MERCY MINISTRIES OF AMERICA, INC.
Financial Statements
And
Independent Auditors' Report
Years Ended December 31, 2011 and 2010

# MERCY MINISTRIES OF AMERICA, INC.

# **Financial Statements**

#### And

# Independent Auditors' Report Years Ended December 31, 2011 and 2010

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# BLANKENSHIP CPA GROUP, PLLC CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Mercy Ministries of America, Inc.

We have audited the accompanying statement of financial position of Mercy Ministries of America, Inc. (a Louisiana not-for-profit corporation, the "Ministry") as of December 31, 2011 and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Ministry's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Mercy Ministries of America, Inc. as of December 31, 2010, were audited by other auditors whose report dated April 4, 2011, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mercy Ministries of America, Inc. as of December 31, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

February 29, 2012

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#### MERCY MINISTRIES OF AMERICA, INC. Statements of Financial Position December 31, 2011 and 2010

#### **ASSETS**

		2011		2010
Current assets				
Cash	\$	191,151	\$	149,196
Contributions receivable		130,670		130,427
Other receivables		232		16,958
Inventory		163,925		280,013
Prepaid expenses		47,954		125,655
Other current assets		22,921		60,271
Total current assets		556,853	***************************************	762,520
Property and equipment, net				
Land		1,055,280		1,055,280
Land - undeveloped		1,040,525		1,040,525
Buildings and improvements		6,406,918		6,397,120
Equipment and furniture		2,287,782		2,266,102
Vehicles		336,898		290,385
Website development		24,530	***************************************	71,770
		11,151,933		11,121,182
Less accumulated depreciation and amortization		4,295,450		3,951,045
bess accumulated depreciation and amortization		1,20,100		3,551,015
Property and equipment, net		6,856,483	<del></del>	7,170,137
Land held for sale		2,003,323	***************************************	2,003,323
Total Assets		9,416,659		9,935,980
LIABILITIES AND NET ASSE	TS			
Current liabilities				
Line of credit	\$		\$	84,955
Accounts payable	·	83,836		74,073
Accrued expenses		164,540		131,952
Current portion of notes payable		94,116		2,157,594
Current portion of capital lease obligations		24,228		26,089
Current portion of cupital rease congations		31,220		20,007
Total current liabilities		366,720		2,474,663
Notes payable, net of current portion		1,789,548		-
Long term portion of capital lease obligations		2,677		26,905
Net assets				
Unrestricted		7,242,989		7,430,019
Temporarily restricted		14,725	***************************************	4,393
Total Liabilities and Net Assets	\$	9,416,659		9,935,980

The accompanying notes are an integral part of these financial statements.

# MERCY MINISTRIES OF AMERICA, INC.

# Statements of Activities and Changes in Net Assets

# Years Ended December 31, 2011 and 2010

		2011	2010
Changes in Unrestricted Net Assets			
Unrestricted support and revenues			
Contributions	\$	7,157,276	\$ 6,179,227
Special events		893,001	676,903
Adoption application fees		4,450	3,525
Resource sales		118,816	95,400
In-kind donations		158,725	90,586
Interest income		2	2
Other income		4,382	 4,119
Total Unrestricted Support and Revenues		8,336,652	 7,049,762
Net assets released from restrictions		568,385	 1,409,127
Total Unrestricted Support, Revenues and Reclassifications		8,905,037	 8,458,889
Functional Expenses			
Counseling and outreach		7,594,261	7,243,434
Management and general		753,333	999,869
Fundraising		744,473	 699,947
Total Unrestricted Functional Expenses		9,092,067	 8,943,250
Decrease in unrestricted net assets		(187,030)	 (484,361)
Changes in Temporarily Restricted Net Assets			
Contributions		578,717	1,095,095
Net assets released from restrictions		(568,385)	 (1,409,127)
Increase (decrease) in temporarily restricted net assets	***************************************	10,332	 (314,032)
Decrease in net assets		(176,698)	(798,393)
Net assets - beginning of year		7,434,412	 8,232,805
Net assets - end of year	\$	7,257,714	 7,434,412

The accompanying notes are an integral part of these financial statements.

#### MERCY MINISTRIES OF AMERICA, INC. Statements of Functional Expenses Years Ended December 31, 2011 and 2010

2011 **Program** Services **Supporting Services** Counseling Management and and Outreach General **Fundraising** Total Salaries 3,568,810 \$ 275,635 \$ 281,824 \$ 4,126,269 Benefits 623,619 48,164 49,246 721,029 Contract labor 7,712 7,712 4,192,429 331,511 331,070 4,855,010 Total salaries and related expenses Tithe 833,434 833,434 Marketing and public relations 288,196 318,200 606,396 566,950 Room and board 566,950 Contributions to Mercy Ministries International, Inc. 399,509 399,509 Professional fees 28,224 158,677 16,860 203,761 12,257 12,532 Utilities 158,709 183,498 129,204 9,979 10,203 149,386 Insurance Travel, conferences, and meetings 117,757 14,720 14,720 147,197 Computer and equipment 98,777 7,629 7,800 114,206 110,793 110,793 Interest 97,077 Repairs and maintenance 89,456 5,485 2,136 96,268 Cost of resources sold 96,268 79,985 Occupancy 77,903 2,082 10,545 22,276 426 33,247 Miscellaneous 59,832 4,621 4,725 69,178 Telephone Automobile 43,584 4,843 48,427 48,137 48,137 Contribution processing charges 7,933 26,444 Postage 15,867 2,644 18,989 Office 16,422 1,269 1,298 Total expenses before depreciation and amortization 7,223,066 736,923 727,903 8,687,892 16,410 16,570 404,175 Depreciation and amortization 371,195

The accompanying notes are an integral part of these financial statements.

7,594,261

\$

753,333

Total expenses

9,092,067

744,473

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			201	LV			
	0		Supporting	g Ser	vices		
	_	Man	agement and General	Fu	ındraising		Total
\$	3,406,002	\$	436,506	\$	334,585	\$	4,177,093
	24,303		3,115		2,387		777,221 29,805
	4,064,051		520,841		399,227		4,984,119
	674,869		-		-		674,869
	213,602		-		213,602		427,204
	496,563		-		-		496,563
	371,120		-		_		371,120
	45,055		202,752		2,504		250,311
	136,407		17,482		13,400		167,289
	189,631		24,303		18,628		232,562
	82,311		6,560		6,560		95,431
	93,120		11,934		9,148		114,202
	-		124,266		-		124,266
	109,342		2,279		-		111,621
	78,457		-		-		78,457
	94,025		10,448		-		104,473
	16,890		4,816		16,438		38,144
	60,486		7,752		5,942		74,180
	36,265		4,029		-		40,294
	•		51,410		-		51,410
	23,859		2,865		8,594		35,318
	37,811		4,846		3,714	***************************************	46,371
	6,823,864		996,583		697,757		8,518,204
*	419,570		3,286	***************************************	2,190		425,046
	7,243,434	\$	999,869		699,947	\$	8,943,250
	S S	633,746 24,303 4,064,051 674,869 213,602 496,563 371,120 45,055 136,407 189,631 82,311 93,120 - 109,342 78,457 94,025 16,890 60,486 36,265 - 23,859 37,811	Services           Counseling and Outreach         Man and Outreach           \$ 3,406,002 \$ 633,746 24,303         \$ 674,869 213,602 496,563 371,120 45,055 136,407 189,631 82,311 93,120 -109,342 78,457 94,025 16,890 60,486 36,265 -123,859 37,811           6,823,864 419,570	Program Services         Supporting           Counseling and Outreach         Management and General           \$ 3,406,002         \$ 436,506           633,746         81,220           24,303         3,115           4,064,051         520,841           674,869         -           213,602         -           496,563         -           371,120         -           45,055         202,752           136,407         17,482           189,631         24,303           82,311         6,560           93,120         11,934           -         124,266           109,342         2,279           78,457         -           94,025         10,448           16,890         4,816           60,486         7,752           36,265         4,029           -         51,410           23,859         2,865           37,811         4,846           6,823,864         996,583           419,570         3,286	Services         Supporting Services           Counseling and Outreach         Management and General         Fundament Services           \$ 3,406,002         \$ 436,506         \$ 633,746         \$ 1,220           24,303         3,115         \$ 3,115         \$ 3,406,002         \$ 436,506         \$ 481,220           24,303         3,115         \$ 3,115         \$ 3,115         \$ 3,115         \$ 3,115           4,064,051         520,841         \$ 3,115 <td>Program Services         Supporting Services           Counseling and Outreach         Management and General         Fundraising           \$ 3,406,002         \$ 436,506         \$ 334,585           633,746         81,220         62,255           24,303         3,115         2,387           4,064,051         520,841         399,227           674,869         -         -           213,602         -         213,602           496,563         -         -           371,120         -         -           45,055         202,752         2,504           136,407         17,482         13,400           189,631         24,303         18,628           82,311         6,560         6,560           93,120         11,934         9,148           -         124,266         -           109,342         2,279         -           78,457         -         -           94,025         10,448         -           16,890         4,816         16,438           60,486         7,752         5,942           36,265         4,029         -           -         51,410</td> <td>Program Services         Supporting Services           Counseling and Outreach         Management and General         Fundraising           \$ 3,406,002         \$ 436,506         \$ 334,585         \$ 363,746         \$ 81,220         62,255         22,387           \$ 4,064,051         \$ 520,841         \$ 399,227         \$ 674,869         -         -         213,602         -         213,602         -         213,602         -         213,602         -         -         45,055         202,752         2,504         136,407         17,482         13,400         189,631         24,303         18,628         82,311         6,560         6,560         93,120         11,934         9,148         -         -         124,266         -         -         -         78,457         -         -         -         94,025         10,448         -</td>	Program Services         Supporting Services           Counseling and Outreach         Management and General         Fundraising           \$ 3,406,002         \$ 436,506         \$ 334,585           633,746         81,220         62,255           24,303         3,115         2,387           4,064,051         520,841         399,227           674,869         -         -           213,602         -         213,602           496,563         -         -           371,120         -         -           45,055         202,752         2,504           136,407         17,482         13,400           189,631         24,303         18,628           82,311         6,560         6,560           93,120         11,934         9,148           -         124,266         -           109,342         2,279         -           78,457         -         -           94,025         10,448         -           16,890         4,816         16,438           60,486         7,752         5,942           36,265         4,029         -           -         51,410	Program Services         Supporting Services           Counseling and Outreach         Management and General         Fundraising           \$ 3,406,002         \$ 436,506         \$ 334,585         \$ 363,746         \$ 81,220         62,255         22,387           \$ 4,064,051         \$ 520,841         \$ 399,227         \$ 674,869         -         -         213,602         -         213,602         -         213,602         -         213,602         -         -         45,055         202,752         2,504         136,407         17,482         13,400         189,631         24,303         18,628         82,311         6,560         6,560         93,120         11,934         9,148         -         -         124,266         -         -         -         78,457         -         -         -         94,025         10,448         -

# MERCY MINISTRIES OF AMERICA, INC.

# **Statements of Cash Flows**

# Years Ended December 31, 2011 and 2010

	2011	2010
Cash flows from operating activities  Decrease in net assets	\$ (176,698)	\$ (798,393)
	\$ (176,698)	\$ (798,393)
Adjustments to reconcile decrease in net		
assets to net cash provided (used) by operating activities	404,175	425,046
Depreciation and amortization	(3,000)	(10,000)
In-kind donations of property and equipment Provision for inventory obsolescence	(3,000)	3,236
Provision for inventory obsolescence	-	3,230
Decrease (increase) in		
Contributions receivable	(243)	58,442
Other	16,726	(7,234)
Receivable from affiliate	~	133,351
Inventory	116,088	57,352
Prepaid expenses	77,701	(13,662)
Other assets	37,350	(4,390)
Increase (decrease) in		
Accounts payable	9,762	(173,432)
Accrued expenses	32,588	18,295
Total adjustments	691,147	487,004
Net cash provided (used) by operating activities	514,449	(311,389)
Cash flows from investing activities		
Purchases of property and equipment	(87,520)	(248,532)
t dichases of property and equipment	(0.,020)	(2.13),213)
Net cash used by investing activities	(87,520)	(248,532)
Cash flows from financing activities		
Change in line of credit, net	(84,955)	84,955
Net (payments) proceeds on notes payable	(273,930)	3,177
Payments on capital leases	(26,089)	(22,715)
Taymondo on capital loudes	(-3,)	
Net cash (used) provided by financing activities	(384,974)	65,417
Net increase (decrease) in cash	41,955	(494,504)
Cash - beginning of year	149,196	643,700
Cash - end of year	\$ 191,151	\$ 149,196

The accompanying notes are an integral part of these financial statements.

#### NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

Mercy Ministries of America, Inc. (the "Ministry") is a not-for-profit corporation whose mission is to provide opportunities for young women to experience God's unconditional love, forgiveness, and life-transforming power. The Ministry primarily serves this mission through a residential counseling program provided free of charge to young women ages 13 to 28 with life-controlling issues such as eating disorders, self-harm, unplanned pregnancy, sexual abuse, addictions and depression. The program is voluntary, lasts approximately six months, and includes biblically-based counseling, nutrition and fitness education and life-skills training. The program takes a Christian approach to treatment by addressing the root cause of the problems, helping young women move past their debilitating circumstances as they recognize and accept their self-worth and preparing them to reach their full potential. Mercy Ministries of America, Inc. currently operates homes in California, Tennessee, Louisiana and Missouri.

In addition to its residential program, the Ministry provides outreach to the community through speaking engagements, a weekly radio show, and resources which educate and bring awareness about life-controlling issues and the opportunity to experience freedom. Resources include: the Ministry's website, books, and teaching materials for pastors, parents and the general public.

The Ministry has experienced tremendous increase in the global interest and demand for its services. In order to respond to the increase in demand, the Ministry organized a separate not-for-profit during 2007, Mercy Ministries International, Inc. ("MMI"). MMI is custodian and owner of the Mercy Ministries programs on a global basis. MMI provides the Ministry spiritual support and technical assistance with the ongoing operation of existing homes and the start up and initial operation of new homes. The Ministry transferred all rights to its intellectual properties to MMI upon formation.

The Ministry has a Ministry Collaboration Agreement (MCA) with MMI agreeing to adhere to the standards of operation, governance, structure and commitments as defined per the MCA agreement. As part of this agreement, the Board of Directors for the Ministry may make donations to MMI as the Ministry deems appropriate to support its efforts to spread the ministry throughout the world.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and changes therein and the disclosures of commitments and contingencies. Actual results could differ from those estimates.

#### Cash

Cash includes funds on deposit with financial institutions.

#### Contributions Receivable

Contributions receivable represent those contributions received immediately after year end that are dated prior to year end.

#### Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted by the donor for future periods or for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the statements of activities and changes in net assets as net assets released from restrictions. There were no permanently restricted assets at December 31, 2011 and 2010.

#### Inventory

Inventory consists of paperback copies of books written by the founder of the Ministry, compact discs recorded by the founder of the Ministry and various musicians, and apparel. Inventory is stated at the lower of cost, determined on a first-in, first-out (FIFO) basis, or market (net realizable value).

#### Long-lived Assets

Management evaluates the recoverability of the investment in long-lived assets on an ongoing basis and recognizes any impairment in the year of determination. It is reasonably possible that relevant conditions could change in the near term and necessitate a change in management's estimate of the recoverability of these assets.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Property and Equipment and Depreciation

It is the Ministry's policy to capitalize all property and equipment over \$2,000. Property and equipment acquisitions are recorded at cost. Donations of property and equipment are recorded as revenues at their estimated fair value. Such donations are reported as unrestricted revenues unless the donor has restricted the donated asset to a specific purpose. When depreciable assets are disposed of, the cost and related accumulated depreciation are removed from the accounts, and any gain (except on trade-in) or loss is included in the statements of activities and changes in net assets for the period. A gain on trade-in is applied to reduce the cost of the new acquisition. Depreciation is provided over the assets' useful lives using the straight-line method. Buildings and improvements are generally depreciated over seven to 40 years. Equipment and furniture are depreciated over three to ten years. Vehicles are depreciated over five years. Website development costs are amortized over a period of three to seven years.

#### Assets and Liabilities Measured at Fair Value

Accounting principles generally accepted in the United States of America require the Ministry to disclose the basis for considering market participants assumptions in fair value measurements. Fair value accounting standards establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity including quoted market prices in active markets for identical assets (Level 1), or significant other observable inputs (Level 2) and the reporting entity's own assumptions about market participant assumptions (Level 3). The Ministry does not have any fair value measurements using level 3 inputs as of December 31, 2011 and 2010.

The carrying amount of financial instruments, consisting of cash, contributions and other receivables, other current assets, accounts payable, accrued expenses and the current installments of notes payable and capital lease obligations approximate their fair value due to their relatively short maturities. Long-term portions of notes payable and capital lease obligations are carried at amortized cost, which approximates fair value.

#### Accrued Absences

Employees of the Ministry are entitled to paid time off including vacation, sick days, and personal days off, depending on job classification, length of service, and other factors. The Ministry's policy is to recognize the costs of compensated absences when earned. Accrued compensated absences are included with accrued expenses on the accompanying statements of financial position and totaled \$106,926 and \$87,350 at December 31, 2011 and 2010, respectively.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Functional Allocation of Expenses

The costs of providing various program services and supporting activities of the Ministry have been summarized on a functional basis. Accordingly, certain expenses have been allocated among program, fundraising, and general and management expenses.

Program expenses consist of the activities that promote the Ministry's vision, including the operation of the residential program, counseling services, Christian education, publication and media that supports the Ministry's mission, and other activities that fulfill the purpose for which the Ministry exists.

Fundraising expenses relate to those activities that promote the growth of contributions, gifts, grants, etc., including conducting fundraising campaigns and events, maintaining donor information, distributing fundraising materials, and conducting other fundraising activities.

Management and general expenses include oversight, business management, and finance activities. These expenses are not identifiable with program or fundraising activities, but are indispensable to the conduct of those activities and to the Ministry's existence.

The Ministry's policy is to report all joint costs not specifically attributable to particular components of the activities, as allocated among program, fundraising, and management and general expenses.

The Ministry donates ten percent of its unrestricted cash contributions as a tithe to other organizations or individuals that are involved in activities aligned with the Ministry's mission and vision.

#### Income Taxes

The Ministry is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

Accounting principles generally accepted in the United States of America require the management to evaluate tax positions taken by the Ministry and recognize a tax liability (or asset) if the Ministry has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The management has analyzed the tax positions taken by the Ministry and has concluded that as of December 31, 2011, no uncertain positions are taken or are expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Ministry is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

#### NOTE 3 - PROPERTY AND EQUIPMENT

A summary of property and equipment, net of accumulated depreciation and amortization, by location as of December 31, 2011 and 2010 is as follows:

	2011	2010
St. Louis, Missouri home	\$ 2,456,703	\$ 2,512,304
Nashville, Tennessee corporate offices	1,619,627	1,690,128
Nashville, Tennessee home	1,061,376	1,132,581
Destin, Florida (undeveloped land)	1,040,525	1,040,525
Lincoln, California home	385,859	477,153
Monroe, Louisiana home	292,393	317,446
	\$ 6,856,483	\$ 7,170,137

The Ministry is leasing the Lincoln, California home from a third party (Note 8).

#### NOTE 4 - LAND HELD FOR SALE

Land held for sale of \$2,003,323 consists of approximately 8 acres of an 11.75 acre plot of undeveloped land in Florida. The remainder of the land is to be used for a future residential facility and is included in property and equipment.

#### NOTE 5 - LINE OF CREDIT

The Ministry has an unused, \$500,000 line of credit with a bank as of December 31, 2011. The line of credit is unsecured, bears interest at the bank's prime rate plus .50% with a floor of 5.0% and matures in April 2012.

# NOTE 6 - NOTES PAYABLE

Notes payable consist of the following as of December 31:

	2011	2010
Note payable to a bank, requiring monthly principal and interest payments of \$15,434 at an annual interest rate of 5.50% with all principal due November 2, 2014. The note is secured by the undeveloped and held for sale Florida land.	\$ 1,872,457	\$ 1,875,000
Note payable to a finance company for insurance payable in monthly installments of \$2,852 including annual interest at 8.50%, maturing April 2012.	11,207	-
Unsecured note payable to a bank, interest payments due monthly at the bank's prime rate plus .50% with a floor of 5.0%. Final principal payment was made in August 2011.	-	150,000
Notes payable to a finance company for insurance payable in monthly installments ranging from \$16,200 to \$22,600, including annual interest at a rate ranging from 7.49% to 7.65%, with maturity occurring in June 2011.	_	132,594
Total notes payable	1,883,664	2,157,594
Less current portion	(94,116)	(2,157,594)
Notes payable, excluding current portion	\$ 1,789,548	<u> </u>
Annual principal maturities of notes payable are as follows:	ows:	
Year ending December 31,		
2012 2013 2014	\$ 94,116 87,652 1,701,896	
	\$ 1,883,664	

#### NOTE 7 - CAPITAL LEASE OBLIGATIONS

The Ministry has entered into capital lease agreements to finance the acquisition of certain assets. A summary of the Ministry's obligations under these capital leases are as follows as of December 31:

	2011	2010
Minimum lease payments payable Less portion representing interest	\$ 27,502 597	\$ 55,204 2,210
Capital lease obligations Less current portion	26,905 24,228	52,994 <u>26,089</u>
Long-term portion	\$ 2,677	<u>\$ 26,905</u>

Future minimum lease payments payable under the capital leases are as follows:

Year ending December 31,

2012	\$ 24,81	1
2013	2,69	1
	\$ 27,50	· ~
	\$ 41,30	4

Property and equipment utilized under capital leases as of December 31, 2011 and 2010 are as follows:

	2011	2010
Equipment Less accumulated depreciation	\$ 78,297 40,345	\$ 78,297 20,332
	<u>\$ 37,952</u>	\$ 57,965
Depreciation expense	\$ 20,013	<u>\$ 18,514</u>

#### NOTE 8 - LEASE COMMITMENTS

The Ministry has entered into various operating leases for office equipment. A schedule of future minimum lease payments under these operating leases are as follows for the years ending December 31:

2012	\$ 63,938
2013	29,034
2014	 1,428
	\$ 94,400

Additionally, the Ministry leases a residential facility in Lincoln, California under an operating lease with a rolling, one year renewal option for \$36,000 per year. While this lease payment is considered a below market rental rate, no in-kind donation has been recorded on the statements of activities and changes in net assets for this lease.

Rental expense was \$90,239 and \$89,885 for the years ended December 31, 2011 and 2010, respectively.

#### NOTE 9 - CONTINGENT LIABILITIES

In 2001, a not-for-profit entity contributed land with a value of approximately \$790,000 on which the St. Louis facility was constructed. The deed to this land contains certain restrictions which require the property to revert to the contributing not-for-profit entity if the following restrictions are not met:

- The Ministry shall remain a Christian-based residential facility for troubled girls and unwed mothers.
- The Founder of the Ministry shall be the President of Mercy Ministries International, Inc. ("MMI") and the Ministry shall continue to be affiliated with MMI.

#### NOTE 10 - RELATED PARTY TRANSACTIONS AND CONCENTRATIONS

MMI was created as a separate not-for-profit organization, maintaining a separate board of directors and organizational structure from the Ministry. MMI is not reported on a consolidated basis with the Ministry.

The Ministry maintains a close working relationship with MMI with which it shares equipment, office facilities, supplies and shares some common members on their boards of directors. Contributions made to MMI totaled \$399,509 and \$371,120 in 2011 and 2010, respectively. Additionally, administrative related fees charged to MMI amounted to \$87,821 and \$91,000 in 2011 and 2010, respectively.

#### NOTE 11 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets included the following at December 31:

	2011	2010
Transitional care	\$ 12,475	\$ -
Residents	1,012	-
Bibles	828	528
Equipment	390	_
Development of Houston home	20	20
Development of Charlotte home	#	3,045
Lincoln home – operating	-	500
Monroe home – operating	-	130
Video	-	120
Development of Destin home	**************************************	50
	<u>\$ 14,725</u>	\$ 4,393

#### NOTE 12 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets released from restrictions included the following for the year ended December 31:

	2011	2010
Lincoln home - operating	\$ 212,269	\$ 696,544
Christmas funds	104,452	80,442
Graduate mission trip	65,045	·
Equipment	50,390	2,000
Transitional care	28,369	-
St. Louis home – operating	28,275	316,316
Sex trafficking victims	16,907	-
Lincoln home – furnishings	15,050	81,665
Development of Charlotte home	12,304	55,741
Website	8,000	-
Monroe home – operating	6,932	14,776
Residents	6,046	-
Monroe home – renovations	6,000	125,897
Nashville home – operating	5,624	15,928
St. Louis – furnishings	1,648	-
Other	1,074	1,060
Barlow Girl tour	-	11,050
Research former residents	-	6,208
Monroe graduates		1,500
	<u>\$ 568,385</u>	\$ 1,409,127

#### NOTE 13 - EVALUATION OF SUBSEQUENT EVENTS

The Ministry has evaluated subsequent events through February 29, 2012 which is the date the financial statements were available to be issued.

# NOTE 14 - SUPPLEMENTAL DISCLOSURE OF CASH FLOW STATEMENT INFORMATION

2011 2010

Interest paid \$ 110,793 \$ 124,266