

NEW DIALECT

2020/2021 Budget

Revenue

Grants	\$92,000
Foundations	\$10,000
Individual Donations	\$20,000
Virtual Intensive Admissions	\$25,000
Dance Dialectics Admissions	\$5,000
Merchandise	\$1,000
Commissions	\$15,000
Existing Cash	\$9000

TOTAL REVENUE \$177,000

Expenses

Artists + Instructors' Fees	\$98,000
Artistic Director	\$30,000
Administrative Director	\$30,000
Administrative Contract Fees	\$3,000
Operating Expenses	\$11,000
Insurance	\$1,000
Production Costs (Music Rights)	\$500
Marketing + Media	\$2,500
Travel Costs	\$1,000

TOTAL EXPENSES \$177,000