

	BUDGET - FYE JUNE 30, 2017					
	OPERATIONS				JA BIZTOWN PROGRAM	TOTAL FYE2016 BUDGET
	ADMIN	DEV	PROG	TOTAL		
REVENUE						
Development Income						
Foundations/Corporate - Operating	69,134	102,588	195,528	367,250	-	367,250
Foundations/Corporate - JA BizTown	-	-	-	-	141,000	141,000
Day Sponsors - JA BizTown	-	-	-	-	110,000	110,000
Individuals (including via United Way)	16,877	25,043	47,730	89,650	-	89,650
Total Development Income	86,011	127,631	243,258	456,900	251,000	707,900
Events Income						
Bowl-a-thon	39,203	83,173	110,874	233,250	-	233,250
Nashville Business Hall of Fame	20,990	79,146	59,364	159,500	-	159,500
Golf Classic	32,144	112,797	90,909	235,850	-	235,850
Awareness Breakfast	4,141	16,146	11,713	32,000	-	32,000
Bottles for BizTown	4,142	8,645	11,713	24,500	-	24,500
Year Round Events	621	1,122	1,757	3,500	-	3,500
Total Events Income	101,241	301,029	286,330	688,600	-	688,600
Other Income						
Interest Income	5,400	-	-	5,400	-	5,400
Board Membership Dues	11,750	-	-	11,750	-	11,750
Other Income	3,500	-	-	3,500	-	3,500
Class Fees (less scholarships)	-	-	-	-	146,200	146,200
Merchandise Sales	-	-	-	-	4,522	4,522
Summer Camp	-	-	-	-	37,930	37,930
Total Other Income	20,650	-	-	20,650	188,652	209,302
Total Revenues	207,902	428,660	529,588	1,166,150	439,652	1,605,802
EXPENSES						
Salaries	64,844	131,610	188,833	385,287	157,949	543,236
Temporary Services	-	-	-	-	-	-
Payroll Taxes	4,961	10,068	14,446	29,475	12,083	41,558
Employee Insurance	7,636	19,956	26,564	54,156	19,241	73,397
Pension Benefits	10,942	17,881	22,975	51,798	18,920	70,718
Line of Credit Interest	1,000	-	-	1,000	-	1,000
Business Insurance	845	1,295	1,596	3,736	3,046	6,782
Outside Services	534	1,329	2,029	3,892	3,347	7,239
R & M - Office Equipment	2,711	3,861	4,363	10,935	12,964	23,899
R & M - Building	3,986	4,922	8,127	17,035	64,659	81,694
Office Supplies	335	1,054	1,573	2,962	4,116	7,078
Subscriptions, Dues & Fees	8,890	-	-	8,890	520	9,410
Postage	103	580	248	931	387	1,318
Telephone	1,580	3,701	5,535	10,816	4,056	14,872
Utilities (Gas, Electric & Water)	1,990	2,387	3,979	8,356	31,428	39,784
Staff Development	4,421	1,922	1,707	8,050	3,169	11,219
Travel	3,375	-	-	3,375	250	3,625
Volunteer/Teacher Trg & Recognition	-	-	4,400	4,400	1,481	5,881
Program Insurance	-	-	6,340	6,340	2,375	8,715
Public Relations	3,000	-	-	3,000	200	3,200
Bowl-a-thon	-	25,000	-	25,000	-	25,000
Golf Classic	-	65,100	-	65,100	-	65,100
Awareness Breakfast	-	10,000	-	10,000	-	10,000
Nashville Business Hall of Fame	-	48,000	-	48,000	-	48,000
Bottles for BizTown	-	2,500	-	2,500	-	2,500
Year Round Events	-	200	-	200	-	200
Program Materials	-	-	125,796	125,796	25,666	151,462
Summer Camp Expenses	-	-	-	-	9,169	9,169
STEM Summit Expenses	-	-	40,000	40,000	-	40,000
Merchandise Expense	-	-	-	-	2,349	2,349
Fund Raising/Marketing	-	17,050	-	17,050	1,550	18,600
Rent Expense	8,550	10,260	17,099	35,909	135,081	170,990
Computer Expense	364	379	639	1,382	1,267	2,649
Staff Car Interest	270	-	-	270	-	270
Franchise Fees	24,614	24,614	-	49,228	12,284	61,512
Audit Expense	5,219	-	-	5,219	2,456	7,675
Business Meetings	9,008	2,252	-	11,260	200	11,460
Miscellaneous	500	-	-	500	100	600
Capital Expenses	2,250	-	10,000	12,250	10,000	22,250
Total Expenses w/o Depreciation	171,928	405,921	486,249	1,064,098	540,313	1,604,411
TOTAL (LOSS)/GAIN (Before Depreciation)	\$35,974	\$22,739	\$43,339	\$102,052	(\$100,661)	\$1,391