# CHILDREN ARE PEOPLE, INC.

**Financial Statements** 

June 30, 2007 and 2006

## CHILDREN ARE PEOPLE, INC. Financial Statements June 30, 2007 and 2006

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#### Independent Auditors' Report

To the Board of Directors Children Are People, Inc. Gallatin, Tennessee

We have audited the accompanying balance sheets of Children Are People, Inc. (a nonprofit Corporation) as of June 30, 2007 and 2006, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based, on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Children Are People, Inc. as of June 30, 2007 and 2006, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Parker, Parker & Associates

January 7, 2008

### CHILDREN ARE PEOPLE, INC. Statements of Financial Position June 30, 2007 and 2006

	2007		2006	
Assets				
Current Assets Cash Accounts Receivable	\$	143,561 -	\$	43,658 736
Prepaid Insurance		4,816		5,585
Total Current Assets		148,377		49,979
Property and Equipment Vehicles Library Books Equipment Less: Accumulated Depreciation Net Property and Equipment  Total Assets	 	15,590 8,193 1,132 (11,804) 13,111	<del></del>	18,090 6,993 (8,347) 16,736
Liabilities and Net Assets				
Current Liabilities Accounts Payable Related Party Payable Payroll Deductions Payable Total Current Liabilities	\$ 	555 - 1,383 1,938	\$	63 160 736 959
Net Assets Unrestricted Temporarily Restricted		79,675 79,875 159,550		65,756 
Total Net Assets	\$	161,488	\$	66,715

# CHILDREN ARE PEOPLE, INC. Statements of Activities For the Years Ended June 30, 2007 and 2006

	2007			2006	
Unrestricted Net Assets					
Public Support	•	57.000	•	54.045	
Contributions	\$	57,869	\$	54,945	
Fundraising Events		26,360		23,910	
Donated Assets and Services		79,634 163,863		74,419 153,274	
Total Public Support		103,003		100,274	
Net Assets Released from Restrictions		10,432		16,535	
Total Public Suport and Reclassifications		174,295		169,809	
Expenses					
Program Services		126,728		125,641	
Management and General		25,354		23,795	
Fundraising		7,980		5,225	
Total Expenses		160,062		154,661	
Other Income (Expense)					
Interest Income		907		-	
Gain/Loss on Disposal		(1,221)			
Total Other Income (Expense)		(314)			
Increase in Unrestricted Net Assets		13,919		15,148	
Temporarily Restricted Net Assets					
Public Support					
Contributions		81,007		-	
Camp Donations		9,300		10,350	
Net Assets Released from Restrictions		(10,432)		(16,535)	
Increase (Decrease) in Temporarily Restricted Net Assets		79,875		(6,185)	
Increase in Net Assets		93,794		8,963	
Net Assets - Beginning of Year		65,756		56,793	
Net Assets - End of Year	\$	159,550	\$	65,756	

# CHILDREN ARE PEOPLE, INC. Statements of Functional Expenses For the Years Ended June 30, 2007 and 2006

2007 2006 Supporting Services Supporting Services Program Management Program Management & General Total Services & General Fundraising Services Fundraising **Total** \$ S S \$ S 14.000 \$ \$ \$ 14.620 14.620 14.000 Accounting/Audit 1,949 1.949 2.587 2,587 Advertising & Promotions 90 30 90 30 Bank Charges 158 158 813 813 Board of Directors Depreciation Expense 4.736 4,736 4.617 4.617 **Dues & Subscriptions** 370 370 539 539 15,610 12,200 15,610 12,200 Field Trips & Camps 5.604 Food and Kitchen Supplies 5,551 5.551 5.604 3,737 3.737 1,996 Fundraising 1,996 2,362 2.362 2.505 Housekeeping Service 2.505 10.019 10,019 10,712 10.712 Insurance 149 Internet 149 Licenses and Permits 180 180 792 792 105 105 2,477 2,477 Minor Equipment 229 945 472 472 1,889 460 229 918 Payroll Taxes 551 551 233 Postage 233 Printing 1,275 1,275 2.728 2,728 12,000 12,000 12,000 12,000 Rent 1,200 1,200 1,846 Repairs and Maintenance 1.846 3.771 15,082 6,000 Salaries 7.540 3.771 3,000 3.000 12,000 Student Gifts 1.204 1,204 8.045 8.045 Supplies 206 3,330 3,536 2,971 1,650 4,621 785 784 1,569 694 694 Telephone 1,388 9.341 9,341 7.040 Transportation 7.040 **Tutors** 47.354 47.354 40.108 40,108 Utilities 3,000 3,000 3,000 3,000 Van Gas and Maintenance 2.036 2,036 1,579 1,579 538 538 134 Volunteer Recognition Dinner 134 \$ 7,980 160,062 Total Expenses 126,728 \$ 25,354 125,641 \$ 23,795 \$ 5,225 154,661

### CHILDREN ARE PEOPLE, INC. Statements of Cash Flows For the Years Ended June 30, 2007 and 2006

2007		2006		
Cash Flows from Operating Activities Increase in Net Assets Adjustments to Reconcile Increase in Net Assets to	\$	93,794	_\$	8,963
Net Cash Provided by Operating Activities:  Depreciation  Loss on Disposal of Property  Donated Library Books  Decrease in Accounts Receivable  (Increase) Decrease in Prepaid Insurance Increase (Decrease) in Accounts Payable  Decrease in Related Party Payable		4,736 1,221 (1,200) 736 769 492 (160) 647		4,617 - 157 (162) (1,458) (2,202) (94)
Increase (Decrease) in Payroll Deductions Payable  Total Adjustments		7,241		858
Net Cash Provided by Operating Activities		101,035		9,821
Cash Flows from Investing Activities Cash Payments for the Purchase of Property  Net Cash Provided Used in Investing Activities		(1,132) (1,132)		<u>-</u>
Net Increase in Cash		99,903		9,821
Cash - Beginning of Year		43,658		33,837
Cash - End of Year	\$	143,561	\$	43,658

#### CHILDREN ARE PEOPLE, INC. Notes to Financial Statements June 30, 2007and 2006

### Note 1. Summary of Significant Accounting Policies

#### A. Organization and Nature of Activities

Children Are People, Inc. ("CAP") is a nonprofit 501(c)(3) corporation registered in Tennessee. CAP's purpose is to assist at-risk children and their families with developing academic and life skills in order to produce responsible, self-sufficient adults who contribute to the community.

#### B. Basis of Accounting

The financial statements have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### C. Financial Statement Presentation

The net assets of CAP and changes therein are classified and reported in accordance with Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Notfor-Profit Organizations as follows:

<u>Unrestricted Net Assets</u> - Net assets that are not subject to donor-imposed restrictions.

<u>Temporarily Restricted Net Assets</u> - Net assets subject to donor-imposed restrictions that may or will be met, either by actions of CAP and/or the passage of time.

#### D. Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### E. Cash and Cash Equivalents

For purposes of the statement of cash flows, cash includes cash on hand, demand deposits and investments with initial maturities of three months or less. CAP currently has no cash equivalents.

#### F. Fixed Assets

Fixed Assets with a useful life greater than one year and a purchase price of more than \$1,000 are carried at cost if purchased or approximate fair market value if donated. Contributed property and equipment is recorded at fair value at the date of donation. If a donor stipulates how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support. Depreciation is calculated on the straight-line method over the estimated useful lives of the assets, which range from 5-7 years.

#### G. Income Taxes

CAP is a nonprofit corporation that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

#### H. Functional Expenses

Expenses are charged directly to program, management and general, or fundraising based on specific identification and allocation by management.

#### I. Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

# CHILDREN ARE PEOPLE, INC. Notes to Financial Statements - Continued June 30, 2007and 2006

#### Note 1. Summary of Significant Accounting Policies - Continued

#### J. Donated Materials, Services, Facilities and Assets

Donated materials, services, facilities and assets are used in the ongoing operations of CAP. Contributed services are reflected in the financial statements at the fair value of the services received in accordance with SFAS No. 116 Accounting for Contributions Received and Contributions Made. This standard requires that contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) requires specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

#### K. Advertising Costs

Advertising costs are expensed when incurred. Advertising cost for the printing of brochures of \$1,949 and \$2,587 was expensed during the years ended June 30, 2007 and 2006, respectively.

#### Note 2. Donated Materials, Services, Facilities and Assets

The value of donated materials, services, facilities and assets included in the financial statements and the corresponding expense or asset capitalization for the years ended June 30, 2007and 2006 are as follows:

Revenues			
	2007		2006
Donated Library Books	\$	1,200	\$ _
Donated Goods		-	2,281
Donated Services		63,434	57,138
Donated Office Space		15,000	15,000
	\$	79,634	\$ 74,419

#### Expenses and Assets

	2007		 2006
Library Books	\$	1,200	\$ 
Accounting		10,200	10,000
Food		-	1,098
Minor Equipment		-	-
Rent		12,000	12,000
Special Events		-	-
Student Gifts		-	-
Supplies		-	1,183
Transportation		5,880	7,030
T-Shirts		-	-
Tutors		47,354	40,108
Utilities		3,000	3,000
	\$	79,634	\$ 74,419

In addition, many individuals volunteer their time and perform a variety of tasks that assist CAP with specific programs and fundraising. No amounts have been reflected in the financial statements for these donated services since volunteers' time does not meet the criteria for recognition under SFAS No. 116.

#### Note 3. Concentrations

For the years ended June 30, 2007 and 2006, CAP received 54% of its funding from a single source and 41% from two sources, respectively.

# CHILDREN ARE PEOPLE, INC. Notes to Financial Statements - Continued June 30, 2007and 2006

#### Note 3. Concentrations - Continued

CAP maintains its cash balances at one financial institution located in Hendersonville, Tennessee. The balances are insured by the Federal Deposit Insurance Corporation up to \$100,000. At June 30, 2007 and 2006, CAP's uninsured cash balances total \$43,823 and \$0, respectively.

#### Note 4. Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purpose as of June 30, 2007 and 2006:

Donor	Purpose	2007		2	006
Dollar General Corporation	Purchase computers	\$	4,875	\$	-
Memorial Foundation	Purchase two buses		75,000		-
Total		\$	79,875	\$	-

#### Note 5. Related Party Transactions

During 2007 and 2006, various board members were reimbursed \$5,487 and \$4,300 for expenses incurred for CAP. At June 30, 2007 and 2006, \$0 and \$160 was payable to board members for reimbursements.