

	<u>FY 19-20</u>
	<u>Budget</u>
Dues Income	
<i>Membership Dues New</i>	\$18,800.00
<i>Membership Due Renewals</i>	\$ 9,298.00
<i>Membership Intiation Fees</i>	\$ 4,550.00
Total Dues Income	\$32,648.00
Diversified Income	
<i>Partnership/ Sponsorships</i>	\$ -
General Chamber Income	
<i>Charities Pro Rata</i>	\$15,250.00
Total General Chamber Income	\$47,898.00
Meetings and Events	
<i>Professional Development Series</i>	\$ 4,500.00
<i>Gala</i>	\$ 5,000.00
<i>Networking Events</i>	\$ 2,183.00
<i>Networking After hours(members only)</i>	\$ 213.00
<i>Membership Meetings</i>	
<i>Other Events</i>	
	\$ -
Total Meetings and Events	\$11,896.00
Total Income	\$59,794.00
<u>Expense</u>	
Adminstrative	
<i>Accounting</i>	
<i>Bank Charges</i>	\$ 45.90
<i>Board of Director - Training/Development</i>	
<i>Credit Card Fees</i>	\$ 3,194.64
<i>Dues and Subscriptions</i>	\$ 1,603.44
<i>Management Fee</i>	\$30,500.00
<i>Miscellaneous</i>	\$ 148.92
<i>Office Supplies</i>	\$ 81.50
<i>Postage</i>	\$ 16.16
<i>Printing</i>	\$ 132.60
<i>Storage</i>	\$ 2,307.24
<i>Taxes Licenses and Fees</i>	\$ 729.30
<i>Website Development</i>	

<i>Unclaimed funds</i>	
<i>Wild Apricot + Basecamp</i>	\$ 991.44
Total Administrative	\$39,751.13
Insurance	
<i>Directors and Officers Liability</i>	\$ 645.66
Total Insurance	\$ 645.66
Marketing - Operations	
<i>Advertising</i>	\$ 96.90
<i>Swag</i>	
<i>Website Hosting</i>	\$ 144.00
<i>Marketing - Other</i>	
<i>Mailchimp</i>	\$ 1,140.36
Total Marketing	\$ 1,381.26
Meetings and Events Expenses	
<i>Alumni Committee</i>	\$ 53.04
<i>Board Retreat Expense</i>	\$ 3,307.86
<i>Civic Committee</i>	
<i>Gala</i>	\$ 6,500.00
<i>Membership Meeting Expense</i>	\$ 1,250.00
<i>Networking Events</i>	\$ 2,046.12
<i>Networking After hours(members only)</i>	\$ 500.00
<i>Pedals and Pints</i>	
<i>Board Meeting Expenses</i>	\$ 613.59
<i>Professional Development Events</i>	\$ 2,000.00
<i>Events & Other</i>	
Total Meetings and Events Expense	\$16,270.61
Total Expense	\$58,048.66
Net Income	\$1,745.34

	<u>FY 19-20</u>
<u>Income</u>	<u>Budget</u>
Charities	
<i>Annual Fund Contributions</i>	
<i>Board Contributions</i>	\$ 520.00
<i>Interest Endowment Fund</i>	\$ 377.00
<i>Partnerships/Sponsorships</i>	\$ 5,000.00
Total Charities	\$ 5,897.00
Meetings and Events	
<i>Fall Event</i>	
<i>Joy of Giving</i>	
<i>RCCB</i>	\$ 55,000.00
<i>Winter Fundraiser</i>	\$ 8,000.00
<i>Pitch</i>	\$ 8,500.00
<i>Other Events (New)</i>	
Total Meetings and Events	\$ 71,500.00
Other Income	
Total Income	\$ 77,397.00
<u>Expense</u>	
Administrative	
<i>Credit Card Fees</i>	\$ 1,197.48
<i>Bank Charges</i>	\$ 250.92
<i>Charitable Donations</i>	
<i>Fees and Licenses</i>	\$ 274.38
<i>NAJCC Pro Rata</i>	\$ 15,250.00
<i>Dues and Subscriptions</i>	\$ 102.00
<i>Taxes Business License</i>	\$ 729.30
<i>Marketing</i>	\$ 198.90
<i>Unclaimed funds</i>	
<i>Miscellaneous</i>	
Total Administrative	\$ 18,002.98
Meetings and Events Expenses	
<i>Fall Event</i>	
<i>Joy of Giving</i>	
<i>RCCB Expenses</i>	\$ 48,000.00
<i>Winter Fundraiser</i>	\$ 7,000.00
<i>Pitch</i>	\$ 4,250.00

<i>Other Events</i>	
Total Meetings and Events Expense	\$ 59,250.00
Total Expense	\$ 77,252.98
Net Ordinary Income	\$ 144.02