

EASTER SEALS TENNESSEE FY 2022 BUDGET

| <u>CONSOLIDATED</u>    |                                     | FY 2022           |
|------------------------|-------------------------------------|-------------------|
| <u>INCOME</u>          |                                     | <u>BUDGET</u>     |
|                        | CAMP                                | 63,000            |
|                        | ECF CHOICES WEST                    | 332,150           |
|                        | ECF CHOICES MIDDLE                  | 147,549           |
|                        | PRE-ETS                             | 40,000            |
|                        | BHS                                 | 300,000           |
|                        | LEXINGTON DAY CENTER                | 156,682           |
|                        | SUPPORTED LIVING - WTN              | 5,744,531         |
|                        | SUPPORTED LIVING - MTN              | 396,334           |
|                        | BENTON COUNTY REST AREA             | 460,199           |
|                        | DICKSON REST AREA                   | 448,344           |
|                        | GRUNDY COUNTY REST AREA             | 457,247           |
|                        | MARION COUNTY REST AREA             | 266,221           |
|                        | BLDGS - JANITORIAL                  | 292,620           |
|                        | CHOICES                             | 698,975           |
|                        | DEVELOPMENT                         | 416,550           |
|                        | TOTAL INCOME                        | <u>10,220,402</u> |
| <u>EXPENSES</u>        |                                     |                   |
|                        | Personnel Expenses                  |                   |
| 6010                   | Salaries                            | 5,459,157         |
| 6012                   | Overtime                            | 886,683           |
| 6015                   | Salaries part time                  | 1,193,391         |
| 6016                   | Training-new hire                   | 47,250            |
|                        | Total Salaries                      | <u>7,586,480</u>  |
| 6040                   | Health, Disability & Life Insurance | 465,034           |
| 6055                   | 403b Match                          | 10,256            |
| 6060                   | Payroll Taxes                       | 579,366           |
| 6070                   | Workers Compensation Insurance      | 81,002            |
|                        | Total Personnel Expenses            | <u>8,722,138</u>  |
|                        | Other operating expense             |                   |
| 6130                   | Bank Charges                        | 1,200             |
| 6200                   | Classified ads                      | 1,100             |
| 6210                   | Contracted Services                 | 176,278           |
| 6220                   | Dues & Subscriptions                | 12,200            |
| 6300                   | Insurance-Automobiles               | 129,739           |
| 6310                   | Insurance-Other                     | 148,107           |
| 6330                   | Licenses & Fees                     | 5,470             |
| 6400                   | Maintenance-Building                | 1,275             |
| 6410                   | Maintenance- Equipment              | 6,250             |
| 6420                   | Maintenance- Grounds                | 3,350             |
| 6425                   | Meetings                            | 3,400             |
| 6510                   | Postage & Shipping                  | 5,450             |
| 6520                   | Printing                            | 5,600             |
| 6530                   | Professional Fees                   | 33,250            |
| 6600                   | Rent-Building                       | 125,706           |
| 6605                   | Rent-Camp Facilities                | 32,000            |
| 6610                   | Rent-Equipment                      | 14,001            |
| 6630                   | Supplies-Maintenance                | 211,345           |
| 6650                   | Supplies-Office                     | 19,200            |
| 6660                   | Supplies-Program                    | 44,189            |
| 6700                   | Telephones                          | 75,002            |
| 6710                   | Training & Seminars                 | 8,100             |
| 6720                   | Transportation--Gas, Repair, Other  | 86,871            |
| 6730                   | Transportation- Mileage             | 16,843            |
| 6740                   | Travel-Non Mileage                  | 2,200             |
| 6770                   | Utilities                           | 18,000            |
| 7030                   | Depreciation                        | 191,080           |
| 6910                   | National Dues                       | 59,558            |
| 6890                   | Total Operating Expenses            | <u>1,436,764</u>  |
| TOTAL EXPENSES         |                                     | 10,158,902        |
| NET RESULTS OPERATIONS |                                     | <u>61,500</u>     |