FISCAL YEAR 2019 APPROVED BUDGET

REVENUES	BUDGET
	FY19 APPROVED
EARNED REVENUE	
Ticket Revenues	
Emerging Artists Production(s)	\$9,500.00
School Matinee Performance Series	\$477,835.79
Public Family Performance Series	\$552,719.61
Ticket Fees and Handling	\$12,400.00
SUBTOTAL TICKET REVENUES	\$1,052,455.39
Education Programming	, , , , , , , , , , , , , , , , , , , ,
Camps and Classes - School Year	\$79,682.00
Camps and Classes - Summer	\$251,892.10
Camps and Classes - Scouts	\$2,500.00
Camps and Classes - Emerging Artists	\$25,000.00
SUBTOTAL EDUCATION PROGRAMMING	\$359,074.10
Other Revenues	, , , , , , , , , , , , , , , , , , ,
Concessions, Rentals, Other	\$33,000.00
SUBTOTAL OTHER REVENUES	\$33,000.00
SUBTOTAL EARNED REVENUES	\$1,444,529.49
CONTRIBUTED REVENUE	Ψ <u>-</u> , · · · ·,σ <u>-</u> σ· · · ·
Individuals	\$140,000.00
Corporate	\$65,000.00
Foundation	\$215,000.00
Government	\$259,100.00
Special Events	\$76,500.00
SUBTOTAL CONTRIBUTED REVENUES	\$755,600.00
GRAND TOTAL ALL REVENUES	\$2,200,129.49
	\$2,200,123.43
EXPENSES PERSONNEL EXPENSES	
PERSONNEL EXPENSES	
Administrative Salaries and Wages	6207.240.77
Full Time Salaries	\$307,310.77
Temporary Salaries	\$74,241.00
SUBTOTAL ADMINISTRATIVE SALARIES AND WAGES	\$381,551.77
Education Salaries and Wages	4440.550.00
Full Time Salaries	\$140,658.00
Temporary Salaries	
	\$102,891.00
SUBTOTAL EDUCATION SALARIES AND WAGES	\$102,891.00 \$243,549.00
Artistic Production Salaries and Wages	\$243,549.00
Artistic Production Salaries and Wages Full Time Salaries	\$243,549.00 \$286,579.84
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season	\$243,549.00 \$286,579.84 \$201,153.59
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education Marketing	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00 \$136,097.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education Marketing	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00 \$136,097.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education Marketing Development	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00 \$136,097.00 \$42,950.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education Marketing Development Box Office/Front of House	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00 \$136,097.00 \$42,950.00 \$19,425.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education Marketing Development Box Office/Front of House Artistic	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00 \$136,097.00 \$42,950.00 \$19,425.00 \$47,985.86 \$9,200.00
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education Marketing Development Box Office/Front of House Artistic Production	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00 \$136,097.00 \$42,950.00 \$19,425.00 \$47,985.86 \$9,200.00 \$471,762.86
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education Marketing Development Box Office/Front of House Artistic Production SUBTOTAL ADMINISTRATIVE EXPENSES	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00 \$136,097.00 \$42,950.00 \$19,425.00 \$47,985.86 \$9,200.00 \$471,762.86 \$179,825.98
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education Marketing Development Box Office/Front of House Artistic Production SUBTOTAL ADMINISTRATIVE EXPENSES PRODUCTION MATERIALS GRAND TOTAL ALL EXPENSES	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00 \$136,097.00 \$42,725.00 \$136,097.00 \$42,950.00 \$47,985.86 \$9,200.00 \$471,762.86 \$179,825.98 \$2,159,003.25
Artistic Production Salaries and Wages Full Time Salaries AEA Union Salaries - Full Season Temporary Salaries - Creative Teams Temporary Salaries - Production Overhire SUBTOTAL ARTISTIC PRODUCTION SALARIES AND WAGES Employee Benefits Dental Health Pension Unemployment SUBTOTAL EMPLOYEE BENEFITS PAYROLL TAXES SUBTOTAL PERSONNEL EXPENSES Operating Expenses Administration Education Marketing Development Box Office/Front of House Artistic Production SUBTOTAL ADMINISTRATIVE EXPENSES PRODUCTION MATERIALS	\$243,549.00 \$286,579.84 \$201,153.59 \$113,054.81 \$28,952.00 \$629,740.24 \$5,523.96 \$136,433.76 \$29,034.83 \$4,412.00 \$175,404.55 \$77,168.85 \$1,507,414.41 \$173,380.00 \$42,725.00 \$136,097.00 \$42,950.00 \$19,425.00 \$47,985.86 \$9,200.00 \$471,762.86 \$179,825.98

