

	2019/2020	2020-2021
	Budget	Budget
Ordinary Income/Expense		
Income		
Budgeted Campaign Revenue	3,000,000.00	2,575,000.00
Pledge Loss	450,000.00	412,000.00
Pay Direct Pledges - Non- partner	71,774.00	
Pay Direct Pledges - Partner	66,986.00	
All Designations to Outside Agencies		230,547.00
Total 4100 · Campaign Revenue	2,550,000.00	1,932,453.00
4150 · Dividend income-Community Foundation	1,115.00	
4151 · Dividend income-endowment RJ	6,424.18	
4152 · Dividend income-investment		
4152-01 · Dividend income 7487	8,819.92	
4152-02 · Dividend income - 1782	3,600.00	
Total 4152 · Dividend income-investment	12,419.92	
4153 · Realized gain/loss endowment		
4153-01 · Realized gain/loss CF Endowment	3,436.00	
4153-02 · Realized Gain/Loss RJ endowment	1,238.00	
Total 4153 · Realized gain/loss endowment	4,674.00	
4154 · Realized gain/loss investment		
4154-01 · Realized Gain/Loss RJ 7487	11,441.22	
4154-02 · Realized Gains/Losses RJ 7182	(978.00)	
Total 4154 · Realized gain/loss investment	10,463.22	
4155 · Unrealized gain/loss endowment	1,510.00	
4156 · Unrealized Gain/Loss RJ 2101	(10,212.48)	
4157 · Unrealized Gain/Loss RJ 87-82		
4157-01 · Unrealized Gains/Losses RJ 7487	(42,364.00)	
4157-02 · Unrealizes Gains/Losses RJ 1782	15,208.00	
Total 4157 · Unrealized Gain/Loss RJ 87-82	(27,156.00)	
4158 · Merrill Lynch Investment		
4158-01 · Unrealized G/L Merrill Lynch	25,550.00	
Total 4158 · Merrill Lynch Investment	25,550.00	
4170 · Interest Income	564.89	
4210 · Revenue Books from Birth		
4210-01 · Revenue BFB Rutherford Grants	200,777.21	196,000.00
4210-02 · Revenue BFB Rutherford Events		
4210-03 · Revenue BFB Cannon Grants	5,000.00	8,600.00
4210-04 · Revenue BFB Cannon Events		
Total 4210 · Revenue Books from Birth	205,777.21	204,600.00
Other Income/Expense		
Other Income		
8003 · Grant Income		
8003-02 · Mott Grant Income	5,625.00	4,500.00
8003-04 · Mental Health Action Initiative	35,000.00	
Grants to cover other program expenditures	105,375.00	-
Total 8003 · Grant Income	146,000.00	154,000.00
8004 · Other Revenue		
8004-03 · Administrative Fees	2,000.00	46,109.40
8004-04 · Life Insurance Premium Revenue	-	
8004-05 · Revenue from Lapsed Mailings	-	
Total 8004 · Other Revenue	2,000.00	
8300 · EFSP Administrative Fees	2,400.00	
Total Other Income	150,400.00	154,000.00
Total Income	2,787,941.20	2,291,053.00
Gross Profit	2,787,941.20	2,291,053.00
General Operating Expense		
7100 · Depreciation & amortization exp		

7100-01 · Deprec & amort - allowable	24,434.80	28,070.00
7120 · Accountant	7,750.00	8,250.00
7140 · Bank Fees	1,332.86	1,224.00
7145 · Investment Fund/ Fees	6,811.37	5,327.00
7150 · Conference Fees	-	-
7160 · Employee Development	3,000.00	5,267.00
7170 · Equipment		
7170-01 · Equipment Maintenance/Rental	10,088.16	11,395.00
7180 · Promotional Items	3,500.00	2,505.50
7190 · Insurance	5,423.60	5,400.00
7211 · Memberships/Publications/Subs		
7211-01 · Membership Dues/UWWW/UWTN	32,791.06	63,287.00
7211-02 · Subs/Dues/Pubs	5,139.50	5,463.00
7221 · Misc/Stewardship Expense	2,000.00	2,000.00
7231 · Office Supplies	4,500.00	4,000.00
7241 · Outside Professional Services		
7241-01 · Web Design & Hosting	2,026.40	1,868.00
7241-02 · Support - Production Software	7,381.20	8,267.00
7241-03 · Third Party computer support	28,677.60	30,210.00
7241-04 · HR and payroll processing fees	5,438.04	5,930.00
7241-05 · Custodial Services	1,750.00	1,750.00
7241-06 · PR & Marketing expenses	-	-
7241-07 · Consulting Services	-	-
7251 · Printing	8,692.57	7,416.00
7260 · Rent	33,113.00	33,113.00
7300 · Salaries & Benefits		
7301 · Health Insurance	67,687.26	49,968.00
7302 · Life Insurance	5,271.27	5,725.00
7303 · Payroll Taxes		
7303-01 · State Unemployment expense	142.80	193.00
7303-02 · Employer FICA	44,446.50	43,335.57
7304 · Salaries	581,000.00	\$566,478.00
7305 · Retirement - Employer Contribut	8,906.40	5,700.00
7410 · Software & Hardware below Cap	400.00	500.00
7420 · Taxes/Permits	260.00	260.00
7430 · Telephone	12,142.03	10,965.00
7440-03 · Meals	3,000.00	3,000.00
7440-04 · Mileage	7,900.00	7,500.00
7440-05 · Other Travel Expense	80.57	75.00
7450 · Staff Appreciation	2,500.00	2,500.00
7460 · Postage	10,538.01	12,500.00
7470 · Allocation Meeting Expenses	500.00	-
Board Related Expenses		4,325.00
Total General Operating Expense	938,625.00	943,767.07

Net Ordinary Income	1,849,316.21	1,347,285.93
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Other Expense

7252 · BFB Book Orders	200,777.21	196,000.00
7465 · 211 Dues	25,000.00	25,000.00
9003 · Grant Funding Expenditures		
9003-02 · Mott Grant Expenditures	5,625.00	4,500.00
9003-04 · Mental Health Action Initiative	40,000.00	
Total 9003 · Grant Funding Expenditures	45,625.00	
9005 · ECM Event Expenses	1,000.00	1,000.00
9009 · Book Orders Cannon BFB	7,886.04	8,600.00
9010 · Gifts in Kind - expense		
9102 · Sponsorship - Miscellaneous	600.00	900.00
9103 · Fundraising and Processing Fees	3,000.00	
9104 · Volunteer connect annual fees	5,000.00	-
9106 · Agency Trainings	14,300.00	15,000.00

9107 · Charity Tracker Expenditures	9,000.00	9,000.00
9108 · Alternative Fall & Spring Break	850.00	-
9200 · Community celebration exp	15,000.00	17,500.00
9201 · Stuff the Bus	2,000.00	3,500.00
9202 · Literacy Day of Action expense	2,185.00	2,000.00
9203 · Hometown Huddle Expenses	2,375.00	2,250.00
9204 · Community Baby Shower	4,150.00	5,000.00
9205 · YLS Dodgeball Tournament Expenses	3,000.00	4,000.00
9302 · Vita Grant Expenditures	10,000.00	22,800.00
9303 · Vista Expenditures	2,700.00	-
9311 · Young leadership Society	2,000.00	3,000.00
9400 · Red, White & Bayou Event	12,500.00	15,000.00
9435 · Catalyst Program Expense	3,070.00	8,850.00
LaunchPoint Program		60,000.00
9455 · Tocqueville Leadership LegacyExpenses	3,400.00	4,000.00
9100 · Allocations expense to agencies	1,454,841.61	929,887.00
Total Other Expense	<u>1,830,259.86</u>	<u>1,337,787.00</u>
Net Other Income	<u>(1,679,859.86)</u>	<u>(1,183,787.00)</u>
Net Income	<u><u>19,056.35</u></u>	<u><u>9,498.93</u></u>