## INCOME

CONTRIBUTIONS:	•	
Corporate	\$	515,000.00
Board / Advisory Board	\$	165,000.00
Special Funding / Marketing Sponsorship	\$	50,000.00
Individuals	\$	227,000.00
Government	\$	250,000.00
Foundations	\$	100,000.00
La Bella Notte- Guild	\$ \$	120,000.00
Guild Other		25,000.00
TOTAL CONTRIBUTIONS	\$	1,452,000.00
TICKET REVENUES		
Subscriptions (4 shows)	\$	365,000.00
Single Ticket Sales & Fees	\$	322,000.00
TOTAL TIC/FEE REV.	\$	687,000.00
NOA ENDOWMENT / FOUNDATION DISBURSEMENT	\$	385,000.00
OTHER REVENUES	\$	115,500.00
FUND RAISING EVENTS	\$	300,000.00
GRAND TOTAL REVENUES	\$	2,939,500.00
EXPENSES PRODUCTIONS & PROGRAMMING	\$	1,291,582.00
	\$ \$	1,291,582.00 349,730.00
PRODUCTIONS & PROGRAMMING	-	
PRODUCTIONS & PROGRAMMING PRODUCTION STAFF SALARIES & BENEFITS	\$	349,730.00
PRODUCTIONS & PROGRAMMING PRODUCTION STAFF SALARIES & BENEFITS PRODUCTION RELATED EXPENSES	\$ \$	349,730.00 188,475.00
PRODUCTIONS & PROGRAMMING PRODUCTION STAFF SALARIES & BENEFITS PRODUCTION RELATED EXPENSES PRODUCTION MARKETING EXPENSES GRAND TOTAL PRODUCTION	\$ \$ \$	349,730.00 188,475.00 143,800.00 1,973,587.00
PRODUCTIONS & PROGRAMMING PRODUCTION STAFF SALARIES & BENEFITS PRODUCTION RELATED EXPENSES PRODUCTION MARKETING EXPENSES	\$ \$ \$	349,730.00 188,475.00 143,800.00
PRODUCTIONS & PROGRAMMING PRODUCTION STAFF SALARIES & BENEFITS PRODUCTION RELATED EXPENSES PRODUCTION MARKETING EXPENSES GRAND TOTAL PRODUCTION	\$ \$ \$	349,730.00 188,475.00 143,800.00 1,973,587.00
PRODUCTIONS & PROGRAMMING PRODUCTION STAFF SALARIES & BENEFITS PRODUCTION RELATED EXPENSES PRODUCTION MARKETING EXPENSES GRAND TOTAL PRODUCTION ADMINISTRATION STAFF SALARIES & BENEFITS	\$ \$ \$ \$	349,730.00 188,475.00 143,800.00 1,973,587.00 559,760.00
PRODUCTIONS & PROGRAMMING PRODUCTION STAFF SALARIES & BENEFITS PRODUCTION RELATED EXPENSES PRODUCTION MARKETING EXPENSES GRAND TOTAL PRODUCTION ADMINISTRATION STAFF SALARIES & BENEFITS ADMINISTRATION EXPENSES	\$ \$ \$ \$ \$	349,730.00 188,475.00 143,800.00 <u>1,973,587.00</u> 559,760.00 193,275.00
PRODUCTIONS & PROGRAMMING PRODUCTION STAFF SALARIES & BENEFITS PRODUCTION RELATED EXPENSES PRODUCTION MARKETING EXPENSES GRAND TOTAL PRODUCTION ADMINISTRATION STAFF SALARIES & BENEFITS ADMINISTRATION EXPENSES FUND RAISING EXPENSES	\$ \$ \$ \$ \$ \$	349,730.00 188,475.00 143,800.00 <u>1,973,587.00</u> 559,760.00 193,275.00 100,000.00
PRODUCTIONS & PROGRAMMING PRODUCTION STAFF SALARIES & BENEFITS PRODUCTION RELATED EXPENSES PRODUCTION MARKETING EXPENSES GRAND TOTAL PRODUCTION ADMINISTRATION STAFF SALARIES & BENEFITS ADMINISTRATION EXPENSES FUND RAISING EXPENSES DEVELOPMENT & PR EXPENSES	\$ \$ \$ \$ \$ \$ \$ \$	349,730.00 188,475.00 143,800.00 <u>1,973,587.00</u> 559,760.00 193,275.00 100,000.00 99,350.00