

The Salvation Army Area Command 2009-2010	Administration and Fund Raising				Non - United Way Programs										Programs - Received United Way Obl Funding				
	Total Agency	Total Adm. & FR	Management & General	Fund Raising	Total Programs	Non - Uway Programs	Christmas & Camp	Eng Svc & Feeding	Berry St Worship Ctr	Hispanic Corps	Chadai Corps	Lao Corps	Disaster	U-Way Obl Programs	Transitional Housing	Transient Lodge	M-Potter FRC	Red Shield Klus Club	
	Revenue:																		
4000 Contributions	2,804,506	1,981,200	190,000	1,761,200	823,306	671,712	90,105	80,000	11,500	110,000	199,200	145,000	38,907	151,594	8,000	12,000	106,594	25,000	
4200 Maddox Grant																		175,000	
4301 Special Fund Raising	181,450	20,000		20,000	161,450	161,450	158,000			1,000	1,450	1,000		-			36,000		
4600 Trust & Investment	626,000	590,000	590,000		36,000	-								36,000					
4600 Associated Organizations	147,080	-			147,080	147,080	5,000			5,000	11,280	800		89,132	19,688	24,024	45,420		
4700 Federated Funds -- UW	184,132	70,000	70,000		114,132	25,000		25,000						239,566	229,566	10,000			
5000 Government Grants	239,566	-			239,566	-								-					
6000 Membership Dues	-	-			-	-								-					
6200 Program Service Fees	247,583	-	4,000		247,583	49,323				46,643	2,080	600		198,260	42,980	104,950	39,475	10,875	
6400 Sales To Public	4,450	4,000	4,000		450	400				350	300	800		50		50			
6500 Miscellaneous Income	15,650	14,400	14,400		1,250	1,250													
Total Cash Revenue:	4,450,417	2,679,600	868,400	1,811,200	1,770,817	1,056,215	253,105	105,000	136,500	162,993	211,710	148,000	38,907	714,602	300,214	151,024	227,499	210,875	
Gift In Kind	1,964,085	-			1,964,085	1,964,085								-					
Total Revenue:	6,414,502	2,679,600	868,400	1,811,200	3,699,027	3,020,300	2,217,190	105,000	136,500	162,993	211,710	148,000	38,907	678,727	300,214	151,024	227,499	210,875	
Expenses:																			
7000 Personnel Costs	2,205,152	578,005	345,940	232,085	1,627,147	698,606	57,886	154,549	82,515	141,105	125,344	104,059	33,148	926,541	422,145	148,830	153,317	204,249	
8000 Professional Fees	92,666	52,283	44,783	7,500	40,383	15,470	6,000			2,830	1,950	4,690		24,913	23,000		1,913		
8100 Supplies	216,529	23,615	20,265	3,350	192,914	73,046	11,800	17,773	3,200	4,565	28,008	6,000	1,700	119,868	34,250	46,950	5,188	33,500	
8200 Communications	129,949	87,010	11,660	75,350	42,939	23,235	4,210	3,500	4,700	3,425	4,900	4,300	200	17,704	2,650	1,076	7,188	6,790	
8400 Occupancy	513,518	86,630	56,072	30,568	426,888	206,554	62,518	15,251	15,555	29,417	52,965	26,314	2,534	220,334	60,404	27,218	43,596	69,126	
8503 Equipment	62,765	23,850	13,410	10,440	38,915	14,775	3,500	2,350	850	700	4,400	2,200	775	24,140	7,600	3,600	2,440	10,500	
8600 Printed Materials	212,740	205,200	2,600	202,600	7,540	5,940	2,700	3,000	300	820	1,770	150		1,600	100		500	1,000	
8700 Transportation	124,561	36,340	34,040	2,300	88,221	86,221	12,200	3,000	900	14,514	30,238	25,369		2,000	300		200	1,500	
8800 Meeting & Conferences	94,950	17,750	13,750	4,000	77,200	73,450	50,000	105,000	2,350	5,500	9,450	5,300	550	3,750	250		3,500		
8800 Financial Assistance	144,854	-			144,854	138,854	26,230								6,000				
8904 Statewide Services	89,179	54,632	18,404	36,228	34,547	18,745	4,161	2,100	2,736	3,003	3,861	2,894		15,802	6,004	3,021	2,559	4,218	
9000 Org. Membership Dues	6,005	4,500	2,500	2,000	1,505	1,205		1,000		100	70	35		300					
9000 Miscellaneous	52,936	1,000	1,000																
9200 Support IT -D-HQ	41,000	41,000	41,000		51,936	51,936			36,100	1,800	11,327	2,709							
9600 Support Services	448,514	273,491	92,375	181,116	175,023	93,015	20,361	10,499	13,658	15,014	19,303	14,180	38,907	82,008	30,020	15,105	15,795	21,088	
Total Cash Expense:	4,435,318	1,485,306	687,798	787,507	2,950,012	1,503,052	261,556	316,022	162,864	222,993	297,710	203,000	38,907	1,446,960	613,023	245,600	236,166	351,971	
Equipment-depreciation																			
Gift In Kind	15,099	15,099																	
Total Expense:	1,964,085	-			1,964,085	1,964,085	1,964,085	-						-	-	-			
Surplus/Deficit:	6,414,502	1,500,405	712,898	787,507	4,562,126	3,467,137	2,225,641	316,022	162,864	222,993	297,710	203,000	38,907	1,094,989	613,023	245,800	236,166	351,971	
	-	1,194,294	155,502	1,023,693	(1,179,195)	(446,837)	(8,451)	(211,022)	(26,394)	(60,000)	(66,000)	(55,000)	-	(732,358)	(312,809)	(94,776)	(6,677)	(141,096)	