



Hands On
NASHVILLE

Fiscal Year 2013 Operating Budget

Individuals	\$	150,000
Foundation	\$	660,000
Corporate Program Fees	\$	250,000
State contract	\$	55,000
Marketing	\$	25,000
Non-Profit Program Fees	\$	35,000
Watershed Grant	\$	44,500
Greenhouse Sales	\$	15,000
Special Events	\$	210,000
TOTAL REVENUES	\$	1,444,500
Salaries	\$	898,600
Payroll Taxes	\$	68,743
Retirement	\$	7,761
Workers Comp.	\$	2,250
Health Insurance	\$	56,110
TOTAL COMPENSATION	\$	1,033,464
Audit	\$	7,800
D&O Insurance	\$	1,600
Liability Insurance	\$	650
Vehicle Insurance	\$	2,700
Mileage	\$	5,400
Equipment Lease	\$	5,000
Technology Dues	\$	15,000
IT Support	\$	10,000
Professional Services	\$	19,000
Conferences & Meetings	\$	6,000
Marketing	\$	15,000
Dues & Licenses	\$	4,000
Meals & Entertainment	\$	12,500
Postage	\$	2,500
Printing & Publications	\$	8,000
Professional Development	\$	8,500
Office Supplies	\$	10,000
Program Supplies	\$	52,500
Telephone	\$	15,000
Rent	\$	74,820
Utilities & Maintenance	\$	26,556
Individual Development	\$	18,600
Fund Reserve	\$	11,310
Property Tax	\$	15,000
Special Events	\$	60,000
TOTAL PROGRAM EXPENSES	\$	407,436
TOTAL EXPENDITURES	\$	1,440,900
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SURPLUS/(DEFICIT)	\$	3,600