NASHVILLE SAFE HAVEN FAMILY SHELTER, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2015 AND 2014

NASHVILLE SAFE HAVEN FAMILY SHELTER, INC.

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Independent Auditor's Report

To the Board of Directors Nashville Safe Haven Family Shelter, Inc. Nashville, Tennessee

We have audited the accompanying financial statements of Nashville Safe Haven Family Shelter, Inc. ("Safe Haven"), which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Nashville Safe Haven Family Shelter, Inc. as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Gosslen & Associates, PLLC

Nashville, Tennessee April 18, 2016

NASHVILLE SAFE HAVEN FAMILY SHELTER, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2015 AND 2014

ASSETS

ABBLID		2015	0014
		2015	 2014
Cash and cash equivalents	\$	371,221	\$ 345,411
Cash and cash equivalents - board designated		723,228	1,163,758
Grants receivable, no allowance		72,069	53,025
Contributions receivable, no allowance		231,076	271,960
Inventories		23,356	10,250
Other assets		16,658	15,567
Property and equipment, net		2,477,083	2,622,521
Total assets	\$	3,914,691	\$ 4,482,492
LIABILITIES AND NET ASSET	<u>S</u>		
LIABILITIES			
Accounts payable	\$	40,896	\$ 40,717
Client deposits		4,463	3,441
Note payable		332,000	832,000
		277.250	076150
Total liabilities		377,359	 876,158
NET ASSETS			
Unrestricted		3,257,838	3,309,526
Temporarily restricted		279,494	296,808
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Total net assets	1	3,537,332	 3,606,334
Total liabilities and net assets	\$	3,914,691	\$ 4,482,492

NASHVILLE SAFE HAVEN FAMILY SHELTER, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015	2014
Change in unrestricted net assets:		
Revenues and gains:		
Contributions	\$ 550,366	\$ 405,342
United Way	15,663	18,062
Fundraising events, net of direct expenses of \$81,262		
and \$79,903 in 2015 and 2014, respectively	470,577	409,154
In-kind contributions	84,800	67,200
Grants	415,484	351,599
Interest	3,236	5,092
Net assets released from restrictions	193,314	565,339
Total revenues and gains	1,733,440	1,821,788
Expenses and losses:		
Program services	1,418,372	1,229,275
Supporting services:	162 771	127 750
Management and general	163,771	137,758
Fundraising	202,985	198,249
Total supporting services	366,756	336,007
Total expenses and losses	1,785,128	1,565,282
Change in unrestricted net assets	(51,688)	256,506
Change in temporarily restricted net assets:		
Contributions	176,000	195,067
Net assets released from restriction	(193,314)	(565,339)
Change in temporarily restricted net assets	(17,314)	(370,272)
Change in net assets	(69,002)	(113,766)
Net assets, beginning of year	3,606,334	3,720,100
Net assets, end of year	\$ 3,537,332	\$ 3,606,334

NASHVILLE SAFE HAVEN FAMILY SHELTER, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2015

		Supporting Services			
				Total	
	Program	Management		Supporting	
	Services	and General	Fundraising	Services	Total
Salaries	\$ 474,026	\$ 54,748	\$ 121,269	\$ 176,017	\$ 650,043
Payroll taxes	\$ 474,020 41,159	\$ 34,748 4,352	\$ 121,209 9,277	\$ 170,017 13,629	\$ 030,043 54,788
Employee benefits	41,139 77,957	4,332 4,149	12,269	15,029	94,788 94,375
Employee benefits	11,931	4,149	12,209	10,410	94,373
Total salaries and					
related expenses	593,142	63,249	142,815	206,064	799,206
Program supplies (including					
in-kind of \$63,694)	89,058				89,058
Professional fees	53,784	32,706	32,879	65,585	119,369
Building maintenance and	55,784	52,700	52,079	05,585	119,509
general liability insurance	109,633	4,056	4,056	8,112	117,745
Utilities	63,707	4,050 3,365	4,030	5,047	68,754
Contract labor	03,707	5,505	1,082	5,047	08,754
Individual family assistance	9,315	-	-	-	9,315
Vehicle maintenance	2,037	-	-	-	2,037
Office supplies	14,703	7,345	- 1,574	- 8,919	23,622
Public relations	14,703	160	3,891	4,051	4,171
Employee travel and mileage	8,016	315	50	365	8,381
Bank fees and other	335	2,662	1,383	4,045	4,380
Dues, memberships and training	27,823	14,639	392	15,031	42,854
Equipment rental	8,431	2,679	462	3,141	42,834
Rent assistance	228,412	2,077	402	5,141	228,412
Capital campaign expenses	220,412	-	-	-	220,412
Newsletter		132	13,172	13,304	13,304
Other	37,322	9,139	629	9,768	47,090
ond	51,522),137	02)	9,700	47,090
Total other expenses	652,696	77,198	60,170	137,368	790,064
Total expenses before depreciation amortization, and loss on sale	1,245,838	140,447	202,985	343,432	1,589,270
amortization, and loss on sale	1,243,838	140,447	202,983	545,452	1,389,270
Loss on sale of asset	-	-	-	-	-
Depreciation and amortization	172,534	23,324		23,324	195,858
Total expenses	\$ 1,418,372	\$ 163,771	\$ 202,985	\$ 366,756	\$ 1,785,128
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NASHVILLE SAFE HAVEN FAMILY SHELTER, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2014

		Supporting Services			
				Total	
	Program	Management		Supporting	
	Services	and General	Fundraising	Services	Total
Salaries	\$ 359,587	\$ 58,738	\$ 107,086	\$ 165,824	\$ 525,411
Payroll taxes	27,073	4,796	8,192	12,988	40,061
Employee benefits	46,563	5,172	9,132	14,304	60,867
Total salaries and					
related expenses	433,223	68,706	124,410	193,116	626,339
Program supplies (including					
in-kind of \$67,200)	77,272	-	-	-	77,272
Professional fees	60,601	16,276	31,978	48,254	108,855
Building maintenance and	,	- 7		- 7 -	
general liability insurance	102,558	3,397	3,397	6,794	109,352
Utilities	60,346	3,303	1,652	4,955	65,301
Contract labor	1,934	-	-	-	1,934
Individual family assistance	12,814	-	-	-	12,814
Vehicle maintenance	3,248	-	-	-	3,248
Office supplies	20,777	4,793	68	4,861	25,638
Public relations	2,067	225	7,393	7,618	9,685
Employee travel and mileage	13,840	562	400	962	14,802
Bank fees and other	1,552	2,075	2,943	5,018	6,570
Dues, memberships and training	17,352	6,321	880	7,201	24,553
Equipment rental	9,603	3,075	547	3,622	13,225
Rent assistance	122,988	-	-	-	122,988
Capital campaign expenses	-	-	16,248	16,248	16,248
Newsletter	-	-	3,032	3,032	3,032
Other	2,882	6,165	5,301	11,466	14,348
Total other expenses	509,834	46,192	73,839	120,031	629,865
Total expenses before depreciation					
amortization, and loss on sale	943,057	114,898	198,249	313,147	1,256,204
Loss on sale of asset	119,728	-	-	-	119,728
Depreciation and amortization	166,490	22,860		22,860	189,350
Total expenses	\$ 1,229,275	\$ 137,758	\$ 198,249	\$ 336,007	\$ 1,565,282

NASHVILLE SAFE HAVEN FAMILY SHELTER, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015		2014	
Cash flows from operating activities:				
Change in net assets	\$	(69,002)	\$	(113,766)
Adjustments to reconcile change in net assets to net cash				
provided by operating activities:				
Depreciation and amortization		195,858		189,350
In kind donations of property and equipment and inventory		(21,106)		-
Loss on disposal of assets		-		119,728
(Increase) decrease in current assets:				
Contributions receivable		40,884		389,613
Grants receivable		(19,044)		(53,025)
Other assets		(5,259)		1,103
Increase (decrease) in current liabilities:				
Accounts payable		179		27,652
Client deposits		1,022		770
Unearned revenue		-		(17,916)
Net cash provided by operating activities		123,532		543,509
Cash flows from investing activities:				
Purchase of property and equipment		(38,252)		(60,511)
Proceeds from sale of land		-		124,250
Net cash (used in) provided by operating activities		(38,252)		63,739
Cash flows from financing activities:				
Payments on note payable		(500,000)		(648,000)
Net cash used in financing activities		(500,000)		(648,000)
Net change in cash and cash equivalents		(414,720)		(40,752)
		(111,720)		(10,702)
Cash and cash equivalents, beginning of year		1,509,169		1,549,921
Cash and cash equivalents, end of year	\$	1,094,449	\$	1,509,169

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Nature of Organization

Nashville Save Haven Family Shelter, Inc. ("Safe Haven") is a nonprofit corporation located in Nashville, Tennessee. Safe Haven provides shelter, training, counseling, spiritual guidance, and education to homeless families in a faith-based setting in and around Middle Tennessee. The primary goal of Safe Haven is to help families overcome homelessness and achieve social and economic independence.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting.

Revenue, expenses, gains and losses are classified into three classes of net assets based on the existence or absence of donor-imposed restrictions. Net assets and changes therein are classified as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of Safe Haven and/or the passage of time.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that they must be maintained permanently by Safe Haven.

The amount for each of these classes of net assets is presented in the statement of financial position and the amount of change in each class of net assets is displayed in the statement of activities. Safe Haven has no permanently restricted net assets.

In the event a donor makes changes to the nature of a restricted gift which affects its classification among the net asset categories, such amounts are reflected as reclassifications in the statement of activities.

Cash and Cash Equivalents

For financial statement purposes, Safe Haven considers all cash and all highly liquid investments not held for long-term investment, and which have original maturities of three months or less, to be cash equivalents.

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

Contributions

Gifts of cash and other assets are reported as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction.

Gifts of property and equipment are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, Safe Haven reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Safe Haven receives various types of in-kind contributions including food and other program supplies and volunteer services. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by the individuals possessing those skills, and would typically need to be purchased if not provided by the donation. Donated food and other program supplies are reflected as contributions in the accompanying statements at their estimated fair values at date of receipt. The amounts reflected in the accompanying financial statements as in-kind donations are offset by corresponding amounts included in expenses.

Contributions receivable are recorded at their fair value and reflect discounts for payment terms greater than one year. They represent pledges which are considered to be either conditional or unconditional promises to give. A conditional contribution is one which depends on the occurrence of some specified uncertain future event to become binding on the donor. Conditional contributions are not recorded as revenue until the condition is met, at which time they become unconditional. Unconditional contributions are recorded as revenue at the time verifiable evidence of the pledge is received. Contributions receivable totaled \$231,076 and \$271,960 as of December 31, 2015 and 2014, respectively.

Safe Haven evaluates receivables for uncollectibility whenever facts or circumstances indicate that a balance might not be collectible. An allowance is established for those receivables that are not considered collectible based on historical experience and a review of the current status of receivables. Receivables are written off when all collection efforts have been exhausted and collection is considered remote. No allowance was considered necessary as of December 31, 2015 or 2014.

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

Inventories

Inventories consist primarily of donated program supplies and are stated at the lower of cost or market. Cost has been determined on the first-in, first-out basis.

Property and Equipment

Property and equipment are carried at cost or at fair value as of the date contributed. The fair value of donated labor services associated with property and equipment are added to the cost of the asset. Repairs and maintenance are charged to expense as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from 3 to 31.5 years.

Income Taxes

Safe Haven is exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code; accordingly, no provision for income taxes is included in the accompanying financial statements.

Safe Haven accounts for the effect of any uncertain tax positions based on a more likely than not threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a cumulative probability assessment that aggregates the estimated tax liability for all uncertain tax positions. Tax positions for Safe Haven include, but are not limited to, the tax-exempt status and determination of whether income is subject to unrelated business income tax; however, Safe Haven has determined that such tax positions do not result in an uncertainty requiring recognition.

Estimates

Judgment and estimation are exercised by management in certain areas of the preparation of financial statements. The more significant area includes the recovery period for property and equipment. Management believes that such estimates have been based on reasonable assumptions and that such estimates are adequate. Actual results could differ from these estimates.

A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

Fair Value of Financial Instruments

The following methods and assumptions were used by Safe Haven to estimate the fair value of each class of financial instruments:

Contributions receivable, accounts payable and client deposits: the carrying amounts reported in the statement of financial position approximate fair values due to the short-term nature of those instruments. The carrying value of the note payable is not materially different from the estimated fair value of the instrument.

Functional Allocation of Expenses

Costs of providing Safe Haven's programs and services are summarized and reported on a functional basis. Program expenses included costs directly associated with the program and other indirect costs determined to benefit that program. These costs have been allocated between program and supporting services based on estimates made by management.

B. <u>CONTRIBUTIONS RECEIVABLE</u>

Contributions receivable at December 31, 2015 and 2014 consisted of the following:

	2015	2014
Unconditional promises expected to be collected in:		
Less than one year	\$221,389	\$251,938
One year to five years	9,687	20,022
	<u>\$231,076</u>	<u>\$271,960</u>

C. <u>PROPERTY AND EQUIPMENT</u>

Property and equipment consist of the following:

	2015	2014
Land	\$ 272,305	\$ 272,305
Buildings	2,496,883	2,496,883
Building improvements	149,398	111,146
Equipment	44,933	44,933
Furnishings	188,859	188,859
Vehicles	8,000	
	3,160,378	3,114,126
Less: accumulated depreciation	(683,295)	(491,605)
Property and equipment, net	<u>\$2,477,083</u>	<u>\$ 2,622,521</u>

D. <u>NOTE PAYABLE</u>

Safe Haven has a note payable agreement with a bank that provides for a construction loan and a line-of-credit. Under the construction loan, Safe Haven had an available \$1,480,000 to draw towards the renovation and expansion of their current facility through March 2014. During the draw period, interest is payable monthly at the bank's prime rate less 4.0%, not to fall below 0%, (0% at December 31, 2015 and 2014). At the end of the draw period, annual principal payments are due at a minimum of 10% of the outstanding principal balance plus monthly interest payments through March 2016. Beginning in April 2016, monthly interest and principal payments are payable based on a 20-year amortization schedule with the remaining outstanding principal balance of the loan being due and payable in April 2018. The outstanding balance at December 31, 2015 and 2014 was \$332,000 and \$832,000, respectively.

Safe Haven also has an available \$100,000 line-of-credit under the above mentioned note payable agreement. The line-of-credit matures in April 2017. Interest is payable monthly at the bank's prime rate plus 1.0%, not to fall below 4.5% (4.5% at December 31, 2015 and 2014). There was no outstanding balance at December 31, 2015 and 2014.

The note payable is collateralized by cash, contributions receivable, capital campaign funds, and retainage accounts related to the construction contract.

E. <u>TEMPORARILY RESTRICTED NET ASSETS</u>

Temporarily restricted net assets consist of the following:

	2015	2014
Purpose or time restrictions:		
Shelter renovations	\$103,494	\$233,108
Operations	166,000	54,600
Housing	10,000	9,100
	<u>\$279,494</u>	<u>\$296,808</u>

Net assets of \$193,314 and \$565,339 were released from donor restrictions by satisfying the restricted purposes or by occurrence of other events specified by donors for the years ended December 31, 2015 and 2014, respectively.

F. <u>CONCENTRATION OF CREDIT RISK</u>

Safe Haven maintains its cash and cash equivalents in high credit quality financial institutions at balances which, at times, may exceed federally insured limits. Safe Haven has not experienced any losses in such accounts. Management believes it is not exposed to any significant concentration risk on cash and cash equivalents. Credit risk also extends to uncollateralized receivables.

G. <u>IN-KIND CONTRIBUTIONS</u>

During the year, Safe Haven received in-kind contributions of food and other program supplies valued at \$63,694 and \$67,200 in 2015 and 2014, respectively. Additionally during 2015, \$8,000 was donated related to a vehicle, and \$13,106 of inventory was donated. In addition, individual volunteers contributed significant amounts of time to Safe Haven activities, which have not been reflected in the accompanying financial statements, as they did not meet the recognition criteria.

H. <u>RETIREMENT PLAN</u>

During 2015, Safe Haven began participating in a multi-employer retirement program. The Plan is a defined contribution retirement plan (401k) covering employees who meet certain eligibility requirements. Safe Haven's contributions to the plan are discretionary up to 5% of the participants' elective deferral. Employer contributions for the year ended June 30, 2015 totaled \$9,214.

I. <u>SUBSEQUENT EVENTS</u>

Management has evaluated subsequent events through April 18, 2016, the date the financial statements were available for issuance.