Department of the Treasury Internal Revenue Service

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

benefit trust or private foundation)

OMB No. 1545-0047

Open to Public Inspection ▶ The organization may have to use a copy of this return to satisfy state reporting requirements. and ending MAY 31, 2013 JUN 1, 2012

| Α                       | For the            | e 2012 calendar year, or tax year beginning JUN 1, 2012   | and             | ending M       | AY 31, 2013                 |                  |                             |  |  |  |
|-------------------------|--------------------|---|-----------------|----------------|-----------------------------|------------------|-----------------------------|--|--|--|
| В                       | Check if applicabl | C Name of organization  |                 |                | D Employer ide              | ntifica          | ition number                |  |  |  |
|                         | Addre<br>chang     | ss LIPSCOMB UNIVERSITY  |                 |                |                             |                  |                             |  |  |  |
|                         | Name<br>chang      | T T D G GOVED INVITUAD G T MV   |                 |                | 62-                         | 04857            | 733                         |  |  |  |
|                         | Initial<br>return  | Number and street (or P.O. box if mail is not delivered to street add   | lress)          | Room/suite     | E Telephone nur             | nber             |                             |  |  |  |
|                         | Terminated         |   | ,               |                | -                           |                  | 5-1000                      |  |  |  |
|                         | Amen               | City, town, or post office, state, and ZIP code   |                 |                | G Gross receipts \$         |                  | 179,628,775.                |  |  |  |
|                         | Applic             |   |                 |                | H(a) Is this a group return |                  |                             |  |  |  |
|                         | pendi              | F Name and address of principal officer: DANNY H. TAYLOR  |                 |                | for affiliates?             | •                | Yes X No                    |  |  |  |
|                         |                    | ONE UNIVERSITY PARK DR, NASHVILLE, TN 37204   |                 |                | H(b) Are all affiliate      |                  |                             |  |  |  |
| $\overline{T}$          | Tax-ex             | empt status: X 501(c)(3)  | 4947(a)(1)      | or 527         | 1                           |                  | st. (see instructions)      |  |  |  |
|                         |                    | te: WWW.LIPSCOMB.EDU  | ( / ( /         |                | H(c) Group exem             |                  | ,                           |  |  |  |
|                         |                    |   | Other 🕨         | <b>L</b> Year  | of formation: 1891          |                  | State of legal domicile: TN |  |  |  |
|                         | art I              |   |                 |                |                             |                  | -                           |  |  |  |
| -                       | 1                  | Briefly describe the organization's mission or most significant activi  | ties: LIPSCO    | MB UNIVER      | SITY DELIVERS               | A                |                             |  |  |  |
| Activities & Governance |                    | COMPLETE EDUCATION CHARACTERIZED BY INTEGRATION OF  |                 |                |                             |                  |                             |  |  |  |
| ž                       | 2                  | Check this box  if the organization discontinued its opera  | tions or dispo  | sed of more    | than 25% of its n           | et asso          | ets.                        |  |  |  |
| Š                       | 3                  | Number of voting members of the governing body (Part VI, line 1a)   |                 |                |                             | 3                | 32                          |  |  |  |
| ত                       | 4                  | Number of independent voting members of the governing body (Pa  |                 |                |                             | 4                | 31                          |  |  |  |
| es                      | 5                  | Total number of individuals employed in calendar year 2012 (Part V  |                 |                |                             | 5                | 2793                        |  |  |  |
| ₹                       | 6                  | Total number of volunteers (estimate if necessary)  |                 |                |                             | 6                | 400                         |  |  |  |
| Ę                       | 7 a                | Total unrelated business revenue from Part VIII, column (C), line 12  |                 |                |                             | 7a               | 0.                          |  |  |  |
| _                       |                    | Net unrelated business taxable income from Form 990-T, line 34  |                 |                |                             | 7b               | 0.                          |  |  |  |
|                         |                    |   |                 | Prior Year     |                             | Current Year     |                             |  |  |  |
| <u>e</u>                | 8                  | Contributions and grants (Part VIII, line 1h)   |                 |                | 10,654,498.                 |                  | 12,792,618.                 |  |  |  |
| enc                     | 9                  | Program service revenue (Part VIII, line 2g)  |                 |                | 120,991,2                   | -                | 131,152,914.                |  |  |  |
| Revenue                 | 10                 | Investment income (Part VIII, column (A), lines 3, 4, and 7d)   |                 |                | 403,8                       |                  | 2,408,093.                  |  |  |  |
| _                       | 11                 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11  |                 | 524,0          |                             | 717,847.         |                             |  |  |  |
| _                       | 12                 | Total revenue - add lines 8 through 11 (must equal Part VIII, column  | (A), line 12)   |                | 132,573,6                   | _                | 147,071,472.                |  |  |  |
|                         | 13                 | Grants and similar amounts paid (Part IX, column (A), lines 1-3)  |                 |                | 19,476,5                    | 41.              | 24,284,303.                 |  |  |  |
|                         | 1                  | Benefits paid to or for members (Part IX, column (A), line 4)   |                 |                | 0.                          | 0.               |                             |  |  |  |
| es                      | 15                 | Salaries, other compensation, employee benefits (Part IX, column (A   |                 |                | 57,607,3                    |                  | 63,840,429.                 |  |  |  |
| Expenses                | 16a                | Professional fundraising fees (Part IX, column (A), line 11e)   |                 |                |                             | 0.               | 0.                          |  |  |  |
| ă<br>X                  | b                  | Total fundraising expenses (Part IX, column (D), line 25)   |                 |                |                             | _                |                             |  |  |  |
| ш                       | 17                 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)  |                 |                | 53,365,0                    |                  | 48,171,697.                 |  |  |  |
|                         | 1                  | Total expenses. Add lines 13-17 (must equal Part IX, column (A), lin  | e 25)           |                | 130,448,9                   |                  | 136,296,429.                |  |  |  |
| . (/                    | 19                 | Revenue less expenses. Subtract line 18 from line 12  |                 |                | 2,124,7                     |                  | 10,775,043.                 |  |  |  |
| SOC                     |                    |   |                 | Ве             | ginning of Current Y        | -                | End of Year                 |  |  |  |
| Sset                    | 20                 | Total assets (Part X, line 16)  |                 |                | 210,758,2                   | _                | 223,465,775.                |  |  |  |
| Net Assets or           | 21                 | Total liabilities (Part X, line 26)   |                 |                | 112,583,7                   |                  | 109,131,180.                |  |  |  |
| 짇                       | 22                 | Net assets or fund balances. Subtract line 21 from line 20  |                 |                | 98,174,4                    | 92.              | 114,334,595.                |  |  |  |
| _                       | art II             | •   |                 |                |                             | a <b>f</b> may 1 | manuladas and haliat it is  |  |  |  |
|                         |                    | lties of perjury, I declare that I have examined this return, including accompa<br>t, and complete. Declaration of preparer (other than officer) is based on all ir |                 |                | •                           | JI IIIY K        | knowledge and bellet, it is |  |  |  |
| uut                     | e, correc          | is, and complete. Declaration of preparer (other than officer) is based on an in  | HOI Mation of w | men preparer   | lias any knowledge.         |                  |                             |  |  |  |
| C:-                     |                    | Signature of officer  |                 |                | I<br>Date                   |                  |                             |  |  |  |
| Sig                     |                    | DANNY H. TAYLOR, SENIOR VP FOR FINANCE & ADMIN  | J               |                |                             |                  |                             |  |  |  |
| He                      | re                 | Type or print name and title  | ٧.              |                |                             |                  |                             |  |  |  |
| _                       |                    | Print/Type preparer's name Preparer's signatu   | ire             | П              | Date Check                  | $\overline{}$    | PTIN                        |  |  |  |
| Pai                     | d                  | JULIE BARTLETT  |                 |                | if                          |                  | P00742923                   |  |  |  |
|                         | parer              | Firm's name LATTIMORE BLACK MORGAN & CAIN, P.C.   |                 | Firm's EIN     | mployed                     | 62-1199757       |                             |  |  |  |
|                         | Only               | Firm's address P.O. BOX 1869  |                 | T IIIII 3 LIIV | <b>_</b>                    |                  |                             |  |  |  |
|                         | ,                  | BRENTWOOD, TN 37024-1869  |                 |                | Phone no.                   | (61              | 5)377-4600                  |  |  |  |
| Ma                      | v the II           | RS discuss this return with the preparer shown above? (see instruct   | tions)          |                | 11 110110 110.              |                  | X Yes No                    |  |  |  |
|                         |                    |   |                 |                |                             |                  |                             |  |  |  |

Total program service expenses

113,794,688.

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### Form 990 (2012) LIPSCOMB UNIVERSITY Part IV | Checklist of Required Schedules

Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A Is the organization required to complete Schedule B, Schedule of Contributors? Х 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I Х 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II Х 4 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III Х 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I X 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II Х 7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Х Schedule D, Part III 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes." complete Schedule D. Part IV Х Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent Х endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 10 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Х Part VI 11a b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII Х 11b c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII X 11c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 11d Х e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X Х 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D. Parts XI and XII 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Х 12b Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business. investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV Х 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization 15 Х or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX. 17 column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 17 Х Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 18 1c and 8a? If "Yes," complete Schedule G, Part II 18 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," Х complete Schedule G, Part III 19 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H 20a **b** If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

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# Form 990 (2012) LIPSCOMB UNIVERSITY Part IV Checklist of Required Schedules (continued)

|     |   |             | Yes | No       |
|-----|---|-------------|-----|----------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the           |             |     |          |
|     | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                                     | 21          | Х   |          |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,    |             |     |          |
|     | column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22          | Х   |          |
| 23  | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current      |             |     |          |
|     | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete                  |             |     |          |
|     | Schedule J  | 23          | Х   |          |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the         |             |     |          |
|     | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete              |             |     |          |
|     | Schedule K. If "No", go to line 25  | 24a         | Х   | <u> </u> |
|     | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?                               | 24b         |     | Х        |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease            |             |     |          |
|     | any tax-exempt bonds?   | 24c         |     | Х        |
|     | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?                         | 24d         |     | Х        |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a              |             |     |          |
|     | disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a         |     | Х        |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and      |             |     |          |
|     | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete           |             |     |          |
|     | Schedule L, Part I  | 25b         |     | Х        |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or disqualified |             |     |          |
|     | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                         | 26          |     | Х        |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial            |             |     |          |
|     | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member             |             |     |          |
|     | of any of these persons? If "Yes," complete Schedule L, Part III  | 27          |     | Х        |
| 28  | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV               |             |     |          |
|     | instructions for applicable filing thresholds, conditions, and exceptions):   |             |     |          |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV                         | 28a         | Х   |          |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV      | 28b         | Х   |          |
| С   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, |             |     |          |
|     | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c         |     | Х        |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M                        | 29          | Х   |          |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation     |             |     |          |
|     | contributions? If "Yes," complete Schedule M  | 30          |     | х        |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations?  |             |     |          |
|     | If "Yes," complete Schedule N, Part I   | 31          |     | х        |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete                |             |     |          |
|     | Schedule N, Part II   | 32          |     | х        |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations                      |             |     |          |
|     | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33          |     | Х        |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and       |             |     |          |
|     | Part V, line 1  | 34          |     | х        |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)?   | 35a         |     | Х        |
|     | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity       |             |     |          |
|     | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   | 35b         |     |          |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?      | T           |     |          |
|     | If "Yes," complete Schedule R, Part V, line 2   | 36          |     | х        |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization                |             |     |          |
| ٥.  | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI                    | 37          |     | x        |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?                  | <del></del> |     |          |
|     | = a a. ga=ation complete concadio o ana provide explanatione in concadio o for falt vi, illies fite and 10:                     | 1           | 1   | Ī        |

Form **990** (2012)

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#### Form 990 (2012) **Part V** Sta Statements Regarding Other IRS Filings and Tax Compliance

|     | Check if Schedule O contains a response to any question in this Part V   |             |                       |           |     |       |
|-----|--|-------------|-----------------------|-----------|-----|-------|
|     |  |             | -                     |           | Yes | No    |
|     | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable   | 1a          | 422                   |           |     |       |
|     | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  | 1b          | 0                     |           |     |       |
| С   | Did the organization comply with backup withholding rules for reportable payments to vendors and re  |             |                       |           |     |       |
|     | (gambling) winnings to prize winners?  | i           |                       | 1c        |     |       |
| 2a  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |             |                       |           |     |       |
|     | filed for the calendar year ending with or within the year covered by this return  | 2a          | 2793                  |           |     |       |
| b   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns.   |             |                       | 2b        | Х   |       |
| _   | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions   | •           |                       | _         |     | 177   |
|     | Did the organization have unrelated business gross income of \$1,000 or more during the year?  |             |                       | 3a_       |     | Х     |
|     |  |             | 9                     | 3b        |     |       |
| 4a  | At any time during the calendar year, did the organization have an interest in, or a signature or other  |             | •                     | 40        |     | x     |
| h   | financial account in a foreign country (such as a bank account, securities account, or other financial if "Yes," enter the name of the foreign country:  | accour      | 11)?                  | <u>4a</u> |     |       |
| D   | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial A   | A c c c u r | nte.                  |           |     |       |
| 52  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  |             |                       | 5a        |     | х     |
|     | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction at any time during the tax year?   |             |                       | 5b        |     | Х     |
|     | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?   |             |                       | 5c        |     |       |
|     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   |             |                       |           |     |       |
|     | any contributions that were not tax deductible as charitable contributions?  |             |                       | 6a        |     | х     |
| b   | If "Yes," did the organization include with every solicitation an express statement that such contribut  |             |                       |           |     |       |
|     | were not tax deductible?   |             | Ĭ                     | 6b        |     |       |
| 7   | Organizations that may receive deductible contributions under section 170(c).  |             |                       |           |     |       |
| а   | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser  | rvices p    | rovided to the payor? | 7a        | Х   |       |
| b   | If "Yes," did the organization notify the donor of the value of the goods or services provided?  |             |                       | 7b        | Х   |       |
| С   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w   | as requ     | uired                 |           |     |       |
|     | to file Form 8282?   |             |                       | 7c        |     | Х     |
| d   | If "Yes," indicate the number of Forms 8282 filed during the year  | 7d          |                       |           |     |       |
| е   | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of   |             |                       | 7e        |     | Х     |
| f   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit control   |             |                       | 7f        |     | Х     |
| g   | If the organization received a contribution of qualified intellectual property, did the organization file Fo   |             |                       | 7g        |     |       |
|     | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, a |             |                       | 7h        |     |       |
| 8   | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Di  |             |                       |           |     |       |
| ^   | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at  | any um      | e during the year?    | 8         |     |       |
| 9   | Sponsoring organizations maintaining donor advised funds.  |             |                       | 0-        |     |       |
|     | Did the organization make any taxable distributions under section 4966?  Did the organization make a distribution to a donor, donor advisor, or related person?  |             |                       | 9a<br>9b  |     |       |
| 10  | Section 501(c)(7) organizations. Enter:  |             |                       | 90        |     |       |
|     | Initiation fees and capital contributions included on Part VIII, line 12   | 10a         |                       |           |     |       |
|     | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 10b         |                       |           |     |       |
| 11  | Section 501(c)(12) organizations. Enter:   | 102         |                       |           |     |       |
|     | Gross income from members or shareholders  | 11a         |                       |           |     |       |
|     | Gross income from other sources (Do not net amounts due or paid to other sources against   |             |                       |           |     |       |
|     | amounts due or received from them.)  | 11b         |                       |           |     |       |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form   | 1041?       |                       | 12a       |     |       |
| b   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  | 12b         |                       |           |     |       |
| 13  | Section 501(c)(29) qualified nonprofit health insurance issuers.   |             |                       |           |     |       |
| а   | Is the organization licensed to issue qualified health plans in more than one state?   |             |                       | 13a       |     |       |
|     | <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.   |             |                       |           |     |       |
| b   | Enter the amount of reserves the organization is required to maintain by the states in which the   | , ,         |                       |           |     |       |
|     | organization is licensed to issue qualified health plans   | 13b         |                       |           |     |       |
|     | Enter the amount of reserves on hand   | 13c         |                       |           |     |       |
|     | · · · · · · · · · · · · · · · · · · ·  |             |                       | 14a       |     | Х     |
| b   | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule  | eО          |                       | 14b       |     | /0040 |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

| х |
|---|
|   |

| <u>Sec</u> | tion A. Governing Body and Management  |             |            |                |    |  |  |  |  |
|------------|--|-------------|------------|----------------|----|--|--|--|--|
|            |  | _           |            | Yes            | No |  |  |  |  |
| 1a         | Enter the number of voting members of the governing body at the end of the tax year  | 32          |            |                |    |  |  |  |  |
|            | If there are material differences in voting rights among members of the governing body, or if the governing  |             |            |                |    |  |  |  |  |
|            | body delegated broad authority to an executive committee or similar committee, explain in Schedule O.  |             |            |                |    |  |  |  |  |
| b          | Enter the number of voting members included in line 1a, above, who are independent   | 31          |            |                |    |  |  |  |  |
| 2          | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other   |             |            |                |    |  |  |  |  |
|            | officer, director, trustee, or key employee?   | Г           | 2          |                | Х  |  |  |  |  |
| 3          | Did the organization delegate control over management duties customarily performed by or under the direct supervision  |             |            |                |    |  |  |  |  |
|            | of officers, directors, or trustees, or key employees to a management company or other person?   |             | 3          |                | Х  |  |  |  |  |
| 4          | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   |             | 4          |                | Х  |  |  |  |  |
| 5          | Did the organization become aware during the year of a significant diversion of the organization's assets?   |             | 5          |                | Х  |  |  |  |  |
| 6          | Did the organization have members or stockholders?   |             | 6          |                | Х  |  |  |  |  |
| 7a         | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or   | ···         |            |                |    |  |  |  |  |
|            | more members of the governing body?  |             | 7a         |                | х  |  |  |  |  |
| b          | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or   | ····        |            |                |    |  |  |  |  |
|            | persons other than the governing body?   |             | 7b         |                | х  |  |  |  |  |
| 8          | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  |             |            |                |    |  |  |  |  |
| а          | The governing body?  |             | 8a         | Х              |    |  |  |  |  |
| b          | Each committee with authority to act on behalf of the governing body?  |             | 8b         | Х              |    |  |  |  |  |
| 9          | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the   | ····        | -          |                |    |  |  |  |  |
| Ū          | organization's mailing address? If "Yes," provide the names and addresses in Schedule O  |             | 9          |                | х  |  |  |  |  |
| Sec        | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)   |             | Ť          |                |    |  |  |  |  |
|            | Alon Dir Groto (Time decition Direqueste information about poince not required by the internal revenue decition  |             |            | Yes            | No |  |  |  |  |
| 10a        | Did the organization have local chapters, branches, or affiliates?   | Г           | 10a        | 100            | Х  |  |  |  |  |
|            | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,   | -           | 104        |                |    |  |  |  |  |
|            | and branches to ensure their operations are consistent with the organization's exempt purposes?  | .           | 10b        |                |    |  |  |  |  |
| 112        | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form   |             | 11a        | Х              |    |  |  |  |  |
| b          | Describe in Schedule O the process, if any, used by the organization to review this Form 990.  | '' <b> </b> | ı ıa       |                |    |  |  |  |  |
| 12a        | De Did the appropriation have a written conflict of interest relia. Of #No # go to line 12   |             |            |                |    |  |  |  |  |
| b          | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  |             | 12a<br>12b | X              |    |  |  |  |  |
| C          | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe   | ⊢           | 120        |                |    |  |  |  |  |
| ·          | in Schedule O how this was done  |             | 12c        | х              |    |  |  |  |  |
| 13         | Did the organization have a written whistleblower policy?  |             | 13         | X              |    |  |  |  |  |
| 14         | Did the organization have a written whisheblower policy?  Did the organization have a written document retention and destruction policy?   |             | 14         | X              |    |  |  |  |  |
| 15         | Did the process for determining compensation of the following persons include a review and approval by independent   |             | 17         |                |    |  |  |  |  |
| 13         | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |             |            |                |    |  |  |  |  |
| _          | The organization's CEO, Executive Director, or top management official   |             | 15a        | Х              |    |  |  |  |  |
|            | Other officers or key employees of the organization  |             | 15b        | X              |    |  |  |  |  |
| b          | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  |             | 100        |                |    |  |  |  |  |
| 16-        | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a  |             |            |                |    |  |  |  |  |
| ···u       |  | Ι.          | 16a        |                | Х  |  |  |  |  |
| h          | taxable entity during the year?  If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation  |             | ioa        |                |    |  |  |  |  |
| b          | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's   |             |            |                |    |  |  |  |  |
|            | and the state of t |             | 16b        |                |    |  |  |  |  |
| Sac        | exempt status with respect to such arrangements?   |             | IOD        |                |    |  |  |  |  |
|            | List the states with which a copy of this Form 990 is required to be filed TN  |             |            |                |    |  |  |  |  |
| 17<br>10   | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s or  | nlv) av     | ailah      | lo.            |    |  |  |  |  |
| 18         |  | my) av      | andD       | i <del>c</del> |    |  |  |  |  |
|            | for public inspection. Indicate how you made these available. Check all that apply.  Own website  Another's website  W Upon request  Other (explain in Schedule O)   |             |            |                |    |  |  |  |  |
| 10         |  | , 05-       | fine:-     | oial           |    |  |  |  |  |
| 19         | Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy  | y, and      | ıırıan     | cial           |    |  |  |  |  |
| 20         | statements available to the public during the tax year.  | l==±!       | .n. 🕨      |                |    |  |  |  |  |
| 20         | State the name, physical address, and telephone number of the person who possesses the books and records of the organization H. TAYLOR, SVP FOR FINANCE & ADMINISTRATION - 615-966-7650  | unzatio     | on: 📂      |                |    |  |  |  |  |
|            | ONE UNIVERSITY PARK DRIVE NASHVILLE TN 37204   |             |            |                |    |  |  |  |  |

### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) Name and Title                         | (B)<br>Average   | (do                            | not c                 | ((<br>Pos | ition        | )<br>than                    | one      | (D)<br>Reportable                      | <b>(E)</b><br>Reportable         | <b>(F)</b><br>Estimated  |
|--|--|--------------------------------|-----------------------|-----------|--------------|------------------------------|----------|--|----------------------------------|--|
|  | hours per<br>week  | box                            | , unle                | ss pe     | rson         | is bot                       | h an     | compensation<br>from                   | compensation from related        | amount of other  |
|  | (list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee | Officer   | Key employee | Highest compensated employee | Former   | the<br>organization<br>(W-2/1099-MISC) | organizations<br>(W-2/1099-MISC) | compensation<br>from the<br>organization<br>and related<br>organizations |
| (1) RANDY LOWRY                            | 40.00  |                                |                       |           |              |                              |          |  |                                  |  |
| PRESIDENT                                  | 1 00   | Х                              |                       | Х         |              | <u> </u>                     |          | 324,469.                               | 0.                               | 135,807.   |
| (2) SALLIE DEAN<br>BOARD MEMBER            | 1.00   | <b> </b>                       |                       |           |              |                              |          |  |                                  |  |
| (3) JAMES C. ALLEN                         | 1.00   | Х                              |                       |           |              | <u> </u>                     | $\vdash$ | 0.                                     | 0.                               | 0.   |
| TREASURER                                  | 1.00   | х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (4) BILLY LONG                             | 1.00   |                                |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (5) J. ADDISON BARRY                       | 1.00   |                                |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (6) ROBERT A. BRACKETT                     | 1.00   | ]                              |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (7) BART HARPER                            | 1.00   | ]                              |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (8) LORI SUTTON BRIDGES                    | 1.00   | 1                              |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (9) D. GERALD COGGIN, SR.                  | 1.00   | 1                              |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (10) JERRY COVER                           | 1.00   | 1                              |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (11) JOHN LITTLE                           | 1.00   |                                |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (12) ROBBIE B. DAVIS                       | 1.00   | 1                              |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               |  | Х                              |                       |           |              |                              |          | 0.                                     | 0.                               | 0.   |
| (13) STANLEY M. EZELL                      | 1.00   |                                |                       |           |              |                              |          | _                                      | _                                | _  |
| BOARD MEMBER                               | 1.00   | Х                              |                       |           |              | <u> </u>                     |          | 0.                                     | 0.                               | 0.   |
| (14) PETE T. GUNN, III                     | 1.00   | ł                              |                       |           |              |                              |          |  |                                  |  |
| BOARD MEMBER                               | 1.00   | Х                              | -                     |           |              | <u> </u>                     |          | 0.                                     | 0.                               | 0.   |
| (15) J. GREGORY HARDEMAN                   | 1.00   | <b> </b>                       |                       |           |              |                              |          |  |                                  | _  |
| BOARD MEMBER                               | 1 00   | Х                              | -                     |           |              | <u> </u>                     | $\vdash$ | 0.                                     | 0.                               | 0.   |
| (16) LINDA HEFLIN JOHNSTON<br>BOARD MEMBER | 1.00   | x                              |                       |           |              |                              |          | 0.                                     | 0.                               | _  |
| (17) MARTY R. KITTRELL                     | 1.00   | <u> </u>                       |                       | $\vdash$  | _            | $\vdash$                     |          | 0.                                     | 0.                               | 0.   |
| BOARD MEMBER                               | 1.00   | x                              |                       |           |              |                              |          | 0.                                     | 0.                               | _  |
| DOWN MEMDEK                                |  | ΙΛ                             |                       |           |              |                              | <u> </u> | Ι                                      | ١.                               | 0.   |

| Form 990 (2012) LIPSCOMB U                 | NIVERSITY  |                                |   |         |              |                              |        |  | 62-0485733                                 |   | Page 8               |
|--|--|--------------------------------|---|---------|--------------|------------------------------|--------|--|--|---|----------------------|
| Part VII Section A. Officers, Directors, 1 | rustees, Key Em  | ploy                           | ees   | , an    | d Hi         | ghe                          | st C   | ompensated Employe                     | es (continued)                             |   |                      |
| (A)  | (B)  |                                |   | (0      |              |                              |        | (D)                                    | (E)  | (F)   | )                    |
| Name and title                             | Average<br>hours per<br>week   | box                            | Position<br>(do not check more than one<br>box, unless person is both an<br>officer and a director/trustee) |         |              |                              | h an   | Reportable<br>compensation<br>from     | Reportable<br>compensation<br>from related | Estima<br>amour<br>othe                           | nt of                |
|  | (list any<br>hours for<br>related<br>organizations<br>below<br>line) | Individual trustee or director | Institutional trustee   | Officer | Key employee | Highest compensated employee | Former | the<br>organization<br>(W-2/1099-MISC) | organizations<br>(W-2/1099-MISC)           | compend<br>from<br>organiz<br>and rel<br>organiza | the<br>ation<br>ated |
| (18) NEIKA B. STEPHENS                     | 1.00   |                                |   |         |              |                              |        |  |  |   |                      |
| BOARD MEMBER                               |  | Х                              |   |         |              |                              |        | 0.                                     | 0.   |   | 0.                   |
| (19) J.W. PITTS, JR.                       | 1.00   |                                |   |         |              |                              |        |  |  |   |                      |
| BOARD MEMBER                               |  | Х                              |   |         |              |                              |        | 0.                                     | 0.   |   | 0.                   |
| (20) DAVID W. SCOBEY, JR.                  | 1.00   |                                |   |         |              |                              |        |  |  |   |                      |
| CHAIR                                      |  | Х                              |   |         |              |                              |        | 0.                                     | 0.   |   | 0.                   |
| (21) HARRIETTE H. SHIVERS                  | 1.00   |                                |   |         |              |                              |        |  |  |   |                      |
| SECRETARY                                  |  | х                              |   |         |              |                              |        | 0.                                     | 0.   |   | 0.                   |
| (22) CICELY SIMPSON                        | 1.00   |                                |   |         |              |                              |        |  |  |   |                      |
| BOARD MEMBER                               |  | х                              |   |         |              |                              |        | 0.                                     | 0.   |   | 0.                   |
| (23) DAVID L. SOLOMON                      | 1.00   |                                |   |         |              |                              |        |  |  |   |                      |
| VICE CHAIR                                 |  | х                              |   |         |              |                              |        | 0.                                     | 0.   |   | 0.                   |
| (24) TIM S. THOMAS                         | 1.00   |                                |   |         |              |                              |        |  |  |   |                      |
| BOARD MEMBER                               |  | х                              |   |         |              |                              |        | 0.                                     | 0.   |   | 0.                   |
| (25) WILLIAM THOMAS                        | 1.00   |                                |   |         |              |                              |        |  |  |   |                      |
| BOARD MEMBER                               |  | Х                              |   |         |              |                              |        | 0.                                     | 0.   |   | 0.                   |
| (26) ROBERT E. WOOD                        | 1.00   |                                |   |         |              |                              |        |  |  |   |                      |
| BOARD MEMBER                               |  | х                              |   |         |              |                              |        | 0.                                     | 0.   |   | 0.                   |
| 1b Sub-total                               |  |                                |   |         |              | <b></b>                      |        | 324,469.                               | 0.   | 13  | 5,807.               |
| c Total from continuation sheets to Par    | t VII, Section A   |                                |   |         |              | $\blacktriangleright$        |        | 2,743,257.                             | 0.   | 37  | 7,720.               |
| d Total (add lines 1b and 1c)              |  |                                |   |         |              | ▶                            |        | 3,067,726.                             | 0.   | 51  | 3,527.               |
| 2 Total number of individuals (including b |  |                                |   |         |              | e) wł                        | no re  | eceived more than \$100                | 0,000 of reportable                        |   |                      |
| compensation from the organization         | <b>&gt;</b>  |                                |   |         |              |                              |        |  |  |   | 82                   |
|  |  |                                |   |         |              |                              |        |  |  | Yes   | s No                 |

| panization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on |   |  |   |
|---|---|--|---|
| jameation not any remote of theory, and ottor, or tractice, may employee, or mignious componitation employee on   |   |  |   |
| "Yes," complete Schedule J for such individual  | 3   |  | Х   |
| dividual listed on line 1a, is the sum of reportable compensation and other compensation from the organization    |   |  |   |
| d organizations greater than \$150,000? If "Yes," complete Schedule J for such individual                         | 4   | Х  |   |
| rson listed on line 1a receive or accrue compensation from any unrelated organization or individual for services  |   |  |   |
| o the organization? If "Yes," complete Schedule J for such person   | 5   |  | Х   |
| l<br>d  | organizations greater than \$150,000? If "Yes," complete Schedule J for such individual sorting sorting son listed on line 1a receive or accrue compensation from any unrelated organization or individual for services | ividual listed on line 1a, is the sum of reportable compensation and other compensation from the organization organizations greater than \$150,000? If "Yes," complete Schedule J for such individual  son listed on line 1a receive or accrue compensation from any unrelated organization or individual for services | ividual listed on line 1a, is the sum of reportable compensation and other compensation from the organization organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 4 X son listed on line 1a receive or accrue compensation from any unrelated organization or individual for services |

#### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| <b>(A)</b><br>Name and business address                              | (B) Description of services                   | (C)<br>Compensation |
|--|---|---------------------|
| SODEXO, INC. AND AFFILIATES  |   |                     |
| ONE UNIVERSITY PARK DR, NASHVILLE, TN 37204                          | FOOD SERVICES                                 | 4,050,743.          |
| D.F. CHASE INC.  |   |                     |
| 3001 ARMORY DRIVE, NASHVILLE, TN 37204                               | CONSTRUCTION SERVICES                         | 2,224,514.          |
| BACON CONSTRUCTION CO., 1880 GENERAL                                 |   |                     |
| GEORGE PATTON DR, SUITE 105, FRANKLIN, TN                            | CONSTRUCTION SERVICES                         | 1,908,138.          |
| KIMBRO MECHANICAL, LLC   |   |                     |
| 1877 AIR LN DRIVE, NASHVILLE, TN 37210                               | CONSTRUCTION SERVICES                         | 825,669.            |
| INTERIOR DESIGN SERVICES, INC  |   |                     |
| P.O. BOX 415000, NASHVILLE, TN 37241                                 | INTERIOR DESIGN SERVICES                      | 713,851.            |
| 2 Total number of independent contractors (including but not limited | to those listed above) who received more than |                     |
| \$100,000 of compensation from the organization                      | 18  |                     |

Form 990 LIPSCOMB UNIVERSITY 62-0485733

| Form 990 LIPSCOMB UNIV  | 62-0485733     |                                |                       |         |              |                              |        |                 |                 |               |  |  |
|---|----------------|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|-----------------|-----------------|---------------|--|--|
| Part VII   Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) |                |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| (A)   | (D)            | (E)                            | (F)                   |         |              |                              |        |                 |                 |               |  |  |
| Name and title  | (B)<br>Average |                                |                       |         | C)<br>ition  | ı                            |        | Reportable      | Reportable      | Estimated     |  |  |
|   | hours          | (cl                            |                       |         | that         |                              | ly)    | compensation    | compensation    | amount of     |  |  |
|   | per            |                                |                       |         |              | Ė                            | Ė      | from            | from related    | other         |  |  |
|   | week           |                                |                       |         |              | yee                          |        | the             | organizations   | compensation  |  |  |
|   | (list any      | ector                          |                       |         |              | oldma                        |        | organization    | (W-2/1099-MISC) | from the      |  |  |
|   | hours for      | ordir                          | a o                   |         |              | ated e                       |        | (W-2/1099-MISC) |                 | organization  |  |  |
|   | related        | stee                           | ruste                 |         | a a          | pensa                        |        |                 |                 | and related   |  |  |
|   | organizations  | ial fr                         | onal                  |         | ploye        | moo:                         |        |                 |                 | organizations |  |  |
|   | below          | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former |                 |                 |               |  |  |
|   | line)          | ٥                              | Ë                     | J0      | χ            | 王                            | 윤      |                 |                 |               |  |  |
| (27) MARK H. YOKLEY   | 1.00           |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| BOARD MEMBER  |                | Х                              |                       |         |              |                              |        | 0.              | 0.              | 0.            |  |  |
| (28) KENNETH SHUMARD  | 1.00           |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| BOARD MEMBER  |                | Х                              |                       |         |              |                              |        | 0.              | 0.              | 0.            |  |  |
| (29) GENERAL JOHN A. BRADLEY  | 1.00           |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| BOARD MEMBER  |                | Х                              |                       |         |              |                              |        | 0.              | 0.              | 0.            |  |  |
| (30) RICHARD G. COWART  | 1.00           |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| BOARD MEMBER  |                | х                              |                       |         |              |                              |        | 0.              | 0.              | 0.            |  |  |
| (31) WILLIAM R. HUSTON  | 1.00           |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| BOARD MEMBER  |                | х                              |                       |         |              |                              |        | 0.              | 0.              | 0.            |  |  |
| (32) SCOTT DOUGLAS SMITH  | 1.00           |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| BOARD MEMBER  |                | х                              |                       |         |              |                              |        | 0.              | 0.              | 0.            |  |  |
| (33) CRAIG BLEDSOE  | 40.00          |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| PROVOST   |                | 1                              |                       | х       |              |                              |        | 177,848.        | 0.              | 12,751.       |  |  |
| (34) WALT LEAVER  | 40.00          |                                |                       |         |              |                              |        | ·               |                 | ,             |  |  |
| VP OF UNIVERSITY RELATIONS  |                |                                |                       | х       |              |                              |        | 106,165.        | 0.              | 12,420.       |  |  |
| (35) DANNY TAYLOR   | 40.00          |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| SR VP FOR FINANCE & ADMIN   |                |                                |                       | х       |              |                              |        | 195,661.        | 0.              | 19,192.       |  |  |
| (36) PHILIP HUTCHESON   | 40.00          |                                |                       | -       |              |                              |        | 222,222         | - •             |               |  |  |
| ALTHETIC DIRECTOR   |                | l                              |                       | x       |              |                              |        | 150,402.        | 0.              | 20,244.       |  |  |
| (37) PHILLIP ELLENBURG  | 40.00          |                                |                       |         |              |                              |        | 200,202.        |                 | 20,211.       |  |  |
| GENERAL COUNSEL   | 10.00          | l                              |                       | x       |              |                              |        | 102,422.        | 0.              | 16,630.       |  |  |
| (38) SCOTT MCDOWELL   | 40.00          |                                |                       |         |              |                              |        | 102,422.        | ••              | 10,030.       |  |  |
| VICE PRESIDENT FOR STUDENT DEVELOPME  | 40.00          |                                |                       | х       |              |                              |        | 134,336.        | 0.              | 18,928.       |  |  |
| (39) BENNIE HARRIS  | 40.00          |                                |                       | Δ.      |              |                              |        | 134,330.        | •               | 10,520.       |  |  |
| VICE PRESIDENT DEVELOPMENT  | 40.00          |                                |                       | х       |              |                              |        | 40 202          | 0.              | 121 200       |  |  |
| (40) MIKE HAMMOND   | 40.00          |                                |                       | Λ       |              |                              |        | 48,203.         | 0,              | 121,398.      |  |  |
|   | 40.00          |                                |                       |         |              |                              |        | 105 140         | 0               | 0.460         |  |  |
| VICE PRESIDENT & HEADMASTER   | 40.00          |                                |                       | Х       |              |                              |        | 125,148.        | 0.              | 9,469.        |  |  |
| (41) DEBY SAMUELS   | 40.00          |                                |                       |         |              |                              |        | 106 000         |                 | 11 155        |  |  |
| VP COMMUNICATIONS & MARKET  | 40.00          |                                |                       | Х       |              |                              |        | 126,002.        | 0.              | 11,175.       |  |  |
| (42) SUSAN GALBREATH  | 40.00          |                                |                       |         |              |                              |        |                 | _               |               |  |  |
| ASSOCIATE PROVOST ACADEMIC & STRATEG  |                |                                |                       | Х       |              |                              |        | 110,166.        | 0.              | 16,268.       |  |  |
| (43) JIM THOMAS   | 40.00          |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| PROFESSOR AND EXEC. ASST TO THE PRES  |                |                                |                       | Х       |              |                              |        | 108,596.        | 0.              | 8,169.        |  |  |
| (44) NANCY MAGNUSSON DURHAM   | 40.00          |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| SENIOR VICE PRESIDENT FOR STRATEGIC   |                |                                |                       | Х       |              |                              |        | 172,070.        | 0.              | 11,925.       |  |  |
| (45) CANDICE MCQUEEN  | 40.00          |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| DEAN OF THE EDUCATION   |                | L                              |                       | L       |              | Х                            | L      | 219,601.        | 0.              | 16,253.       |  |  |
| (46) SCOTT H. SANDERSON   | 40.00          |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| HEAD BASKETBALL COACH   |                |                                | L                     |         | L            | Х                            |        | 382,944.        | 0.              | 22,918.       |  |  |
|   |                |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| Total to Part VII, Section A, line 1c   |                |                                |                       |         |              |                              |        |                 |                 |               |  |  |
| ,,  |                |                                |                       |         |              |                              |        | •               |                 | •             |  |  |

Form 990 LIPSCOMB UNIVERSITY 62-0485733

| Form 990 LIPSCOMB UNI                          | VERSITY                |                                |                        |         |              |                              |        |                    | 62-048573        | 3             |
|--|------------------------|--------------------------------|------------------------|---------|--------------|------------------------------|--------|--------------------|------------------|---------------|
| Part VII   Section A. Officers, Directors, Tre | ustees, Key Er         | nplo                           | oyee                   | es, a   | nd l         | High                         | est    | Compensated Employ | rees (continued) |               |
| (A)  | (B)                    |                                |                        |         | C)           |                              |        | (D)                | (E)              | (F)           |
| Name and title                                 | Average                |                                |                        |         | ition        | 1                            |        | Reportable         | Reportable       | Estimated     |
|  | hours                  | (cl                            |                        |         | that         |                              | ly)    | compensation       | compensation     | amount of     |
|  | per                    |                                |                        |         |              |                              | Ė      | from               | from related     | other         |
|  | week                   |                                |                        |         |              | yee                          |        | the                | organizations    | compensation  |
|  | (list any              | ector                          |                        |         |              | Jdma                         |        | organization       | (W-2/1099-MISC)  | from the      |
|  | hours for              | ordir                          | 9                      |         |              | ated 6                       |        | (W-2/1099-MISC)    |                  | organization  |
|  | related                | Individual trustee or director | In stitutional trustee |         | ,<br>20      | Highest compensated employee |        |                    |                  | and related   |
|  | organizations<br>below | ual tr                         | ional                  |         | Key employee | t con                        | ١.     |                    |                  | organizations |
|  | line)                  | divid                          | stitut                 | Officer | ey em        | ighes                        | Former |                    |                  |               |
| /47) POGED I DAVIG                             |                        | 드                              | 드                      | 0       | ~            | Ξ.                           | 프      |                    |                  |               |
| (47) ROGER L. DAVIS                            | 40.00                  | l                              |                        |         |              | ,,                           |        | 227 074            | 0                | 10 704        |
| DEAN OF COLLEGE OF PHARMACY                    | 40.00                  |                                |                        |         | <u> </u>     | Х                            |        | 227,874.           | 0.               | 18,724.       |
| (48) THOMAS M. CAMPBELL                        | 40.00                  |                                |                        |         |              | l                            |        | 100 500            |                  | 00 005        |
| ASSOCIATE DEAN OF PHARMACY                     | 10.00                  |                                |                        |         | <u> </u>     | Х                            |        | 189,672.           | 0.               | 20,335.       |
| (49) CHARLES TURNEY STEVENS                    | 40.00                  |                                |                        |         |              |                              |        |                    |                  |               |
| DEAN OF COLLEGE OF BUSINESS                    |                        |                                |                        |         |              | Х                            |        | 166,147.           | 0.               | 20,921.       |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        | _                              | _                      |         | _            |                              | _      |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        | 1                              |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        | 1                              |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        | 1                              |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        | 1                              |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        | 1                              |                        |         |              |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  |               |
|  |                        | 1                              |                        |         | 1            |                              |        |                    |                  |               |
|  |                        |                                |                        |         |              |                              |        |                    |                  | -             |
| Total to Part VII, Section A, line 1c          |                        |                                |                        |         |              |                              |        | 2,743,257.         |                  | 377,720.      |
| Total to Fait VII, Cocioit A, IIIIC TO         |                        |                                |                        |         |              |                              |        | , ,                |                  | ,             |

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# Form 990 (2012) LIPSCOMB UN Part VIII Statement of Revenue

|  |      | Check if Schedule O conta                       | ains a response   | to any question      | in this Part VIII    |  |  |  |
|--|------|---|-------------------|----------------------|----------------------|--|--|--|
|  |      |   |                   | ariy queener         | (A)<br>Total revenue | (B) Related or exempt function revenue | <b>(C)</b><br>Unrelated<br>business<br>revenue | Revenue excluded<br>from tax under<br>sections 512,<br>513, or 514 |
| nts<br>Tr  | 1 a  | Federated campaigns                             | 1a                |                      |                      |  |  |  |
| Contributions, Gifts, Grants and Other Similar Amounts |      | Membership dues                                 |                   |                      |                      |  |  |  |
| B, G   |      | Fundraising events                              |                   | 60,298.              |                      |  |  |  |
| 護制   |      | Related organizations                           |                   |                      |                      |  |  |  |
| S,E  |      | Government grants (contributi                   |                   | 525,291.             |                      |  |  |  |
| i Sign   | f    | All other contributions, gifts, grant           | ts, and           |                      |                      |  |  |  |
| 물리   |      | similar amounts not included abov               | /e <b>1</b> f     | 12,207,029.          |                      |  |  |  |
| 들의   | c    | Noncash contributions included in lines         |                   | 1,889,067.           |                      |  |  |  |
| a S  | _    | Total. Add lines 1a-1f                          |                   | <b>&gt;</b>          | 12,792,618.          |  |  |  |
|  |      |   |                   | Business Code        |                      |  |  |  |
| e  | 2 a  | TUITION   |                   | 611710               | 110,775,492.         | 110,775,492.                           |  |  |
| اہ ڲ   | b    | AUXILIARY REVENUE                               |                   | 611710               | 16,073,154.          | 16,073,154.                            |  |  |
| နှင့်  | c    | MISCELLANEOUS INCOME                            |                   | 611710               | 4,183,004.           | 4,183,004.                             |  |  |
| Program Service<br>Revenue                             | d    | INCREASE - LIFE INSURA                          |                   | 524298               | 121,264.             | 121,264.                               |  |  |
| <u>6</u>   | е    | •   |                   |                      |                      |  |  |  |
| ਕ  | f    | All other program service reve                  | nue               |                      |                      |  |  |  |
|  | g    | Total. Add lines 2a-2f                          |                   | <b>&gt;</b>          | 131,152,914.         |  |  |  |
|  | 3    | Investment income (including                    | dividends, intere | est, and             |                      |  |  |  |
|  |      | other similar amounts)                          |                   | <b>&gt;</b>          | 920,733.             |  |  | 920,733.   |
|  | 4    | Income from investment of tax                   | k-exempt bond p   | roceeds              |                      |  |  |  |
|  | 5    | Royalties                                       |                   | <b></b>              |                      |  |  |  |
|  |      |   | (i) Real          | (ii) Personal        |                      |  |  |  |
|  | 6 a  | Gross rents                                     | 1,060,738.        |                      |                      |  |  |  |
|  | b    | Less: rental expenses                           | 337,172.          |                      |                      |  |  |  |
|  | c    | Rental income or (loss)                         | 723,566.          |                      |                      |  |  |  |
|  | d    | Net rental income or (loss)                     |                   | <b>&gt;</b>          | 723,566.             |  |  | 723,566.   |
|  | 7 a  | Gross amount from sales of                      | (i) Securities    | (ii) Other           |                      |  |  |  |
|  |      | assets other than inventory                     | 33,572,620.       |                      |                      |  |  |  |
|  | b    | Less: cost or other basis                       |                   |                      |                      |  |  |  |
|  |      | and sales expenses                              |                   |                      |                      |  |  |  |
|  |      | Gain or (loss)                                  |                   | -3,067.              |                      |  |  |  |
|  |      | Net gain or (loss)                              |                   | <b></b>              | 1,487,360.           |  |  | 1,487,360.   |
| e l  | 8 a  | Gross income from fundraising                   |                   |                      |                      |  |  |  |
| Other Reven  |      | including \$ 60                                 |                   |                      |                      |  |  |  |
| å  |      | contributions reported on line                  | -                 | 120 152              |                      |  |  |  |
| je   |      | Part IV, line 18                                |                   | 129,152.<br>134,871. |                      |  |  |  |
| 5  |      | Less: direct expenses                           |                   |                      | -5,719.              |  |  | -5,719.  |
|  |      | Net income or (loss) from fund                  |                   | <b>&gt;</b>          | 5,119.               |  |  | 5,119.   |
|  | y a  | Gross income from gaming ac<br>Part IV, line 19 |                   |                      |                      |  |  |  |
|  | h    | Less: direct expenses                           |                   |                      |                      |  |  |  |
|  |      | : Net income or (loss) from gam                 |                   |                      |                      |  |  |  |
|  |      | Gross sales of inventory, less                  | -                 |                      |                      |  |  |  |
|  |      | and allowances                                  |                   |                      |                      |  |  |  |
|  | h    | Less: cost of goods sold                        |                   |                      |                      |  |  |  |
|  |      | : Net income or (loss) from sale:               |                   |                      |                      |  |  |  |
|  |      | Miscellaneous Revenue                           |                   | Business Code        |                      |  |  |  |
|  | 11 a |   |                   |                      |                      |  |  |  |
|  | b    |   |                   |                      |                      |  |  |  |
|  | c    |   |                   |                      |                      |  |  |  |
|  | d    | All other revenue                               |                   |                      |                      |  |  |  |
|  |      | Total. Add lines 11a-11d                        |                   | <b></b>              |                      |  |  |  |
|  | 12   | Total revenue. See instructions.                |                   |                      | 147,071,472.         | 131,152,914.                           | 0.   | 3,125,940.   |

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#### Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).  Check if Schedule O contains a response to any question in this Part IX |   |                    |                              |                                     |                          |  |  |  |
|---|---|--------------------|------------------------------|-------------------------------------|--------------------------|--|--|--|
|   | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.  | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |  |  |  |
| 1   | Grants and other assistance to governments and  |                    | expenses                     | general expenses                    | ехрепзез                 |  |  |  |
| •   | organizations in the United States. See Part IV, line 21  | 33,469.            | 33,469.                      |                                     |                          |  |  |  |
| 2   | Grants and other assistance to individuals in   | , -                | , .                          |                                     |                          |  |  |  |
| _   | the United States. See Part IV, line 22   | 24,250,834.        | 24,250,834.                  |                                     |                          |  |  |  |
| 3   | Grants and other assistance to governments,   | , ,                | , ,                          |                                     |                          |  |  |  |
| -   | organizations, and individuals outside the  |                    |                              |                                     |                          |  |  |  |
|   | United States. See Part IV, lines 15 and 16   |                    |                              |                                     |                          |  |  |  |
| 4   | Benefits paid to or for members   |                    |                              |                                     |                          |  |  |  |
| 5   | Compensation of current officers, directors,  |                    |                              |                                     |                          |  |  |  |
|   | trustees, and key employees   | 1,640,903.         |                              | 1,640,903.                          |                          |  |  |  |
| 6   | Compensation not included above, to disqualified  |                    |                              |                                     |                          |  |  |  |
|   | persons (as defined under section 4958(f)(1)) and   |                    |                              |                                     |                          |  |  |  |
|   | persons described in section 4958(c)(3)(B)  |                    |                              |                                     |                          |  |  |  |
| 7   | Other salaries and wages  | 52,377,628.        | 46,073,503.                  | 4,388,121.                          | 1,916,004.               |  |  |  |
| 8   | Pension plan accruals and contributions (include  |                    |                              |                                     |                          |  |  |  |
|   | section 401(k) and 403(b) employer contributions)   | 1,829,894.         | 1,558,156.                   | 194,579.                            | 77,159.                  |  |  |  |
| 9   | Other employee benefits   | 4,425,204.         | 3,676,792.                   | 394,337.                            | 354,075.                 |  |  |  |
| 10  | Payroll taxes   | 3,566,800.         | 3,075,778.                   | 360,440.                            | 130,582.                 |  |  |  |
| 11  | Fees for services (non-employees):  |                    |                              |                                     |                          |  |  |  |
| а   | Management  |                    |                              |                                     |                          |  |  |  |
| b   | Legal   | 100,659.           | 12,434.                      | 88,225.                             |                          |  |  |  |
| С   | Accounting  | 95,083.            |                              | 95,083.                             |                          |  |  |  |
| d   | Lobbying  |                    |                              |                                     |                          |  |  |  |
| е   | Professional fundraising services. See Part IV, line 17   |                    |                              | 221 - 42                            |                          |  |  |  |
| f   | Investment management fees  | 221,767.           |                              | 221,767.                            |                          |  |  |  |
| g   | Other. (If line 11g amount exceeds 10% of line 25,  |                    |                              |                                     |                          |  |  |  |
|   | column (A) amount, list line 11g expenses on Sch O.)  | 041 656            | 751 007                      | 00.000                              | 0 000                    |  |  |  |
| 12  | Advertising and promotion   | 841,656.           | 751,987.                     | 80,860.                             | 8,809.                   |  |  |  |
| 13  | Office expenses   | 7,211,886.         | 4,731,596.                   | 2,189,094.                          | 291,196.                 |  |  |  |
| 14  | Information technology  | 2,093,340.         | 1,514,377.                   | 496,564.                            | 82,399.                  |  |  |  |
| 15  | Royalties   | 535,918.           | 513,327.                     | 22,591.                             |                          |  |  |  |
| 16  | Occupancy   | 6,692,200.         | 6,001,610.                   | 557,544.                            | 133,046.                 |  |  |  |
| 17  | Travel  | 0,032,200.         | 0,001,010.                   | 337,344.                            | 133,040.                 |  |  |  |
| 18  | Payments of travel or entertainment expenses  |                    |                              |                                     |                          |  |  |  |
| 19  | for any federal, state, or local public officials  Conferences, conventions, and meetings   | 498,270.           | 388,721.                     | 79,844.                             | 29,705.                  |  |  |  |
| 20  |   | 3,730,291.         | ,                            | 3,730,291.                          |                          |  |  |  |
| 21  | Payments to affiliates  | , , .              |                              | , , ,                               |                          |  |  |  |
| 22  | Depreciation, depletion, and amortization   | 6,879,600.         | 5,768,679.                   | 1,110,921.                          |                          |  |  |  |
| 23  | Insurance   | 5,228,418.         | 4,300,206.                   | 928,212.                            |                          |  |  |  |
| 24  | Other expenses. Itemize expenses not covered  |                    |                              |                                     |                          |  |  |  |
|   | above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) |                    |                              |                                     |                          |  |  |  |
| а   | CONTRACT SERVICES   | 6,268,930.         | 5,135,723.                   | 1,094,866.                          | 38,341.                  |  |  |  |
| h   | UTILITIES   | 3,352,069.         | 3,351,323.                   | 746.                                | ,                        |  |  |  |
| c   | GENERAL EXPENSES  | 2,352,340.         | 1,627,679.                   | 724,661.                            |                          |  |  |  |
| d   | SPECIAL EVENTS  | 1,511,151.         | 953,047.                     | 443,699.                            | 114,405.                 |  |  |  |
| e   | All other expenses  | 558,119.           | 75,447.                      | 617,543.                            | -134,871.                |  |  |  |
| 25  | Total functional expenses. Add lines 1 through 24e  | 136,296,429.       | 113,794,688.                 | 19,460,891.                         | 3,040,850.               |  |  |  |
| 26  | Joint costs. Complete this line only if the organization  |                    |                              |                                     | · ·                      |  |  |  |
|   | reported in column (B) joint costs from a combined  |                    |                              |                                     |                          |  |  |  |
|   | educational campaign and fundraising solicitation.  |                    |                              |                                     |                          |  |  |  |
|   | Check here if following SOP 98-2 (ASC 958-720)  |                    |                              |                                     |                          |  |  |  |
|   |   |                    |                              |                                     | Carres 000 (0010)        |  |  |  |

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# Form 990 (2012) Part X Balance Sheet

| Par                         | ιΛ  | Balance Sneet  |                   |                          |                                 |     |                           |
|-----------------------------|-----|--|-------------------|--------------------------|---------------------------------|-----|---------------------------|
|                             |     | Check if Schedule O contains a response to any       | / questic         | on in this Part X        |                                 |     |                           |
|                             |     |  |                   |                          | <b>(A)</b><br>Beginning of year |     | <b>(B)</b><br>End of year |
|                             | 1   | Cash - non-interest-bearing                          |                   |                          | 1,629,478.                      | 1   | 3,495,404.                |
|                             | 2   | Savings and temporary cash investments               |                   |                          |                                 | 2   |                           |
|                             | 3   | Pledges and grants receivable, net                   |                   |                          |                                 | 3   |                           |
|                             | 4   | Accounts receivable, net                             |                   |                          | 4,147,015.                      | 4   | 5,042,096.                |
|                             | 5   | Loans and other receivables from current and for     | icers, directors, |                          |                                 |     |                           |
|                             |     | trustees, key employees, and highest compensation    |                   |                          |                                 |     |                           |
|                             |     | Part II of Schedule L                                |                   |                          |                                 | 5   |                           |
|                             | 6   | Loans and other receivables from other disquali      | fied pers         | sons (as defined under   |                                 |     |                           |
|                             |     | section 4958(f)(1)), persons described in section    | 1 4958(c)         | (3)(B), and contributing |                                 |     |                           |
|                             |     | employers and sponsoring organizations of sec        | tion 501(         | c)(9) voluntary          |                                 |     |                           |
| ,                           |     | employees' beneficiary organizations (see instr).    | Comple            | te Part II of Sch L      |                                 | 6   |                           |
| Assets                      | 7   | Notes and loans receivable, net                      |                   |                          |                                 | 7   |                           |
| Ass                         | 8   | Inventories for sale or use                          |                   |                          |                                 | 8   |                           |
|                             | 9   | Prepaid expenses and deferred charges                | 1,848,623.        | 9                        | 1,725,745.                      |     |                           |
|                             | 10a | Land, buildings, and equipment: cost or other        |                   |                          |                                 |     |                           |
|                             |     | basis. Complete Part VI of Schedule D                | 10a               | 229,031,813.             |                                 |     |                           |
|                             | b   | Less: accumulated depreciation                       |                   | 89,555,110.              | 133,602,849.                    | 10c | 139,476,703.              |
|                             | 11  | Investments - publicly traded securities             |                   |                          | 10,063,713.                     | 11  | 9,931,353.                |
|                             | 12  | Investments - other securities. See Part IV, line    |                   |                          | 57,720,079.                     | 12  | 61,926,765.               |
|                             | 13  | Investments - program-related. See Part IV, line     | 11                |                          |                                 | 13  |                           |
|                             | 14  | Intangible assets                                    |                   |                          |                                 | 14  |                           |
|                             | 15  | Other assets. See Part IV, line 11                   | 1,746,445.        | 15                       | 1,867,709.                      |     |                           |
|                             | 16  | Total assets. Add lines 1 through 15 (must equ       |                   |                          | 210,758,202.                    | 16  | 223,465,775.              |
|                             | 17  | Accounts payable and accrued expenses                | 30,031,125.       | 17                       | 27,984,239.                     |     |                           |
|                             | 18  | Grants payable                                       |                   |                          | 18                              |     |                           |
|                             | 19  | Deferred revenue                                     |                   |                          | 1,282,552.                      | 19  | 1,230,812.                |
|                             | 20  | Tax-exempt bond liabilities                          |                   |                          | 67,457,222.                     | 20  | 65,320,000.               |
| န္                          | 21  | Escrow or custodial account liability. Complete      |                   |                          |                                 | 21  |                           |
| Liabilities                 | 22  | Loans and other payables to current and former       | officers          | , directors, trustees,   |                                 |     |                           |
| iapi                        |     | key employees, highest compensated employee          | es, and c         | lisqualified persons.    |                                 |     |                           |
| <u> </u>                    |     | Complete Part II of Schedule L                       |                   |                          |                                 | 22  |                           |
|                             | 23  | Secured mortgages and notes payable to unrela        |                   |                          | 1,788,171.                      | 23  | 1,629,240.                |
|                             | 24  | Unsecured notes and loans payable to unrelate        | d third p         | arties                   | 771,102.                        | 24  | 2,745,409.                |
|                             | 25  | Other liabilities (including federal income tax, pa  | yables to         | o related third          |                                 |     |                           |
|                             |     | parties, and other liabilities not included on lines | 17-24).           | Complete Part X of       |                                 |     |                           |
|                             |     | Schedule D   |                   |                          | 11,253,538.                     | 25  | 10,221,480.               |
|                             | 26  | Total liabilities. Add lines 17 through 25           |                   |                          | 112,583,710.                    | 26  | 109,131,180.              |
|                             |     | Organizations that follow SFAS 117 (ASC 958          | ), check          | here X and               |                                 |     |                           |
| es                          |     | complete lines 27 through 29, and lines 33 and       | ıd 34.            |                          |                                 |     |                           |
| nc                          | 27  | Unrestricted net assets                              |                   |                          | 11,972,009.                     | 27  | 23,772,920.               |
| 3ale                        | 28  | Temporarily restricted net assets                    |                   |                          | 48,210,510.                     | 28  | 49,978,870.               |
| <u>ة</u> ا                  | 29  | Permanently restricted net assets                    |                   | <u></u>                  | 37,991,973.                     | 29  | 40,582,805.               |
| ᆵ                           |     | Organizations that do not follow SFAS 117 (A         | SC 958)           | , check here 🕨 🔲 📗       |                                 |     |                           |
| þ                           |     | and complete lines 30 through 34.                    |                   |                          |                                 |     |                           |
| ets                         | 30  | Capital stock or trust principal, or current funds   |                   |                          |                                 | 30  |                           |
| Yss                         | 31  | Paid-in or capital surplus, or land, building, or ed | quipment          | t fund                   |                                 | 31  |                           |
| Net Assets or Fund Balances | 32  | Retained earnings, endowment, accumulated in         | come, o           | r other funds            |                                 | 32  |                           |
| z                           | 33  | Total net assets or fund balances                    |                   |                          | 98,174,492.                     | 33  | 114,334,595.              |
|                             | 34  | Total liabilities and net assets/fund balances       |                   |                          | 210,758,202.                    | 34  | 223,465,775.              |

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|    | rt XI Reconciliation of Net Assets  |            |     |       | <u>,</u> |  |
|----|---|------------|-----|-------|----------|--|
|    | Check if Schedule O contains a response to any question in this Part XI   |            |     |       | X        |  |
|    |   |            |     |       |          |  |
| 1  | Total revenue (must equal Part VIII, column (A), line 12)   | 1          | 147 | ,071, | 472.     |  |
| 2  | Total expenses (must equal Part IX, column (A), line 25)  | 2          | 136 | ,296, | 429.     |  |
| 3  |   |            |     |       |          |  |
| 4  | 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) 4                               |            |     |       | 492.     |  |
| 5  |   |            |     |       | 064.     |  |
| 6  | Donated services and use of facilities  | 6          |     |       |          |  |
| 7  | Investment expenses 7   |            |     |       |          |  |
| 8  | Prior period adjustments  | 8          |     |       |          |  |
| 9  | Other changes in net assets or fund balances (explain in Schedule O)  | 9          |     |       | -4.      |  |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,                          |            |     |       |          |  |
|    | column (B))   | 10         | 114 | ,334, | 595.     |  |
| Pa | rt XII Financial Statements and Reporting   |            |     |       |          |  |
|    | Check if Schedule O contains a response to any question in this Part XII  |            |     |       | Ш        |  |
|    |   |            |     | Yes   | No       |  |
| 1  | Accounting method used to prepare the Form 990: Cash X Accrual Other  |            |     |       |          |  |
|    | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.           |            |     |       |          |  |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?                             |            | 2a  |       | Х        |  |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewer             | d on a     |     |       |          |  |
|    | separate basis, consolidated basis, or both:  |            |     |       |          |  |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |            |     |       |          |  |
| b  | Were the organization's financial statements audited by an independent accountant?  |            | 2b  | Х     |          |  |
|    | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate            | e basis,   |     |       |          |  |
|    | consolidated basis, or both:  |            |     |       |          |  |
|    | Separate basis Consolidated basis Both consolidated and separate basis  |            |     |       |          |  |
| С  | c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, |            |     |       |          |  |
|    | review, or compilation of its financial statements and selection of an independent accountant?                              |            | 2c  | Х     |          |  |
|    | If the organization changed either its oversight process or selection process during the tax year, explain in Sch           | edule O.   |     |       |          |  |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si          | -          |     |       |          |  |
|    | Act and OMB Circular A-133?   |            | 3a  | Х     |          |  |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required       | ired audit |     |       |          |  |
|    | or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                    |            | 3b  | Х     |          |  |

Form **990** (2012)

#### **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

LIPSCOMB UNIVERSITY

Employer identification number 62-0485733

| Part    | Reason   | for Public Char         | ity Status (All organiz                      | ations mus                     | st complet    | e this par        | :.) See inst            | tructions.                                       |                  |          |                       |           |
|---------|--|-------------------------|--|--------------------------------|---------------|-------------------|-------------------------|--|------------------|----------|-----------------------|-----------|
| he org  |  |                         | because it is: (For lines 1                  |                                |               |                   |                         |  |                  |          |                       |           |
| 1       |  |                         | s, or association of churc                   |                                |               |                   |                         | )_   |                  |          |                       |           |
| 2 X     | A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.)   |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
| з 🗆     | A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
| 4       | A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         | city, and state:   |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
| 5       | An organization operated for the benefit of a college or university owned or operated by a governmental unit described in                  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         | section 170(b)(1)(A)(iv). (Complete Part II.)  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
| 6       | A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).   |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
| 7       | An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         | section 170(b)(1)(A)(vi). (Complete Part II.)  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
| 8       | A community  | trust described in s    | section 170(b)(1)(A)(vi).                    | Complete                       | Part II.)     |                   |                         |  |                  |          |                       |           |
| 9       | ☐ An organizat   | ion that normally rec   | eives: (1) more than 33 1                    | /3% of its                     | support f     | rom contri        | butions, m              | nembershi  | p fees, a        | and gro  | ss receip             | ots from  |
|         | activities rela  | ated to its exempt fu   | nctions - subject to certa                   | in excepti                     | ons, and (2   | 2) no more        | than 33 1               | 1/3% of its                                      | support          | t from   | gross inv             | estment   |
|         | income and i   | unrelated business t    | axable income (less sect                     | ion 511 ta                     | x) from bu    | sinesses a        | acquired b              | y the orga                                       | anization        | after J  | lune 30, <sup>-</sup> | 1975.     |
|         | See section  | 509(a)(2). (Complete    | e Part III.)                                 |                                |               |                   |                         |  |                  |          |                       |           |
| 10 🖳    | An organizat   | ion organized and o     | perated exclusively to tes                   | st for publi                   | ic safety. S  | See <b>sectio</b> | n 509(a)(4              | <b>1</b> ).                                      |                  |          |                       |           |
| 11 🗀    | An organizat   | ion organized and or    | perated exclusively for the                  | ne benefit (                   | of, to perfo  | orm the fu        | nctions of,             | or to carr                                       | y out the        | purpo    | ses of o              | ne or     |
|         | more publicly  | y supported organiza    | ations described in section                  | on 509(a)(1                    | 1) or section | on 509(a)(2       | 2). See <b>se</b> c     | ction 509(                                       | <b>a)(3).</b> Ch | eck th   | e box tha             | at        |
|         | describes the  | e type of supporting    | organization and comple                      | ete lines 1                    | 1e through    | 11h.              |                         |  |                  |          |                       |           |
| _       | _ <b>a</b> Type  | I <b>b</b>              | ype II                                       | /pe III - Fui                  | nctionally i  | integrated        | C                       | <b>і</b> 📖 Тур                                   | e III - No       | n-func   | tionally ir           | ntegrated |
| e L     | □ By checking  | this box, I certify the | at the organization is not                   | controlled                     | directly o    | r indirectly      | by one o                | r more dis                                       | qualified        | perso    | ns other              | than      |
|         | foundation m   | nanagers and other t    | han one or more publicly                     | / supporte                     | d organiza    | tions des         | cribed in s             | ection 50  | 9(a)(1) or       | sectio   | n 509(a)(             | (2).      |
| f       | If the organiz   | ation received a writ   | tten determination from t                    | he IRS tha                     | at it is a Ty | pe I, Type        | II, or Type             | e III  |                  |          |                       |           |
|         | supporting o   | rganization, check th   | nis box                                      |                                |               |                   |                         |  |                  |          |                       | 📖         |
| g       |  |                         | organization accepted ar                     |                                |               |                   |                         |  |                  |          | _                     |           |
|         | (i) A perso  | n who directly or ind   | lirectly controls, either al-                | one or tog                     | ether with    | persons of        | lescribed               | in (ii) and (                                    | (iii) below      |          | Ye                    | es No     |
|         | •  | • ,                     | upported organization?                       |                                |               |                   |                         |  |                  |          | 1g(i)                 |           |
|         |  |                         | n described in (i) above?                    |                                |               |                   |                         |  |                  |          | 1g(ii)                |           |
|         | (iii) A 35%  | controlled entity of a  | person described in (i) o                    | or (ii) above                  | ∍?            |                   |                         |  |                  | <u>1</u> | 1g(iii)               |           |
| h       | Provide the f  | following information   | about the supported org                      | ganization(                    | (s).          |                   |                         |  |                  |          |                       |           |
|         |  | 1                       |  |                                |               |                   |                         |  |                  |          |                       |           |
| (i) Nar | ne of supported  | (ii) EIN                | (iii) Type of organization                   |                                | rganization   |                   | notify the              | Torganizati                                      | on in col.       | (vii) A  | mount of I            | monetary  |
| 0       | rganization  |                         | (described on lines 1-9 above or IRC section | in col. (i) lis<br>governing ( | ,             |                   | ion in col.<br>support? | (i) organiz<br>U.S                               | ed in the        |          | support               | t         |
|         |  |                         | (see instructions))                          |                                |               |                   |                         |  |                  |          |                       |           |
|         |  |                         |  | Yes                            | No            | Yes               | No                      | Yes  | No               |          |                       |           |
|         |  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         |  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         |  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         |  |                         |  |                                |               |                   |                         | -  | -                |          |                       |           |
|         |  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         |  |                         |  |                                |               |                   |                         | <del>                                     </del> |                  |          |                       |           |
|         |  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         |  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         |  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |
|         |  |                         |  |                                |               |                   |                         |  |                  |          |                       |           |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2012

#### Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec  | ction A. Public Support                      |                       |                       |                        |                     |                     |             |
|------|--|-----------------------|-----------------------|------------------------|---------------------|---------------------|-------------|
| Cale | ndar year (or fiscal year beginning in) 🕨    | (a) 2008              | <b>(b)</b> 2009       | (c) 2010               | (d) 2011            | (e) 2012            | (f) Total   |
| 1    | Gifts, grants, contributions, and            |                       |                       |                        |                     |                     |             |
|      | membership fees received. (Do not            |                       |                       |                        |                     |                     |             |
|      | include any "unusual grants.")               |                       |                       |                        |                     |                     |             |
| 2    | Tax revenues levied for the organ-           |                       |                       |                        |                     |                     |             |
|      | ization's benefit and either paid to         |                       |                       |                        |                     |                     |             |
|      | or expended on its behalf                    |                       |                       |                        |                     |                     |             |
| 3    | The value of services or facilities          |                       |                       |                        |                     |                     | _           |
|      | furnished by a governmental unit to          |                       |                       |                        |                     |                     |             |
|      | the organization without charge              |                       |                       |                        |                     |                     |             |
| 4    | Total. Add lines 1 through 3                 |                       |                       |                        |                     |                     |             |
| 5    | The portion of total contributions           |                       |                       |                        |                     |                     |             |
|      | by each person (other than a                 |                       |                       |                        |                     |                     |             |
|      | governmental unit or publicly                |                       |                       |                        |                     |                     |             |
|      | supported organization) included             |                       |                       |                        |                     |                     |             |
|      | on line 1 that exceeds 2% of the             |                       |                       |                        |                     |                     |             |
|      | amount shown on line 11,                     |                       |                       |                        |                     |                     |             |
|      | column (f)                                   |                       |                       |                        |                     |                     |             |
| 6    | Public support. Subtract line 5 from line 4. |                       |                       |                        |                     |                     |             |
| _    | ction B. Total Support                       |                       |                       |                        |                     |                     |             |
| Cale | ndar year (or fiscal year beginning in) 🕨    | (a) 2008              | <b>(b)</b> 2009       | (c) 2010               | (d) 2011            | (e) 2012            | (f) Total   |
| 7    | Amounts from line 4                          |                       |                       |                        |                     |                     |             |
| 8    | Gross income from interest,                  |                       |                       |                        |                     |                     |             |
|      | dividends, payments received on              |                       |                       |                        |                     |                     |             |
|      | securities loans, rents, royalties           |                       |                       |                        |                     |                     |             |
|      | and income from similar sources              |                       |                       |                        |                     |                     |             |
| 9    | Net income from unrelated business           |                       |                       |                        |                     |                     | ,           |
|      | activities, whether or not the               |                       |                       |                        |                     |                     |             |
|      | business is regularly carried on             |                       |                       |                        |                     |                     |             |
| 10   | Other income. Do not include gain            |                       |                       |                        |                     |                     |             |
|      | or loss from the sale of capital             |                       |                       |                        |                     |                     |             |
|      | assets (Explain in Part IV.)                 |                       |                       |                        |                     |                     |             |
| 11   | Total support. Add lines 7 through 10        |                       |                       |                        |                     |                     |             |
| 12   | Gross receipts from related activities,      | etc. (see instruction | ons)                  |                        |                     | 12                  |             |
| 13   | First five years. If the Form 990 is for     | the organization's    | s first, second, thir | rd, fourth, or fifth t | ax year as a sectio | on 501(c)(3)        |             |
|      | organization, check this box and stop        | here                  |                       |                        |                     |                     | <b>&gt;</b> |
|      | ction C. Computation of Publ                 |                       |                       |                        |                     |                     |             |
|      | Public support percentage for 2012 (I        |                       |                       |                        |                     | 14                  | <u>%</u>    |
|      | Public support percentage from 2011          |                       |                       |                        |                     |                     | <u>%</u>    |
| 16a  | 33 1/3% support test - 2012. If the o        |                       |                       |                        |                     |                     |             |
|      | stop here. The organization qualifies        |                       |                       |                        |                     |                     |             |
| b    | 33 1/3% support test - 2011. If the o        |                       |                       |                        |                     |                     |             |
|      | and <b>stop here.</b> The organization qual  |                       |                       |                        |                     |                     |             |
| 17a  | 10% -facts-and-circumstances test            |                       |                       |                        |                     |                     |             |
|      | and if the organization meets the "fac       |                       |                       |                        | =                   | -                   |             |
|      | meets the "facts-and-circumstances"          |                       |                       |                        |                     |                     |             |
| b    | 10% -facts-and-circumstances test            |                       |                       |                        |                     |                     |             |
|      | more, and if the organization meets the      |                       |                       |                        |                     |                     |             |
|      | organization meets the "facts-and-circ       |                       |                       |                        |                     |                     |             |
| 18   | Private foundation. If the organization      | n did not check a     | box on line 13, 16    | a, 16b, 17a, or 17     | b, check this box a | and see instruction | <u>s</u>    |

#### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se  | ction A. Public Support  | ciow, picase com         | pioto i urt ii.j     |                       |                      |                      |                                       |  |
|-----|--|--------------------------|----------------------|-----------------------|----------------------|----------------------|---------------------------------------|--|
| _   | endar year (or fiscal year beginning in)   | (a) 2008                 | <b>(b)</b> 2009      | (c) 2010              | (d) 2011             | (e) 2012             | (f) Total                             |  |
|     | Gifts, grants, contributions, and  |                          | <b>'</b>             | ,                     | ,                    |                      | , , , , , , , , , , , , , , , , , , , |  |
|     | membership fees received. (Do not  |                          |                      |                       |                      |                      |                                       |  |
|     | include any "unusual grants.")   |                          |                      |                       |                      |                      |                                       |  |
| 2   | Gross receipts from admissions,  |                          |                      |                       |                      |                      |                                       |  |
|     | merchandise sold or services per-  |                          |                      |                       |                      |                      |                                       |  |
|     | formed, or facilities furnished in   |                          |                      |                       |                      |                      |                                       |  |
|     | any activity that is related to the organization's tax-exempt purpose  |                          |                      |                       |                      |                      |                                       |  |
| 3   | Gross receipts from activities that  |                          |                      |                       |                      |                      |                                       |  |
|     | are not an unrelated trade or bus-   |                          |                      |                       |                      |                      |                                       |  |
|     | iness under section 513  |                          |                      |                       |                      |                      |                                       |  |
| 4   |  |                          |                      |                       |                      |                      |                                       |  |
| 7   | ization's benefit and either paid to   |                          |                      |                       |                      |                      |                                       |  |
|     | or expended on its behalf  |                          |                      |                       |                      |                      |                                       |  |
| _   | The value of services or facilities  |                          |                      |                       |                      |                      |                                       |  |
| 3   | furnished by a governmental unit to  |                          |                      |                       |                      |                      |                                       |  |
|     | the organization without charge  |                          |                      |                       |                      |                      |                                       |  |
| 6   | ***  |                          |                      |                       |                      |                      |                                       |  |
|     | Total. Add lines 1 through 5   |                          |                      |                       |                      |                      |                                       |  |
| 7 8 | Amounts included on lines 1, 2, and  |                          |                      |                       |                      |                      |                                       |  |
| ı   | 3 received from disqualified persons Amounts included on lines 2 and 3 received  |                          |                      |                       |                      |                      |                                       |  |
|     | from other than disqualified persons that  |                          |                      |                       |                      |                      |                                       |  |
|     | exceed the greater of \$5,000 or 1% of the   |                          |                      |                       |                      |                      |                                       |  |
|     | amount on line 13 for the year   |                          |                      |                       |                      |                      |                                       |  |
|     | Add lines 7a and 7b  |                          |                      |                       |                      |                      |                                       |  |
|     | Public support (Subtract line 7c from line 6.)   |                          |                      |                       |                      |                      |                                       |  |
| _   |  | / ) 2000                 | 4 ) 0000             | ( ) 0040              | ( 1) 0044            | ( ) 0040             | (0 T                                  |  |
|     | endar year (or fiscal year beginning in)   | (a) 2008                 | <b>(b)</b> 2009      | (c) 2010              | (d) 2011             | <b>(e)</b> 2012      | (f) Total                             |  |
|     | Amounts from line 6  |                          |                      |                       |                      |                      |                                       |  |
| IUa | dividends, payments received on  |                          |                      |                       |                      |                      |                                       |  |
|     | securities loans, rents, royalties   |                          |                      |                       |                      |                      |                                       |  |
|     | and income from similar sources  |                          |                      |                       |                      |                      |                                       |  |
| k   | Unrelated business taxable income  |                          |                      |                       |                      |                      |                                       |  |
|     | (less section 511 taxes) from businesses   |                          |                      |                       |                      |                      |                                       |  |
|     | acquired after June 30, 1975   |                          |                      |                       |                      |                      |                                       |  |
|     | Add lines 10a and 10b  |                          |                      |                       |                      |                      |                                       |  |
| 11  | Net income from unrelated business activities not included in line 10b,  |                          |                      |                       |                      |                      |                                       |  |
|     | whether or not the business is   |                          |                      |                       |                      |                      |                                       |  |
|     | regularly carried on   |                          |                      |                       |                      |                      |                                       |  |
| 12  | Other income. Do not include gain or loss from the sale of capital   |                          |                      |                       |                      |                      |                                       |  |
|     | assets (Explain in Part IV.)   |                          |                      |                       |                      |                      |                                       |  |
| 13  | Total support. (Add lines 9, 10c, 11, and 12.)   |                          |                      |                       |                      |                      |                                       |  |
| 14  | First five years. If the Form 990 is for   | the organization'        | s first, second, thi | d, fourth, or fifth t | ax year as a section | on 501(c)(3) organiz | zation,                               |  |
|     | check this box and stop here   |                          |                      |                       |                      |                      | <u></u> ▶□                            |  |
|     | ction C. Computation of Publ   |                          |                      |                       |                      |                      |                                       |  |
|     | Public support percentage for 2012 (I  |                          |                      |                       |                      | 15                   | %                                     |  |
|     | Public support percentage from 2011  |                          |                      |                       |                      | 16                   | %                                     |  |
|     | ction D. Computation of Inves  |                          |                      |                       |                      |                      |                                       |  |
|     | Investment income percentage for 20  |                          |                      |                       |                      | 17                   | %                                     |  |
|     | Investment income percentage from 2  |                          |                      |                       |                      | 18                   | %                                     |  |
| 198 | a 33 1/3% support tests - 2012. If the   | -                        |                      |                       |                      |                      |                                       |  |
|     | more than 33 1/3%, check this box a  | nd <b>stop here.</b> The | e organization qua   | ifies as a publicly   | supported organiz    | ation                | ▶□                                    |  |
| k   | 33 1/3% support tests - 2011. If the   | organization did ı       | not check a box or   | line 14 or line 19    | a, and line 16 is m  | ore than 33 1/3%,    | and                                   |  |
|     | line 18 is not more than 33 1/3%, che  | ck this box and <b>s</b> | top here. The orga   | anization qualifies   | as a publicly supp   | orted organization   | ▶∐                                    |  |
| 20  | Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions |                          |                      |                       |                      |                      |                                       |  |

#### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

#### **Supplemental Financial Statements**

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ➤ Attach to Form 990. ➤ See separate instructions. 2012
Open to Public Inspection

Name of the organization

LIPSCOMB UNIVERSITY

Employer identification number 62-0485733

| Pai | rt I   | <b>Organizations Maintaining Donor Advised</b>   | d Funds or Other Similar Funds              | or A     | ccounts. Complete if the                |
|-----|--------|--|---|----------|---|
|     |        | organization answered "Yes" to Form 990, Part IV, line   | 6.  |          |   |
|     |        |  | (a) Donor advised funds                     | (k       | ) Funds and other accounts              |
| 1   | Total  | number at end of year  |   |          |   |
| 2   |        | egate contributions to (during year)   |   |          |   |
| 3   |        | egate grants from (during year)  |   |          |   |
| 4   |        | egate value at end of year   |   |          |   |
| 5   |        | e organization inform all donors and donor advisors in w   | riting that the assets held in donor advise | ed fund  | ds                                      |
|     |        | e organization's property, subject to the organization's   | -   |          |   |
| 6   |        | e organization inform all grantees, donors, and donor ac   |   |          |   |
| •   |        | aritable purposes and not for the benefit of the donor or  |   |          |   |
|     |        |  |   |          |   |
| Pai |        | Conservation Easements. Complete if the organization   |   |          |   |
| 1   |        | ose(s) of conservation easements held by the organization  |   | ,.       |   |
| •   |        | Preservation of land for public use (e.g., recreation or ed  | ·   | orically | v important land area                   |
|     | Ħ      | Protection of natural habitat  | Preservation of a certif                    |          |   |
|     | Ħ      | Preservation of open space   | 1 reservation of a certif                   | ica ma   | none structure                          |
| 2   | Comi   | plete lines 2a through 2d if the organization held a qualifi   | ed conservation contribution in the form o  | of a cou | nservation easement on the last         |
| _   |        | f the tax year.  | ed conservation contribution in the form of | n a coi  | nservation easement on the last         |
|     | uay c  | Title tax year.  |   | Г        | Held at the End of the Tax Year         |
| _   | Total  | number of consequation easements   |   | - 1      | 2a                                      |
| a   |        | number of conservation easementsacreage restricted by conservation easements                                     |   |          | 2b                                      |
| 0   |        | per of conservation easements on a certified historic stru   |   |          | 2c 2c                                   |
| 4   |        | per of conservation easements included in (c) acquired a   |   |          | 20                                      |
| u   |        |  |   |          | 2d                                      |
| 3   |        | in the National Register<br>per of conservation easements modified, transferred, rele                            |   | organi   |   |
| 3   | year   |  | eased, extiliguished, or terminated by the  | organi   | ization during the tax                  |
| 4   | •      | <br>per of states where property subject to conservation eas   | ament is legated                            |          |   |
| 5   |        |  |   |          |   |
| 3   |        | the organization have a written policy regarding the peri  |   |          | Yes No                                  |
| 6   |        | ions, and enforcement of the conservation easements it   |   |          |   |
| 6   |        | and volunteer hours devoted to monitoring, inspecting, and a   |   |          |   |
| 7   |        | int of expenses incurred in monitoring, inspecting, and e each conservation easement reported on line 2(d) above |   |          |   |
| 8   |        |  |   |          |   |
| •   |        | ection 170(h)(4)(B)(ii)?   |   |          |   |
| 9   |        | t XIII, describe how the organization reports conservation   | •   |          |   |
|     |        | le, if applicable, the text of the footnote to the organizati  | on s imanciai statements that describes ti  | rie org  | anization's accounting for              |
| Pai |        | ervation easements.  Organizations Maintaining Collections of  | Art Historical Treasures or Ot              | her S    | Similar Assets                          |
|     |        | Complete if the organization answered "Yes" to Form 9  | -   |          | 7.000to.                                |
| 12  | If the | organization elected, as permitted under SFAS 116 (ASC   |   | ent an   | and halance sheet works of art          |
| ıa  |        | ical treasures, or other similar assets held for public exhi   | •   |          | · ·                                     |
|     |        | ext of the footnote to its financial statements that describ   |   | ice oi į | public service, provide, irri art XIII, |
| h   |        | organization elected, as permitted under SFAS 116 (ASC   |   | and h    | alance shoot works of art, historical   |
| b   |        | ures, or other similar assets held for public exhibition, ed   |   |          |   |
|     |        | •  | deation, or research in furtherance of pub  | ilic sei | vice, provide the following amounts     |
|     |        | ng to these items:   |   |          | <b>•</b> •                              |
|     |        | evenues included in Form 990, Part VIII, line 1  |   |          |   |
| 0   |        |  | auros or other similar appets for financial |          | · · ·                                   |
| 2   |        | organization received or held works of art, historical trea  |   | yaırı, f | Jiovide                                 |
| _   |        | llowing amounts required to be reported under SFAS 11  |   |          | <b>▶</b> ¢                              |
| a   |        | nues included in Form 990, Part VIII, line 1   |   |          | > \$<br>> \$                            |
| D   | ASSE   | s included in Form 990, Part X   |   |          | <b>▶</b> ⊅                              |

| -      | Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets(continued) |                              |                         |   |             |             |                |            |         |             |
|--------|---|------------------------------|-------------------------|---|-------------|-------------|----------------|------------|---------|-------------|
| 3      | <u> </u>  |                              |                         |   |             |             |                |            |         |             |
| 3      | (check all that apply):   |                              |                         |   |             |             |                |            |         |             |
| а      |   |                              |                         |   |             |             |                |            |         |             |
| b      | X Scholarly research  | e e                          |                         | criange progra                          | ams         |             |                |            |         |             |
| C      | X Preservation for future generations   | E                            |                         |   |             |             |                |            |         |             |
| _      |   | alloations and avalai        | n how thoy further      | the organizati                          | ion'o ovo   | mnt nurn    | ooo in Dor     | · VIII     |         |             |
| 4<br>5 | Provide a description of the organization's co  |                              |                         |   |             |             | JSE III Fai    | L AIII.    |         |             |
| 3      |   |                              |                         |   |             |             |                |            |         |             |
| Par    | to be sold to raise funds rather than to be maintained as part of the organization's collection?                |                              |                         |   |             |             |                |            |         |             |
| ı uı   | reported an amount on Form 990, Pa  |                              | ste ii tile organizat   | ion answered                            | 165 10      | 1 01111 990 | , raitiv, i    | 1116 9, 01 |         |             |
| 12     | Is the organization an agent, trustee, custod   |                              | liany for contribution  | one or other as                         | eete not    | included    |                |            |         |             |
| Ia     |   |                              |                         |   |             |             |                | Yes        |         | No          |
| h      | on Form 990, Part X?  |                              |                         |   |             |             |                | J 162      |         | INO         |
| b      | ii res, explain the arrangement in Fart Alli  | and complete the to          | llowing table.          |   |             |             |                | Amount     |         |             |
| •      | Paginning balance   |                              |                         |   |             | 1c          |                | Amount     |         |             |
|        | Additions during the year   |                              |                         |   |             |             |                |            |         |             |
|        | Additions during the year   |                              |                         |   |             |             |                |            |         |             |
| f      | Distributions during the year   |                              |                         |   |             |             |                |            |         |             |
| 22     | Ending balance  | orm 000 Part V lino          | 212                     |   |             |             |                | Yes        |         | No          |
|        |   |                              |                         |   |             |             |                | J 162      |         | ]           |
|        | b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII  |                              |                         |   |             |             |                |            |         |             |
|        | 21 2 Indextinent Lander Complete  | (a) Current year             | (b) Prior year          | (c) Two yea                             |             |             | ears hack      | (a) Four   | vears   | hack        |
| 12     | Beginning of year balance   | 55,828,784.                  | 60,089,971              | <del> </del>                            | 5,962.      |             | 74,685.        | ` .        | 746,    |             |
|        | Contributions   | 2,478,607.                   | 1,900,832               |   | 1,561.      |             | 09,722.        |            | 406,    |             |
|        | Net investment earnings, gains, and losses  | 7,431,475.                   | -2,120,132              |   | 4,945.      |             | 04,501.        |            | 177,    |             |
|        |   | 1,689,323.                   | 1,991,887               |   | 7,336.      |             | 43,501.        |            | 922,    |             |
|        | Grants or scholarships  | 1,005,020.                   | 1,331,00                | ,,,,                                    | 7,330.      | -,-         | 15,501.        | ٠,         | ,       |             |
| e      | Other expenditures for facilities   | 1,775,000.                   | 2,050,000               | 2 53                                    | 5,161.      |             |                |            |         |             |
|        | and programs  | 1,773,000.                   | 2,030,000               | 2,33                                    | 3,101.      | 1           | 69,445.        |            | 177,    | 518         |
|        | Administrative expenses   | 62,274,543.                  | 55,828,784              | 60,08                                   | 9 971       |             | 75,962.        |            | 874,    |             |
| _      | End of year balance  Provide the estimated percentage of the cur  |                              |                         |   | ,,,,,       | 31,3        | 75,502.        | 31,        | 0,1,    |             |
| 2      | · · · · · · · · · · · · · · · · · · ·   | rem year end baland<br>17.46 |                         | (a)) rield as.                          |             |             |                |            |         |             |
| a<br>h | Board designated or quasi-endowment ►  Permanent endowment ►  64.68   | %                            | _%                      |   |             |             |                |            |         |             |
|        | Temporarily restricted endowment  | 17.86 %                      |                         |   |             |             |                |            |         |             |
| C      |   |                              |                         |   |             |             |                |            |         |             |
| 20     | The percentages in lines 2a, 2b, and 2c should be there endowment funds not in the page.                        |                              | ation that are hold     | and administr                           | arad for th | oo oraani-  | ration         |            |         |             |
| Sa     | Are there endowment funds not in the posse  | ssion of the organiza        | ation that are neid     | and administe                           | ered for ti | le organiz  | Zation         | Г          | Yes     | No.         |
|        | by:   |                              |                         |   |             |             |                |            | 165     | No_X        |
|        | (i) unrelated organizations   |                              |                         |   |             |             |                | 3a(i)      |         | <u>x</u>    |
| h      | (ii) related organizations  | listed as required a         |                         |   |             |             |                | 3a(ii)     |         | <del></del> |
| 4      | Describe in Part XIII the intended uses of the  |                              |                         |   |             |             |                | 3b         |         |             |
| Par    | t VI Land, Buildings, and Equipm  |                              |                         |   |             |             |                |            |         |             |
| . ui   |   | (a) Cost or o                | · i                     | et or other                             | (a) A       | ccumulate   | , <sub>d</sub> | (d) Pool   | . volue |             |
|        | Description of property   | basis (investr               | 1 ' '                   | st or other<br>s (other)                | ` '         | preciation  | u              | (d) Book   | value   | 7           |
| 10     | Land  | `                            | ,                       | _ (551)                                 | 401         |             |                |            |         |             |
|        | Land  |                              | 4 009 18                | 32,100,773.                             |             | 76,605,     | 857            | 118        | 608,    | 925         |
|        | Buildings   |                              | -,                      | _,,,,,,,,                               |             | , ,         |                | ·,         | ,       |             |
|        |   |                              |                         | 0,781,836.                              |             | 12,949,     | 253            | 17         | 832,    | 583         |
|        | Equipment   | <b>I</b>                     |                         | 3,035,195.                              |             | ±2,5±5,     | 233.           |            | 035,    |             |
|        | Other   |                              | X column (R) line       |   |             |             |                |            | 476,    |             |
| iotal  | i Add iiles Ta tillough Te. (Ooldhii (a) Mast e   | gaari onn ooo, i ait         | ,, ooiaiiii (D), III le | • |             |             |                | ,          | ,       | •           |

Schedule D (Form 990) 2012

Schedule D (Form 990) 2012 LIPSCOMB UNIVERSITY 62-0485733 Page **3** 

Part VII Investments - Other Securities. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security) | (b) Book value              | (c) Method of valuation: C | Cost or end-of-year market value   |
|--|-----------------------------|----------------------------|------------------------------------|
| (1) Financial derivatives  |                             |                            |                                    |
| (2) Closely-held equity interests                                    |                             |                            |                                    |
| (3) Other  |                             |                            |                                    |
| (A) INVESTMENTS - SHORT TERM/MUTUAL FUNDS                            | 33,208,896.                 | END-OF-YEAR MARKET V       | ALUE                               |
| (B) INVESTMENTS - LIMITED PARTNERSHIP                                | , ,                         |                            |                                    |
| (C) INTERESTS  | 28,564,618.                 | END-OF-YEAR MARKET V       | ALUE                               |
| (D) INVESTMENTS - COMMODITIES  | 153,251.                    | END-OF-YEAR MARKET V       |                                    |
| (5)  | 155,251.                    | END OF TEXE PRINCES        | 11101                              |
| (E)  |                             |                            |                                    |
| (F)  |                             |                            |                                    |
| (G)  |                             |                            |                                    |
| (H)  |                             |                            |                                    |
| (I)  |                             |                            |                                    |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶   | 61,926,765.                 |                            |                                    |
| Part VIII Investments - Program Related. Se                          | e Form 990, Part X, line 13 |                            |                                    |
| (a) Description of investment type                                   | (b) Book value              | (c) Method of valuation: C | ost or end-of-year market value    |
| (1)  |                             |                            |                                    |
| (2)  |                             |                            |                                    |
| (3)  |                             |                            |                                    |
| (4)  |                             |                            |                                    |
| (5)  |                             |                            |                                    |
| (6)  |                             |                            |                                    |
| (7)  |                             |                            |                                    |
|  |                             |                            |                                    |
| (8)  |                             |                            |                                    |
| (9)  |                             |                            |                                    |
| (10)   |                             |                            |                                    |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)     |                             |                            |                                    |
| Part IX Other Assets. See Form 990, Part X, line                     |                             |                            | 1 000                              |
|  | Description                 |                            | (b) Book value                     |
| (1)  |                             |                            |                                    |
| (2)  |                             |                            |                                    |
| (3)  |                             |                            |                                    |
| (4)  |                             |                            |                                    |
| (5)  |                             |                            |                                    |
| (6)  |                             |                            |                                    |
| (7)  |                             |                            |                                    |
| (8)  |                             |                            |                                    |
| (9)  |                             |                            |                                    |
| (10)   |                             |                            |                                    |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line        | 15)                         |                            |                                    |
| Part X Other Liabilities. See Form 990, Part X, II                   |                             |                            |                                    |
| 1. (a) Description of liability                                      |                             | b) Book value              |                                    |
|  | '                           | E) Book value              |                                    |
| (1) Federal income taxes (2) OTHER LIABILITIES                       |                             | 7 291 490                  |                                    |
| ( <b>-</b> )   |                             | 7,381,480.                 |                                    |
| (3) CURRENT PORTION OF TAX EXEMPT BONDS PA                           | YABLE                       | 2,840,000.                 |                                    |
| (4)  |                             |                            |                                    |
| (5)  |                             |                            |                                    |
| (6)  |                             |                            |                                    |
| (7)  |                             |                            |                                    |
| (8)  |                             |                            |                                    |
| (9)  |                             |                            |                                    |
| (10)   |                             |                            |                                    |
| (11)   |                             |                            |                                    |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line        | 25.)                        | 10,221,480.                |                                    |
| 2. FIN 48 (ASC 740) Footnote. In Part XIII, provide the tex          |                             |                            | ts that reports the organization's |
|  |                             |                            |                                    |

liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII .

PART X. LINE 2: THE UNIVERSITY IS EXEMPT FROM FEDERAL INCOME TAXES

UNDER THE PROVISIONS OF INTERNAL REVENUE CODE 501(C)(3) AND, ACCORDINGLY,

NO PROVISION FOR INCOME TAXES IS INCLUDED IN THE FINANCIAL STATEMENTS.

AS OF MAY 31, 2013 AND 2012, THE UNIVERSITY HAS ACCRUED NO INTEREST AND NO

Schedule D (Form 990) 2012

| Schedule D (Form 990) 2012 LIPSCOMB UNIVERSITY  Part XIII   Supplemental Information (continued) | 62-0485733       | Page 5       |  |  |  |  |  |  |
|--|------------------|--------------|--|--|--|--|--|--|
| PENALTIES RELATED TO UNCERTAIN TAX POSITIONS. IT IS THE UNIVERSITY'S                             |                  |              |  |  |  |  |  |  |
| POLICY TO RECOGNIZE INTEREST AND/OR PENALTIES RELATED TO INCOME TAX                              |                  |              |  |  |  |  |  |  |
| MATTERS IN INCOME TAX EXPENSE.   |                  |              |  |  |  |  |  |  |
| THE UNIVERSITY FILES U.S. FEDERAL INFORMATION TAX RETURNS AND IS CURRENTLY                       |                  |              |  |  |  |  |  |  |
| OPEN TO AUDIT UNDER THE STATUTE OF LIMITATIONS BY THE INTERAL REVENUE                            |                  |              |  |  |  |  |  |  |
|  |                  |              |  |  |  |  |  |  |
| SERVICE FOR THE YEARS ENDED AFTER MAY 31, 2009.  |                  |              |  |  |  |  |  |  |
| PART XI, LINE 2D - OTHER ADJUSTMENTS:  |                  |              |  |  |  |  |  |  |
| RENTAL EXPENSES 337,172.   |                  |              |  |  |  |  |  |  |
| EXPENSE INCLUDE IN EXPENSE ON F/S AND RECLASSED TO INCOME  |                  |              |  |  |  |  |  |  |
| FOR TAX RETURN 134,871.  |                  |              |  |  |  |  |  |  |
| TOTAL TO SCHEDULE D, PART XI, LINE 2D 472,043.   |                  |              |  |  |  |  |  |  |
|  |                  |              |  |  |  |  |  |  |
| PART XI, LINE 4B - OTHER ADJUSTMENTS:  |                  |              |  |  |  |  |  |  |
| FINANCIAL AID NETTED WITH REVENUE ON THE F/S 24,250,834.   |                  |              |  |  |  |  |  |  |
| MISCELLANEOUS ADJUSTMENT BETWEEN REVENUE AND EXPENSES 26,799.                                    |                  |              |  |  |  |  |  |  |
| TOTAL TO SCHEDULE D, PART XI, LINE 4B 24,277,633.  |                  |              |  |  |  |  |  |  |
|  |                  |              |  |  |  |  |  |  |
| PART XII, LINE 2D - OTHER ADJUSTMENTS:   |                  |              |  |  |  |  |  |  |
| RENTAL EXPENSES 337,172.   |                  |              |  |  |  |  |  |  |
| EXPENSE INCLUDE IN EXPENSE ON F/S AND RECLASSED TO INCOME  |                  |              |  |  |  |  |  |  |
| FOR TAX RETURN 134,871.  |                  |              |  |  |  |  |  |  |
| ROUNDING 4.  |                  |              |  |  |  |  |  |  |
| TOTAL TO SCHEDULE D, PART XII, LINE 2D 472,047.  |                  |              |  |  |  |  |  |  |
|  |                  |              |  |  |  |  |  |  |
| PART XII, LINE 4B - OTHER ADJUSTMENTS:   |                  |              |  |  |  |  |  |  |
| FINANCIAL AID NETTED WITH REVENUE ON THE F/S 24,250,834.   |                  |              |  |  |  |  |  |  |
| MISCELLANEOUS ADJUSTMENT BETWEEN REVENUE AND EXPENSES 26,799.                                    | Schedule D (Forn | - 000) 00 15 |  |  |  |  |  |  |

#### **SCHEDULE E**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

#### **Schools**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

LIPSCOMB UNIVERSITY

Employer identification number 62-0485733

|           | HIFSCOMB UNIVERSITI   | 33733 |     |   |
|-----------|---|-------|-----|---|
| <u>Ра</u> | rt I  |       |     |   |
|           |   |       | YES | N |
| 1         | Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws,           |       |     |   |
|           | other governing instrument, or in a resolution of its governing body?   | 1     | Х   |   |
| 2         | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures,      |       |     |   |
|           | catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?     | 2     | Х   |   |
|           | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the         |       |     |   |
|           | period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes |       |     |   |
|           | the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," please explain.         |       |     |   |
|           | If you need more space, use Part II   | 3     | Х   |   |
|           | LIPSCOMB UNIVERSITY PUBLISHES ITS "NOTICE OF  |       |     |   |
|           | NONDISCRIMINATORY POLICY" IN BROCHURES, STUDENT HANDBOOKS,  |       |     |   |
|           | CATALOGS, ON THEIR WEBSITE AS WELL AS THEIR JOB POSTING ADS.  |       |     |   |
|           |   |       |     | ١ |
|           | Does the organization maintain the following?   |       |     |   |
| a         | 7, 7,   | 4a    | Х   | L |
|           | Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?       | 4b    | Х   | L |
| С         | Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student       |       |     |   |
|           | admissions, programs, and scholarships?   | 4c    | Х   |   |
| d         | Copies of all material used by the organization or on its behalf to solicit contributions?                                    | 4d    | Х   |   |
|           |   |       |     |   |
|           | Does the organization discriminate by race in any way with respect to:  |       |     |   |
| a         | Students' rights or privileges?   | 5a    |     | Ŀ |
| b         | Admissions policies?  | 5b    |     | Ŀ |
|           | Employment of faculty or administrative staff?  | 5с    |     | L |
| d         | Scholarships or other financial assistance?   | 5d    |     | L |
| е         | Educational policies?   | 5e    |     | L |
| f         | Use of facilities?  | 5f    |     | L |
| g         | Athletic programs?  | 5g    |     | L |
| h         | Other extracurricular activities?   | 5h    |     | L |
|           | If you answered "Yes" to any of the above, please explain. If you need more space, use Part II.                               |       |     |   |
|           |   |       |     |   |
| _         | Does the examination receive any financial aid or exciptance from a governmental agency?                                      | 6-    | X   |   |
|           | Does the organization receive any financial aid or assistance from a governmental agency?                                     | 6a    |     | H |
| a         | Has the organization's right to such aid ever been revoked or suspended?  | 6b    |     | H |
|           | If you answered "Yes" to either line 6a or line 6b, explain on Part II.   |       |     |   |
|           | Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of          |       | -   |   |
|           | Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," explain on Part II                             | 7     | X   | 1 |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or Form 990-EZ.

Schedule E (Form 990 or 990-EZ) (2012)

| Schedule E (Form 990 or 990-EZ) (2012) LIPSCOMB UNIVERSITY  | 62-0485733 Page <b>2</b>                       |
|---|--|
| <b>Supplemental Information.</b> Complete this part to provide the explanations reas applicable. Also complete this part to provide any other additional information. | equired by Part I, lines 3, 4d, 5h, 6b, and 7, |
| SCHEDULE E, LINE 6 - EXPLANATION OF GOVERNMENT FINANCIAL AID:   |  |
|   |  |
| GOVERNMENT GRANTS TOTALED \$525,291 FOR PERIOD ENDING MAY 31, 2013.   |  |
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#### **SCHEDULE G**

(Form 990 or 990-EZ)

#### **Supplemental Information Regarding Fundraising or Gaming Activities**

OMB No. 1545-0047

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, Department of the Treasury or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Internal Revenue Service Inspection ► Attach to Form 990 or Form 990-EZ. ► See separate instructions. Employer identification number Name of the organization LIPSCOMB UNIVERSITY 62-0485733 Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not Part I required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants Internet and email solicitations □ Solicitation of government grants
 □ b Phone solicitations c In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or Yes key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? No b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser (v) Amount paid (vi) Amount paid (iv) Gross receipts (i) Name and address of individual tò (or retained by) to (or retained by) (ii) Activity have custody or control of contributions? or entity (fundraiser) from activity fundraiser organization listed in col. (i) Yes No List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

LHA Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2012

Schedule G (Form 990 or 990-EZ) 2012 LIPSCOMB UNIVERSITY 62-0485733 Page 2 Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

|                 |       |  | (a) Event #1                                 | <b>(b)</b> Event #2          | (c) Other events NONE | (d) Total events (add col. (a) through |
|-----------------|-------|--|--|------------------------------|-----------------------|--|
|                 |       |  | CS ART EVENT                                 |                              | 0                     | col. <b>(c)</b> )                      |
| æ               |       |  | (event type)                                 | (event type)                 | (total number)        | . "                                    |
| Revenue         | 1     | Gross receipts   | 189,450.                                     |                              |                       | 189,450.                               |
|                 | 2     | Less: Contributions  | 60,298.                                      |                              |                       | 60,298.                                |
|                 | 3     | Gross income (line 1 minus line 2)   | 129,152.                                     |                              |                       | 129,152.                               |
|                 | 4     | Cash prizes  |  |                              |                       |  |
| ses             | 5     | Noncash prizes   |  |                              |                       |  |
| Direct Expenses | 6     | Rent/facility costs  |  |                              |                       |  |
| Direct          | 7     | Food and beverages   |  |                              |                       |  |
|                 | 8     | Entertainment  |  |                              |                       |  |
|                 | 9     | Other direct expenses  |  |                              |                       | 134,871.                               |
|                 |       | Direct expense summary. Add lines 4 through  |  |                              |                       | ( 134,871)                             |
| Pa              | ırt I | Net income summary. Combine line 3, column Gaming. Complete if the organization and the column state of th | n (d), and line 10<br>answered "Ves" to Form | 990 Part IV line 19 or r     | reported more than    | -5,719.                                |
|                 |       | \$15,000 on Form 990-EZ, line 6a.  | answered res to roini                        | 330, 1 art 10, mile 13, 01 1 | eported more than     |  |
|                 |       | ψ10,000 0111 01111 000 <u>LL</u> , iii10 0α.   | ( ) 5:                                       | (b) Pull tabs/instant        |                       | (d) Total gaming (add                  |
| Revenue         |       |  | (a) Bingo                                    | bingo/progressive bingo      | (c) Other gaming      | col. (a) through col. (c))             |
| eve.            |       |  |  |                              |                       |  |
| ш               | 1     | Gross revenue  |  |                              |                       |  |
| ses             | 2     | Cash prizes  |  |                              |                       |  |
| Direct Expenses | 3     | Noncash prizes   |  |                              |                       |  |
| Direct          | 4     | Rent/facility costs  |  |                              |                       |  |
|                 | 5     | Other direct expenses  |  |                              |                       |  |
|                 |       |  | Yes %  | Yes %                        | Yes %                 |  |
|                 | 6     | Volunteer labor  | └── No                                       | └── No                       | └─ No                 |  |
|                 | 7     | Direct expense summary. Add lines 2 through  | n 5 in column (d)                            |                              | <b>&gt;</b>           | ( )                                    |
|                 | g     | Net gaming income summary. Combine line 1  | column d and line 7                          |                              |                       |  |
|                 |       | Net garning income summary. Combine line   | , column a, and line r                       |                              |                       |  |
| 9               | Ent   | ter the state(s) in which the organization opera   | tes gaming activities:                       |                              |                       |  |
| а               | ls t  | the organization licensed to operate gaming ac   | tivities in each of these                    | states?                      |                       | Yes No                                 |
| b               | If "  | No," explain:  |  |                              |                       |  |
|                 | _     |  |  |                              |                       |  |
| 10-             | 14/-  | ore any of the organization's seminalisesses   | avokod augrandad siita                       | rminated during the tour     |                       | Yes No                                 |
|                 |       | ere any of the organization's gaming licenses re<br>Yes," explain:   |  |                              | yeai ?                | ∟ites ∟iN0                             |
| ~               |       |  |  |                              |                       |  |
|                 |       |  |  |                              |                       |  |
|                 |       |  |  |                              |                       |  |

| Sch | nedule G (Form 990 or 990-EZ) 2012 LIPSCOMB UNIVERSITY 62-04   | 85733  |        | Page 3   |
|-----|--|--------|--------|----------|
| 11  | Does the organization operate gaming activities with nonmembers?   |        | Yes    | ☐ No     |
|     | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed       |        |        |          |
|     | to administer charitable gaming?   |        | Yes    | ☐ No     |
| 13  | Indicate the percentage of gaming activity operated in:  |        |        |          |
| a   | a The organization's facility  | 13a    |        | %        |
| k   | An outside facility  | 13b    |        | %        |
| 14  | Enter the name and address of the person who prepares the organization's gaming/special events books and records:          |        |        |          |
|     | Name   |        |        |          |
|     | Address  |        |        |          |
| 15a | a Does the organization have a contract with a third party from whom the organization receives gaming revenue?             |        | Yes    | ☐ No     |
| Ł   | If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount                              |        |        |          |
|     | of gaming revenue retained by the third party $\blacktriangleright$ \$   |        |        |          |
|     | of "Yes," enter name and address of the third party:   |        |        |          |
|     |  |        |        |          |
|     | Name   |        |        |          |
|     | Address  |        |        |          |
| 16  | Gaming manager information:  |        |        |          |
|     | Name   |        |        |          |
|     | Gaming manager compensation > \$   |        |        |          |
|     |  |        |        |          |
|     | Description of services provided   |        |        |          |
|     |  |        |        |          |
|     |  |        |        |          |
|     | Director/officer Employee Independent contractor   |        |        |          |
| 17  | Mandatory distributions:   |        |        |          |
|     | a Is the organization required under state law to make charitable distributions from the gaming proceeds to                |        |        |          |
|     | retain the state gaming license?   |        | Yes    | ☐ No     |
| k   | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the |        |        |          |
|     | organization's own exempt activities during the tax year > \$  |        |        |          |
| Pa  | Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (ii          |        |        |          |
|     | lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information      | n (see | instru | ctions). |
|     |  |        |        |          |
|     |  |        |        |          |
|     |  |        |        |          |
|     |  |        |        |          |
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| _   |  |        |        |          |
|     |  |        |        |          |
|     |  |        |        |          |

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

#### Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

| LIPSCOM                                       | B UNIVERSITY                  |                               |                          |                                   |  |  | 62-0485733                         |
|---|-------------------------------|-------------------------------|--------------------------|-----------------------------------|--|--|------------------------------------|
| Part I General Information on                 | Grants and Assistance         |                               |                          |                                   |  | •                                      |                                    |
| 1 Does the organization maintain              | records to substantiate the   | e amount of the grants        | s or assistance, the     | e grantees' eligibilit            | ty for the grants or as  | sistance, and the selection            | on                                 |
| criteria used to award the grant              | s or assistance?              |                               |                          |                                   |  |  | Yes No                             |
| 2 Describe in Part IV the organiza            | tion's procedures for moni    | toring the use of grant       | t funds in the Unite     | d States.                         |  |  |                                    |
| Part II Grants and Other Assist               | ance to Governments and       | d Organizations in th         | e United States.         | Complete if the org               | anization answered "   | Yes" to Form 990, Part I               | /, line 21, for any                |
| recipient that received mo                    | ore than \$5,000. Part II can | be duplicated if addit        | tional space is nee      |                                   | (S) NA -+   - 5  |  |                                    |
| 1 (a) Name and address of organ or government | ization (b) EIN               | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of<br>valuation (book,<br>FMV, appraisal,<br>other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|   |                               |                               |                          |                                   |  |  |                                    |
|   |                               |                               |                          |                                   |  |  |                                    |
|   |                               |                               |                          |                                   |  |  |                                    |
|   |                               |                               |                          |                                   |  |  |                                    |
|   |                               |                               |                          |                                   |  |  |                                    |
|   |                               |                               |                          |                                   |  |  |                                    |
| 2 Enter total number of section 50            | 01(c)(3) and government or    | ganizations listed in th      | ne line 1 table          |                                   |  |  | <b>&gt;</b>                        |
| 3 Enter total number of other orga            |                               |                               |                          |                                   |  |  |                                    |
| LHA For Paperwork Reduction Ac                | t Notice, see the Instruct    | ions for Form 990.            |                          |                                   |  |  | Schedule I (Form 990) (2012)       |

| (a) Type of grant or assistance                         | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-<br>cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|---|--------------------------|--------------------------|---------------------------------------|---|--|
|   |                          |                          |                                       |   |  |
| SCHOLARSHIPS  | 2629                     | 24,240,834.              | 0.                                    | FMV   | NONE                                   |
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
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|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
| Part IV Supplemental Information. Complete this part to | provide the information  | n required in Part I,    | line 2, Part III, colum               | nn (b), and any other additional in                   | nformation.                            |
| SCHEDULE I, PART I, LINE 2: LIPSCOMB UNIVERSIT          | Y HAS AN ANNUAL A        | UDIT OF ITS              |                                       |   |  |
| FINANCIAL STATEMENTS AND AN ANNUAL AUDIT OF IT          | S FINANCIAL AID A        | WARDING                  |                                       |   |  |
| PROCESS (CALLED THE OMB CIRCULAR A-133 AUDIT).          | IN ADDITION, FI          | NANCIAL AID              |                                       |   |  |
| COUNSELORS ATTEND CONFERENCES AND TRAINING SES          | ·                        |                          |                                       |   |  |
| AWARDING POLICIES, PROCEDURES, AND CONTROLS.            |                          |                          |                                       |   |  |
| AMERICA TOURIST TROCEDORES, TEND CONTROLLS.             |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |
|   |                          |                          |                                       |   |  |

#### SCHEDULE J (Form 990)

### **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury Internal Revenue Service

Attach to Form 990. See separate instructions

LIPSCOMB UNIVERSITY

Employer identification number

62-0485733

| Pa         | art I Questions Regarding Compensation   |             |     |    |
|------------|--|-------------|-----|----|
|            |  |             | Yes | No |
| <b>1</b> a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,   |             |     |    |
|            | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.   |             |     |    |
|            | First-class or charter travel  Housing allowance or residence for personal use   |             |     |    |
|            | Travel for companions  Payments for business use of personal residence   |             |     |    |
|            | Tax indemnification and gross-up payments  Health or social club dues or initiation fees   |             |     |    |
|            | Discretionary spending account  Personal services (e.g., maid, chauffeur, chef)  |             |     |    |
|            |  |             |     |    |
| b          | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or  |             |     |    |
| _          | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain   | 1b          | Х   |    |
| 2          | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,   |             |     |    |
|            | trustees, and the CEO/Executive Director, regarding the items checked in line 1a?  | 2           | Х   |    |
| •          |  |             |     |    |
| 3          | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's  |             |     |    |
|            | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to   |             |     |    |
|            | establish compensation of the CEO/Executive Director, but explain in Part III.  Compensation committee  X Written employment contract  |             |     |    |
|            | Independent compensation consultant  Independent compensation consultant  Independent compensation consultant  Independent compensation consultant                               |             |     |    |
|            | Form 990 of other organizations  X Approval by the board or compensation committee   |             |     |    |
|            | Tom 330 of other organizations — Approvarily the board of compensation committee   |             |     |    |
| 4          | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing   |             |     |    |
|            | organization or a related organization:  |             |     |    |
| а          | Receive a severance payment or change-of-control payment?  | 4a          |     | Х  |
|            | Participate in, or receive payment from, a supplemental nonqualified retirement plan?  | 4b          |     | Х  |
|            | Participate in, or receive payment from, an equity-based compensation arrangement?   | 4c          |     | Х  |
|            | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.  |             |     |    |
|            |  |             |     |    |
|            | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  |             |     |    |
| 5          | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation  |             |     |    |
|            | contingent on the revenues of:   |             |     |    |
| а          | The organization?  | 5a          |     | X  |
| b          | Any related organization?  | 5b          |     | Х  |
|            | If "Yes" to line 5a or 5b, describe in Part III.   |             |     |    |
| 6          |  |             |     |    |
|            | contingent on the net earnings of:   |             |     | v  |
|            | The organization?  | 6a          |     | X  |
| b          | Any related organization?  | 6b          |     | X  |
| 7          | If "Yes" to line 6a or 6b, describe in Part III.   |             |     |    |
| ′          | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III | 7           |     | х  |
| 8          | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the  | <b>-</b> '- |     |    |
| 5          | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III  | 8           |     | х  |
| 9          | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in   | Ť           |     |    |
| •          | Regulations section 53.4958-6(c)?  | 9           |     |    |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

|                                      |      |                          | W-2 and/or 1099-MI                  | SC compensation                     | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns<br>(B)(i)-(D) | (F) Compensation reported as deferred |
|--------------------------------------|------|--------------------------|-------------------------------------|-------------------------------------|-----------------------------------|-------------------------|------------------------------------|---------------------------------------|
| (A) Name and Title                   |      | (i) Base<br>compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation                      | Deficits                | (6)(1)-(0)                         | in prior Form 990                     |
| (1) RANDY LOWRY                      | (i)  | 301,999.                 | 0.                                  | 22,470.                             | 17,150.                           | 118,657.                | 460,276.                           | 0.                                    |
| PRESIDENT                            | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (2) CRAIG BLEDSOE                    | (i)  | 157,344.                 | 0.                                  | 20,504.                             | 12,182.                           | 569.                    | 190,599.                           | 0.                                    |
| PROVOST                              | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (3) DANNY TAYLOR                     | (i)  | 174,025.                 | 0.                                  | 21,636.                             | 13,489.                           | 5,703.                  | 214,853.                           | 0.                                    |
| SR VP FOR FINANCE & ADMIN            | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (4) PHILIP HUTCHESON                 | (i)  | 129,563.                 | 2,500.                              | 18,339.                             | 10,478.                           | 9,766.                  | 170,646.                           | 0.                                    |
| ALTHETIC DIRECTOR                    | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (5) SCOTT MCDOWELL                   | (i)  | 120,766.                 | 0.                                  | 13,570.                             | 9,766.                            | 9,162.                  | 153,264.                           | 0.                                    |
| VICE PRESIDENT FOR STUDENT DEVELOPME |      | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (6) BENNIE HARRIS                    | (i)  | 35,304.                  | 0.                                  | 12,899.                             | 10,117.                           | 111,281.                | 169,601.                           | 0.                                    |
| VICE PRESIDENT DEVELOPMENT           | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (7) NANCY MAGNUSSON DURHAM           | (i)  | 145,948.                 | 0.                                  | 26,122.                             | 11,356.                           | 569.                    | 183,995.                           | 0.                                    |
| SENIOR VICE PRESIDENT FOR STRATEGIC  | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (8) CANDICE MCQUEEN                  | (i)  | 211,201.                 | 0.                                  | 8,400.                              | 8,400.                            | 7,853.                  | 235,854.                           | 0.                                    |
| DEAN OF THE EDUCATION                | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (9) SCOTT H. SANDERSON               | (i)  | 250,838.                 | 107,582.                            | 24,524.                             | 15,092.                           | 7,826.                  | 405,862.                           | 0.                                    |
| HEAD BASKETBALL COACH                | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (10) ROGER L. DAVIS                  | (i)  | 202,940.                 | 0.                                  | 24,934.                             | 15,461.                           | 3,263.                  | 246,598.                           | 0.                                    |
| DEAN OF COLLEGE OF PHARMACY          | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (11) THOMAS M. CAMPBELL              | (i)  | 170,785.                 | 0.                                  | 18,887.                             | 13,727.                           | 6,608.                  | 210,007.                           | 0.                                    |
| ASSOCIATE DEAN OF PHARMACY           | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
| (12) CHARLES TURNEY STEVENS          | (i)  | 150,208.                 | 0.                                  | 15,939.                             | 11,924.                           | 8,997.                  | 187,068.                           | 0.                                    |
| DEAN OF COLLEGE OF BUSINESS          | (ii) | 0.                       | 0.                                  | 0.                                  | 0.                                | 0.                      | 0.                                 | 0.                                    |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |                                       |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |                                       |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |                                       |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |                                       |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |                                       |
|                                      | (ii) |                          |                                     |                                     |                                   |                         |                                    |                                       |
|                                      | (i)  |                          |                                     |                                     |                                   |                         |                                    |                                       |
|                                      | (ii) |                          | _                                   |                                     |                                   |                         |                                    |                                       |

#### **Supplemental Information on Tax-Exempt Bonds** SCHEDULE K (Form 990)

Department of the Treasury

Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, line 24a, Provide descriptions. explanations, and any additional information in Part VI.

► See separate instructions. ➤ Attach to Form 990.

OMB No. 1545-0047 2012 Open to Public Inspection

Name of the organization Employer identification number LIPSCOMB UNIVERSITY 62-0485733 Part I **Bond Issues** (a) Defeased (h) On behalf (i) Pooled (b) Issuer EIN (c) CUSIP# (a) Issuer name (d) Date issued (e) Issue price (f) Description of purpose of issuer financing Yes No Yes No Yes No REFUND SERIES 2009 AND 71,000,000.2011 BONDS Х A SUNTRUST BANK 58-0466330 NONE 09/05/12 Х Х D Part II Proceeds В С D Α 1 Amount of bonds retired 2 Amount of bonds legally defeased 71,000,000, 3 Total proceeds of issue **4** Gross proceeds in reserve funds **5** Capitalized interest from proceeds **6** Proceeds in refunding escrows 51,216, 7 Issuance costs from proceeds **8** Credit enhancement from proceeds Working capital expenditures from proceeds Capital expenditures from proceeds Other spent proceeds 11 Other unspent proceeds Year of substantial completion Yes No Yes No Yes No Yes No Were the bonds issued as part of a current refunding issue? Were the bonds issued as part of an advance refunding issue? Х Has the final allocation of proceeds been made? Does the organization maintain adequate books and records to support the final allocation of proceeds? Part III Private Business Use В C D Was the organization a partner in a partnership, or a member of an LLC, Α which owned property financed by tax-exempt bonds? Yes No Yes No Yes No Yes No Х 2 Are there any lease arrangements that may result in private business use of Х bond-financed property?

Schedule K (Form 990) 2012 LIPSCOMB UNIVERSITY 62-0485733

Part III Private Business Use (Continued)

| Par      | till Private Business Use (Continued)  |          |            |     |    |     |    |     |    |
|----------|--|----------|------------|-----|----|-----|----|-----|----|
|          |  |          | Α          | В   |    | Ç   |    | I   | )  |
| За       | Are there any management or service contracts that may result in private                             | Yes      | No         | Yes | No | Yes | No | Yes | No |
|          | business use of bond-financed property?  |          | Х          |     |    |     |    |     |    |
| b        | If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside            |          |            |     |    |     |    |     |    |
|          | counsel to review any management or service contracts relating to the financed property?             |          |            |     |    |     |    |     |    |
| С        | Are there any research agreements that may result in private business use of bond-financed property? |          | Х          |     |    |     |    |     |    |
| d        | If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside            |          |            |     |    |     |    |     |    |
|          | counsel to review any research agreements relating to the financed property?                         |          |            |     |    |     |    |     |    |
| 4        | Enter the percentage of financed property used in a private business use by                          |          |            |     |    |     |    |     |    |
|          | entities other than a section 501(c)(3) organization or a state or local government                  |          | %          |     | %  |     | %  |     | %  |
| 5        | Enter the percentage of financed property used in a private business use as a result of              |          |            |     |    |     |    |     |    |
|          | unrelated trade or business activity carried on by your organization, another                        |          |            |     |    |     |    |     |    |
|          | section 501(c)(3) organization, or a state or local government                                       |          | .00 %      |     | %  |     | %  |     | %  |
| 6        | Total of lines 4 and 5   |          | .00 %      |     | %  |     | %  |     | %  |
| 7        | Does the bond issue meet the private security or payment test?                                       | Х        |            |     |    |     |    |     |    |
| 8a       | Has there been a sale or disposition of any of the bond-financed property to a non-                  |          |            |     |    |     |    |     |    |
|          | governmental person other than a 501(c)(3) organization since the bonds were issued?                 |          | Х          |     |    |     |    |     |    |
| b        | If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed                 |          |            |     |    |     |    |     |    |
|          | of   |          | %          |     | %  |     | %  |     | %  |
| С        | If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections                  |          |            |     |    |     |    |     |    |
|          | 1.141-12 and 1.145-2?  |          |            |     |    |     |    |     |    |
| 9        | Has the organization established written procedures to ensure that all nonqualified                  |          |            |     |    |     |    |     |    |
|          | bonds of the issue are remediated in accordance with the requirements under                          |          |            |     |    |     |    |     |    |
|          | Regulations sections 1.141-12 and 1.145-2?   |          | Х          |     |    |     |    |     |    |
| Par      | t IV Arbitrage   |          |            |     |    |     |    |     |    |
|          |  |          | A          |     | В  | (   | Ç  | I   | )  |
|          |  | Yes      | No         | Yes | No | Yes | No | Yes | No |
| _1       | Has the issuer filed Form 8038-T?  |          | Х          |     |    |     |    |     |    |
| 2        | If "No" to line 1, did the following apply?  |          |            |     |    |     |    |     |    |
| <u>a</u> | Rebate not due yet?  |          | Х          |     |    |     |    |     |    |
| <u>b</u> | Exception to rebate?   |          | Х          |     |    |     |    |     |    |
| c        | No rebate due?   |          | X          |     |    |     |    |     |    |
|          | If you checked "No rebate due" in line 2c, provide in Part VI the date the rebate                    |          |            |     |    |     |    |     |    |
|          | computation was performed  |          |            |     |    |     |    |     |    |
| _3_      | Is the bond issue a variable rate issue?   | Х        |            |     |    |     |    |     |    |
| 4a       | Has the organization or the governmental issuer entered into a qualified                             |          |            |     |    |     |    |     |    |
|          | hedge with respect to the bond issue?  | Х        |            |     |    |     |    |     |    |
| b        | Name of provider   | SUNTRUST | ROBINSON H |     |    |     |    |     |    |
|          | Term of hedge  |          | 15.0000000 |     |    |     |    |     |    |
| d        | Was the hedge superintegrated?   |          | X          |     |    |     |    |     |    |
|          | Was the hedge terminated?  |          | X          |     |    |     |    |     |    |

Page 2

 Schedule K (Form 990) 2012
 LIPSCOMB UNIVERSITY
 62-0485733
 Page 3

| Part IV Arbitrage (Continued)   |               |              |              |                |      |    |     |    |
|---|---------------|--------------|--------------|----------------|------|----|-----|----|
|   | Α             |              | E            | 3              | С    |    |     | )  |
|   | Yes           | No           | Yes          | No             | Yes  | No | Yes | No |
| 5a Were gross proceeds invested in a guaranteed investment contract (GIC)?                    |               | Х            |              |                |      |    |     |    |
| b Name of provider  |               |              |              |                |      |    |     |    |
| c Term of GIC   |               |              |              |                |      |    |     |    |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? |               |              |              |                |      |    |     |    |
| 6 Were any gross proceeds invested beyond an available temporary period?                      |               | Х            |              |                |      |    |     |    |
| 7 Has the organization established written procedures to monitor the requirements of          |               |              |              |                |      |    |     |    |
| section 148?  |               | х            |              |                |      |    |     |    |
| Part V Procedures To Undertake Corrective Action  |               |              |              |                |      |    |     |    |
|   | Į.            | 4            |              | 3              | (    | 0  |     | )  |
|   | Yes           | No           | Yes          | No             | Yes  | No | Yes | No |
| Has the organization established written procedures to ensure that violations of              |               |              |              |                |      |    |     |    |
| federal tax requirements are timely identified and corrected through the voluntary            |               |              |              |                |      |    |     |    |
| closing agreement program if self-remediation is not available under applicable               |               |              |              |                |      |    |     |    |
| regulations?  |               |              |              |                |      |    |     |    |
| Part VI Supplemental Information. Complete this part to provide additional information for re | esponses to o | guestions on | Schedule K ( | see instructio | ns). |    |     |    |
|   |               | 4000000000   |              |                |      |    | -   |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |
|   |               |              |              |                |      |    |     |    |

#### **SCHEDULE L**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### **Transactions With Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open To Public Inspection

Name of the organization

LIPSCOMB UNIVERSITY

62-0485733

|                         | LIPSCOMB U          | NIVERSITY                       |         |                |                         |          |                   | 62-    | 0485     | 733           |                  |        |        |
|-------------------------|---------------------|---------------------------------|---------|----------------|-------------------------|----------|-------------------|--------|----------|---------------|------------------|--------|--------|
| Part I Excess Bo        | enefit Trans        | actions (section 5              | 01(c)(3 | 3) and         | section 501(c)(4) org   | ganiza   | tions only).      |        |          |               |                  |        |        |
| Complete if t           | he organization     | answered "Yes" on               | Form    | 990, Pa        | art IV, line 25a or 25l | b, or F  | orm 990-EZ, P     | art V, | line 40  | Db.           |                  |        |        |
| 1                       |                     | (b) Relationship bet            |         |                | lified                  |          |                   |        |          |               | (d)              | Corre  | cted?  |
| (a) Name of disqualific | ed person           | person and o                    |         | -              | (0                      | c) Des   | cription of tran  | sactio | n        |               |                  | es     | No     |
|                         |                     | pordorrana                      | n garmz | 411011         |                         |          |                   |        |          |               | <b>—</b>         |        | -110   |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               | +                | _      |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               | -                |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               | -                |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               | _                |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
| 2 Enter the amount of   | tax incurred by     | the organization ma             | nagers  | or dis         | qualified persons du    | ıring tl | ne year under     |        |          |               |                  |        |        |
| section 4958            |                     |                                 |         |                |                         |          |                   |        | ▶ \$     |               |                  |        |        |
| 3 Enter the amount of   | tax, if any, on lir | ne 2, above, reimbur            | sed by  | the or         | ganization              |          |                   |        | ▶ \$     |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
| Part II Loans to        | and/or From         | n Interested Pe                 | rsons   | <b>.</b>       |                         |          |                   |        |          |               |                  |        |        |
| Complete if t           | he organization     | answered "Yes" on               | Form    | 990-EZ         | , Part V, line 38a or I | Form     | 990, Part IV, lir | ne 26; | or if th | ne orga       | anizati          | on     |        |
| •                       | -                   | n 990, Part X, line 5,          |         |                | ,                       |          | ,                 |        |          | Ū             |                  |        |        |
| (a) Name of             | (b) Relation        | nship (c) Purpose               | (d) Lo  | oan to or      | (e) Original            | (f)      | Balance due       | (a     | ) In     | <b>(h)</b> Ap | proved<br>ard or | (i) W  | ritten |
| interested person       | with organizat      | ) of loan                       |         | n the ization? | principal amount        | "        | Dalarice due      |        | ault?    | comm          | ard or           | agree  | ment?  |
|                         | organizat           |                                 | To      | From           |                         |          |                   | Yes    | No       | Yes           | No               | Yes    | No     |
|                         |                     |                                 | +10     | 1 10111        |                         | <u> </u> |                   | 163    | INO      | 163           | NO               | 163    | INO    |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         | 1              |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         | -              |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
| Total                   | •                   |                                 | •       | •              | <b>&gt;</b> \$          | •        |                   |        | •        |               |                  |        | •      |
|                         | Assistance          | Benefiting Inte                 | reste   | d Pe           |                         |          |                   |        |          |               |                  |        |        |
| Complete if t           | he organization     | answered "Yes" on               | Form :  | 990 P          | art IV line 27          |          |                   |        |          |               |                  |        |        |
| (a) Name of interest    |                     |                                 |         |                | (c) Amount of           |          | <b>(d)</b> Type   | of     |          | (e            | ) Purn           | ose of | f      |
| (a) Name of interest    | od poroon           | (b) Relationship interested per |         |                | assistance              |          | assistan          | ce     |          |               | assist           |        | •      |
|                         |                     | the organiz                     | ation   | _              |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         | _        |                   |        | _        |               |                  |        |        |
|                         |                     |                                 |         |                |                         | -        |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         | -        |                   |        | _        |               |                  |        |        |
|                         |                     |                                 |         |                |                         | _        |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         | $\dashv$ |                   |        |          |               |                  |        |        |
|                         |                     | 1                               |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |
|                         |                     |                                 |         |                |                         |          |                   |        |          |               |                  |        |        |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2012

## Schedule L (Form 990 or 990-EZ) 2012 LIPSCOMB UNIVERSITY Part IV | Business Transactions Involving Interested Persons.

|                                      |   | Yes" on Form 990, Part IV, line 28a, 28b, or 28c. |                                |          |          |  |
|--------------------------------------|---|---|--------------------------------|----------|----------|--|
| (a) Name of interested person        | (b) Relationship between interested person and the organization | (c) Amount of transaction                         | (d) Description of transaction |          | zation's |  |
|                                      |   |   |                                | Yes      | No       |  |
| RHONDA LOWRY                         | PRESIDENT'S SPOUSE  |   | UNIVERSITY                     |          | Х        |  |
| JOHN LOWRY                           | PRESIDENT'S SON   | -   | UNIVERSITY                     |          | X        |  |
| MELISSA LOWRY                        | PRESIDENT'S DAUGHTE   |   | UNIVERSITY                     |          | X        |  |
| DAVID SOLOMON                        | BOARD MEMBER  |   | RENTAL REAL                    | 1        | X        |  |
| HARRIETTE SHIVERS                    | BOARD MEMBER  | 37,805.   | RENTAL REAL                    |          |          |  |
|                                      | +   |   |                                | <u> </u> |          |  |
|                                      |   |   |                                | +        |          |  |
|                                      |   |   |                                | +        |          |  |
|                                      |   |   |                                |          |          |  |
| Part V   Supplemental Information    |   |   | l                              |          |          |  |
|                                      | onal information for responses to questions                     | on Schedule L (see                                | instructions).                 |          |          |  |
|                                      |   | (   |                                |          |          |  |
| SCH L, PART IV, BUSINESS TRANSACTION | S INVOLVING INTERESTED PERSONS:                                 |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| (A) NAME OF PERSON: RHONDA LOWRY     |   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| (D) DESCRIPTION OF TRANSACTION: UNIV | ERSITY EMPLOYEE   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| (A) NAME OF DEDGON TOWN LOWDY        |   |   |                                |          |          |  |
| (A) NAME OF PERSON: JOHN LOWRY       |   |   |                                |          |          |  |
| (D) DESCRIPTION OF TRANSACTION: UNIV | FDCTTV FMDLOVFF   |   |                                |          |          |  |
| (b) DESCRIPTION OF TRANSACTION: UNIV | ERSIII EMFHOIEE   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| (A) NAME OF PERSON: MELISSA LOWRY    |   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| (B) RELATIONSHIP BETWEEN INTERESTED  | PERSON AND ORGANIZATION:  |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| PRESIDENT'S DAUGHTER-IN-LAW          |   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| (D) DESCRIPTION OF TRANSACTION: UNIV | ERSITY EMPLOYEE   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| (A) NAME OF PERSON: DAVID SOLOMON    |   |   |                                |          |          |  |
| (D) DEGEDERATION OF EDANGACTION DENT | AL DUAL DEODERMY  |   |                                |          |          |  |
| (D) DESCRIPTION OF TRANSACTION: RENT | AL REAL PROPERTY  |   |                                |          |          |  |
| DENIMAL DEST DEODEDIMA               |   |   |                                |          |          |  |
| RENTAL REAL PROPERTY                 |   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| (A) NAME OF PERSON: HARRIETTE SHIVER | S   |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |
| (D) DESCRIPTION OF TRANSACTION: RENT | AL REAL PROPERTY  |   |                                |          |          |  |
|                                      |   |   |                                |          |          |  |

## SCHEDULE M (Form 990)

#### **Noncash Contributions**

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

LIPSCOMB UNIVERSITY

Employer identification number

62-0485733

| Pai      | rt I Types of Property                               |                |                            |  |                     |         |       |    |
|----------|--|----------------|----------------------------|--|---------------------|---------|-------|----|
|          |  | (a)            | (b)                        | (c)                                      | (d)                 |         |       |    |
|          |  | Check if       | Number of contributions or | Noncash contribution amounts reported on | Method of de        |         | _     | _  |
|          |  | applicable     |                            | Form 990, Part VIII, line 1g             | noncash contribu    | tion an | nount | S  |
| 1        | Art - Works of art                                   |                |                            | , ,                                      |                     |         |       |    |
| 2        | Art - Historical treasures                           |                |                            |  |                     |         |       |    |
| 3        | Art - Fractional interests                           |                |                            |  |                     |         |       |    |
| 4        | Books and publications                               |                |                            |  |                     |         |       |    |
| 5        | Clothing and household goods                         | Х              |                            | 5,737.                                   | DONOR STATEMENT (   | OF VAI  | UE    |    |
| 6        | Cars and other vehicles                              |                |                            |  |                     |         |       |    |
| 7        | Boats and planes                                     |                |                            |  |                     |         |       |    |
| 8        | Intellectual property                                |                |                            |  |                     |         |       |    |
| 9        | Securities - Publicly traded                         | Х              | 16                         | 1,784,503.                               | FMV AT DATE OF SA   | ALE     |       |    |
| 10       | Securities - Closely held stock                      |                |                            |  |                     |         |       |    |
| 11       | Securities - Partnership, LLC, or                    |                |                            |  |                     |         |       |    |
|          | trust interests                                      |                |                            |  |                     |         |       |    |
| 12       | Securities - Miscellaneous                           |                |                            |  |                     |         |       |    |
| 13       | Qualified conservation contribution -                |                |                            |  |                     |         |       |    |
|          | Historic structures                                  |                |                            |  |                     |         |       |    |
| 14       | Qualified conservation contribution - Other          |                |                            |  |                     |         |       |    |
| 15       | Real estate - Residential                            |                |                            |  |                     |         |       |    |
| 16       | Real estate - Commercial                             |                |                            |  |                     |         |       |    |
| 17       | Real estate - Other                                  |                |                            |  |                     |         |       |    |
| 18       | Collectibles   |                |                            |  |                     |         |       |    |
| 19       | Food inventory                                       |                |                            |  |                     |         |       |    |
| 20       | Drugs and medical supplies                           |                |                            |  |                     |         |       |    |
| 21       | Taxidermy  |                |                            |  |                     |         |       |    |
| 22       | Historical artifacts                                 |                |                            |  |                     |         |       |    |
| 23       | Scientific specimens                                 |                |                            |  |                     |         |       |    |
| 24       | Archeological artifacts  Other ► ( ESPN SUITE-CA )   | X              | 1                          | 57,410.                                  | SIMILAR PURCHASE    |         |       |    |
| 25       | · · · · · · · · · · · · · · · · · · ·                | X              | 1                          | •  | SIMILAR PURCHASE    |         |       | —  |
| 26       | /  | X              | 1                          | ,  | APPRAISAL           |         |       | —  |
| 27<br>28 | Other (STERLING SILV) Other (STEEL FENCE S)          | X              | 1                          | 10,505.                                  | SIMILAR PURCHASE    |         |       |    |
| 29       | Number of Forms 8283 received by the organiz         |                | n the tay year for c       | <u> </u>                                 |                     |         |       |    |
| 23       | for which the organization completed Form 828        |                | -                          |  |                     |         |       |    |
|          | To which the organization completed from oze         | 50,1 4111,1    | Dones / tolarowica         | gomont                                   |                     |         | Yes   | No |
| 30a      | During the year, did the organization receive by     | v contributio  | on any property rei        | oorted in Part I. lines 1-28 th          | at it must hold for |         |       |    |
|          | at least three years from the date of the initial of |                |                            |  |                     |         |       |    |
|          | the entire holding period?                           |                |                            | 3  |                     | 30a     |       | Х  |
| b        | If "Yes," describe the arrangement in Part II.       |                |                            |  |                     |         |       |    |
| 31       | Does the organization have a gift acceptance p       | oolicy that re | equires the review         | of any non-standard contrib              | utions?             | 31      | х     |    |
| 32a      | Does the organization hire or use third parties of   |                |                            |  |                     |         |       |    |
|          | contributions?                                       |                | -                          | · ·                                      |                     | 32a     |       | Х  |
| b        | If "Yes," describe in Part II.                       |                |                            |  |                     |         |       |    |
| 33       | If the organization did not report an amount in      | column (c) f   | or a type of prope         | rty for which column (a) is ch           | ecked,              |         |       |    |
|          | describe in Part II.                                 |                |                            |  |                     |         |       |    |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2012)

| the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both.  Also complete this part for any additional information. |
|--|
| PART I, OTHER TYPES OF PROPERTY:   |
| CHAIN LINK FENCING & GATES   |
| (A) CHECK IF APPLICABLE = X  |
| (B) NUMBER OF CONTRIBUTORS = 1   |
| (C) REVENUE REPORTED ON FORM 990, PART VIII \$ 7287.   |
| (D) METHOD OF DETERMINING REVENUE: SIMILAR PURCHASE  |
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#### SCHEDULE O (Form 990 or 990-EZ)

#### Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Name of the organization **Employer identification number** 62-0485733 LIPSCOMB UNIVERSITY FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: AND PRACTICE WITH ACADEMIC EXCELLENCE. THIS COMPLETE EDUCATION. WHICH INCLUDES LIBERAL ARTS STUDIES AND PROFESSIONAL PREPARATION. DOES NOT SUGGEST A FINISHED EDUCATION. RATHER, IT REFLECTS LIPSCOMB'S COMMITMENT TO THE COMPREHENSIVE DEVELOPMENT OF EACH STUDENT - SPIRITUALLY. INTELLECTUALLY, SOCIALLY, AND PHYSICALLY - AS LIPSCOMB PREPARES ITS GRADUATES FOR A LIFE OF LEARNING, LEADING, AND SERVING, FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: RATHER, IT REFLECTS LIPSCOMB'S COMMITMENT TO THE COMPREHENSIVE DEVELOPMENT OF EACH STUDENT - SPIRITUALLY, INTELLECTUALLY, SOCIALLY, AND PHYSICALLY - AS LIPSCOMB PREPARES ITS GRADUATES FOR A LIFE OF LEARNING, LEADING, AND SERVING. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: ACADEMIC SUPPORT: INCLUDES ACADEMIC COUNSELING & TESTING SERVICES, ACADEMIC PROGRAM DEVELOPMENT, UNIVERSITY DEANS, INSTRUCTIONAL TECHNOLOGY, LIBRARY SERVICES. AND OTHER AREAS DESIGNED TO ENHANCE A STUDENT'S LEARNING EXPERIENCE AND THE OVERALL QUALITY OF A STUDENT'S EDUCATION. EXPENSES \$ 10,297,649. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. PUBLIC SERVICES: INCLUDES COMMUNITY OUTREACH ACTIVITIES, SPIRITUAL FORMATION ACTIVITIES AND SUSTAINABILITY WHERE LIPSCOMB CAN POSITIVELY IMPACT COMMUNITIES AND THE ENVIRONMENT.

| Name of the organization  LIPSCOMB UNIVERSITY                               | Employer identification number 62-0485733 |
|---|---|
| EXPENSES \$ 2,454,539. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.              |   |
| RESEARCH:   |   |
| INCLUDES POTENTIAL DISCOVERIES OF NEW OUTCOMES WITH A GOAL OF ADVANCING     |   |
| PROGRESS BOTH INSTITUTIONALLY AND GLOBALLY.                                 |   |
| EXPENSES \$ 0. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.                      |   |
| FORM 990, PART VI, SECTION B, LINE 11: BOARD DELEGATES THIS RESPONSIBILITY  |   |
| TO THE AUDIT COMMITTEE OF THE BOARD. ONCE THE AUDIT COMMITTEE HAS APPROVED  |   |
| FORM 990, IT IS POSTED ON THE LIPSCOMB TRUSTEE WEBSITE PRIOR TO BEING       |   |
| FILED.  |   |
|   |   |
| FORM 990, PART VI, SECTION B, LINE 12C: RELATED PARTY CONFIRMATIONS ARE     |   |
| REVIEWED AND FOLLOWED UP BY THE SENIOR VICE PRESIDENT FOR FINANCE AND       |   |
| ADMINISTRATION, AS WELL AS THE UNIVERSITY'S INDEPENDENT ACCOUNTING FIRM,    |   |
| LBMC, ON AN ANNUAL BASIS. ALSO, THE AUDIT COMMITTEE OF THE BOARD REVIEWS    |   |
| RELATED PARTY RELATIONSHIPS.  |   |
|   |   |
| FORM 990, PART VI, SECTION B, LINE 15: THE BOARD SETS THE PRESIDENT'S       |   |
| SALARY ANNUALLY BASED ON HIS CONTRACT. HIS INITIAL COMPENSATION WAS         |   |
| ESTABLISHED BASED ON A REVIEW OF MARKET DATA AND THE NEGOTIATION PROCESS.   |   |
| THIS SAME PROCESS OCCURS WITH OTHER OFFICERS AND KEY EMPLOYEES, SALARY POOL |   |
| INCREASES ARE ALSO A COMPENENT OF ANNUAL COMPENSATION BASED ON APPROVED     |   |
| BUDGET FUNDING.   |   |
|   |   |
| FORM 990, PART VI, SECTION C, LINE 18: THE UNIVERSITY MAKES ITS FORM 990    |   |
| AVAILABLE TO THE PUBLIC UPON REQUEST.                                       |   |