

Tennessee Conference on Social Welfare
Budget for 7/1/05 - 6/30/06 and 7/1/06 - 6/30/07

Total Overall Budget '06-'07

<u>Support / Revenue</u>	<u>Budget '05 - '06</u>	<u>Support / Revenue</u>	<u>PROPOSED 7/1/06-6/30/07</u>	<u>ADDITIONAL GOALS</u>
Fund Balance 07/01/05	\$ 800.00	Fund Balance 07/01/06 (Prepays)	3,500	
Membership Dues: (\$73,420)		Membership Dues: (\$67,200)		
Individuals '06 (670)	20,000.00	Individuals '07	17,615	
Agencies '06 (180)	53,000.00	Agencies '07	51,425	
Prepays - Individual				
SSCBT (14)	420.00	SSCBT (15 x \$35)	525	
Donations	2,750.00	Donations	1,000	
Special Solicitation				
In Honor of				
United Way				
Overpayments				
Sale of TCSW Buttons				
Community Shares	7,000.00	Community Shares	5,600	
Contracts / Grants	-	Contracts	-	
Foundations	-	Foundations/Grants	5,550	125,000
Honoraria	-	Honoraria	-	
Regional Support	3,000.00	Regional Support	3,000	
Interest and bank errors	50.00	Interest and bank errors	25	
Reimbursements (TLS) and	4,450.00	Reimbursements (TLS)	1,650	
Rent (MHAMT/TSPN)		Rent (TSPN)	8,400	
	0.00			
Spring Conference: (\$81,700)		Conference '07: (\$88,111)		
Registration Fees (397)	34,000.00	Registration Fees (366)	39,105	
Ads (27)	1,800.00	Ads only	1,000	
Exhibits (17)	2,000.00	Exhibits only	1,755	
Sponsors (12)	2,400.00	Sponsor Support	41,400	13,000
Underwriters (15) (\$47,700)	15,500.00	Silent Auction	3,000	
Co-Hosts (5)	12,500.00			
Platinum Sponsors (2)	10,000.00			
Silent Auction	3,500.00			
Handling/Overpd/Add. Fees	-			
Prepays				
Total Support / Revenue	<u>\$ 173,170.00</u>	Total Support / Revenue	<u>184,550</u>	<u>138,000</u>
	Includes Fund Bal.			

Total Overall Budget '05-'06:

Funds 1 - 4	\$ 173,170
Regional Funds	29,578
Total	<u><u>\$ 202,748</u></u>

Tennessee Conference on Social Welfare
Budget for 7/1/05 - 6/30/06 and 7/1/06 - 6/30/07

Total Overall Budget '06-'07

<u>Expenses</u>	<u>Budget 05 - '06</u>	<u>Expenses</u>	<u>PROPOSED 7/1/06-6/30/07</u>	<u>ADDITIONAL GOALS</u>
Personnel Expenses:		Personnel Expenses:		
Salaries	92,187.00	Salaries	86,178	
Retirement	4,711.00	Retirement	4,603	
Payroll Taxes	7,417.00	Payroll Taxes	7,672	
Temporary Help	0.00	Payroll Contingency	5,000	
Health Insurance	2,500.00	Employee Care	4,500	
		Life Insurance	441	
Total Personnel Expenses	<u>106,815.00</u>	Total Personnel Expenses	<u>108,394</u>	
Other Expenses:		Other Expenses:		
Professional Fees	7,120.00	Professional Fees	5,500	
Supplies	4,100.00	Supplies	4,100	
Telephone	1,870.00	Telephone	2,244	
Postage	5,500.00	Postage	4,400	
Occupancy	10,800.00	Occupancy	12,600	
Equipment Rental & Maint.	4,600.00	Equipment Rental & Maint.	5,000	
Printing / Publications	9,550.00	Printing / Publications	11,091	
Travel	3,500.00	Travel	3,500	
Staff Development	150.00	Staff Development	150	
Insurance and Fees	2,140.00	Insurance and Fees	5,201	
Special Events / Confs.	16,700.00	Special Events / Confs.	18,000	
Memberships	325.00	Memberships	800**	
Miscellaneous	0.00	Miscellaneous	570	
One Time Purchases	0.00	One Time Purchases	3,000	
Total Other Expenses	<u>66,355.00</u>	Total Other Expenses	<u>76,156</u>	
Total Expenses	<u>\$ 173,170.00</u>	Total Expenses	<u>\$ 184,550</u>	
Total Expenses exceeded Revenue			\$ -	

Notes:

** Bank fees for Online Donations & memberships