NASHVILLE, TENNESSEE

# FINANCIAL STATEMENTS AND INDEPENDENT ACCOUNTANTS REPORT

DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

# NASHVILLE, TENNESSEE

# FINANCIAL STATEMENTS AND INDEPENDENT ACCOUNTANTS' REPORT

# DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

## **TABLE OF CONTENTS**

	<u>PAGE</u>
INDEPENDENT ACCOUNTANTS' REPORT	. 1
FINANCIAL STATEMENTS	
Statements of Financial Position	. 2
Statements of Activities	. 3
Statements of Cash Flows	. 4
Statements of Functional Expenses	. 5 - 6
Notes to Financial Statements	. 7-13



## INDEPENDENT ACCOUNTANTS' REPORT

Board of Trustees Friends of Radnor Lake Nashville, Tennessee

We have reviewed the accompanying statement of financial position of Friends of Radnor Lake (a not-for-profit corporation) ("FORL") as of December 31, 2007, and the related statements of activities, cash flows, and functional expenses for the year then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the responsibility of FORL's management.

A review consists principally of inquiries of FORL personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying 2007 financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

The financial statements for the year ended December 31. 2006 were audited by us, and we expressed an unqualified opinion on those financial statements in our report, dated August 1, 2007, but we have not performed any auditing procedures since that date.

Graff CPAS PLLC

Nashville, Tennessee August 15, 2008

# STATEMENTS OF FINANCIAL POSITION

# DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

# (SEE ACCOUNTANTS' REPORT)

	2007	2006				
<u>ASSETS</u>						
Cash and cash equivalents Accounts receivable - license plate fees Accounts receivable - other Inventory Funds held for other agency Furniture and equipment - at cost, less accumulated depreciation - Note 2 Land - at cost - Note 3 and 4  TOTAL ASSETS	\$ 407,206 11,684 1,620 938 - 10,054 1,827,160 \$ 2,258,662	\$ 268,534 13,386 2,250 4,939 7,553 14,372 1,827,160 \$ 2,138,194				
<u>LIABILITIES AND NET ASSETS</u>						
LIABILITIES Accounts payable and accrued expenses Funds held for other agency	7,302	1,262 7,553				
TOTAL LIABILITIES	7,302	8,815				
NET ASSETS Unrestricted:						
Invested in land Board designated for land acquisitions and other programs Undesignated	1,827,160 - 406,338	1,827,160 3,200 294,774				
Total unrestricted Temporarily restricted - Note 5	2,233,498 17,862	2,125,134 4,245				
TOTAL NET ASSETS	2,251,360	2.129,379				
TOTAL LIABILITIES AND NET ASSETS	\$ 2,258,662	\$ 2,138,194				

## STATEMENTS OF ACTIVITIES

## FOR THE YEARS ENDED DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

## (SEE ACCOUNTANTS' REPORT)

			2007	2006				
	<del></del>	Temporarily					-	
	Unrestricted	Re	stricted	Total	Unrestricted	Restricted	<u>Total</u>	
REVENUES AND SUPPORT								
Local government grants	\$ -	\$	10,000	•	\$ -	\$ -	\$ -	
Contributions	126,104		17,633	143,737	156,262	5,760	162,022	
Donated land	-		-	-	831,723	-	831,723	
License plate fees	57,342		-	57,342	57,763	-	57,763	
Fundraising events	31,115		-	31,115	25,766	-	25,766	
Calendar and other merchandise sales	13,142		-	13,142	20,663	-	20,663	
Less: cost of calendar and merchandise sales	(11,853)		-	(11,853)			(11,138)	
Interest and dividend income	8,343		706	9,049	5,904	2,472	8,376	
Net assets released from restrictions:			(		1.47.040	(1.47.040)		
Satisfaction of purpose restrictions - Note 5	14,722		(14,722)	<u>-</u>	147,840	(147,840)		
TOTAL REVENUES AND SUPPORT	238.915		13,617	252,532	1,234,783	(139,608)	1,095,175	
EXPENSES								
Program services - Note 4								
Land acquisition grants and related costs	4,983		-	4,983	333,142	-	333,142	
Other services	61,480		-	61,480	57,731	-	57,731	
Supporting services:								
Management and general	40,039		-	40,039	37,044	-	37,044	
Fundraising	24,049		-	24,049	21,686	-	21,686	
TOTAL EXPENSES	130,551	_		130,551	449,603		449,603	
CHANGE IN NET ASSETS	108,364		13,617	121.981	785,180	(139,608)	645,572	
NET ASSETS - BEGINNING OF YEAR	2,125,134		4,245	2,129,379	1,339,954	143,853	1,483,807	
NET ASSETS - END OF YEAR	\$ 2,233,498	\$	17,862	\$ 2,251,360	\$ 2,125,134	\$ 4,245	\$2,129,379	

# STATEMENTS OF CASH FLOWS

# FOR THE YEARS ENDED DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

# (SEE ACCOUNTANTS' REPORT)

		2007		2006
OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net cash provided by (used in)	<u>\$</u>	121,981	<u>\$</u>	645,572
operating activities:				
Depreciation		5,839		5,481
Option paid on Oman property in prior year - assigned to the State		-		20,000
Noncash contribution of land		-		(831.723)
(Increase) decrease in:				
Accounts receivable - license plate fees		1,702		4,519
Accounts receivable - other		630		(2,250)
Inventory		4,001		(2,589)
Increase (decrease) in:				
Accounts payable and accrued expenses		6,040	_	50
TOTAL ADJUSTMENTS		18.212		(806,512)
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		140,193		(160.940)
NET CASH USED IN INVESTING ACTIVITIES				
Purchase of equipment		(1,521)		(1,574)
NET CASH USED IN INVESTING ACTIVITIES		(1,521)	_	(1,574)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		138,672		(162.514)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		268,534	_	431.048
CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$</u>	407,206	<u>\$</u>	268,534

# STATEMENT OF FUNCTIONAL EXPENSES

# FOR THE YEAR ENDED DECEMBER 31, 2007 (REVIEWED)

# (SEE ACCOUNTANTS' REPORT)

				SUPPORTING			
	PROGRAM		MANAGEMENT				
	SEI	RVICES	AND GENERAL		<b>FUNDRAISING</b>		TOTAL
						_	
Salaries and wages and	c	22 (07		22 607	¢ 11.202	ç	56 517
related payroll taxes	\$	22,607	3	22,607 6,300	\$ 11,303	\$	56.517
Accounting fees		-		168	949		6,300
Bank fees		-		108			1,117
Calendar expense - cost of sales		-		•	11.853 918		11.853 918
Calendar expense - promotional gifts		-		23	910		23
Computer maintenance		-		165	•		165
Dues and subscriptions Environmental education		2,562		103	•		2,562
		2,362		-	n neg		
Events		2,209		320	2,268		4,537 320
Fees		316		623	•		1,039
Frist technology grant		416		023	625		
Gifts and awards		625		-	954		1,250 954
Hospitality		-		1.065	934		
Insurance		5 462		1,065	•		1,065
Junior Ranger Program		5,462		-	•		5,462
Land acquisition grants and related costs		4,983 105		-	104	•	4.983 209
Membership outreach		3,176		-	= -		
Newsletter		1,000		-	3.176	)	6,352
Park maintenance		5.893		-			1,000
Park support		3,893		388	387	,	5,893 775
Postage and handling		•		326	30		326
Printing and publications		4515		320			
Property taxes Rent		4,515		650	650		4,515 1.300
		3,250		030			3,250
RLWSI - Water Quality Study Public relations		3,230 8,450		-		-	3,230 8,450
		8,430		435	435	•	8,430 870
Supplies		-					
Telephone				1.130	1,130		2,260
Web site maintenance		1,150		<del>-</del>	1,150		2,300
TOTAL EXPENSES BEFORE							
DEPRECIATION		66.463		34,200	35,902	)	136,565
		00,100			55,70.	•	
Depreciation				5,839			5,839
TOTAL EXPENSES		66,463		40.039	35,902	2	142,404
Less expenses included with revenues on the statement of activities as cost of sales		<u>.</u>		<del></del>	(11,853	3) _	(11,853)
TOTAL EXPENSES INCLUDED IN EXPENSE SECTION OF THE STATEMENT OF ACTIVITIES	S	66.463	\$	40,039	\$ 24,049	) <u>S</u>	130,551
SECTION OF THE STATEMENT OF ACTIVITIES		00.703	<del>V</del>	70,037	24,04	_ =	130,331

# STATEMENT OF FUNCTIONAL EXPENSES

# FOR THE YEAR ENDED DECEMBER 31, 2006 (AUDITED)

# (SEE ACCOUNTANTS' REPORT)

		SERVICES			
	PROGRAM	MA	NAGEMENT		
	SERVICES		D GENERAL	FUNDRAISING_	TOTAL
Salaries and wages and	\$ 21,530	) S	21,530	\$ 10,765	\$ 53,825
related payroll taxes	3 21,330	, 3	5,320	-	5,320
Accounting fees	•	-	203	1.153	1,356
Bank fees		-	203	11.138	11,138
Calendar expense - cost of sales		-	-	245	245
Calendar expense - promotional gifts		-	561	243	564
Computer maintenance	1.04	-	564	-	1,267
Deer and coyote study	1,26	/	200	•	200
Dues and subscriptions		-	200	-	
Environmental education	3,51		-		3,513
Events	1,99	7	•	1,996	3,993
Fees		-	320	-	320
Frist technology grant	17		264	-	440
Gifts and awards	76	7	-	767	1,534
Hospitality		-	-	1,774	1,774
Insurance		-	1,130	-	1,130
Junior Ranger Program	5.72	3	-	-	5,723
Land acquisition grants and related costs	333,14	2	-	-	333,142
Membership outreach	33	3	-	332	665
Netherton video	4	6	-	108	154
Newsletter	2,96	7	-	2,331	5,298
Oral History Project	59		-	-	594
Park support	6.51		-	-	6,511
Postage and handling	0.0.7	-	245	244	489
•		_	10	•	10
Printing and publications	1,90	10		-	1,909
Property taxes	1,50	13	550	550	1,100
Rent	5,92	.0	550	330	5,928
RLWSI - Water Quality Study	4,27		-		4,275
Public relations	4,27	3	262	262	524
Supplies		-			
Telephone		-	965	964	1,929
Web site maintenance		<u>95                                    </u>	<del>-</del>	195	390
TOTAL EXPENSES BEFORE					
DEPRECIATION	390,87	73	31,563	32,824	455,260
DEI RECIATION	370,2	. •			
Depreciation		<del>-</del> -	5,481	<del></del>	5,481
TOTAL EXPENSES	390,8	73	37,044	32,824	460,741
Less expenses included with revenues on the statement of activities as cost of sales		<u> </u>		(11.138)	(11,138)
TOTAL EXPENSES INCLUDED IN EXPENSE	6 200.0	72 6	27.044	\$ 21.696	\$ 440.603
SECTION OF THE STATEMENT OF ACTIVITIES	\$ 390,8	<u>73 S</u>	37,044	\$ 21,686	\$ 449,603

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

(SEE ACCOUNTANTS' REPORT)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### General

Friends of Radnor Lake ("FORL") is a Tennessee not-for-profit corporation. Its purpose is to maintain, improve and protect the natural environment, habitat, facilities and equipment of Radnor Lake State Natural Area and to educate the general public on the importance of the area.

#### Basis of Presentation

The financial statements of FORL have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America.

Resources are classified as unrestricted, temporarily restricted or permanently restricted net assets, based on the existence or absence of donor-imposed restrictions, as follows:

- Unrestricted net assets are free of donor-imposed restrictions. All revenues gains and losses that are not temporarily or permanently restricted by donors are included in this classification. All expenditures are reported in the unrestricted class of net assets, since the use of restricted contributions in accordance with the donors' stipulations results in the release of the restriction.
- Temporarily restricted net assets are limited as to use by donor-imposed restrictions that expire with the passage of time or that can be satisfied by use for the specific purpose.
- Permanently restricted net assets are amounts required by donors to be held in perpetuity, including gifts requiring in perpetuity that the principal be invested and the income or specific portions thereof be used for operations. FORL had no permanently restricted net assets as of December 31, 2007 or 2006.

#### Cash and Cash Equivalents

Cash and cash equivalents consist principally of checking and savings account balances with financial institutions.

#### Contributions and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Contributions and grants are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the Statement of Activities as net assets released from restrictions.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

(SEE ACCOUNTANTS' REPORT)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Contributions and Support (continued)

FORL reports any gifts of property, equipment, or materials as unrestricted support unless explicit donor restrictions specify how the assets must be used. Gifts of long-lived assets with explicit restrictions as to how the assets are to be used or funds restricted for the acquisition of long-lived assets are reported as restricted support. Expirations of donor restrictions are recognized when the donated or acquired long-lived assets are placed in service.

#### Contributions Receivable

Unconditional promises to give that are expected to be collected within one year are recorded as contributions receivable at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. Conditional promises to give are not included as support until such time as the conditions are substantially met. There were no contributions receivable at December 31. 2007 or 2006.

#### License Plate Fees

License plate fees are collected on behalf of FORL by the State of Tennessee when individuals purchase or renew specialty license plates. These fees are recognized by FORL as revenue in the month collected by the State.

#### Income Taxes

FORL qualifies as a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, income taxes are not provided.

#### <u>Inventory</u>

Inventory is reported at the lower of cost (first-in. first-out method) or market.

## Furniture, Equipment and Land

Furniture, equipment and land are reported at cost at the date of purchase or at estimated fair value at date of gift to the FORL. FORL's policy is to capitalize items with a cost of \$500 or more and an estimated useful life greater than one year. Depreciation is calculated by the straight-line method over the estimated useful lives of the assets, which range from five to fifteen years.

Management reviews long-lived assets for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. FORL assesses recoverability of the carrying value of the asset by estimating future net cash flows expected to result from the assets, including eventual disposition. If the future cash flows are less than the carrying value of the asset, an impairment loss is recorded equal to the difference between the asset's carrying value and its estimated fair value.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

# DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

(SEE ACCOUNTANTS' REPORT)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

<u>Program services</u> - consists of programs to acquire land to be donated to the natural area, protect and maintain the environment, improve the natural area and educate the general public about the Radnor Lake State Natural Area.

<u>Management and general</u> - includes the functions necessary to ensure an adequate working environment and costs not identifiable with a single program. Includes costs associated with providing coordination and articulation of FORL's program strategy, business management, general record keeping, budgeting, and related purposes.

<u>Fundraising</u> - includes costs of activities directed toward appeals for financial support, including special events and calendar sales. Other activities include the cost of solicitations and creation and distribution of fundraising materials.

## Allocation of Functional Expenses

Expenses that can be directly attributed to a particular function are charged to that function. Expenses that relate to more than one function are allocated among applicable functions on the basis of objectively evaluated financial and nonfinancial data or reasonable subjective methods determined by management.

#### Donated Property, Goods and Services

Property, professional services, and goods received as donations are reflected as support in the accompanying financial statements at their estimated or appraised fair value in the period received. For the year ended December 31, 2007, \$14,103 in donated services (legal, public relations and graphic design) was recorded in the accompanying Statement of Activities (\$54,675 in donated services and \$831,723 in donated land for the year ended December 31, 2006).

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

(SEE ACCOUNTANTS' REPORT)

## NOTE 2 - FURNITURE AND EQUIPMENT

Furniture and equipment consisted of the following as of December 31:

		2007		2006
Furniture and equipment	\$	40.235	\$	38.714
Less accumulated depreciation		(30.181)		(24,342)
Furniture and equipment - net	<u>\$</u>	10,054	<u>\$</u>	14.372

#### NOTE 3 - LAND

Land tracts acquired surround the Radnor Lake State Natural Area. FORL intends either to sell or donate the land to the State of Tennessee for future expansion of the Radnor Lake State Natural Area.

Land consisted of the following as of December 31:

	2007			2006
Lipscomb donated property	\$	4,500	\$	4,500
Davis property		83,000		83.000
McCubbin property		167,000		167,000
Wesnofske Property		190,696		190,696
Cheek property, and related costs		550,241		550,241
Campbell donated property		831.723	_	831,723
Total	<u>\$ 1</u>	,827,160	\$	1.827,160

In June 2006, FORL assigned its option on the Oman property to the State of Tennessee, and the State acquired this parcel of land for \$790,000. FORL had made option payments prior to this purchase and provided an additional grant to the State of Tennessee in 2006, in the amount of \$258,667, that was applied to the purchase. Option costs carried as an asset at December 31, 2005, were charged off as part of the land acquisition grant in 2006.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

(SEE ACCOUNTANTS' REPORT)

## NOTE 3 - LAND (CONTINUED)

At December 31, 2007, FORL had granted the State of Tennessee an option to purchase the Lipscomb, Davis, McCubbin and Wesnofske properties. Subsequent to year end. FORL sold these properties to the State for \$350,000. The \$95,000 excess of the carrying value of these properties over the sale proceeds will be reported in 2008 as a land grant to the State of Tennessee.

In addition, in March 2008, FORL entered into an agreement to purchase certain other property for \$260,000.

#### NOTE 4 - PROGRAM ACCOMPLISHMENTS

Total program accomplishments by FORL consist of program services and land acquisitions, as follows for the years ended December 31:

	2007			2006		
Program Services: Grants for land acquisitions and related costs Less: option purchased in prior year Other services		4,983 - 61,480	\$	333,142 (20,000) 57,731		
Land acquired by donation			_	831,723		
Total	<u>\$</u>	66,463	<u>\$</u>	1,202,596		

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

(SEE ACCOUNTANTS' REPORT)

## NOTE 5 - TEMPORARILY RESTRICTED NET ASSETS

Changes in temporarily restricted net assets for the year ended December 31, 2007 were as follows:

	2007									
		ginning	A	dditions	R	eleases	_E	Ending		
Contributions restricted for specific purposes:										
Other land acquisitions	\$	-	\$	6,006	\$	(162)	\$	5,844		
Technology equipment and training		2,686		-		(2,560)		126		
Junior ranger program		-		12,333		(1,000)		11,333		
Reconstruction of deck on lake trail		1,000		-		(1.000)		-		
Metro Council Grant		_		10,000		(10,000)		-		
Netherton Video		559	_	<del>-</del>	_			559		
	<u>\$</u>	4,245	<u>\$</u>	28.339	<u>\$</u>	(14,722)	<u>\$</u>	17,862		

Changes in temporarily restricted net assets for the year ended December 31, 2006 were as follows:

	2006									
	Beginning	Additions	Releases	Ending						
Contributions restricted for specific purposes:										
Other land acquisitions	\$ 142,495	\$ 3.157	\$(145,652) <sup>(1)</sup>	\$ -						
Technology equipment and training	51	3,075	(440)	2,686						
Junior ranger program	-	1,000	(1,000)	-						
Reconstruction of deck on lake trail	-	1,000	-	1,000						
Oral History Fund	594	-	(594)	-						
Netherton Video	713		(154)	559						
	<u>\$ 143,853</u>	\$ 8,232	\$(147,840)	\$ 4,245						

<sup>(1)</sup> Includes a portion of the land grant made and option assigned to the State of Tennessee for the purchase of the Oman property.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

## DECEMBER 31, 2007 (REVIEWED) AND 2006 (AUDITED)

(SEE ACCOUNTANTS' REPORT)

#### NOTE 6 - CONCENTRATION OF CREDIT RISK

During 2007. FORL received approximately 22% (5% in 2006) of its total revenues and support from the State of Tennessee for fees generated from the sale of FORL license plates. In addition, during 2006, one donor contributed a parcel of land to FORL, which accounted for 76% of its total revenues and support.

FORL maintains cash and investment balances in bank deposit accounts with financial institutions which, at times, may exceed Federal Deposit Insurance Corporation ("FDIC") insurance limits. Accounts are insured by the FDIC up to \$100,000. The balances per bank exceeded the FDIC limits by approximately \$268,000 at December 31, 2007.

#### NOTE 7 - RELATED PARTY TRANSACTIONS

Donated services included in contribution income in 2007 include in-kind contributions by Board members as follows: \$2,000 for design and graphics work for the 2008 calendar, \$7,423 for public relations, and \$4,680 for attorney fees. Donated services included in contribution income in 2006 include in-kind contributions by Board members as follows: \$3,700 for design and graphics work for the 2007 calendar, \$200 for the newsletter. \$3,000 for the water quality study, \$4,275 for public relations, and \$43,500 for attorney fees. In addition, one board member is employed by FORL's financial institution.