The Salvation Army Nashville Area Command	Budget Proposed 2013-2014	Administration and Fund Raising: Total Adm. & FR	Management & General	Fund Raising	Total Programs	Non - United Way Programs: Non - Uway Programs	Christmas Camp	Life Skills Educations	Berry St Worship Ctr	Hispanic Corps	Citadel Corps	Lao Corps	Programs - Received United Way OBI Funding: U-Way OBI Programs	Men's TH programs	Transitional Housing	Emg Service Feeding/disaster	M-Potter Center
Revenue:																	
Contributions	3,113,521	2,371,390	768,000	1,603,390	742,131	655,056	51,000	73,000	142,160	79,805	176,600	132,491	87,075			56,000	31,075
Special Fund Raising	101,420	-			101,420	101,420	95,000			3,000	3,000	420	-			-	-
Trust & Investment	696,223	671,000	671,000		25,223	18,723			2,163	1,183	9,120	6,257	6,500				6,500
Associated Organizations	85,722	4,700	4,700		81,022	67,589	5,000	35,000			12,889	14,700	13,433			13,433	-
Federated Funds -- UW	161,512	40,000	40,000		121,512	1,500	1,500						120,012	22,152	27,160	24,750	45,950
Government Grants	230,432	-			230,432	-							230,432	8,000	192,432	30,000	-
Membership Dues	3,900	-			3,900	3,900				600	1,100	2,200	-			-	-
Program Service Fees	126,470	-			126,470	9,395			5,595		2,900	900	117,075	9,000	39,875	-	68,200
Sales To Public	40,300	300	300		40,000	-							40,000	40,000		-	-
Miscellaneous Income	6,270	5,900	5,900		370	370			60	20	40	250	-			-	-
Total Cash Revenue:	4,565,770	3,093,290	1,489,900	1,603,390	1,472,480	857,953	152,500	108,000	149,978	84,608	205,649	157,218	614,527	79,152	259,467	124,183	151,725
Equipment Depreciation	-	-															
Prior Year Surplus	-	-															
Gift In Kind	2,088,243	-			2,088,243	2,088,243	2,064,043		1,000	2,400	15,600	5,200	-				
Total Revenue:	6,654,013	3,093,290	1,489,900	1,603,390	3,560,723	2,946,196	2,216,543	108,000	150,978	87,008	221,249	162,418	614,527	79,152	259,467	124,183	151,725
Expenses:																	
Personnel Costs	2,256,377	738,253	462,221	276,032	1,518,124	612,403	49,219	64,665	150,091	88,135	132,080	128,213	905,721	147,505	428,032	187,122	143,062
Professional Fees	203,533	50,312	32,152	18,160	153,221	25,656	15,000	750	2,880	2,200	2,936	1,890	127,565	23,186	102,844	700	835
Supplies	71,399	18,325	13,675	4,650	53,074	27,219	4,125	6,000	3,955	2,971	6,312	3,856	25,855	6,745	14,535	2,425	2,150
Communications	164,865	122,650	14,664	107,986	42,215	20,120	1,750	2,400	3,005	1,425	5,515	6,025	22,095	3,130	7,275	4,939	6,751
Occupancy	477,648	58,785	46,884	11,901	418,863	189,570	61,010	13,300	16,107	8,648	57,491	33,014	229,293	20,737	91,930	10,028	106,598
Equipment	67,773	22,360	20,074	2,286	45,413	19,640	1,650	7,000	1,270	500	7,220	2,000	25,773	3,420	14,250	4,050	4,053
Printed Materials	264,842	232,225	1,500	230,725	32,617	20,237	18,850	300	185	10	642	250	12,380	12,000	100	200	80
Transportation	104,903	34,986	33,136	1,850	69,917	64,493	7,850		4,526	13,272	23,173	15,672	5,424		219	3,700	1,505
Meeting & Conferences	62,901	13,500	12,000	1,500	49,401	46,526	25,000		4,751	2,375	7,400	7,000	2,875	125	1,200	350	1,200
Financial Assistance	204,160	3,000	3,000		201,160	67,460	56,345	625	1,760	730	5,700	2,300	133,700	1,000	25,500	104,200	3,000
Statewide Services	90,379	61,866	29,798	32,068	28,513	16,491	3,050	2,160	2,902	1,638	3,862	2,879	12,022	1,583	5,189	2,215	3,035
Org. Membership Dues	5,190	4,500	2,000	2,500	690	655				35	550	70	35			-	35
World Services	14,742	-			14,742	14,742			315	1,691	11,530	1,206	-			-	-
Allocation - DHQ/MP/Lao	53,270	36,400	36,400		16,870	16,870			3,670	12,600		600	-			-	-
Miscellaneous	24,600	24,300	24,300		300	300					100	200	-				
Support Services	452,200	309,329	148,990	160,339	142,871	82,326	15,250	10,800	14,219	8,027	19,922	14,108	60,545	7,915	25,947	11,475	15,208
Total Cash Expense:	4,518,782	1,730,791	880,794	849,997	2,787,991	1,224,708	259,099	108,000	209,636	144,257	284,433	219,283	1,563,283	227,346	717,021	331,404	287,512
Equipment-depreciation	46,988	19,144	19,144		27,844	27,844			5,342	5,351	14,216	2,935	27,709	6,108	13,851	7,300	450
Gift In Kind	2,088,243	4,300	4,300	-	2,083,943	2,056,234	2,032,034		1,000	2,400	15,600	5,200					
Total Expense:	6,654,013	1,754,235	904,238	849,997	4,899,778	3,308,786	2,291,133	108,000	215,978	152,008	314,249	227,418	1,590,992	233,454	730,872	338,704	287,962
Surplus/Deficit:	-	1,339,055	585,662	753,393	(1,339,055)	(362,590)	(74,590)	-	(65,000)	(65,000)	(93,000)	(65,000)	(976,465)	(154,302)	(471,405)	(214,521)	(136,237)
Area Command -support				288,000					65,000	65,000	93,000	65,000					