

**NFN TN FY18 Budget  
Operating Revenue and Expenses**

7/7/17

**Revenue**

|                            |                |
|----------------------------|----------------|
| Contributions              | 87,250         |
| Corporations               | 10,000         |
| Fundraising Events         | 150,050        |
| <b>Total Contributions</b> | <b>247,300</b> |

|                             |                |
|-----------------------------|----------------|
| Dept of Mental Health       | 165,000        |
| Dept of Children's Services | 50,000         |
| <b>Total State Grants</b>   | <b>215,000</b> |

|                        |               |
|------------------------|---------------|
| United Healthcare      | 20,000        |
| Amerigroup             | 12,000        |
| Babies & You           | 1,000         |
| <b>Total Contracts</b> | <b>33,000</b> |

|   |                |
|---|----------------|
| United Ways                               | 74,500         |
| Grants (Family and Community Foundations) | 103,500        |
| Hospital Partnership                      | 80,000         |
| <b>Total Grants</b>                       | <b>258,000</b> |

|                      |                |
|----------------------|----------------|
| <b>Total Revenue</b> | <b>753,300</b> |
|----------------------|----------------|

**Expenses**

|  |         |
|--|---------|
| Salaries                               | 459,243 |
| Benefits & Taxes                       | 109,002 |
| Professional Fees                      | 24,000  |
| Printing Services                      | 2,000   |
| Program Evaluation                     | 360     |
| Office, Medical, and Computer Supplies | 9,543   |
| Events                                 | 23,000  |
| Dues & Subscriptions                   | 931     |
| Seminars, Meetings, and Trainings      | 500     |
| Mileage                                | 17,734  |
| Travel & Meals                         | 5,000   |
| Meals & Entertainment                  | 2,000   |
| Telephone                              | 4,800   |
| Cell Phone                             | 5,300   |
| Postage                                | 1,000   |
| Occupancy                              | 45,504  |
| Depreciation                           | 16,000  |
| Equipment Maintenance                  | 5,000   |
| Equipment Rental                       | 900     |
| Taxes, Licenses, and Fees              | 240     |
| St. Louis Reimbursement                | 18,534  |

|                                 |                |
|---------------------------------|----------------|
| <b>Total Operating Expenses</b> | <b>750,591</b> |
|---------------------------------|----------------|

|                           |              |
|---------------------------|--------------|
| <b>Surplus/ (Deficit)</b> | <b>2,709</b> |
|---------------------------|--------------|