

updated 8/18/15

	Financial Management & Administration					Financial Resource Development					Marketing, Communications & Technology					Planning & Community Affairs									
	FY14-15 YTD Actuals	FY14-15 YTD Budget	Variance	FY14-15 Approved Budget	FY15-16 Proposed Budget	FY14-15 YTD Actuals	FY14-15 YTD Budget	Variance	FY14-15 Approved Budget	FY15-16 Proposed Budget	FY14-15 YTD Actuals	FY14-15 YTD Budget	Variance	FY14-15 Approved Budget	FY15-16 Proposed Budget	FY14-15 YTD Actuals	FY14-15 YTD Budget	Variance	FY14-15 Approved Budget	FY15-16 Proposed Budget	FY14-15 YTD Actuals	FY14-15 YTD Budget	Variance	FY15-16 Approved Budget	Variance
FY 14-15 YTD (through 6/30/15)																									
Direct Income																									
1 Observer Income											159,891	120,000	33%	120,000	150,000						159,891	120,000	33%	150,000	25%
2 Sponsorships (Financial Institutions)											10,000	15,000	-33%	15,000	15,000						10,000	15,000	-33%	15,000	0%
3 Endowment Admin Fee Income	277,449	270,000	3%	270,000	278,100																277,449	270,000	3%	278,100	3%
4 Akiva Bookkeeping Income	66,000	25,000	164%	25,000	67,500																66,000	25,000	164%	67,500	170%
5 Investment Income	4,579	3,000	53%	3,000	1,000																4,579	3,000	53%	1,000	-67%
6 Tohrner Memorial Fund Income						89,570	89,570	0%	89,570	110,000						5,000	5,000	0%	5,000	-	94,570	94,570	0%	110,000	16%
7 Special Projects Fund															34,000	75,245	75,245	0%	75,245	36,000	75,245	75,245	0%	70,000	-7%
8 Technology Fund										10,000															10,000
Total Income	348,028	298,000	-17%	298,000	346,600	89,570	89,570	0%	89,570	120,000	169,891	135,000	-26%	135,000	199,000	80,245	80,245	0%	80,245	36,000	687,734	602,815	14%	701,600	16%
Staff Costs																									
9 Salaries	276,981	232,950	19%	232,950	280,592	265,299	265,240	0%	265,240	271,837	78,809	73,844	7%	73,844	102,342	202,854	199,956	1%	199,956	208,250	823,943	771,990	7%	863,021	12%
10 Payroll Taxes	20,090	17,820.68	13%	17,821	21,465	18,633	20,291	-8%	20,291	20,796	5,553	5,649	-2%	5,649	7,829	14,250	15,297	-7%	15,297	15,931	58,526	59,057	-1%	66,021	12%
11 Employee Insurance	27,546	21,170	30%	21,170	25,243	13,740	14,440	-5%	14,440	14,299	5,485	3,377	62%	3,377	3,358	8,367	8,612	-3%	8,612	7,536	55,138	47,599	16%	50,436	6%
12 Retirement Plan Expense	6,776	14,048	-52%	14,048	16,730	13,321	15,662	-15%	15,662	16,292	1,165	3,110	-63%	3,110	3,225	6,450	11,198	-42%	11,198	11,763	27,712	44,018	-37%	48,010	9%
13 Employee Benefits	1,398	4,700	-70%	4,700	5,000							300		300	300		-				1,398	5,000	-72%	5,300	6%
Total Staff Costs	332,791	290,689	-14%	290,689	349,030	310,993	315,633	-1%	315,633	323,224	91,012	86,280	5%	86,280	117,054	231,921	235,063	-1%	235,063	243,480	966,717	927,664	4%	1,032,788	11%
Operating Costs																									
14 Observer Publication: Advertising Commission											46,956	30,000	57%	30,000	35,000						46,956	30,000	57%	35,000	17%
15 Observer Publication: Production / Printing											51,747	50,000	3%	50,000	50,000						51,747	50,000	3%	50,000	0%
16 Observer Publication: Postage											11,193	28,250	New Acct	28,250	28,250						11,193	28,250	New Acct	28,250	0%
17 Campaign: Marketing & Programming											31,520	35,000	-10%	35,000	40,000		-				31,520	35,000	-10%	40,000	14%
18 Campaign: Missions																20,287	22,500	-10%	22,500	25,000	20,287	22,500	-10%	25,000	11%
19 Staff Development	1,900	2,500	-24%	2,500	2,000	627	6,000	-90%	6,000	2,000	950	1,500	-37%	1,500	1,000	63	2,500	-97%	2,500	1,000	3,540	12,500	-72%	6,000	-52%
20 Development Expenses	5,920	1,000	492%	1,000	5,500	7,297	4,600	59%	4,600	7,500	5,408	3,600	50%	3,600	3,500	3,351	2,500	34%	2,500	2,500	21,976	11,700	88%	19,000	62%
21 Contract Services (1099)			0%	-		1,650					375					10,611	10,756	-1%	10,756	11,250	12,636	10,756	17%	11,250	5%
22 Accounting Services	27,672	22,500	23%	22,500	25,000																27,672	22,500	23%	23,500	4%
23 Legal Fees		5,500	-100%	5,500	5,500																-	5,500	-100%	5,500	0%
24 Equipment Contracts											1,872	2,000	-6%	2,000	2,000						1,872	2,000	-6%	2,000	0%
25 Postage	2,543	2,500	2%	2,500	2,500	2,525	2,000	26%	2,000	2,000	3,652	20,000	-82%	20,000	8,000	1,571	1,000	57%	1,000	1,000	10,291	25,500	-60%	13,500	-47%
26 Printing (Copying)	2,236	2,000	New Acct	2,000	2,000	3,122	2,000	New Acct	2,000	2,000	13,867	2,000	New Acct	2,000	2,000	1,591	1,000	New Acct	1,000	1,000	20,816	7,000	New Acct	7,000	0%
27 Telephone	1,979	3,000	-34%	3,000	1,500	2,016	3,000	-33%	3,000	1,500	634	3,000	-79%	3,000	1,000	1,267	3,000	-58%	3,000	1,250	5,896	12,000	-51%	5,250	-56%
28 Technology	5,192	2,500	New Acct	2,500	9,300	5,470	1,000	New Acct	1,000	10,500	12,982	9,000	New Acct	9,000	3,600	3,760	800	New Acct	800	6,600	27,404	13,300	New Acct	30,000	126%
29 Office Supplies	1,583	2,400	-34%	2,400	2,000	1,956	2,000	-2%	2,000	1,900	738	2,000	-63%	2,000	1,500	968	500	94%	500	600	5,245	7,000	-25%	6,000	-14%
30 Credit Card fees	4,787	5,500	-13%	5,500	6,000																4,787	5,500	-13%	6,000	9%
31 Insurance (D&O, Umbrella)	11,030	7,020	57%	7,020	7,050																11,030	7,020	57%	7,050	0%
32 Memberships & Subscriptions	435					396					5,095	7,500	-32%	7,500	9,000						5,926	7,500	-21%	9,000	20%
Total Operating Costs	65,277	56,420	16%	56,420	68,350	25,059	20,600	22%	20,600	27,400	186,989	193,850	-4%	193,850	184,850	43,469	44,556	-2%	44,556	50,200	320,794	315,526	2%	329,300	4%
Total Costs	398,068	347,109	15%	347,109	417,380	336,052	336,233	0%	336,233	350,624	278,001	280,130	-1%	280,130	301,904	275,390	279,619	-2%	279,619	293,680	###	1,243,190	4%	1,362,088	10%
Total Net Costs	50,040	49,109	2%	49,109	70,780	246,482	246,663	0%	246,663	230,624	108,110	145,130	-26%	145,130	102,904	195,145	199,374	-2%	199,374	257,680	599,777	640,375	-6%	660,488	3%