

REVENUES	
	<i>2019 Budget</i>
2000 Contributions	
2001 Individual and Family	\$329,000
2002 Foundation and Trust	\$150,000
2003 Business and Corporate	\$57,200
2004 Church	\$120,000
Total 2000 Contributions	\$656,200
2300 Program Fees	\$5,295
2400 Microbusiness Sales	\$200,358
2500 Rents	\$95,000
2600 Hickman Scholarship	\$5,000
2900 Interest	
2901 Interest on Sale of Property (Wingrove)	\$138,000
2902 Interest on Sale of Property (20 Hill St)	\$21,000
Total 2900 Interest	
Total Revenues	\$1,120,853

COST OF GOODS SOLD	
3000 Cost of Goods Sold (Microbusiness)	
3001 Supplies and Materials	\$74,000
3003 Labor	\$70,000
Total 3000 Cost of Goods Sold (Microbusiness)	\$144,000
Gross Profit	\$976,853

EXPENSES	
	<i>2019 Budget</i>
4000 Human Resources	
4100 Salaries and Wages	\$420,000
4201 Federal Withholding (941)	\$32,000
4202 State Unemployment (SUTA)	\$2,572
4300 Workers Comp Insurance	\$5,000
4400 Contract Services	\$90,000
4401 Internship Stipends	\$61,000
4501 Training	\$2,000
4502 Conferences	\$4,000
4503 Dues, Subscriptions, Educational Materials	\$2,300
4505 Staff Relations	\$3,000
Total 4000 Human Resources	\$621,872
5000 Professional Services	
5100 Communications	\$0
5200 Accounting and Audit	\$9,000
5900 Misc Professional Services	\$1,000
Total 5000 Professional Services	\$10,000
6000 Programs (Direct Costs)	
6100 Supplies and Materials	\$12,669
6200 Snacks and Meals	\$5,025
6300 Field Trips and Entertainment	\$15,600
6400 Transportation	\$11,100
6500 Community Meetings and Events	\$6,200
6700 Facilities and Equipment Rental	\$2,916
6800 Scholarships	\$8,000
6900 Misc Program Expenses	\$1,560
Total 6000 Programs (Direct Costs)	\$63,070
7000 Operations (Indirect Costs)	
7100 Office Supplies	\$9,058
7150 Office Tech Purchases and Maintenance	\$6,000
7200 Copier Usage	\$3,500
7300 Telephone and Internet	\$7,000
7500 Advertising and Promotion	\$8,000
7600 Postage and Shipping	\$3,500
7701 Rent	\$18,000
7702 Utilities	\$21,000
7703 Repairs and Maintenance	\$5,000
7704 Property Taxes	\$18,000
7800 Volunteer, Donor, and Customer Relations	\$1,600
7850 Fundraising Events	\$16,000
7901 Insurance	\$20,000

7902 Licenses, Permits, Registration Fees, Background Checks	\$3,000
7903 Bank and Online Merchant Fees	\$5,000
7997 Interest on Notes Payable	\$137,253
Total 7000 Operations (Indirect Costs)	\$281,911
	\$1,120,853
OPERATING SURPLUS (DEFICIT)	\$0