Expanded	Adopted Budget	Projected Final	Proposed	
_ast Edited: 9.14.17	FY 2017	FY 2017	FY 2018	FY 2018 Notes
Ordinary Income/Expense				INCLUDES STRATEGIC PLAN
Income				
Contributions				
Bequests		8,452	-	
Individuals	410,000	405,000	410,000	
Corporations	100,000	110,000	110,000	
Grants	35,000	14,042	10,000	2000 LTA grant - apply to strategic plan
<b>Total Contributions</b>	545,000	537,494	530,000	
Other Income				
Stewardship Income (baseline)	5,000	30,000	10,000	2 @ 2500; 1@ 5000
Interest Income				
Interest Income - Other	5,400	6,978	6,500	
Unrestricted Interest Income		54	-	
Total Interest Income	5,400	7,032	6,500	
Other Income - Other		5,110	-	
Solar Array Income	3,100	2,785	2,900	
Program Support Transfer		420	-	
Merchandise Sales	250	90	-	
Unrealized Gain/Loss		850	-	
Gain (Loss) on Investments		190	-	
Total Other Income	13,750	46,477	19,400	
Subtotal: Income	558,750	583,971	549,400	
Release from Temp Restrictions				
Forever Green TN transfer	47,065	50,504	25,986	
Restricted Gifts Applied	-	1,540	-	
Operating Reserve Transfer	50,000	50,000	37,000	
Project Surplus Transfer	75,000	-	114,000	
Grassy Cove				80,000
Mill Creek Falls				31,000
Wells Hill				3,000
Temp Restricted - Other			5,925	
Legal Def. Fund (Terra Firma)				1,625
LTA Leadership Grant				850 apply to Board & staff retreats
Appalachian Comm Foundation				1,000 apply to strategic plan
Collierville Comm Fund				2,450 apply to Greenprint project
Subtotal: Released Funds	172,065	102,043	182,911	
Total Income	730,815	686,014	732,311	
Gross Profit	730,815	686,014	732,311	

			Approved	ed F1 2016 Budget (09.22.11)		
Expanded	Adopted Budget	<b>Projected Final</b>	Proposed			
Last Edited: 9.14.17	FY 2017	FY 2017	FY 2018	FY 2018 Notes		
Expense						
Admin Office/Randolph Rental						
Utilities-All						
Utilities-All - Other	10,200	4,288	4,300			
Security - Nashville				615 51/mo		
Electric - Nashville				2,210		
Gas - Nashville				420		
Water - Nashville				265 22/mo		
Utilities - Randolph				288 24/mo		
Misc.				500		
Internet	-	3,748	3,700			
Memphis				2,220 185/mo		
Nashville				1,440 120/mo		
Telephone	-	2,597	2,700			
Memphis				240 20/mo		
Nashville				2,460 205/mo		
Total Utilities-All	10,200	10,632	10,700			
Mortgage Payment/Rent	7,660	7,660	7,660			
Solar Array Expense	3,800	3,233	3,240			
Maintenance- Houses	4,100	3,560	2,700			
Pest Control - Office				260		
Pest Control - Randolph				340		
Lawn Maint Randolph				600 100/mo April - Sept		
Yard Maint Office				1,500 100/mo + 75/ quarter weed prevention		
Archive/Storage	1,068	1,068	1,070			
Total Admin Office/Randolph Rental	26,828	26,153	25,370			
Auto	1,000	655	1,000			
Registration & Emissions				82		
Repair & Maint.				900		
Clothing/Merchandise	1,000	350	1,000	pullovers or t-shirts & name tags - staff & Board		
Computer/Equipment/Furniture						
Computer - Software	4,800	5,897	7,050			
Razors Edge				4,956		
QB Payroll Subscription				565		
Wix.com Web Subscription				395		
Site Booster for Wix.com				60		
Site Search for Wix.com				72		
Canva				120		
Adobe Creative Cloud				250		
Photoshop Subscription - CR				235		
Photoshop Renewal - PV				235		
Office 2016				145 5 computers		
				'		

			Approved	Approved F1 2016 Budget (09.22.11)		
Expanded	Adopted Budget	<b>Projected Final</b>	Proposed			
Last Edited: 9.14.17	FY 2017	FY 2017	FY 2018	FY 2018 Notes		
Computer - Hardware	2,400	6,479	2,110			
Computer Monitors (2)				190 \$95 x 2 (AHP & JC)		
Computers (2)				1,920 \$960 x 2 (AHP & CR)		
Total Computer	7,200	12,376	9,160			
Furniture & Equipment						
Copies and Faxes		1,752	2,200	increase for printer ink - inhouse renewal letter		
Furniture & Equipment - Other	1,300	518	1,135			
Camera & Accessories				575 Camera, Tripod, Shoulder Bag		
Desk - AHP				560 Desk - AHP		
<b>Total Furniture &amp; Equipment</b>	1,300	2,270	3,335			
Total Computer/Equipment/Furniture	8,500	14,646	12,495			
Dues/Subscriptions/Memberships	4,972	5,045	5,045			
CNM				350		
TCV				1,000		
LTA				2,000		
AAA				70		
Terra Firma				1,625		
Events						
Catering	45,000	49,853	48,750			
Spring Fling				34,000		
Cocktails & Conservation				4,000		
TLC				6,500		
General Events				250		
Leadership Events				4,000		
Facility & Equipment Rental	16,000	14,529	15,500			
Spring Fling				6,500		
Cocktails & Conservation				750		
TLC				7,000		
General Events				250		
Leadership Events				1,000		
Events - Other	4,600	5,467	3,500			
Spring Fling				1,500		
Cocktails & Conservation				500		
TLC				1,000		
General Events				500		
Entertainment	4,700	4,150	3,250			
Spring Fling				1,750		
Cocktails & Conservation				500		
TLC				1,000		
Total Events	70,300	73,999	71,000			

			Approved FY 2018 Budget (09.22.17)				
ı	Adopted Budget	Projected Final	Proposed				
ed: 9.14.17	FY 2017	FY 2017	FY 2018	FY 2018 Notes			
Insurance							
Commercial Package- Property	6,582	7,030	7,460				
Commercial Auto				1,266 305 (Nov); 305 (Jan); 328 (July); 328 (Sept)			
Commercial Package				5,142 1248 (Nov); 1248 (Jan); 1323 (July); 1323 (Sept)			
Commercial Umbrella				1,050 255 (Nov); 255 (Jan); 270 (July); 270 (Sept)			
<b>Directors &amp; Officers Liability</b>	1,600	1,680	1,780	1,780 1780 (July)			
Event Insurance	250	1,262	1,340	1,340 1340 (Sept)			
Workers Comp	1,155	1,155	1,300	1,300 181 (Oct); 181 (Nov); 181 (Dec); 181 (Jan); 192 (Jul			
Total Insurance	9,587	11,127	11,880				
Licenses & Fees							
Licenses & Fees - Other	6,000	7,300	6,475				
CRS				1,310 109/mo			
Mail Meter Machine				1,000			
Charitable Solicitation				265			
TN Annual Report				25			
Business Reply				225			
TLC Name Registration				60			
QB Payroll				420			
Pay Pal / Credit Card Fees				3,000			
Safe Deposit Boxes				162 2 boxes @ 81 each			
Commissions and Fees		300	375	75 per stock gift			
Total Licenses & Fees	6,000	7,600	6,850				
Marketing (including online media)			1,900				
Stencil or Decal - Cornhole				50			
Vinyl Backdrop - Photobooth				150			
SWAG for Festival Booths				500			
Social Media				500			
Membership Supplies				700			
Meeting Expenses							
Board/Committees/Staff Meetings	1,500	1,700	4,625				
Current Level				1,700			
Board & Staff Retreats				550 Meals/snacks (100 covered by LTA grant)			
Strategic Plan				2,375 40,000 total cost less consultant fee of 37,625			
<b>Donor Meetings</b>	2,500	1,901	2,500				
Meeting Expenses - Other	200	1,006	300				
Total Meeting Expenses	4,200	4,607	7,425				
Merchandise Purchase for Resale	175	-	-				
Postage and Shipping	10,100	7,927	11,050				
Mail Meter				1,650			
Spring Fling				1,700			
Cocktails & Conservation				500			
TLC				500			
Renewal Mailings/Appeals				3,700			
Newsletters				3,000			

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Expanded	Adopted Budget	Projected Final	Proposed	EV 2010 Notes
Last Edited: 9.14.17	FY 2017	FY 2017	FY 2018	FY 2018 Notes
Printing				
Annual Report & Newsletters	6,500	8,939	8,000	
Marketing (including online media)	2,000	4,537		new line item in FY 2018; no longer sub-accou
Stationary/Appeals	3,100	4,500	4,100	
Renewal Mailings				100
Appeals				3,000
Stationary Supplies				1,000
Printing - Other	11,200	3,500	2,600	
Brochures				2,100 Brochures - General, Land, Membership
Misc -				500 Misc
Invitations	9,500	3,808	3,900	
Spring Fling				1,500
Cocktails & Conservation				1,200
TLC				1,200
Signs/Banners/Posters	1,500	1,429	750	
Total Printing	33,800	26,713	19,350	
Professional Dev./Conf & wkshop	· -	1,731	2,560	
LTA Leadership		·	·	2,500 1,000 (facility); 1,300 (airfair[2]+ car); 200 (inc
CNM - Sponsorship Opportunities				60 AHP
Professional Fees/Services				
Professional Fees/Services - Other	3,500	16,821	55,575	
TennGreen Video	-,	,		500 Video
Event Photography				500 Misc.
Retreat Consultants				750 2 consultants - retreats
Strategic Plan				37,625
Graphic Design				16,200
Audit/Tax Return Services	13,500	14,250	6,900	6,900 5500 (audit); 1400 (Form 990)
Technology Services	20,400	10,513	11,000	0,000 0000 (addity, 1400 (1 01111 000)
Concept Tech	20,400	10,010	11,000	7,800 650/mo
Concept Tech				1,000 set up 2 new computers
Concept Tech				
Concept Tech  Legal Services	4.500	2.600	2.000	2,200 misc
_	1,500	2,600	3,000	3,000
Accounting Services	5,000	1,350	2,400	2,400 \$75/hr @ 8 hrs / quarter
Mailhouse Services (inactive)		-		
Total Professional Fees/Services	43,900	45,534	78,875	
Property Tax	6,100	1,823	1,860	
Mail Meter Machine (Davidson)				75
Obed Preserve - Braun				175
Randolph				930
Belle Forest Cave				150
Mill Creek Falls				150
Hills Island				380

Expanded	Adopted Budget	<b>Projected Final</b>	Proposed	<u> </u>
Last Edited: 9.14.17	FY 2017	FY 2017	FY 2018	FY 2018 Notes
Staffing - Payroll				
Staffing - Payroll - Other	439,109	418,596	417,842	
Payroll Taxes	33,592	32,023	31,965	* will be less based on health benefits program
Retirement Contribution	13,820	27,480	17,085	
Total Staffing - Payroll	486,521	478,099	466,892	
Supplies & Office Supplies	7,000	4,780	6,000	
Travel				
Travel - Other	9,000	10,805	12,000	
Monitoring		1,950	2,000	
Total Travel	9,000	12,755	14,000	
Total Expense	728,983	723,543	744,552	
Net Ordinary Income	1,832	(37,529)	(12,241)	

Other Income/Expense

Other Income: Bequest (to be used for investments)

Other Expense

Write-off-Old Pledges

**Total Other Expense** 

Net Other Income

Net Income 1,832 (37,529)