



Operating Budget 7/1/19 - 6/30/20

Revenue		
	Exchange & ECON Clubs	\$150,000
	Individuals & Major Gifts	\$147,500
	Foundations/Corporations	\$184,500
	United Way	\$81,709
	Program Fees & Community Presentations	\$30,000
	Government Grants/Contracts	\$260,674
	Agency Annual Event/3rd Party Events	\$238,700
	Rental Income	\$7,200
	Interest & Investment Income	\$1,500
	Miscellaneous Income	\$300
	Reinvestment from Reserves	\$68,652
	In-Kind Contributions	
Total Revenue		\$1,170,735
Expenses		
	Salaries & Benefits	\$912,963
	Contract Wages	\$23,935
	Legal & Professional Fees	\$17,938
	Travel & Mileage	\$12,000
	Personnel & Board Costs	\$3,328
	Dues & Licenses	\$9,286
	Equipment Rental	\$7,770
	Meals & Entertainment	\$4,050
	Merchant & Bank Fees	\$2,500
	Occupancy (Utilities/Lawn care/Maintenance)	\$20,780
	Postage	\$4,160
	Marketing/Advertising	\$13,730
	Communications & Technology	\$28,234
	Professional Development/Conferences	\$5,230
	Printing & Publications	\$3,835
	Client Assistance	\$1,520
	Supplies	\$18,032
	Insurance	\$17,700
	Fundraising	\$4,000
	Agency Events	\$57,694
	Volunteer Expenses	\$2,050
Total Expenses		\$1,170,735
Surplus/Deficit		\$0