Income	Actual 2005	Budget 2006	Projected 2007
Tuition, class/workshop fees	\$95,009	\$102,610	\$102,610
Admission charges, subscriptions, box office receipts	\$29,482	\$31,841	\$31,841
Concessions, sales, parking, publications, rentals	\$2,967	\$3,056	\$3,148
Individual contributions/sponsorships (Events)	\$9,300	\$9,579	\$9,579
Individual contributions/sponsorships (Unearned)	\$12,467	\$12,841	\$12,841
Fundraising income	\$18,754	\$19,317	\$19,317
Grants	\$45,156	\$35,784	\$74,000
Other income	\$6,472	\$6,666	\$6,666
Total Income	\$219,607	\$221,694	\$260,002
Expenses			
Salary	\$44,287	\$58,000	\$64,000
Fringe benefits	\$9,868	\$12,760	\$14,080
Contracted services Artistic	\$57,292	\$59,283	\$73,610
Contracted services Administrative	\$3,225	\$3,225	\$3,386
Space rental	\$19,600	\$19,600	\$29,600
Travel and transportation	\$9,697	\$9,988	\$13,288
Equipment rental	\$1,190	\$1,226	\$1,263
Postage & shipping	\$450	\$463	\$477
Supplies and materials	\$15,430	\$15,893	\$16,370
Promotion and printing	\$7,539	\$7,765	\$9,548
Other production costs	\$3,990	\$4,110	\$4,233
Utilities, phone, other facility expenses	\$11,898	\$12,255	\$12,623
Dues & subscriptions	\$1,173	\$1,173	\$1,173
Interest and bank charges	\$553	\$570	\$587
Insurance	\$1,235	\$1,272	\$1,310
Depreciation	\$2,655	\$2,655	\$2,655
Fundraising expense	\$4,023	\$4,144	\$4,268
Miscellaneous expenses	\$7,100	\$7,313	\$7,532
Total Expenses	\$201,205	\$221,694	\$260,002