## THE CAMPUS FOR HUMAN DEVELOPMENT FINANCIAL STATEMENTS

June 30, 2008 and 2007

#### THE CAMPUS FOR HUMAN DEVELOPMENT

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CERTIFIED PUBLIC ACCOUNTANTS

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of The Campus for Human Development Nashville, Tennessee

We have audited the accompanying statements of financial position of The Campus for Human Development (a nonprofit organization) as of June 30, 2008 and 2007, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Campus for Human Development as of June 30, 2008 and 2007, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Frazier, Dean & Hound, PLCC February 22, 2009

## THE CAMPUS FOR HUMAN DEVELOPMENT STATEMENTS OF FINANCIAL POSITION June 30, 2008 and 2007

	2008	2007
ASSETS		
Cash and cash equivalents	\$2,006,326	\$1,388,588
Contract and grants receivable	72,374	97,202
Contributions receivable, net	485,224	75,000
Other	3,609	3,188
Total current assets	2,567,533	1,563,978
Contributions receivable, net of current portion	374,509	198,378
Land, building and equipment, net	577,363	573,311
Total assets	\$3,519,405	\$2,335,667
LIABILITIES AND NET AS:	SETS	
Accounts payable and accrued expenses	\$ 144,174	\$ 70,520
Total current liabilities	144,174	70,520
Net assets:		
Unrestricted	1,871,709	1,983,741
Temporarily restricted	1,503,522	281,406
Total net assets	3,375,231	2,265,147
Total liabilities and net assets	\$3,519,405	\$2,335,667

# THE CAMPUS FOR HUMAN DEVELOPMENT STATEMENT OF ACTIVITIES For the Year Ended June 30, 2008

_	Unrestricted	Temporarily Restricted	Total
Revenues:	Ф <i>САЕ</i> 002	ф 1 421 <b>5</b> 00	e 2.077.402
Contributions	\$ 645,903	\$ 1,431,500	\$ 2,077,403
Grants and contracts	692,583	-	692,583
In-kind contributions	495,131	-	495,131
Other	56,202	(200.204)	56,202
Net assets released from restrictions	209,384	(209,384)	-
Total revenues	2,099,203	1,222,116	3,321,319
Expenses:			
Program services	1,996,836	-	1,996,836
Supporting services	189,968		189,968
Total expenses	2,186,804		2,186,804
Other gains (losses):			
Provision for uncollectible			
contributions	(1,033)	_	(1,033)
Loss on disposal of land, building and			
equipment	(23,398)		(23,398)
Total other gains (losses)	(24,431)	-	(24,431)
Change in net assets	(112,032)	1,222,116	1,110,084
Net assets - beginning of year	1,983,741	281,406	2,265,147
Net assets - end of year	\$ 1,871,709	\$ 1,503,522	\$ 3,375,231

# THE CAMPUS FOR HUMAN DEVELOPMENT STATEMENT OF ACTIVITIES For the Year Ended June 30, 2007

	Unrestricted	Temporarily Restricted	Total
Revenues:			
Contributions	\$ 813,776	\$ 273,378	\$ 1,087,154
Grants and contracts	997,090	-	997,090
In-kind contributions	231,968	-	231,968
Other	45,857	-	45,857
Net assets released from restrictions		-	-
Total revenues	2,088,691	273,378	2,362,069
Expenses:			
Program services	1,875,711	-	1,875,711
Supporting services	103,307	<del>-</del>	103,307
Total expenses	1,979,018	-	1,979,018
Other gains (losses):			
Provision for uncollectible			
contributions	(30,000)	-	(30,000)
Gain on sale of assets	122,477	_	122,477
Total other gains (losses)	92,477		92,477
Change in net assets	202,150	273,378	475,528
Net assets - beginning of year	1,781,591	8,028	1,789,619
Net assets - end of year	\$ 1,983,741	\$ 281,406	\$ 2,265,147

THE CAMPUS FOR HUMAN DEVELOPMENT STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended June 30, 2008

				Program Services	ices			Su	Supporting Services	Servic	Si	
	Guest	Day			Room in	Case		Management				
•	House	Center	Respite	Veterans	the Inn	Management	Total	and General	Fundraising	ising	Total	Total
Solorise and related expenses	\$ 338 358	\$ 208 486	\$ 38.21.2	\$ 146.977	\$ 129.486	51	\$ 951.488	\$ 98.058	69		\$ 98.058	\$ 1.049.546
Food (including \$217,303 in-kind)	136.583	53.564	20,285	45.219	) ()	· •	255,651	006	,	,	006	256,551
Rent expense in-kind	53,202	30,801	4,200	25,201	55,992	•	169,396	008'6			9,800	179,196
Utilities	39,335	40,465	504	12,970	4,863	126	98,263	6,501			6,501	104,764
Professional fees	19.810	15,175	159	6,575	5,222	693	47,634	50,654		301	50,955	68,586
Insurance	40,631	18,119	•	13,349	16,018	•	88,117	5,711			5,711	93,828
Supplies	41,605	27,562	3,080	7,451	4,135	16	83,849	1,548			1,548	85,397
Denreciation	31,501	14,144	. 1	10,286	3,857	•	59,788	4,500			4,500	64,288
Maintenance and security	35,554	15,381	2	6,780	3,306	•	61,023	897			897	61,920
Laundry in-kind	17,397	15,826	2,109	5,799	12,652	•	53,783	•			•	53,783
Program materials	45,432	3,094	300	324	3,276	•	52,426	19		ı	29	52,493
Grant recipient expense	. •		•	•		43,178	43,178	•			•	43,178
Transportation	6,510	9,230	•	1,656	•	•	17,396	113			113	17,509
Miscellaneous	2,707	623	٠	422	2,565	102	6,419	7,088	κí	3,317	10,405	16,824
Office equipment maintenance	2,814	1,282	41	1,252	349	•	5,738	513			513	6,251
Birth certificates and fees	7	2,680	•	٠	t	•	2,687	•				2,687
	\$ 811,446	\$ 811,446 \$ 546,432	\$ 68,892	\$ 284,211	\$ 241,721	\$ 44,134	\$ 1,996,836	\$ 186,350	3	3,618	\$ 189,968	\$ 2,186,804

See accompanying notes. -6-

# THE CAMPUS FOR HUMAN DEVELOPMENT STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended June 30, 2007

			<b>=</b>	Program Services	ses			<b>3</b>	dpporti	Supporting Services	ses	
	Guest	Day			Room in	Case		Managemen	۱			
	House	Center	Respite	Veterans	the Inn	Management	Total	and General	•	Fundraising	Total	Total
Salaries and related expenses	\$ 333,507	\$ 223,347	\$ 66,405	\$ 75,300	\$ 157,063	\$ 25,487	\$ 881,109	\$ 47,465	<del>6</del> 9	1	\$ 47,465	\$ 928,574
Grant recipient expense		•	•	•	•	206,252	206,252	•		•	•	206,252
Food (including \$104,079 in-kind)	84,331	100	20,053	36,038	•	597	141,119	•		1	•	141,119
Utilities	32,649	38,675	6,636	12,024	5,451	3,219	98,654	5,324		•	5,324	103,978
Insurance	38,845	21,762	2,138	15,508	12,815	1,856	92,924	1,431			1,431	94,355
Depreciation	63,899	•	•	21,300	•		85,199				•	85,199
Program materials	58,163	9,360	4,226	377	1,824	912	74,862	•		•	•	74,862
Rent expense in-kind	46,658	5,367	700	3,033	1,867	4,900	62,525	1				62,525
Laundry in-kind	18,797	15,663	2,593	6,265	18,796	•	62,114	•		•	•	62,114
Maintenance and security	20,749	19,457	3,956	8,397	4,256	961	57,776	3,020	_		3,020	962'09
Miscellaneous		36	51	81	13,781		13,949	22,77	ζ,	15,810	38,586	52,535
Professional fees	9.508	14,598	2,230	3,893	7,054	1,673	38,956	5,02	_		5,021	43,977
Supplies	17,574	4,550	2,434	2,805	3,907	917	32,187	1,159	<b>.</b>	13	1,172	33,359
Transportation	7,787	5,549	74	58		1,228	14,696	_	ζ,		9	14,702
Office equipment maintenance	3,827	2,131	932	1,611	615	190	905,6	1,282	~		1,282	10,588
Birth certificates and fees	41	3,978	10	•	•	54	4,083					4,083
	\$ 736,335	\$ 736,335 \$ 364,573 \$ 112,438	\$ 112,438	\$ 186,690	\$ 227,429	\$ 248,246	\$ 1,875,711	\$ 87,484	11 11	\$ 15,823	\$ 103,307	\$ 1,979,018

See accompanying notes.

## THE CAMPUS FOR HUMAN DEVELOPMENT STATEMENTS OF CASH FLOWS

#### For the Years Ended June 30, 2008 and 2007

	2008	2007
Cash flows from operating activities:		
Change in net assets	\$1,110,084	\$ 475,528
Adjustments to reconcile change in net assets		
to net cash provided by operating activities:		
Depreciation	93,828	85,199
Loss (gain) on disposal of land, building, and		
equipment	23,398	(122,477)
Contributions restricted for capital campaign	(1,035,761)	•
Provision for loss on uncollectible contributions	1,033	30,000
Change in operating assets and liabilities:		
Contracts and grants receivable	24,828	313,696
Contributions receivable for operations	(187,388)	(303,378)
Other	(421)	(2,272)
Accounts payable and accrued expenses	73,654	13,154
Net cash provided by operating activities	103,255	489,450
Cash flows from investing activities:		
Purchase of equipment	(91,738)	(116,517)
Proceeds from sale of land, building, and equipment	_	142,100
Net cash (used in) provided by investing activities	(91,738)	25,583
Cash flows from financing activities:		
Proceeds from contributions restricted for	(O # # (1	
capital campaign	635,761	
Net cash provided by financing activities	635,761	
Net increase in cash and cash equivalents	647,278	515,033
Cash and cash equivalents - beginning of year	1,388,588	873,555
Cash and cash equivalents - end of year	\$2,035,866	\$1,388,588

#### NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

#### **The Organization**

The Campus for Human Development ("Campus") is a religious non-profit organization based in Nashville, Tennessee. Campus is committed to providing enhanced services to the homeless while improving the system by which these services are delivered. Campus administers a variety of programs to provide a continuum of care that is emergency and long-term, residential and educational. Following is a description of selected Campus programs. The Guest House serves homeless substance abusers by offering shelter to individuals who are undergoing alcohol and drug addiction treatment through a partnership with the Metro Health Department and Veteran's Administration. The Day Center serves homeless individuals with daytime shelter throughout the year. Respite Care offers homeless individuals who are medically fragile a place to recover. The Veterans program provides transitional housing and supportive services to homeless veterans. Room In The Inn, in partnership with more than 150 Middle Tennessee congregations, provides shelter for up to 225 men, women, and children each evening during the winter months. Case Management is a program that works with homeless individuals allowing them to create plans and goals to leave homelessness.

#### **Basis of Presentation**

Campus has adopted Statement of Financial Accounting Standards ("SFAS") No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, Campus is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. In addition, Campus is required to present a statement of cash flows. Net assets of Campus are presented as follows:

<u>Unrestricted net assets</u> – net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – net assets subject to donor-imposed stipulations that may or will be met, either by actions of Campus and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – net assets subject to donor-imposed stipulations that they be maintained permanently by Campus. Generally, donors of these assets may permit Campus to use all or part of the income earned for general or specific purposes. Campus currently has no permanently restricted net assets.

## NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Land, Building and Equipment

Campus capitalizes all expenditures for land, building and equipment in excess of \$200. Purchases of land, building and equipment are carried at cost. Donated property and equipment are carried at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over estimated useful lives of 5-27.5 years.

#### **Income Taxes**

Campus is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, and is not a private foundation.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, Campus considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. The cash accounts are held primarily by financial institutions and at times may exceed amounts that are federally insured.

#### **Contributions Receivable**

Contributions are recognized when the donor makes a promise to give to Campus that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Campus uses the allowance method to determine uncollectible unconditional promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### NOTE 1 - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Donated Materials and Services**

Donated materials and equipment, if any, are reflected as contributions in the accompanying financial statements at their estimated values at the date of receipt.

Donated use of facilities is recorded at the estimated fair market value.

Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Additionally, a number of non-professional volunteers donated approximately 117,000 and 115,000 hours for the years ended June 30, 2008 and 2007 respectively to Campus' program services. However, these services do not meet the requirements above and have not been recorded.

#### **Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among program and support services based on estimates by management.

#### Reclassifications

Certain reclassifications have been made to 2007 balances to conform to 2008 presentation.

#### NOTE 2 - CONTRIBUTIONS RECEIVABLE

Contributions receivable are as follows at June 30:

Contributions receivable		<b>2008</b> \$ 917,512	<b>2007</b> \$ 303,378
Less:		(20.770)	
Discount on contributions receivable Allowance for doubtful accounts		(29,779) (28,000)	(30,000)
Net contributions receivable		<u>\$ 859,733</u>	<u>\$ 273,378</u>
Receivable in less than one year, net		485,224	\$ 75,000
Receivable in one to five years, net		374,509	198,378
	11	<u>\$ 859,733</u>	<u>\$ 273,378</u>

#### NOTE 3 – LAND, BUILDING AND EQUIPMENT

Land, building and equipment is summarized as follows at June 30:

	2008	2007
Real estate	\$ 107,097	\$ 165,731
Leasehold improvements – Eighth Avenue South	1,037,339	1,037,339
Furniture and laundry equipment	129,050	129,050
Automobiles	35,550	35,550
Office equipment	121,950	121,950
Construction in progress	91,739	
. 0	1,522,725	1,489,620
Less: accumulated depreciation	(945,362)	(916,309)
	<u>\$ 577,363</u>	<u>\$ 573,311</u>

There are restrictions on certain property owned by Campus. The real estate restrictions by the Department of Housing and Urban Development ("HUD") require Campus to operate the transitional housing facilities for a period of ten years from the initial occupancy. Additionally, Metropolitan Development and Housing Agency ("MDHA") grant funds have placed restrictions on leasehold improvements and office equipment that require Campus to use the assets for the benefit of homeless individuals.

#### NOTE 4 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or periods at June 30:

	<u> 2008</u>	2007
World Share	\$ 8,028	\$ 8,028
Unconditional promises to give due in future periods	459,733	273,378
Contributions receivable for capital campaign	400,000	-
Contributions received for capital campaign	635,761	
	<u>\$ 1,503,522</u>	<u>\$ 281,406</u>

#### NOTE 5 - DONATED MATERIALS AND SERVICES

Campus received in-kind contributions as follows during the years ended June 30, 2008 and 2007:

	2008	2007
Rental facilities Laundry services Food Other	\$ 179,196 53,783 217,303 44,849	\$ 62,525 62,114 104,079 3,250
<u> </u>	<u>\$ 495,131</u>	<u>\$ 231,968</u>

The property located at Eighth Avenue South is leased on a month-to-month basis from MDHA. The payment of monthly rent is currently suspended and Campus recorded in-kind rent of \$12,000 in 2007. The amount recorded for in-kind rent for the Eighth Avenue South property was increased to \$128,671 for 2008. The lease requires the property to be used for programs to help the homeless and The Guest House operations. The property at 625 Benton Avenue is used by Campus programs. This property is provided to Campus by MDHA, and requires the property to be used to assist the homeless. The payment of monthly rent is suspended and Campus recorded in-kind rent of \$36,000. The property located on Fifteenth Avenue is used by Campus programs. The property is provided to Campus by Belmont University and requires the property to be used for transitional housing. The payment of monthly rent is suspended and Campus recorded in-kind rent of \$14,525.

In-kind food represents donations of food to Campus and meals provided to individuals participating in Campus' various programs.

#### **NOTE 6 – CONCENTRATIONS**

Campus receives a major portion of its support from contracts and grants from government agencies. Campus also receives a significant amount of financial and other support from religious organizations. A major reduction of support from these organizations, should this occur, could have a material effect on the financial position of Campus.

In addition, at times throughout the year, the Organization maintains cash deposits in excess of federally insured limits. Credit risk is managed by maintaining all deposits in high quality financial institutions.

#### NOTE 7 - EMPLOYEE RETIREMENT PLAN

Campus adopted a defined contribution plan effective January 1, 1997. The Plan covers all employees who are at least 21 years of age and have completed 90 days of service. Campus does not match employee contributions to the defined contribution plan.

#### NOTE 8 – COMMUNITY FOUNDATION OF MIDDLE TENNESSEE INVESTMENTS

The Community Foundation of Middle Tennessee, a separate nonprofit organization, maintains investments on behalf of Campus. The Community Foundation has ultimate authority and control over the investments; accordingly, the net assets of Campus do not include these investments.

Investment earnings on its pro-rata share of the Community Foundation's assets are expected to be reinvested and added to the principal balance. The balance of the endowment fund held for the benefit of Campus totaled approximately \$21,000 at June 30, 2008 and 2007.

#### **NOTE 9 - CAPITAL CAMPAIGN**

During fiscal year 2007, Campus was approved for a \$1.6 million grant from the Tennessee Housing Development Agency. Campus also received approximately \$1,000,000 in contributions. These funds are to be used for the construction of a new building as well as improvements to existing structures. Campus also intends to fund the project through additional grants, contributions, and outside financing.