| Revenue                                   | Combined |         | Dismas, Inc. |         | Nashville House |         |
|---|----------|---------|--------------|---------|-----------------|---------|
|   |          |         |              |         |                 |         |
| United Way of Nashville OBI               |          | -       |              | -       |                 | -       |
| Other United Ways                         |          | 21,191  |              | -       |                 | 14,751  |
| Government Grants                         |          | 246,826 |              | 103,500 |                 | 35,413  |
| All Other Contributions                   |          | 101,403 |              | 16,500  |                 | 31,000  |
| Program Service Revenue                   |          | 140,552 |              | -       |                 | 35,000  |
| Membership Dues and Assessments           |          | -       |              | -       |                 | -       |
| Interest on Savings and Cash Investments  |          | 233     |              | 73      |                 | 160     |
| Net Rental Income                         |          | -       |              | -       |                 | -       |
| Other Investment Income                   |          | -       |              | -       |                 | -       |
| Net Gain from Sale of Assets              |          | -       |              | -       |                 | -       |
| Net Income From Special Events:           |          |         |              |         |                 |         |
| Gross Revenue                             | 107,492  |         | 53,000       |         | 10,000          |         |
| Less: Direct special event expenses       | (17,520) | _       | (16,864)     |         | (500)           |         |
| Net income from special events            |          | 89,972  |              | 36,136  |                 | 9,500   |
| Gross Profit from Sales of Inventory      |          | -       |              | -       |                 | -       |
| Other Revenue:                            |          |         |              |         |                 |         |
| Management fee revenue                    | 6,408    |         | 6,408        |         | -               |         |
| Miscellaneous income                      | 2,592    |         | <u> </u>     |         | -               |         |
| Total other revenue                       |          | 9,000   |              | 6,408   |                 | -       |
| Total Revenue                             |          | 609,177 |              | 162,617 |                 | 125,824 |
| Functional Expenses                       |          |         |              |         |                 |         |
| Grants and allocations                    |          | 2,500   |              | -       |                 | -       |
| Specific assistance to individuals        |          | -       |              | -       |                 | -       |
| Compensation of officers, directors, etc. | -        |         | -            |         | -               |         |
| Unemployment compensation                 | 8,000    |         | 8,000        |         | -               |         |
| House/executive director compensation     | 76,000   |         | 44,000       |         | -               |         |
| Other salaries and wages                  | 189,424  |         | <u></u>      |         | 56,650          |         |
| Total salaries                            |          | 273,424 |              | 52,000  |                 | 56,650  |
| Pension plan contributions                | 1,700    |         | 800          |         | 900             |         |
| Other employee benefits                   | 26,814   |         | 250          |         | 8,000           |         |
|   |          |         |              |         |                 |         |

| Revenue                                | Combined |         | Dismas, Inc. |          | Nashville House |         |
|--|----------|---------|--------------|----------|-----------------|---------|
| Payroll taxes                          |          | 19,715  |              | 2,000    |                 | 4,045   |
| Professional fundraising fees          |          | -       | -            |          |                 | -       |
| Accounting fees, including audit fees  | 30,320   |         | 30,000       |          | -               |         |
| Legal fees                             |          |         | -            |          |                 |         |
| Total professional fees                |          | 30,320  |              | 30,000   |                 | -       |
| Supplies                               |          | 6,408   |              | 1,500    |                 | 400     |
| Telephone                              |          | 15,951  |              | 2,400    |                 | 5,000   |
| Postage and shipping                   |          | 3,736   |              | 700      |                 | 800     |
| Occupancy                              |          | 48,986  |              | 3,700    |                 | 13,700  |
| Equipment rental and maintenance       |          | -       |              | -        |                 | -       |
| Printing and publications              |          | 17,640  |              | 1,400    |                 | 4,900   |
| Travel, including mileage and meals    |          | 15,078  |              | 1,700    |                 | 500     |
| Conferences, conventions, and meetings |          | 4,100   |              | 500      |                 | 1,000   |
| Interest                               |          | -       |              | -        |                 | -       |
| Depreciation                           |          | -       |              | -        |                 | -       |
| Other expenses:                        |          |         |              |          |                 |         |
| Insurance                              | 38,832   |         | 16,050       |          | 9,650           |         |
| Board/volunteer expenses               | 2,000    |         | 1,700        |          | -               |         |
| Other fundraising expenses             | 3,500    |         | -            |          | -               |         |
| Other payroll expenses                 | 2,200    |         | 2,200        |          | -               |         |
| Computer expenses                      | 4,308    |         | 2,800        |          | 500             |         |
| Other expenses                         | 10,451   |         | 1,900        |          | 3,029           |         |
| Repairs and maintenance                | 16,457   |         | 500          |          | 3,150           |         |
| Capital expenses                       | 9,290    |         | -            |          | -               |         |
| Bank fees and service charges          | 749      |         | 400          |          | -               |         |
| Dues and subscriptions                 | 1,744    |         | 1,400        |          | -               |         |
| Groceries                              | 46,448   |         | 400          |          | 11,800          |         |
| Total other expenses                   |          | 135,979 |              | 27,350   |                 | 28,129  |
| Total Functional Expenses              |          | 602,351 |              | 124,300  |                 | 124,024 |
| Payments to affiliates                 |          | 6,408   |              | (14,000) |                 | 1,800   |
| Surplus (Deficit)                      | <u> </u> | 418     |              | 52,317   | <u> </u>        | -       |

| Revenue                                   | Cookeville House                      |        | Memphis House                                  |        | Michiana House                        |         |
|---|---------------------------------------|--------|--|--------|---------------------------------------|---------|
|   |                                       |        |  |        |                                       |         |
| United Way of Nashville OBI               |                                       | -      |  | -      |                                       | -       |
| Other United Ways                         |                                       | 6,440  |  | -      |                                       | -       |
| Government Grants                         |                                       | 35,297 |  | 7,800  |                                       | 64,816  |
| All Other Contributions                   |                                       | 5,000  |  | 18,787 |                                       | 30,116  |
| Program Service Revenue                   |                                       | 27,000 |  | 30,000 |                                       | 48,552  |
| Membership Dues and Assessments           |                                       | -      |  | -      |                                       | -       |
| Interest on Savings and Cash Investments  |                                       | -      |  | -      |                                       | -       |
| Net Rental Income                         |                                       | -      |  | -      |                                       | -       |
| Other Investment Income                   |                                       | -      |  | -      |                                       | -       |
| Net Gain from Sale of Assets              |                                       | -      |  | -      |                                       | -       |
| Net Income From Special Events:           |                                       |        |  |        |                                       |         |
| Gross Revenue                             | 10,000                                |        | 198  |        | 34,294                                |         |
| Less: Direct special event expenses       |                                       |        |  |        | (156)                                 |         |
| Net income from special events            |                                       | 10,000 |  | 198    |                                       | 34,138  |
| Gross Profit from Sales of Inventory      |                                       | -      |  | -      |                                       | -       |
| Other Revenue:                            |                                       |        |  |        |                                       |         |
| Management fee revenue                    | -                                     |        | -  |        | -                                     |         |
| Miscellaneous income                      | -                                     |        | 2,592  |        | -                                     |         |
| Total other revenue                       |                                       | -      |  | 2,592  |                                       | -       |
| Total Revenue                             |                                       | 83,737 |  | 59,377 |                                       | 177,622 |
| Functional Expenses                       |                                       |        |  |        |                                       |         |
| Grants and allocations                    |                                       | 2,500  |  | -      |                                       | -       |
| Specific assistance to individuals        |                                       | -      |  | -      |                                       | -       |
| Compensation of officers, directors, etc. | -                                     |        | -  |        | -                                     |         |
| Unemployment compensation                 | -                                     |        | -  |        | -                                     |         |
| House/executive director compensation     | 32,000                                |        | -  |        | -                                     |         |
| Other salaries and wages                  | -                                     |        | 35,000   |        | 97,774                                |         |
| Total salaries                            |                                       | 32,000 |  | 35,000 |                                       | 97,774  |
| Pension plan contributions                | -                                     |        | -  |        | -                                     |         |
| Other employee benefits                   | 6,000                                 |        | 5,280  |        | 7,284                                 |         |
| Total employee benefits                   | · · · · · · · · · · · · · · · · · · · | 6,000  | <u>,                                      </u> | 5,280  | · · · · · · · · · · · · · · · · · · · | 7,284   |

| Revenue                                | Cookeville House |          | Memphis House |          | Michiana House |         |
|--|------------------|----------|---------------|----------|----------------|---------|
| Payroll taxes                          |                  | 2,448    |               | 2,678    |                | 8,544   |
| Professional fundraising fees          |                  | -        |               | -        |                | -       |
| Accounting fees, including audit fees  | 220              |          | -             |          | 100            |         |
| Legal fees                             |                  |          |               |          |                |         |
| Total professional fees                |                  | 220      |               | -        |                | 100     |
| Supplies                               |                  | 3,000    |               | 200      |                | 1,308   |
| Telephone                              |                  | 2,100    |               | 4,051    |                | 2,400   |
| Postage and shipping                   |                  | -        |               | 396      |                | 1,840   |
| Occupancy                              |                  | 10,984   |               | 10,702   |                | 9,900   |
| Equipment rental and maintenance       |                  | -        |               | -        |                | -       |
| Printing and publications              |                  | 1,540    |               | 500      |                | 9,300   |
| Travel, including mileage and meals    |                  | 5,200    |               | 3,898    |                | 3,780   |
| Conferences, conventions, and meetings |                  | 600      |               | -        |                | 2,000   |
| Interest                               |                  | -        |               | -        |                | -       |
| Depreciation                           |                  | -        |               | -        |                | -       |
| Other expenses:                        |                  |          |               |          |                |         |
| Insurance                              | 4,000            |          | 6,000         |          | 3,132          |         |
| Board/volunteer expenses               | 300              |          | -             |          | -              |         |
| Other fundraising expenses             | 2,000            |          | -             |          | 1,500          |         |
| Other payroll expenses                 | -                |          | -             |          | -              |         |
| Computer expenses                      | -                |          | -             |          | 1,008          |         |
| Other expenses                         | 900              |          | 4,222         |          | 400            |         |
| Repairs and maintenance                | 1,500            |          | 7,431         |          | 3,876          |         |
| Capital expenses                       | 3,790            |          | -             |          | 5,500          |         |
| Bank fees and service charges          | -                |          | 229           |          | 120            |         |
| Dues and subscriptions                 | 100              |          | 244           |          | -              |         |
| Groceries                              | 9,500            |          | 8,500         |          | 16,248         |         |
| Total other expenses                   |                  | 22,090   |               | 26,626   |                | 31,784  |
| Total Functional Expenses              |                  | 88,682   |               | 89,331   |                | 176,014 |
| Payments to affiliates                 |                  | 17,000   |               | -        |                | 1,608   |
| Surplus (Deficit)                      |                  | (21,945) | _             | (29,954) |                | -       |