

## Operation Stand Down Tennessee 2021 Operating Budget

### Income

Sales and Fees	
Thrift Store Sales	93,000
THP Client Fees	18,000
Rental Income	139,786
Other Sales and Fees	9,600
<b>Total Sales and Fees</b>	<b>260,386</b>
<b>Government Grants</b>	
US Dept of Veterans Affairs-SSVF	1,491,610
US Dept of Veterans Affairs-Aftercare CM	94,490
US Dept of Veterans Affairs-THP	710,856
US Dept of Veterans Affairs-Service Center	272,515
Metro Develop & Housing Authority-ESG	33,255
<b>Total Government Grants</b>	<b>2,602,726</b>
<b>Community Support</b>	
Individuals	187,500
Foundations	235,000
Corporations	160,000
Community Groups	4,000
United Way Grant	92,431
Congregations and Schools	1,500
Veteran Fellow Program Support	80,000
<b>Total Community Support</b>	<b>760,431</b>
<b>Special Events</b>	
Heroes Breakfasts	250,000
Other Special Events	20,000
<b>Total Special Events</b>	<b>270,000</b>
In-Kind Revenue	10,000
Interest Income	3,000
Use of Building/Maintenance Reserves	12,200
Revenue Released from Restriction	156,600
<b>Total Income</b>	<b>4,075,343</b>

### Expense

Payroll Expenses	2,228,451
Professional Fees	128,011
Client Direct Financial Assistance	795,232
Dues/Subscriptions/Fees	85,845
Supplies	64,950
Advertising	12,000
Office Expenses	14,825
Equipment Rental & Maintenance	31,645
Building Maintenance	124,900
Utilities	151,543
Communication	49,455
Insurance	80,571
Vehicle Expense	73,420
Staff Travel & Training	16,500
Bank Fees & Interest	75,395
Taxes	23,300
Outreach Event Expense	5,000
Special Event Expense	58,000
In-Kind Expense	10,000
Rent	46,300
<b>Total Expense</b>	<b>4,075,343</b>
<b>Net Operating Income</b>	<b>(0)</b>