# **FINANCIAL STATEMENTS**

As of and for the Years Ended December 31, 2019 and 2018

And Report of Independent Auditor



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#### **Report of Independent Auditor**

To the Board of Directors St. Luke's Community House (Episcopal), Inc. Nashville, Tennessee

We have audited the accompanying financial statements of St. Luke's Community House (Episcopal), Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of St. Luke's Community House (Episcopal), Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Adoption of New Accounting Pronouncement**

As discussed in Note 2 to the financial statements, St. Luke's Community House (Episcopal), Inc. adopted Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers*. The ASU has been applied using the modified retrospective approach. Our opinion is not modified with respect to this matter.

## **Emphasis of Matter**

As discussed in Note 13, towards the end of December 2019, an outbreak of a novel strain of coronavirus ("COVID-19") emerged globally. There have been various mandates and/or requests from federal, state, and local authorities resulting in closures of non-essential businesses. Although it is not possible to reliably estimate the length or severity of this outbreak and, hence, its financial impact, any significant reduction in public support and resources caused by COVID-19 could negatively affect operations and have other material adverse effects on St. Luke's Community House (Episcopal), Inc.. Our opinion is not modified with respect to this matter.

Cherry Beknet LLP Nashville, Tennessee

August 21, 2020

# STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2019 AND 2018

	2019	2018		
ASSETS				
Current Assets:				
Cash and cash equivalents	\$ 1,045,870	\$	813,165	
Contributions and accounts receivable, net	123,060		128,750	
Prepaid expense	 17,717		3,317	
Total Current Assets	1,186,647		945,232	
Beneficial interest in trust	29,705		35,169	
Land, buildings, and equipment, net of accumulated				
depreciation of \$2,807,597 and \$2,667,503, respectively	2,943,989		3,207,793	
Investments, at fair value	1,269,060		1,107,753	
Total Assets	\$ 5,429,401	\$	5,295,947	
LIABILITIES AND NET ASSETS				
Current Liabilities:				
Accounts payable and accrued expenses	\$ 59,079	\$	85,936	
Total Current Liabilities	 59,079		85,936	
Net Assets:				
Without donor restrictions	4,739,790		4,561,795	
With donor restrictions	 630,532		648,216	
Total Net Assets	5,370,322		5,210,011	
Total Liabilities and Net Assets	\$ 5,429,401	\$	5,295,947	

# STATEMENT OF ACTIVITIES

	Without Donor Restrictions		Re	With Donor estrictions	Total
Public Support and Revenue:	_			_	
Public Support:					
Contributions	\$	748,419	\$	183,613	\$ 932,032
Contributions - thrift shop		239,300		-	239,300
United Way		229,000		-	229,000
Net assets released from restrictions		201,297		(201,297)	
Total Public Support		1,418,016		(17,684)	1,400,332
Revenue:					
Program services		598,406		-	598,406
Investment gain, net		217,763		-	217,763
Gain on sale of building		195,765		-	195,765
Grants		63,188		-	63,188
Miscellaneous		39,067			39,067
Total Revenue		1,114,189		<u>-</u>	 1,114,189
Total Public Support and Revenue		2,532,205		(17,684)	2,514,521
Expenses:					
Program Services:					
Preschool childcare		1,134,805		-	1,134,805
Senior services		139,117		-	139,117
Family Resource Center		280,706			280,706
Total Program Services		1,554,628			1,554,628
Supporting Services:					
Management and general		430,061		-	430,061
Fundraising		369,521		-	369,521
Total Supporting Services		799,582		-	799,582
Total Expenses		2,354,210			2,354,210
Change in net assets		177,995		(17,684)	160,311
Net assets, December 31, 2018		4,561,795		648,216	 5,210,011
Net assets, December 31, 2019	\$	4,739,790	\$	630,532	\$ 5,370,322

# STATEMENT OF ACTIVITIES

	Without Donor Restrictions		With Donor Restrictions			Total
Public Support and Revenue:				_		_
Public Support:						
Contributions	\$	789,762	\$	357,015	\$	1,146,777
United Way		231,885		-		231,885
Contributions - thrift shop		193,050		-		193,050
Net assets released from restrictions		499,933		(499,933)		
Total Public Support		1,714,630		(142,918)		1,571,712
Revenue:						
Program services		485,268		-		485,268
Grants		54,838		-		54,838
Miscellaneous		57,576		-		57,576
Investment loss, net		(43,492)		_		(43,492)
Total Revenue		554,190		-		554,190
Total Public Support and Revenue		2,268,820		(142,918)		2,125,902
Expenses: Program Services: Preschool childcare		1,047,578		_		1,047,578
Senior services		163,262		_		163,262
Volunteers		83,764		_		83,764
Family Resource Center		271,849		<u>-</u>		271,849
Total Program Services		1,566,453				1,566,453
Supporting Services:  Management and general  Fundraising		398,639 282,347		- -		398,639 282,347
Total Supporting Services		680,986		-		680,986
Total Expenses		2,247,439		_		2,247,439
Change in net assets Net assets, December 31, 2017 Net assets, December 31, 2018	\$	21,381 4,540,414 4,561,795	<u> </u>	(142,918) 791,134 648,216		(121,537) 5,331,548 5,210,011
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# STATEMENT OF FUNCTIONAL EXPENSES

	Program Services					Supporting Services									
				_		Family		Total	Ma	nagement				Total	
	Preso			Senior		Resource Program		and			Supporting		Total		
		lcare		ervices		Center		Services		General		ndraising	Services		Expenses
Salaries and wages		98,505	\$	43,309	\$	79,847	\$	721,661	\$	247,344	\$	199,614	\$	446,958	\$ 1,168,619
Benefits		15,139		8,342		14,025		137,506		53,341		41,555		94,896	232,402
Food		90,315		60,036		-		150,351		111		19,320		19,431	169,782
Equipment and maintenance	7	71,860		3,864		20,819		96,543		25,380		3,849		29,229	125,772
Professional	2	26,177		661		8,645		35,483		50,161		20,087		70,248	105,731
Utilities	3	34,920		6,349		41,284		82,553		8,641		5,944		14,585	97,138
Occupancy	2	26,721		4,478		19,654		50,853		7,928		19,794		27,722	78,575
Program supplies	2	21,947		173		12,324		34,444		30		12,165		12,195	46,639
Insurance	2	22,196		1,866		10,456		34,518		5,102		5,854		10,956	45,474
Miscellaneous	1	15,495		263		641		16,399		5,258		11,914		17,172	33,571
Contract labor		-		-		16,500		16,500		-		-		-	16,500
Licenses, fees, and permits		4,583		315		-		4,898		2,505		2,184		4,689	9,587
Telephone		5,202		150		646		5,998		2,208		1,247		3,455	9,453
Conference and meetings		7,820		-		50		7,870		50		-		50	7,920
Printing		319		41		35		395		176		7,287		7,463	7,858
Equipment		4,496		101		-		4,597		-		657		657	5,254
Office supplies		933		29		451		1,413		1,331		587		1,918	3,331
Postage and shipping		43		-		76		119		346		2,559		2,905	3,024
Transportation		1,623		-		426		2,049		896		34		930	2,979
Staff		633		4		11		648		981		252		1,233	1,881
	1,04	18,927		129,981		225,890		1,404,798		411,789		354,903		766,692	2,171,490
Depreciation	8	35,878		9,136		54,816		149,830		18,272		14,618		32,890	182,720
	\$ 1,13	34,805	\$	139,117	\$	280,706	\$	1,554,628	\$	430,061	\$	369,521	\$	799,582	\$ 2,354,210

# STATEMENT OF FUNCTIONAL EXPENSES

	Program Services							Su	oqqı	rting Servic	es						
		eschool hildcare		Senior Services		lunteers	R	Family esource Center		Total Program Services	nagement and General		ndraising	Sı	Total upporting Services		otal enses
Salaries and wages	\$	545,532	\$	64,581	\$	57,394	\$	75,567	\$		\$ 249,807	\$	136,046	\$	385,853		28,927
Benefits		115,521		8,060		13,081		11,714		148,376	44,536		25,093		69,629	2	18,005
Food		83,576		54,453		2,113		-		140,142	466		10,229		10,695	1	50,837
Professional		34,376		1,448		1,448		6,884		44,156	30,074		36,086		66,160	1	10,316
Equipment and maintenance		49,396		10,657		1,085		22,090		83,228	16,352		3,618		19,970	1	03,198
Utilities		34,371		6,649		1,462		39,231		81,713	10,232		5,118		15,350		97,063
Occupancy		32,566		3,881		1,204		21,308		58,959	7,861		24,024		31,885		90,844
Insurance		17,085		1,783		713		11,149		30,730	3,118		2,344		5,462		36,192
Program supplies		19,653		262		595		1,770		22,280	378		2,538		2,916		25,196
Miscellaneous		7,563		365		233		4,197		12,358	4,187		4,864		9,051		21,409
Contract labor		-		-		-		18,000		18,000	-		-		-		18,000
Licenses, fees, and permits		5,413		266		71		-		5,750	3,444		3,959		7,403		13,153
Printing		17		267		17		97		398	1,459		10,929		12,388		12,786
Transportation		2,378		888		-		3,337		6,603	4,013		242		4,255		10,858
Telephone		5,088		297		597		685		6,667	1,701		847		2,548		9,215
Conference and meetings		3,106		-		100		105		3,311	1,846		610		2,456		5,767
Equipment		4,250		127		-		-		4,377	-		515		515		4,892
Staff		2,237		46		46		76		2,405	2,137		215		2,352		4,757
Office supplies		753		222		-		700		1,675	528		420		948		2,623
Postage and shipping		2		-		1		142		145	282		2,036		2,318		2,463
Specific assistance		-		-		-		736		736	 		-		-		736
		962,883		154,252		80,160		217,788		1,415,083	382,421		269,733		652,154	2,0	67,237
Depreciation		84,695		9,010		3,604		54,061		151,370	16,218		12,614		28,832		180,202
	\$	1,047,578	\$	163,262	\$	83,764	\$	271,849	\$	1,566,453	\$ 398,639	\$	282,347	\$	680,986	\$ 2,	247,439

# STATEMENTS OF CASH FLOWS

YEARS ENDED DECEMBER 31, 2019 AND 2018

	2019	2018		
Cash flows from operating activities:	_			
Change in net assets	\$ 160,311	\$	(121,537)	
Adjustments to reconcile change in net assets to net				
cash (used in) provided by operating activities:				
Contribution for endowment	(10,216)		(11,824)	
Depreciation	182,720		180,202	
Realized/unrealized (gain) loss on investments	(174,586)		70,432	
Gain on sale of building	(195,765)		-	
Changes in operating assets and liabilities:				
Contributions and accounts receivable	5,690		1,972	
Prepaid expenses	(14,400)		14,184	
Beneficial interest in trust	5,464		11,824	
Accounts payable and accrued expenses	 (26,857)		41,477	
Net cash (used in) provided by operating activities	(67,639)		186,730	
Cash flows from investing activities:				
Purchases of property and equipment	(70,083)		(346,408)	
Sale of property and equipment	346,932		-	
Purchases of investments	(35,073)		(33,080)	
Proceeds from liquidation of investments	48,352		46,808	
Net cash provided by (used in) investing activities	 290,128		(332,680)	
Cash flows from financing activities:				
Contribution for endowment	10,216		11,824	
Net cash provided by financing activities	10,216		11,824	
Net increase (decrease) in cash and cash equivalents	232,705		(134,126)	
Cash and cash equivalents, beginning of year	813,165		947,291	
Cash and cash equivalents, end of year	\$ 1,045,870	\$	813,165	

#### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 1—Nature of operations and summary of significant accounting policies

St. Luke's Community House (Episcopal), Inc. (the "Organization"), was founded in 1913 by the Daughters of the King, an order of the Episcopal Church. The Organization offers a diversity of services to the community, enabling people to maintain their lives in a more healthy and stable environment. The Organization concerns itself with the welfare and dignity of individuals and seeks to strengthen and support the family unit. The Organization is supported primarily through donor contributions and the United Way.

The following program services are offered by the Organization:

*Preschool Childcare* – The Organization offers a licensed preschool program with focus on kindergarten readiness, for children from six weeks of age through five years (pre-kindergarten).

Senior Services – The Organization provides free lunches Monday through Friday to low-income seniors, as well as sponsors social and recreational activities for West Nashville seniors.

Community – The Organization provides various services to the community, including food boxes, counseling services, tax return preparation, and emergency financial assistance.

*Volunteers* – The Organization provides organization and coordination of the significant number of volunteers serving the various programs and services provided by the Organization.

Family Resource Center – Various other programs and services are provided to the community through the Family Resource Center based on various needs.

Financial Statement Presentation – The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of Organization's management and the Board of Directors.

Net Assets With Donor Restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. Net assets with donor restrictions represent contributions receivable and amounts available for programs.

Use of Estimates – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents – For financial statement purposes, the Organization considers all highly liquid investments with original maturities of three months or less to be cash and cash equivalents.

#### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 1—Nature of operations and summary of significant accounting policies (continued)

Contributions – The Organization accounts for contributions in accordance with standards of accounting and reporting prescribed for not-for-profit organizations. In accordance with these standards, contributions received are recorded as support with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor restrictions. Under these standards, time or purpose restricted contributions are required to be reported as support with donor restrictions and are then reclassified to net assets without donor restrictions upon expiration of the donor restrictions.

*Promises to Give* – Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Allowances for uncollectible promises to give are based on management's estimates based on prior collection history.

Investments – Investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. Realized gains and losses, as well as appreciation or depreciation in market value, are reflected in the accompanying financial statements.

Fair Value Measurements – The Organization has an established process for determining fair values. Fair value is based upon quoted market prices, where available. If listed prices or quotes are not available, fair value is based upon internally developed models or processes that use primarily market-based or independently-sourced market data and third party information. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies, or assumptions, to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. U.S. GAAP has a three-level valuation hierarchy for fair value measurements. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The three levels are explained as follows:

Level 1 – Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset and liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

#### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 1—Nature of operations and summary of significant accounting policies (continued)

The following are descriptions of the valuation methodologies used for asset measurement at fair value at December 31, 2019:

Mutual Funds Maintained as Part of the Episcopal Endowment Corporation Common Trust Fund – Valued at net asset value of shares held by the Organization at year-end.

Beneficial Interest in Trust – Valued using information obtained from third-party sources, including financial statements and other information from detailed listing of holdings from the trust. These valuations are typically performed annually, based on the present value of the estimated future distributions the Organization expects to receive over the term of the trust.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization's management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Beneficial Interest in Trust – Accounting standards require that the following instrument be recorded as an asset at the present value of the Organization's ultimate interest:

Charitable Lead Trust – A donor has established and funded a trust designating the Organization as a beneficiary of specific distributions to be made over a specified period. Upon termination of the trust, the remainder of the trust assets is to be paid to a beneficiary designated by the donor.

Restricted Endowment Funds – The Uniform Prudent Management of Institutional Funds Act ("UPMIFA") was enacted in Tennessee effective July 1, 2007. The Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of UPMIFA. It also requires disclosure of a description of the governing board's interpretation of the law that underlies the Organization's net asset classification of donor-restricted endowment funds, a description of the Organization's policies for the appropriation of endowment assets for expenditures (its endowment spending policies), a description of the Organization's endowment investment policies, and additional disclosures not previously required.

Land, Buildings, and Equipment – Land, buildings, and equipment are stated in the accompanying statements of financial position at cost, or if contributed, at estimated fair market value at date of gift. Expenditures for maintenance and repairs are expensed when incurred. Expenditures for renewals or betterments are capitalized. Depreciation is calculated using the straight-line basis with estimated useful lives ranging as follows:

Buildings and improvements 5-39 years Equipment and furniture 3-10 years

#### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 1—Nature of operations and summary of significant accounting policies (continued)

Donated Services – Donated services are recognized if such services (a) create or enhance non-financial assets or (b) require specialized skills, are provided by persons possessing those skills and would be purchased if not donated.

Amounts have not been reported in the financial statements for certain donated services because they do not meet the criteria for recognition. However, a substantial number of volunteers have donated approximately 6,478 and 5,300 volunteer hours to the Organization's programs during the years ended December 31, 2019 and 2018, respectively. Donated equipment, supplies, and other items are included in the accompanying financial statements at their estimated fair value.

*Income Taxes* – The Organization is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and is not considered a private foundation. Accordingly, no provision for income taxes has been made in the financial statements.

Allocation of Functional Expenses – Expenses that can be directly attributed to a particular function are charged to that function. Expenses that relate to more than one function are allocated among applicable functions on the basis of objectively evaluated financial and nonfinancial data or reasonable subjective methods determined by management. Expenses that were allocated consist primarily of salary and related expenses which have been allocated based on time and effort.

Recently Adopted Accounting Pronouncements – In May 2014, FASB issued Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers (Topic 606), which supersedes the revenue recognition requirements in Revenue Recognition (Topic 605) and requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Subsequent to ASU 2014-09, FASB issued several related ASUs (collectively, "ASC 606"). As allowed by ASC 606, the Organization adopted the provisions of ASU 2014-09 and the related ASUs as of January 1, 2019 using a modified retrospective approach, which resulted in no cumulative effect adjustment. There was no change in the timing and amount of revenue recognition as a result of the adopting of these ASUs (see Note 2).

In June 2018, FASB issued ASU 2018-08, *Not-for-Profit Entities Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.* The standard provides guidance on determining whether a transaction should be accounted for as a contribution or as an exchange transaction. A primary aspect of this determination is whether the two parties receive and sacrifice commensurate value. The standard also provides guidance on determining whether a contribution is conditional, helping entities better distinguish a donor-imposed condition from a donor-imposed restriction. The Organization evaluated the new standard and determined that the accounting standard did not require a change to the Organization's practices for recording contributions.

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 1—Nature of operations and summary of significant accounting policies (continued)

Accounting Policies for Future Pronouncements - In February 2016, FASB issued ASU 2016-02, Leases (Topic 842). This new accounting guidance is intended to improve financial reporting about leasing transactions. The ASU affects organizations that lease assets such as real estate and equipment. The ASU will require organizations that lease assets referred to as "Lessees" to recognize on the statement of financial position the assets and liabilities for the rights and obligations created by those leases. An organization is to provide disclosures designed to enable users of financial statements to understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements concerning additional information about the amounts recorded in the financial statements. Under the new guidance, a lessee will be required to recognize assets and liabilities for leases with lease terms of more than 12 months. Consistent with current U.S. GAAP, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a finance or operating lease. However, unlike current U.S. GAAP which requires only capital leases to be recognized on the statement of financial position the new ASU will require both types of leases (i.e., operating and capital) to be recognized on the statement of financial position. The FASB lessee accounting model will continue to account for both types of leases. The capital lease will be accounted for in substantially the same manner as capital leases are accounted for under existing U.S. GAAP. For operating leases, there will have to be the recognition of a lease liability and a lease asset for all such leases greater than one year in term. The standard will be effective for the fiscal year ending December 31, 2022. The Organization is evaluating the impact that this new leasing ASU will have on its financial statements.

#### Note 2—Revenue recognition and impact of the new revenue standard adoption

As allowed by ASC 606, effective January 1, 2019, the Organization adopted ASC 606, which requires an entity to recognize revenue when it transfers the promised goods or services to a customer in an amount that reflects consideration to which the entity expects to be entitled to in exchange for those goods and services. As disclosed in Note 1, the Organization adopted ASC 606 using the modified retrospective method which recognizes the cumulative effect of initial adoption as of the effective date to net assets. There was no impact to net assets as of January 1, 2019 as a result of the adoption of ASC 606.

The Organization recognizes revenue for services in accordance with the following five steps outlined in ASC 606:

- Identification of the contract or contracts with a customer
- Identification of the performance obligations in the contract
- Determination of the transaction prices
- Allocation of the transaction price to the performance obligations in the contract
- Recognition of revenue when or as the Organization satisfies a performance obligation

The Organization has analyzed the provisions of ASC 606 and has concluded the following:

Preschool Tuition Fees – The Organization operates a daycare and preschool for newborns through five years. Such revenue is included in program service revenue in the statements of activities. Revenue is recognized over time as the customer receives the benefit of the Organization's services and when collectability is reasonably assured.

Performance Obligations – A performance obligation is a promise in a contract to transfer a distinct good or service to the customer and is the unit of account under ASC 606. The transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. The Organization's contracts with customers do not typically include multiple performance obligations.

#### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 2—Revenue recognition and impact of the new revenue standard adoption (continued)

Payment Terms –The Organization's payment terms vary by the type of products offered. The time between invoicing and when payment is due is not significant. The Organization's contracts with customers do not generally result in significant obligations associated with returns, refunds, or warranties.

Disaggregation of Revenue – The table below depicts the disaggregation of revenue by service for the years ended December 31, 2019 and 2018, and is consistent with how the Organization evaluates financial performance.

		2018		
Preschool program fees - general	\$	434,131	\$	384,850
Preschool program fees - DHS Subsidy		152,484		90,759
Family Resource Center program fees		11,791		9,523
Development program fees				136
	\$	598,406	\$	485,268

#### Note 3—Liquidity and availability of resources

The Organization regularly monitors liquidity required to meet its operating needs and other contractual commitments. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing program services, as well as general and administration, to support those activities to be general expenditures. Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, compromise the following at December 31, 2019 and 2018.

	2019			2018
Financial Assets:		_		
Cash and cash equivalents	\$	1,045,870	\$	813,165
Contributions and accounts receivable		123,060		128,750
Investments		1,269,060		1,107,753
Beneficial interest in trust		29,705		35,169
Total financial assets, at year-end		2,467,695		2,084,837
Less amounts unavailable for general expenditures within one year, du	e to:			
Contributions restricted for specific purposes		(38,176)		(52,215)
Endowment		(470,626)		(470,626)
Board-designated assets		(539,058)		(466,340)
Financial assets available to meet cash needs for		_	,	_
general expenditures within one year	\$	1,419,835	\$	1,095,656

#### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 4—Investments

Investments (Level 1) consist of the following at December 31, 2019 and 2018:

	 2019	2018		
In perpetuity fund	\$ 744,729	\$	656,140	
Board-designated fund	255,981		225,560	
Magruder family endowment fund	 268,350		226,053	
	\$ 1,269,060	\$	1,107,753	

Investment income is comprised of the following for the years ended December 31, 2019 and 2018:

	 2019	 2018
Interest	\$ 43,177	\$ 26,940
Realized and unrealized gain (loss)	 174,586	 (70,432)
	\$ 217,763	\$ (43,492)

#### Note 5—Contributions receivable

Contributions receivable are summarized below at December 31, 2019 and 2018:

		2019	 2018
Receipts expected within one year	\$	126,060	\$ 131,750
Less allowance for estimated uncollectible amounts	(3,000)		 (3,000)
	\$	123,060	\$ 128,750

#### Note 6—Beneficial interest in trust

A donor has established a trust held by a third party naming the Organization as a beneficiary of a charitable lead trust. Under terms of the split-interest agreement, the Organization is to receive 3% of the net fair market value of the trust principal for a period of 10 years. Upon termination of the trust, the remaining trust assets are to be distributed to others. Based upon earnings at an estimated rate of 3% over the life of the trust and a 3.04% discount rate, the present value of future benefits expected to be received by the Organization totaled approximately \$29,705 and \$35,169 at December 31, 2019 and 2018, respectively.

#### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 7—Land, buildings, and equipment

Land, buildings, and equipment consist of the following at December 31, 2019 and 2018:

	2019			2018		
Land	\$	211,746	\$	243,746		
Building and improvements		4,918,137		4,964,810		
Equipment and furniture		615,360		615,360		
Construction in progress		6,343		51,380		
		5,751,586		5,875,296		
Accumulated depreciation		(2,807,597)		(2,667,503)		
	\$	2,943,989	\$	3,207,793		

#### Note 8—Net assets with donor restrictions

The Organization receives specific contributions for expenses associated with the mission of the Organization. These contributions are classified as net assets with donor restrictions until the restricted purpose has been fulfilled.

The following table represents a summary of net assets with donor restrictions for the years ended December 31, 2019 and 2018:

	 2019	 2018
Endowment	\$ 470,626	\$ 470,626
Unconditional promise to give due in future periods, net	121,730	125,375
Outcome measurement project	15,000	-
Capital improvements	11,953	30,740
Living room project	6,883	-
Cultural enrichment	4,340	9,475
Database development	 _	 12,000
	\$ 630,532	\$ 648,216

#### Note 9—Endowment

The Organization's endowment consists of donor-restricted gifts as well as assets designated by the board which are held in investment accounts. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based upon the existence or absence of donor-imposed restrictions.

### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

## Note 9—Endowment (continued)

Endowment net asset composition by type of fund as of December 31, 2019:

	1	<b>Without</b>		With		
	Donor Restrictions		Donor Restrictions			
					Total	
Board-designated endowment funds	\$	853,614	\$	-	\$	853,614
Donor-restricted endowment funds		<u>-</u>		470,626		470,626
	\$	853,614	\$	470,626	\$	1,324,240

Endowment net asset composition by type of fund as of December 31, 2018:

	Without Donor Restrictions		With Donor Restrictions		Total	
Board-designated endowment funds	\$	780,896	\$	=	\$	780,896
Donor-restricted endowment funds				470,626		470,626
	\$	780,896	\$	470,626	\$	1,251,522

Changes in endowment net assets for the year ended December 31, 2019:

	Without Donor Restrictions		With Donor Restrictions		Total	
Endowment net assets, beginning of year	\$	780,896	\$	470,626	\$	1,251,522
Contributions		10,216		-		10,216
Investment return		80,363		-		80,363
Distributions, net		(17,861)		_		(17,861)
Endowment net assets, end of year	\$	853,614	\$	470,626	\$	1,324,240

Changes in endowment net assets for the year ended December 31, 2018:

	Without Donor Restrictions		With Donor Restrictions		Total	
Endowment net assets, beginning of year	\$	807,711	\$	470,626	\$	1,278,337
Contributions		11,824		-		11,824
Investment return		(21,484)		-		(21,484)
Distributions, net		(17,155)				(17,155)
Endowment net assets, end of year	\$	780,896	\$	470,626	\$	1,251,522

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 9—Endowment (continued)

#### Interpretation of Relevant Law

The Board of Directors of the Organization has interpreted the UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as donor-restricted endowment (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions is classified as net assets with time or purpose restrictions until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

#### **Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. To the extent unrealized losses exceed original net assets in perpetuity plus gains earned in prior periods and earnings for which donor restrictions have not been met, such losses are recognized as losses in the net asset with donor restriction class. As of December 31, 2019 and 2018, there were no donor-restricted endowment funds that had a market value below the original contribution value.

#### **Endowment Investment Policy and Risk Parameters**

The Organization has adopted investment and spending policies for endowment assets to support the Organization and to enable it to more completely fulfill its mission by providing funds for (a) capital needs, (b) operating expenses, (c) programs and special projects, and (d) such other purposes as specifically designated by donors. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period as well as amounts designated by the Board of Directors to be held in perpetuity. Under this policy, as approved by the Board of Directors, the primary objective is to achieve a reasonable return on the assets, while limiting the risk exposure to ensure the preservation of capital. Investment funds are to be maintained as cash or as publicly traded securities.

#### Strategies Employed for Achieving Investment Objectives

To satisfy its long term objectives, the Organization relies on a strategy meant to preserve the corpus while providing a reasonable return on assets. The Organization has established a long-term investment goal of earning a minimum real rate of return equal to 5% per annum in excess of the rate of inflation, as measured by the greater of the Consumer Price Index or the GNP Deflator. This goal is measured over 5 to 10-year time periods.

#### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization determines expendable funds on the basis of a total return principle. The funds available for distribution during any one year shall be determined at the beginning of such year and are limited to 4% of the average value of the corpus. The average value is determined by computing a three-year rolling average of the 12 end-of-quarter market values. Any expended funds from those available for distribution for a given year are accrued and continue to be considered available for distribution in subsequent years, unless otherwise designated by the action of the Board of Directors.

#### NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2019 AND 2018

#### Note 10—Contributions - thrift shop and associated organizations

The Organization receives support from income generated by a local thrift shop. Such contributions totaled \$239,300 and \$193,050 for the years ended December 31, 2019 and 2018, respectively. The Organization's executive director serves as a board member of the thrift shop.

In addition, the Organization receives contributions from churches and other organizations associated with the Episcopal Church. Contributions from these organizations totaled \$200,915 and \$204,722 for the years ended December 31, 2019 and 2018, respectively.

#### Note 11—Benefit plan

Effective February 2001, the Organization established a 401(k) Retirement Savings Plan. Under the plan, the Organization will match up to 6% of employees' contributions to the plan. Retirement plan contributions totaled \$36,148 and \$42,204 for the years ended December 31, 2019 and 2018, respectively.

#### Note 12—Concentrations

The Organization maintains its deposits at financial institutions with accounts insured by the Federal Deposit Insurance Corporation up to \$250,000. The Organization's balances, at times, may exceed federally insured limits. Amounts in excess of federally insured limits at December 31, 2019 and 2018 were approximately \$617,000 and \$369,000, respectively.

#### Note 13—Subsequent events

The Organization evaluated subsequent events through August 21, 2020, when the financial statements were available to be issued. In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a global pandemic which continues to spread throughout the world and has adversely impacted global commercial activity and contributed to significant declines and volatility in the financial markets. The coronavirus outbreak and government responses are creating disruption to global supply chains and adversely impacting many industries. The outbreak has caused a material adverse impact on the economic and market conditions. The rapid development and fluidity of this situation precludes any prediction as to the ultimate material adverse impact of the coronavirus outbreak. Nevertheless, the outbreak presents uncertainty and risk with respect to the Organization, its performance, and its financial results.

In accordance with Section 1102 of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"), the Organization applied for and received a Paycheck Protection Program loan totaling approximately \$275,000 during April 2020 based on the federal government's payroll formula. Section 1106 of the CARES Act provides for forgiveness of up to the full principal amount of qualifying loans including accrued interest to the extent the Organization incurs certain qualifying expenses and maintains a certain level of average full-time equivalent employees during the measurement period following closing of the loan. Any portion of the loan that is not forgiven has a term of five years with an interest rate of 1%.