| | BUDGET - FYE JUNE 30, 2016 | | | | | |
|---|---|---|---|---|---|---|
| | OPERATIONS | | | | JA BIZTOWN PROGRAM | TOTAL FYE2016 BUDGET |
| | ADMIN | DEV | PROG | TOTAL | | |
| ***REVENUE*** | | | | | | |
| ***Development Income*** | | | | | | |
| Foundations/Corporate - Operating | 69,435 | 98,200 | 187,365 | 355,000 | - | 355,000 |
| Foundations/Corporate - JA BizTown | - | - | - | - | 152,000 | 152,000 |
| Day Sponsors - JA BizTown | - | - | - | - | 115,000 | 115,000 |
| Individuals (including via United Way) | 16,625 | 23,513 | 44,862 | 85,000 | - | 85,000 |
| ***Total Development Income*** | 86,060 | 121,713 | 232,227 | 440,000 | 267,000 | 707,000 |
| | | | | | | |
| ***Events Income*** | | | | | | |
| Bowl-a-thon | 41,074 | 83,090 | 110,836 | 235,000 | - | 235,000 |
| Nashville Business Hall of Fame | 21,153 | 74,766 | 57,081 | 153,000 | - | 153,000 |
| Golf Classic | 29,260 | 119,782 | 78,958 | 228,000 | - | 228,000 |
| Awareness Breakfast | 3,584 | 12,744 | 9,672 | 26,000 | - | 26,000 |
| Bottles for BizTown | 3,129 | 6,926 | 8,445 | 18,500 | | 18,500 |
| Year Round Events | 919 | 1,600 | 2,481 | 5,000 | - | 5,000 |
| ***Total Events Income*** | 99,119 | 298,908 | 267,473 | 665,500 | - | 665,500 |
| | | | | | | |
| ***Other Income*** | | | | | | |
| Interest Income | 5,700 | - | - | 5,700 | - | 5,700 |
| Board Membership Dues | 11,750 | - | - | 11,750 | - | 11,750 |
| Other Income | 3,300 | - | - | 3,300 | - | 3,300 |
| Class Fees (less scholarships) | - | - | - | - | 140,400 | 140,400 |
| Merchandise Sales | - | - | - | - | 6,705 | 6,705 |
| Summer Camp | - | - | - | - | 36,800 | 36,800 |
| ***Total Other Income*** | 20,750 | - | - | 20,750 | 183,905 | 204,655 |
| **Total Revenues** | 205,929 | 420,621 | 499,700 | 1,126,250 | 450,905 | 1,577,155 |
| | | | | | | |
| ***EXPENSES*** | | | | | | |
| Salaries | 63,739 | 135,881 | 120,348 | 319,968 | 91,236 | 411,204 |
| Salaries - Support | - | - | 60,867 | 60,867 | 69,550 | 130,417 |
| Temporary Services | - | - | - | - | - | - |
| Payroll Taxes | 4,876 | 10,395 | 9,207 | 24,478 | 6,980 | 31,458 |
| Payroll Taxes - Support | - | - | 4,656 | 4,656 | 5,321 | 9,977 |
| Employee Insurance | 8,335 | 27,539 | 22,796 | 58,670 | 4,662 | 63,332 |
| Employee Insurance - Support | - | - | 8,526 | 8,526 | 11,705 | 20,231 |
| Pension Benefits | 10,726 | 8,092 | 8,260 | 27,078 | 9,726 | 36,804 |
| Pension Benefits - Support | - | - | 8,800 | 8,800 | 10,097 | 18,897 |
| Line of Credit Interest | 1,500 | - | - | 1,500 | - | 1,500 |
| Business Insurance | 1,907 | 694 | 889 | 3,490 | 2,495 | 5,985 |
| Outside Services | 519 | 1,431 | 1,827 | 3,777 | 3,294 | 7,071 |
| R & M - Office Equipment | 2,690 | 3,840 | 4,305 | 10,835 | 12,860 | 23,695 |
| R & M - Building | 3,772 | 4,658 | 7,688 | 16,118 | 58,683 | 74,801 |
| Office Supplies | 2,250 | - | - | 2,250 | 4,715 | 6,965 |
| Subscriptions, Dues & Fees | 8,102 | - | - | 8,102 | 520 | 8,622 |
| Postage | 67 | 495 | 249 | 811 | 378 | 1,189 |
| Telephone | 1,820 | 4,397 | 5,354 | 11,571 | 4,872 | 16,443 |
| Utilities (Gas, Electric & Water) | 2,193 | 2,632 | 4,387 | 9,212 | 34,653 | 43,865 |
| Staff Development | 4,924 | 375 | 1,782 | 7,081 | 974 | 8,055 |
| Travel | 2,100 | 1,000 | 400 | 3,500 | 125 | 3,625 |
| Volunteer/Teacher Trg & Recognition | - | - | 4,400 | 4,400 | 1,376 | 5,776 |
| Program Insurance | - | - | 6,340 | 6,340 | 2,375 | 8,715 |
| Public Relations | 525 | - | - | 525 | 200 | 725 |
| Bowl-a-thon | - | 25,000 | - | 25,000 | - | 25,000 |
| Golf Classic | - | 78,400 | - | 78,400 | - | 78,400 |
| Awareness Breakfast | - | 7,675 | - | 7,675 | - | 7,675 |
| Nashville Business Hall of Fame | - | 44,850 | - | 44,850 | - | 44,850 |
| Bottles for BizTown | - | 2,500 | - | 2,500 | - | 2,500 |
| Year Round Events | - | 300 | - | 300 | - | 300 |
| Program Materials | - | - | 124,128 | 124,128 | 23,988 | 148,116 |
| Summer Camp Expenses | - | - | - | - | 9,169 | 9,169 |
| STEM Summit Expenses | - | - | 28,725 | 28,725 | - | 28,725 |
| Merchandise Expense | - | - | - | - | 3,958 | 3,958 |
| Fund Raising/Marketing | - | 4,000 | - | 4,000 | 1,600 | 5,600 |
| Rent Expense | 8,508 | 10,210 | 17,016 | 35,734 | 134,425 | 170,159 |
| Computer Expense | 389 | 406 | 557 | 1,352 | 1,285 | 2,637 |
| Staff Car Interest | 436 | - | - | 436 | - | 436 |
| Franchise Fees | 24,335 | 24,335 | - | 48,670 | 12,285 | 60,955 |
| Audit Expense | 5,215 | - | - | 5,215 | 2,235 | 7,450 |
| Business Meetings | 10,100 | 1,500 | - | 11,600 | 100 | 11,700 |
| Miscellaneous | 500 | - | - | 500 | 100 | 600 |
| Capital Expenses | 1,500 | - | 10,000 | 11,500 | 17,900 | 29,400 |
| **Total Expenses w/o Depreciation** | 171,028 | 400,605 | 461,507 | 1,033,140 | 543,842 | 1,576,982 |
| | | | | | | |
| **TOTAL (LOSS)/GAIN (Before Depreciation)** | $34,901 | $20,016 | $38,193 | $93,110 | ($92,937) | $173 |