

Notes for Notes, Inc.

PROFIT AND LOSS

January - December 2018

	TOTAL
Income	
42000 Direct Public Support (Cash)	
42015 Contributions from Individuals	46,879.63
42017 Note\$ 4 Notes Producers	4,300.00
Total 42015 Contributions from Individuals	51,179.63
42020 Contributions from Businesses	303,276.58
42030 Other Charitable Organizations	372,120.00
42031 Contributions from Businesses-Allocated	500.00
42035 Grants	
42036 Grants- Allocated	883,355.42
Total 42035 Grants	883,355.42
42065 SB Sings Fiscal Sponsorship	2,500.00
Total 42000 Direct Public Support (Cash)	1,612,931.63
43000 Direct Public Support (Noncash)	
43017 In-Kind Trade	5,000.00
43022 In-Kind Rent Income	254,781.84
Total 43000 Direct Public Support (Noncash)	259,781.84
44000 Other Income	
44092 Credit Card Rewards	631.98
Total 44000 Other Income	631.98
45000 Investment Income	
45030 Interest-Savings, Short-term CD	24.48
Total 45000 Investment Income	24.48
47000 Fundraising Activities	
47250 Income - Fundraising Events	60,573.32
Total 47000 Fundraising Activities	60,573.32
48000 Partner Sustainability	160,850.00
Total Income	\$2,094,793.25
GROSS PROFIT	\$2,094,793.25
Expenses	
62800 Facilities and Equipment	
62840 In-Kind Facilities-Rent	254,781.84
Total 62800 Facilities and Equipment	254,781.84
63000 Development Expenses	29.30
64000 Fundraising Expenses	
64400 Fundraising Supplies	18.48
64401 Talent	166.85
64575 Postage & Shipping	1,507.63
Total 64000 Fundraising Expenses	1,692.96
65000 Operations	

	TOTAL
65005 Bank and Transaction Fees	45.30
65007 Selling Gear Fees	165.91
65010 Payment Processing Fees	1,148.43
65025 Licenses and Subscriptions	7,953.83
65035 Local and National Compliance	3,888.58
65040 Employee & Worker Screening	1,125.86
65050 Insurance	21,277.79
65075* Meals	13,596.01
65076 Video Production	59.09
65077 Merchandise	123.07
65078 Storage	2,304.12
65079 Marketing	487.99
65090 Outreach Activities	6,723.20
65110 Postage, Mailing Service	6,489.97
65120 Professional Fees	36,821.00
65130 Printing and Copying	7,328.71
65135 Supplies	
65142 Supplies-Admin	1,555.88
65145 Supplies- Program	55,832.44
65146 Supplies - Purchased Studio Equipment/Furniture <\$1500	27,257.58
65147 New Studio Expenses	19,393.91
65148 Supplies - Donated Studio Equipment/Furniture <\$1500	435.00
Total 65135 Supplies	104,474.81
65150 Telephone, Telecommunications	2,159.24
65510 Website Maintenance	1,243.55
Total 65000 Operations	217,416.46
65600 Other Types of Expenses	
63100 Retreat Expense	14,518.93
65661 Youth Performance Compensation	899.94
65662 Employee Rewards	309.04
Total 65600 Other Types of Expenses	15,727.91
65700 Fiscal Sponsoship Expenses	
65740 SB Sings FS	2,500.00
Total 65700 Fiscal Sponsoship Expenses	2,500.00
66000 Payroll Expenses	
66001 Payroll Expenses	63.00
66003 Payroll Processing Fees	8,139.10
66004 Employer Paid Payroll Taxes	109,015.46
66005 Workers Compensation Insurance	7,253.55
66007 Flexible Commuter Benefit	60.00
66008 Medical Insurance Expense	66,502.83
66100 Salary-CEO	72,796.87
66104 Salary-CCO	63,826.87
66105 Salary-COO	62,813.67
66106 Salary- HR	49,923.30
66108 Salary- Program Director	540,597.34
66109 Salary - Sr Program Director	134,252.79

	TOTAL
66110 Salary - Area Director	152,255.25
66111 Salary - Metro Director	81,269.44
66113 Salary - Edu & Outreach Specialist	91,477.13
66114 Salary - Director of Construction/Maintenance	47,950.00
66253 Salary-Development TEAM	52,012.89
66300 Salary- Instructors	23,324.55
Total 66000 Payroll Expenses	1,563,534.04
66752 Contractor-Hiring Process	11,224.74
68300 Travel and Meetings	45,965.07
Total Expenses	\$2,112,872.32
NET OPERATING INCOME	\$ -18,079.07
Other Income	
Gain/Loss on Sale of Asset	1,380.00
Total Other Income	\$1,380.00
NET OTHER INCOME	\$1,380.00
NET INCOME	\$ -16,699.07