

**Tennessee Performing Arts Center  
2013 Approved Budget**

<b>REVENUES</b>	
Ticket Sales	\$ 8,730,942
Rental Income	\$ 605,229
Salary & Wage Reimbursements	\$ 822,397
Other Reimbursements	\$ 218,884
Concessions Sales	\$ 923,896
Ticketing Service Charges	\$ 310,484
Other BXO Fees	\$ 130,459
Ticketing Royalties	\$ 1,347,536
Rebate Revenue	\$ 590,221
Sponsorships	\$ 244,200
Other Earned Income	\$ 99,587
<b>Subtotal Earned Revenue</b>	<b>\$ 14,023,836</b>
Grant Income	\$ 291,500
Interest Income	\$ -
Fundraising	\$ 973,631
Assn./Orgn.Contributions	\$ -
In-Kind Contributions	\$ 188,850
Endowment Earnings	\$ 789,623
State Maintenance Grant	\$ -
<b>Subtotal Unearned Revenue</b>	<b>\$ 2,243,604</b>
Transfers - In (Facility Fees)	\$ 587,953
Transfers - Out	\$ -
<b>Total Revenue</b>	<b>\$ 16,855,393</b>
<b>EXPENSES</b>	
Artists fees	\$ 5,062,668
Contract Labor	\$ 1,243,915
Presenter Share	\$ 30,937
Custodial	\$ 109,075
Security	\$ 104,175
Production Miscellaneous	\$ 324,084
Marketing - Programming	\$ 1,110,775
Salaries	\$ 3,138,310
Wages - Full Time	\$ 885,842
Wages - Part Time/Other	\$ 682,965
Employee Related Expenses	\$ 843,757
Concessions Supplies	\$ 224,212
House & Tech Supplies	\$ 19,067
Uniforms & Alterations	\$ 425
Insurance	\$ 114,886
Telephone	\$ 126,059
Professional Consulting	\$ 285,319
Postage	\$ 57,320
Repairs & Maintenance	\$ 240,613
Printing & Reproduction	\$ 69,263
Equipment Rentals	\$ 90,493
Office & Computer Supplies	\$ 21,039
Freight & Shipping	\$ -
Ticketing Fees	\$ 15,880
Interest Expense	\$ 45,928
Meals & Entertainment	\$ 118,287
Travel - Air/Hotel/Auto	\$ 113,297
Credit Card Fees	\$ 330,111
Cash (Over) and Short	\$ 1,000
Bad Debt Expense	\$ 1,500
Marketing - Institution	\$ 137,676
Transportation Grants Expense	\$ 13,000
Dues and Publications	\$ 86,638
Depreciation & Amortization	\$ 549,903
State Maintenance Expenses	\$ -
Misc Exp	\$ 389,679
<b>Total Expenses</b>	<b>\$ 16,588,098</b>
<b>Net Profit (Loss)</b>	<b>\$ 267,295</b>
<b>Net Profit (Loss) after Taxes</b>	<b>\$ 267,295</b>