

New Horizons Corporation

Budget

7/01/2019 - 6/30/2020

	<u>2019/2020</u>
REVENUE	
TN DIDDs: Supported Living, Day Services	\$ 4,388,461
Vocational Rehab	\$ 30,000
Vehicle Grants	\$ 120,440
Private Pay Services	\$ 25,320
Interest Income	\$ 3,600
Coffee Sales	\$ 3,600
Workshop Contracts	\$ 267,470
CMRA* Contracts (Lawn care, Janitorial services)	\$ 1,813,175
Contributions (Individuals, Sponsorships)	\$ 20,000
Foundation Grants	\$ 20,000
Total Revenue	<u>\$ 6,692,066</u>
EXPENSES	
Salaries and Wages	\$ 3,990,096
Family Model Contracts for Services	\$ 1,008,578
Training-Enclaves (CMRA)	\$ 41,184
Employment Taxes	\$ 305,242
Health & Life Insurance	\$ 159,732
Workers' Comp Insurance	\$ 45,120
401k	\$ 38,400
Unemployment Insurance	\$ 11,200
Telephone	\$ 21,600
Postage	\$ 2,084
Freight	\$ 840
Cable	\$ 20,400
Electric	\$ 48,000
Water	\$ 7,800
Gas	\$ 6,875
Waste Removal	\$ 11,976
Pest Control	\$ 2,100
Rent	\$ 34,032

Maintenance Building	\$ 2,400
Maintenance Grounds	\$ 7,900
Repairs & Maintenance	\$ 33,000
Fuel (CMRA, Client Transportation)	\$ 91,300
Insurance-Prop/Liability	\$ 84,252
Insruance D & O	\$ 14,520
Director's Fund	\$ 17,000
Office Supplies	\$ 9,600
Supplies (CMRA, Workshops)	\$ 180,000
Warehouse Supplies	\$ 9,600
Travel supported persons (Bus Tickets)	\$ 54,000
Travel agency (includes mileage)	\$ 36,000
Miscellaneous	\$ 17,000
Memberships	\$ 5,605
Professional Services (Financial, Legal, Consultants)	\$ 25,004
Health/Wellness (RN, Medical Admin)	\$ 20,400
Training	\$ 5,000
Bank Fees	\$ 1,440
Payroll Services	\$ 25,200
Audit Fees	\$ 15,996
Computer Services (incl. Electronic Documentation)	\$ 38,400
Licenses	\$ 840
Recruiting/Retention	\$ 2,004
Depreciation (Building, Vehicles, Eqt - workshop, lawn)	\$ 152,987
Food	\$ 4,400
Equipment Leases	\$ 5,364
Mission Based Services (unreimbursed:)	
Scholarships	\$ 17,400
Expense Support for clients	\$ 12,000
Day service provided over 243 limit for year	\$ 17,000
Total Expense	<u>\$ 6,660,871</u>
NET RESULTS	<u><u>\$ 31,195</u></u>

***CMRA - Community Rehabilitation Agencies of Tennessee**