

2021 Proposed Budget

REVENUES		2020	2021	change from 2020 to 2021	Percentage of 2021 Budget	Grant Ending Date
1	CAMPAIGN	800,000	850,000	50,000	9.24%	n/a
2	UNITED WAY - ANDERSON	6,000	6,000	0	0.07%	12/31/2021
3	UNITED WAY-DAVIDSON	93,000	93,000	0	1.01%	6/30/2021
4	UNITED WAY- FRANKLIN CO.	4,650	4,562	-88	0.05%	6/30/2021
5	UNITED WAY - GREATER CLARKSVILLE	5,000	4,477	-523	0.05%	6/30/2021
6	UNITED WAY-RUTHERFORD CO.	11,260	6,930	-4,330	0.08%	6/30/2021
7	UNITED WAY - SUMNER	10,860	6,000	-4,860	0.07%	6/30/2021
8	UNITED WAY-WILLIAMSON CO.	13,000	13,000	0	0.14%	6/30/2021
9	METRO - DIRECT APPROPRIATION	169,000	87,500	-81,500	0.95%	12/30/2020
10	TITLE III GRANT	92,300	91,500	-800	0.99%	6/30/2021
11	LEGAL SERVICES CORPORATION	3,347,711	3,347,711	0	36.38%	12/31/2020
12	LSC DISASTER RELIEF (Carry Over)		0	0	0.00%	
13	AOC - STATE FUNDING	1,155,612	1,155,612	0	12.56%	6/30/2021
14	VOCA GRANT	300,937	519,500	218,563	5.65%	6/30/2022
15	STOP GRANT	124,264	0	-124,264	0.00%	6/30/2020
16	WTLS - HUD FAIR HOUSING GRANT	40,000	27,000	-13,000	0.29%	2/28/2021
17	IOLTA INCOME	107,620	107,620	0	1.17%	12/31/2020
18	NASHVILLE BAR ASSOCIATION AND FOUNDATION	14,380	11,000	-3,380	0.12%	
19	IRS GRANT	100,000	100,000	0	1.09%	12/31/2020
20	DHS - SSI REPRESENTATION	45,000	65,000	20,000	0.71%	6/30/2021
21	AOC - 12,14,17,30TH DISTRICT GRANTS	12,000	0	-12,000	0.00%	
22	ELDER TRUST	645,643	382,327	-263,316	4.16%	10/15/2021
23	MONTGOMERY COUNTY VICTIMS FUND	23,000	18,500	-4,500	0.20%	n/a
24	McHUGH FUND	0	44,000	44,000	0.48%	n/a
25	LOEWENSTEIN INVESTMENT EARNINGS	115,000	130,000	15,000	1.41%	n/a
26	VOCA - IMMIGRATION	422,685	404,750	-17,935	4.40%	6/30/2021
27	VOCA - ENHANCEMENT	651,093	638,775	-12,318	6.94%	6/30/2022
28	FUND BALANCE REINVESTMENT	50,000	824,500	774,500	8.96%	n/a
29	CYCLES OF SUCCESS	284,295	236,631	-47,664	2.57%	12/31/2021
30	MAZON	55,000	0	-55,000	0.00%	TBD
31	INVESTMENT INCOME	50,000	25,000	-25,000	0.27%	n/a
32	MISCELLANEOUS INCOME			0	0.00%	n/a
TOTAL REVENUE		8,749,310	9,200,898	451,588	100.0%	

EXPENSES		2020	2021	change from 2020 to 2021	Percentage of 2021 Budget
31	Salary Expense	5,666,543	6,098,743	432,200	62.33%
32	Payroll Taxes	433,490	466,554	33,064	4.77%
33	Employee Benefits	1,349,760	1,443,801	94,041	14.75%
34	Employee Appreciation	7,000	2,000	-5,000	0.02%
35	Audit	45,000	45,000	0	0.46%
36	Fees	20,750	20,750	0	0.21%
37	Development	104,000	55,500	-48,500	0.57%
39	Office Supplies	36,800	41,600	4,800	0.43%
40	Furniture	53,100	10,300	-42,800	0.11%
41	Marketing and Outreach	41,000	29,500	-11,500	0.30%
42	Misc. Office Expense	4,700	2,600	-2,100	0.03%
43	Telephone & Internet	62,964	58,776	-4,188	0.60%
44	Postage	44,755	36,000	-8,755	0.37%
45	Occupancy / Housekeeping	549,157	540,512	-8,646	5.52%
46	Equipment / Storage / Maintenance	67,432	68,024	592	0.70%
47	Printing	10,000	8,988	-1,013	0.09%
48	Library / Subscriptions	65,000	67,304	2,304	0.69%
49	Local Travel	103,500	85,000	-18,500	0.87%
50	Training / Conferences	132,700	89,000	-43,700	0.91%
51	Membership Dues & Taxes	52,829	60,525	7,696	0.62%
52	Litigation	95,000	95,000	0	0.97%
53	Contract Attorney Program	40,000	30,000	-10,000	0.31%
54	Insurance	40,900	56,900	16,000	0.58%
55	Contractors	274,485	259,975	-14,510	2.66%
56	Technology	39,600	36,900	-2,700	0.38%
57	Specific Assistance to Victims	12,000	6,000	-6,000	0.06%
58	Depreciation	85,000	70,000	-15,000	0.72%
TOTAL EXPENSES		9,437,465	9,785,251	347,786	100.00%
		(688,155)	(584,353)	103,802	