Exhibitions	168,400
Gardens/Botanic	201,113
Education/Programming	55,600
Special Events	21,000
Printing/Mailing	157,841
Development/Donor Cultivation	69,004
Advertising/Promotion	226,415
Utilities	385,735
Facility Maintenance	158,607
Equipment Rental & Leases	113,833
Restaurant/Catering COGS	266,239
Gift Shop COGS	120,234
Professional and Contract Services	86,815
Office/Administrative	95,683
Commercial Insurance	107,040
Interest Expense & Bank Fees	127,708
Permits/Fees/Miscellaneous	53,669
Travel	14,482
In-Kind Expenses	0
Special Projects	<u>50,000</u>
Total Expenses	5,643,705

Revenues Over/(Under) Expenses 0