

B3500
TN452
HUD08AC001

MAINTENANCE OF FUNDS
2008 CHAPTER BUDGET
BUDGET ENTRY WORKSHEET (WORKSHEET A)
COMBINED UNRESTRICTED AND RESTRICTED
For the Twelve Months Ending December 31, 2007

01/23/08
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TENNESSEE

	2006 BUDGET	2006 ACTUAL	2006 YTD ACT	2007 BUDGET	2007 YTD BUD	2007 YTD ACT	07 YTD ACT REMAINING BUD	07 YTD ACT REMAINING ACT	2007 Y/E FST	2008 BUDGET
PUBLIC SUPPORT & REVENUE										
CAMPAIGN CONTRIBUTIONS	2,394,004	2,361,611	2,361,611	2,589,778	2,589,778	2,382,294	2,382,294	2,382,294	2,519,599	2,714,000
MARCH FOR BABIES/WALK	1,155,678	1,227,412	1,227,412	1,264,815	1,264,815	1,305,049	1,305,049	1,305,049	1,340,000	1,448,000
SPECIAL EVENTS	169,715	183,950	183,950	141,345	141,345	179,837	179,837	179,837	202,523	236,000
NET ADJUSTMENT	0	0	0	0	0	0	0	0	0	0
OTHER CAMPAIGN	16,000	38,507	38,507	31,477	31,477	26,127	26,127	26,127	14,000	29,000
TOTAL CAMPAIGN CONTRIBUTIONS	3,735,397	3,811,480	3,811,480	4,026,415	4,026,415	3,893,307	3,893,307	3,893,307	4,076,122	4,487,000
LESS: DIRECT BENEFITS EXPENSE	<433,265>	<465,656>	<465,656>	<445,000>	<445,000>	<409,599>	<409,599>	<409,599>	<412,000>	<453,003>
TOTAL MOD NET RECEIPTS	3,302,132	3,345,824	3,345,824	3,581,415	3,581,415	3,483,708	3,483,708	3,483,708	3,664,122	3,993,997
OTHER REVENUE	0	32,815	32,815	32,000	32,000	30,074	30,074	30,074	67,051	391,057
ALL TRANSFERS RECEIVED	46,539	46,788	46,788	14,000	14,000	16,902	16,902	16,902	0	0
DONATED GOODS INCOME	498,316	498,316	498,316	606,136	606,136	606,136	606,136	606,136	0	0
TOTAL PUBLIC SUPPORT AND REVENUE	3,846,987	3,923,743	3,923,743	4,233,551	4,233,551	4,136,820	4,136,820	4,136,820	3,731,173	4,385,054
EXPENSES										
GRANTS & AWARDS	<136,414>	<130,790>	<130,790>	<136,000>	<136,000>	<132,214>	<132,214>	<132,214>	<136,000>	<187,000>
SALARIES	<1,170,322>	<1,098,194>	<1,098,194>	<1,208,070>	<1,208,070>	<1,204,227>	<1,204,227>	<1,204,227>	<1,391,828>	<1,421,000>
EMPLOYERS BENEFITS & TAXES	<355,235>	<337,896>	<337,896>	<365,958>	<365,958>	<354,551>	<354,551>	<354,551>	<399,177>	<420,721>
PROFESSIONAL FEES	<30,907>	<40,516>	<40,516>	<29,500>	<29,500>	<38,640>	<38,640>	<38,640>	<40,500>	<35,500>
TRAVEL & LODGING	<120,299>	<124,397>	<124,397>	<118,100>	<118,100>	<148,942>	<148,942>	<148,942>	<126,500>	<126,000>
CONFERENCES & MEETINGS	<16,588>	<18,115>	<18,115>	<14,876>	<14,876>	<22,572>	<22,572>	<22,572>	<11,126>	<16,000>
PRINTING & SUPPLIES	<123,003>	<111,204>	<111,204>	<110,661>	<110,661>	<100,785>	<100,785>	<100,785>	<99,161>	<127,803>
POSTAGE	<36,400>	<29,604>	<29,604>	<36,510>	<36,510>	<29,525>	<29,525>	<29,525>	<26,300>	<30,850>
TELEPHONE	<44,500>	<39,526>	<39,526>	<43,350>	<43,350>	<36,042>	<36,042>	<36,042>	<175,052>	<374,841>
OCCUPANCY	<172,500>	<64,607>	<64,607>	<121,000>	<121,000>	<115,660>	<115,660>	<115,660>	<182,781>	<207,100>
INSTRUMENT, ACQUISIT. & OTHER	<42,803>	<22,506>	<22,506>	<28,100>	<28,100>	<606,136>	<606,136>	<606,136>	<49,000>	<57,100>
DONATED GOODS EXPENSE	<498,316>	<498,316>	<498,316>	<606,136>	<606,136>	<606,136>	<606,136>	<606,136>	0	0
TOTAL EXPENSES	<2,710,787>	<2,615,711>	<2,615,711>	<2,874,321>	<2,874,321>	<2,898,355>	<2,898,355>	<2,898,355>	<2,304,466>	<2,672,014>
SHARE TO NATIONAL	<1,112,117>	<1,130,135>	<1,130,135>	<1,201,925>	<1,201,925>	<1,151,683>	<1,151,683>	<1,151,683>	<1,206,892>	<1,311,600>
ALL OTHER TRANSFERS	0	0	0	0	0	0	0	0	0	0
ADD TOTAL EXPENDITURES	<3,842,904>	<3,745,846>	<3,745,846>	<4,076,246>	<4,076,246>	<4,050,038>	<4,050,038>	<4,050,038>	<3,511,233>	<3,983,614>
NET CHAPTER INCOME	4,083	177,897	177,897	157,305	157,305	86,782	86,782	86,782	219,940	401,440
SHARE NOT PAID	0	0	0	0	0	0	0	0	0	0
PERFORMANCE MARGIN (1)	46.2	49.0	49.0	48.6	48.6	47.4	47.4	47.4	49.2	52.9
PROFITABILITY RATIO	100.1	104.7	104.7	103.9	103.9	102.1	102.1	102.1	106.3	110.1
PRODUCTIVITY RATIO	2.16	2.33	2.33	2.28	2.28	2.26	2.26	2.26	2.30	2.17