# GTO CONFERENCES, INC.

# FINANCIAL STATEMENTS AND ACCOUNTANT'S COMPILATION REPORT

FOR THE YEAR ENDED DECEMBER 31, 2007

## GTO CONFERENCES, INC. December 31, 2007

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199 Enon Springs Road West, Suite 400 Smyrna, Tennessee 37167

Phone: (615) 459-8248 Fax: (615) 459-8610

The Board of Directors GTO Conferences, Inc.

I have compiled the accompanying statement of financial position of GTO Conference, Inc. as of December 31, 2007, and the related statements of activities and cash flows for the year then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. I have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

December 5, 2008

Joel D. Pahu, P.C.

# Statement of Financial Position December 31, 2007

#### **ASSETS**

| Current assets:            |              |          |
|----------------------------|--------------|----------|
| Cash and cash equivalents  | \$           | 71,306   |
| Inventory                  |              | 1.287    |
| •                          | <del>-</del> | 72,593   |
| Fixed assets               |              |          |
| Vehicles                   |              | 8.500    |
| Audio visual equipment     |              | 7,772    |
| Furniture                  |              | 1,848    |
| Computer equipment         |              | 10.531   |
| Software                   |              | 299      |
| Subtotal                   |              | 28,950   |
| Allowance for depreciation |              | (16,176) |
| ·                          | _            | 12.774   |
|                            | \$           | 85.367   |
|                            |              |          |
| NET ASSETS                 | 1            |          |
| Unrestricted net assets    | \$           | 85,367   |

# Statement of Activities For the Year Ended December 31, 2007

| Sales                         | \$  | 5.550   |
|-------------------------------|-----|---------|
| Cost of sales                 |     | 2,942   |
|                               | _   | 2.608   |
| Support and other revenue     |     |         |
| Contributions, gifts & grants |     | 166.607 |
| Conference revenue            |     | 51,637  |
| Other                         |     | 24      |
|                               | _   | 218.268 |
| Expenses                      |     |         |
| Program services              |     | 147,256 |
| Management & general          |     | 54,578  |
| Fundraising                   |     | 11,933  |
|                               | _   | 213,767 |
| Operating income              | _   | 7,109   |
| Non-operating revenue         |     |         |
| Interest income               | -   | 445     |
| Increase in net assets        |     | 7.554   |
| Net assets, beginning         |     | 77,813  |
| Net assets. ending            | \$_ | 85.367  |

# Statement of Functional Expenses For the Year Ended December 31, 2007

|                         | _  | Program Services | Management & General | <br>Fundraising | Total         |
|-------------------------|----|------------------|----------------------|-----------------|---------------|
| Expenses                |    |                  |                      |                 |               |
| Advertising             | \$ | 4.303            | \$<br>-              | \$<br>2.120     | \$<br>6.423   |
| Auto                    |    | 2.462            | 1,212                | -               | 3.674         |
| Bank charges            |    | -                | 119                  | -               | 119           |
| Charitable donations    |    | 4,482            | -                    | -               | 4.482         |
| Conference expense      |    | 29,419           | -                    | -               | 29,419        |
| Contract labor          |    | 230              | -                    | -               | 230           |
| Compensation & benefits |    | 92,164           | 32,916               | 6,583           | 131.663       |
| Depreciation            |    | 3,501            | 1,750                | 1.750           | 7.001         |
| Dues & subscriptions    |    | 369              | 181                  | -               | 550           |
| Education               |    | -                | 775                  | -               | 775           |
| Meals & entertainment   |    | 3.094            | 1.524                | -               | 4.618         |
| Gifts                   |    | -                | 140                  | -               | 140           |
| Insurance               |    | -                | 1.391                | -               | 1.391         |
| Internet                |    | 1,158            | 413                  | 83              | 1.654         |
| Miscellaneous           |    | 71               | 33                   | -               | 104           |
| Office supplies         |    | 796              | 796                  | 398             | 1.990         |
| Postage                 |    | 266              | 265                  | 133             | 664           |
| Professional services   |    | -                | 9,086                | -               | 9,086         |
| Taxes                   |    | -                | 23                   | -               | 23            |
| Telephone               |    | 1,536            | 549                  | 110             | 2,195         |
| Travel                  |    | 3.405            | <br>3,405            | 756             | 7.566         |
|                         | \$ | 147.256          | \$<br>54,578         | \$<br>11.933    | \$<br>213.767 |

## **Statement of Activities**

## For the Year Ended December 31, 2007

| Cash flows from operating activities  |    |         |
|---|----|---------|
| Operating income  | \$ | 7.109   |
| Adjustments to reconcile increase in net assets to net cash                             |    |         |
| used by operations  |    |         |
| Depreciation  |    | 7,001   |
| Decrease in inventory   |    | 818     |
| Net cash from operating activities  |    | 14,928  |
| Cash flows from capital and related financing activities                                |    |         |
| Acquisition of capital assets   |    | (5.271) |
| Net cash used by financing activities   |    | (5,271) |
| Cash flows from investing activities Interest income Net cash from investing activities | _  | 445     |
| Net increase in cash  |    | 10.102  |
| Cash and cash equivalents, beginning  |    | 61.204  |
| Cash and cash equivalents, ending   | \$ | 71.306  |
|   |    |         |
| Required Supplemental Disclosure  |    |         |
| Taxes paid  | \$ | -       |
| Interest paid   | \$ | -       |

## GTO CONFERENCES, INC. Notes to Financial Statements December 31, 2007

#### Note – 1 Summary of Significant Accounting Policies

#### A. The Reporting Entity

The Organization is a non-denominational, non-profit Christian organization whose mission is to encourage and assist married couples in "growing toward oneness," through marriage and re-marriage enrichment conferences, marriage enrichment leaders training, and sales of resource materials to strengthen the marriage. The Organization is managed by a Board of Directors.

#### B. Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting where revenues are recorded when earned and expenses are recorded at the time liabilities are incurred.

#### C. Financial Statement Presentation

The Organization has adopted Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations." Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. In addition, the Organization is required to present a statement of cash flows.

<u>Unrestricted net assets</u> – Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may be met either by actions of the Organization and/or the passage of time.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that the Organization maintains them permanently. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes. At December 31, 2007, the Organization held no temporarily or permanently restricted net assets.

#### D. Contributions

The Organization has also adopted SFAS No. 116, "Accounting for Contributions Received and Contributions Made," whereby contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Restricted net assets are reclassified to unrestricted net assets upon satisfaction of the time or purpose restrictions. Contributions are primarily received from individuals. No restricted contributions were received during the year ended December 31, 2007.

# GTO CONFERENCES, INC. Notes to Financial Statements (Continued) December 31, 2007

#### Note 1 – Summary of Significant Accounting Policies (Cont.)

#### E. Donated Assets

Donated assets are reflected as contributions at their estimated value on the date of receipt. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

No amounts have been reflected in the statements for donated services, as no objective basis was available to measure the value of such services. The contribution of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skill that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

#### F. Cash and Cash Equivalents

Cash as reported is comprised of cash on hand; cash in banks and highly liquid debt instruments purchased with a maturity of three months or less.

#### G. Advertising

Advertising costs consist primarily of brochures and other promotional materials, which are expensed as incurred. For the year ended December 31, 2007, advertising costs amounted to \$6,423.

#### H. IRS Filing Status

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code, and therefore, has no provisions for federal income taxes.

### I. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

# GTO CONFERENCES, INC. Notes to Financial Statements (Continued) December 31, 2007

### Note 1 - Summary of Significant Accounting Policies (Cont.)

#### J. Functional Allocation of Expenses

The costs of providing the Organization's various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Note 2 – Fixed Assets

The Organization capitalizes significant purchases of vehicles and equipment which are valued at cost. Significant donations of fixed assets are recorded at estimated fair market value as described in Note 1. Depreciation of fixed assets is calculated on the straight-line basis over their estimated useful lives. Depreciation expense amounted to \$7,001 for the year ended December 31, 2007.