	BUDGET - FYE JUNE 30, 2013					
	OPERATIONS				JA BIZTOWN	TOTAL FYE2013 BUDGET
	OPS	MKTG	PROG	TOTAL		
REVENUE						
Development Income						
Foundations/Corporate - Operating	43,460	44,726	221,813	310,000	-	310,000
Foundations/Corporate - JA BizTown	-	-	-	-	120,000	120,000
Day Sponsors - JA BizTown	-	-	-	-	125,000	125,000
Individuals (including United Way)	22,640	23,484	33,876	80,000	1,000	81,000
Total Development Income	66,100	68,211	255,689	390,000	246,000	636,000
Events Income						
Bowl-a-thon (Fall & Spring)	81,358	114,392	29,250	225,000	-	225,000
Nashville Business Hall of Fame	34,212	68,488	12,300	115,000	-	115,000
Golf Classic	54,030	136,545	19,425	210,000	-	210,000
Awareness Breakfast	9,492	18,346	3,413	31,250	-	31,250
Year Round Events	3,651	5,037	1,313	10,000	-	10,000
Total Events Income	182,743	342,807	65,700	591,250	-	591,250
Other Income						
Interest Income	5,000	-	-	5,000	-	5,000
Board Membership Dues	6,750	-	-	6,750	-	6,750
Other Income	4,400	-	-	4,400	-	4,400
Class Fees (less scholarships)	-	-	-	-	124,394	124,394
Merchandise Sales	-	-	-	-	8,000	8,000
Summer Camp	-	-	-	-	29,075	29,075
Total Other Income	16,150	-	-	16,150	161,469	177,619
Total Revenues	264,993	411,017	321,389	997,400	407,469	1,404,869
EXPENSES						
Salaries	58,396	126,918	91,958	277,271	95,472	372,743
Salaries - Support	-	-	47,385	47,385	69,319	116,704
Temporary Services	-	-	-	-	-	-
Payroll Taxes	4,468	9,710	7,035	21,212	7,304	28,516
Payroll Taxes - Support	-	-	3,625	3,625	5,303	8,928
Employee Insurance	3,900	22,581	21,185	47,666	6,600	54,266
Employee Insurance - Support	-	-	3,601	3,601	6,792	10,393
Pension Benefits	9,880	11,955	12,229	34,063	9,960	44,023
Pension Benefits - Support	-	-	5,390	5,390	8,802	14,192
Unemployment Expense	-	-	-	-	-	-
Line of Credit Interest	4,500	-	-	4,500	-	4,500
Building Loan Interest	211	-	-	211	317	528
Business Insurance	2,273	872	997	4,142	2,426	6,568
Outside Services	1,195	1,045	1,570	3,810	2,755	6,565
R & M - Office Equipment	3,880	5,550	5,280	14,710	11,986	26,696
R & M - Building	15,971	3,600	5,050	24,621	46,565	71,186
Office Supplies	615	615	920	2,150	4,900	7,050
Subscriptions, Dues & Fees	6,255	1,633	213	8,100	450	8,550
Postage	407	1,407	326	2,140	672	2,812
Telephone	4,384	3,923	5,313	13,620	2,701	16,321
Utilities (Gas, Electric & Water)	10,602	1,555	2,273	14,430	21,472	35,902
Staff Development	1,945	395	1,020	3,360	1,295	4,655
Travel	2,525	625	-	3,150	125	3,275
Volunteer/Teacher Trg & Recognition	-	-	2,900	2,900	980	3,880
Program Insurance	-	-	6,199	6,199	2,275	8,474
Public Relations	500	-	-	500	200	700
Bowl-a-thon	-	30,000	-	30,000	-	30,000
Golf Classic	-	80,500	-	80,500	-	80,500
Awareness Breakfast	-	8,500	-	8,500	-	8,500
Nashville Business Hall of Fame	-	33,000	-	33,000	-	33,000
Year Round Events	-	1,250	-	1,250	-	1,250
Program Materials	-	-	93,559	93,559	29,843	123,402
Summer Camp Expenses	-	-	-	-	7,500	7,500
Merchandise Expense	-	-	-	-	3,500	3,500
Fund Raising/Marketing	-	825	-	825	3,115	3,940
Rent Expense	52,929	6,416	9,624	68,969	91,423	160,392
- income from sublease	-	-	-	-	-	-
Computer Expense	509	324	515	1,348	1,818	3,166
Staff Car Interest	-	-	-	-	-	-
Franchise Fees	24,981	24,981	-	49,961	12,188	62,149
Audit Expense	4,830	-	-	4,830	2,070	6,900
Business Meetings	2,925	975	-	3,900	100	4,000
Miscellaneous	500	-	-	500	100	600
Total Expenses w/o Depreciation	218,580	379,153	328,166	925,898	460,327	1,386,225
TOTAL (LOSS)/GAIN (Before Depreciation)	$46,413	$31,865	($6,777)	$71,502	($52,858)	$18,644
Student Impact						
Total Proposed for FYE13						31,082