

2016/2017**Budget****Ordinary Income/Expense:****Income****4100 · Campaign Revenue**

4100-01 · Revenue (Campaign) 2009/2010

4100-02 · Revenue (Campaign) - 2010/2011

4100-03 · Revenue (Campaign) - 2011/2012

4100-04 · Revenue (Campaign) - 2012/2013

4100-07 · Revenue (Campaign) - 2016/2017

Total 4100 · Total Revenue 3,678,523.00**Community Impact reserve - 2016/2017 Usage** 60,000.00**Less :****10% Pledge Loss** 321,785.00

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Non-partner payouts 78,651.00**Pay Direct pledges from out of area processors** 184,192.00**2016/2017 Pledge revenue available** 3,093,895.00**Processing Fees****Fees Incurred** 30,000.00**Fees Charged** -**Total Processing Fees** -30,000.00**4151 · Dividend income-endowment** 15,132.00**4152 · Dividend income-investment** 17,740.00**4153 · Realized gain/loss endowment** -**4154 · Realized gain/loss investment** -**4155 · Unrealized gain/loss endowment** (4,564.00)**4156 · Unrealized Gain/Loss RJ 2101** (27,118.00)**4157 · Unrealized Gain/Loss RJ 63-82** (67,766.00)**4170 · Interest Income** 1,189.00**4210 · Revenue Books from Birth****4210-01 · Revenue Books from Birth Grants** -**4210-02 · Books from Birth Event Revenue** -**Total 4210 · Revenue Books from Birth****Total Income** 2,998,508.00**Gross Profit** 3,065,084.00**Expense****7100 · Depreciation & amortization exp****7100-01 · Deprec & amort - allowable** 26,978.00**Total 7100 · Depreciation & amortization exp** 26,978.00**7120 · Accountant** 10,095.00**7130 · Advertising** -**7140 · Bank Fees** 1,152.00**7145 · Investment Fund/ Fees** 12,284.00**7150 · Conference Fees** 5,040.00

7160 · Employee Development	4,990.00
7170 · Equipment	
7170-01 · Equipment Maintenance/Rental	6,225.00
7170-02 · Equipment - Other	
Total 7170 · Equipment	6,225.00
7180 · Promotional Items	4803.00
7190 · Insurance	5,434.00
7201 · Meeting Expense	-
7211 · Memberships/Publications/Subs	
7211-01 · Membership Dues/UWWW/UWTN	34,513.00
7211-02 · Subs/Membr-Chambers	1,384.00
Total 7211 · Memberships/Publications/Subs	35,897.00
7221 · Misc/Stewardship Expense	1,060.00
7231 · Office Supplies	5,000.00
7241 · Outside Professional Services	
7241-01 · Web Design & Hosting	1,665.00
7241-02 · Support - ANDAR	5,501.00
7241-03 · Third Party computer support	10,628.00
7241-04 · HR and payroll processing fees	13,513.00
7241-05 Custodial Service	3,640.00
Total 7241 · Outside Professional Services	34947.00
7251 · Printing	12,900.00
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7260 · Rent	33,113.00
7300 · Salaries & Benefits	
7301 · Health Insurance	76,043.00
7302 · Life Insurance	5,200.00
7303 · Payroll Taxes	
7303-01 · State Unemployment expense	126.00
7303-02 · Employer FICA	41,909.00
Total 7303 · Payroll Taxes	42,035.00
7304 · Salaries	547,832.00
7305 · Retirement - Employer Contribut	13,721.00
Total 7300 · Salaries & Benefits	684,831.00
7400 · Signage	-
7410 · Software & Hardware below Cap	600.00
7420 · Taxes/Permits	285.00
7430 · Telephone	11,043.00
7440 · Travel	
7440-01 · Airfare	-
7440-02 · Lodging	-
7440-03 · Meals	2,300.00
7440-04 · Mileage	7,969.00
7440-05 · Other Travel Expense	50.00
Total 7440 · Travel	10,319.00
7450 · Staff Appreciation	1,500.00

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7470 · CI Meeting Expenses	2,000.00
7460 · Postage	6,469.00
Total Expense	916,965.00
Net Ordinary Income	2,148,117.00
Other Revenue/Expense:	
Other Revenue:	
8001 · Campaign Kick Off Revenue	
8007 · Corporate Awards Event	7452
8101 · Leadership Sponsors	1701
8200 · Community celebration revenue	0
8201 · Stuff the Bus revenue	18792
8202 · Days of Action revenue	6966
8203 · Hometown Huddle	10935
8204 · Community Baby Shower Invest	8586
8205 · 3 Point Play revenue	
8206 · United We Style Fashion Show	
8436 · Catalyst Sponsorship	5670
8300 · EFSP Grant Award	
8400 · Red White & Bayou Revenue	36450.00
8430 · Run United 5K Revenue	
Total Other Revenue	96,552.00
Other Expense:	
9001 · Campaign kick off event exp	
9004 · Meals ECM and other	
9007 · Corporate Awards events	4600.00
9008 · Volunteer Training	1,300.00
9100 · Investment expense to agencies	2,011,587.00
9303-03 · United Way of TN Health Grant	15,178.00
9200 · Community celebration exp	-
9201 · Stuff the Bus	11,660.00
9303-03 · Mott Grant	4,500.00
7252 · BFB Book Orders	147,150.00
7465 · 211 Dues	32,970.00
9202 · Day of Action expense	4,300.00
9203 · Hometown Huddle Expenses	6,750.00
9204 · Community Baby Shower	5,278.00
9205 · 3 Point Play Expense	-
9206 · United We Style Fashion Expense	-
9207 · Education Action Week	3,651.00
9302 · Vita Grant Expenditures	10,500.00
9311 · Leadership Breakfast Expense	-
9400 · Red White & Bayou Expense	22,500.00
9430 · Run United 5K Expense	-
9435 · Catalyst Program Expense	3,500.00
9455 · DeTocqueville Event Expenses	1,000.00

9005 · ECM Expense	1,050.00
Total Other Expense	2,287,474.00
Net Other Income	-2,190,922.00
Net Income	17,195.00