

2021-2022 Expenses					
Admin Expenses	Month	Year	Notes	2020 Fundraising	
Executive Director		\$1,802.50	Richard	Other donations	\$225,000.00
Program Director		\$2,730.00	Brett	Board Giving	\$45,000.00
Art Director		\$0.00	Garrett	Board Networking Connections	\$25,000.00
Development Director		\$5,500.00	Kyle	Giving Challenges	\$10,000.00
Accountant		\$18,000.00	KF Group	CFC	\$7,000.00
Deputy Director		\$6,487.50	Dan		
External Audit fees		\$7,500.00		Total	\$312,000.00
Admin portion of building rent (15%)		\$8,080.01	Incl. utilities		
Office Supplies		\$400.00		Music Royalties	?
Chase Expensify Fee		\$120.00		Sponsorships	\$10,000.00
Expensify		\$60.00		Grants	\$300,000.00
D&O Insurance		\$890.00		Events	\$70,000.00
General Liability Insurance		\$520.00		Crowdfunding	\$10,000.00
			Make sure these are correct for whole budget		
Payroll taxes		\$1,263.78		Tshirt and merch	\$7,000.00
Payroll Processing - incl. in Insperity plan	\$100.00	\$0.00			
Insperity HR Plan - Incl. Worker Comp. & healthcare payments		\$18,820.00		Total	\$709,000.00
Property Insurance (Op Stand Down Space)		\$2,800.00			
Course deposit		\$3,000.00			
				Total Expenses	\$701,941.31
Total Admin Expenses	\$100.00	\$77,973.79		Net Revenue	\$7,058.69
Fundraising and Marketing	Month	Year	Notes	Interest Income	\$2,500.00
Executive Director		\$9,012.50	Richard		
Development Director		\$22,000.00	Kyle		
Consultant		\$10,800.00	Larrys contact		
Deputy Director		\$10,812.50	Dan		
Website (Squarespace.com)	\$18.00	\$220.00			
Domain Hosting	\$7.00	\$90.00		Net Revenue after Interest	\$9,558.69
payroll tax	\$0.00	\$4,025.81			
Solicitation Licenses		\$0.00	flat fee		
State Fees for solicitaton		\$1,000.00	State fees (est)		
Fundraising Travel	\$125.00	\$1,500.00			
Fund. Auto Expense	\$33.00	\$700.00			
Fund. Meals		\$500.00			
Fund. Hotel	\$46.00	\$500.00			
Moonclerk	\$9.00	\$110.00			
Donation Processing Fees	\$58.00	\$700.00			
Advertising	\$83.00	\$1,000.00			
Printing and Postage		\$500.00			
Shirts and CDs		\$1,500.00			
Events		\$1,000.00			
Nashville Community Outreach Coordinator		\$10,320.00	Bella		
Program Associate		\$600.00	Jenna		
Total Fundraising	\$354.00	\$76,890.81			
Programs					
Songwriting	Cost	20	Notes		
Travel	\$500.00	\$10,000.00			
Hotel	\$550.00	\$11,000.00	\$169rate		
Food	\$100.00	\$2,000.00			
Entertainment	\$50.00	\$1,000.00			
Guitar	\$0.00	\$0.00	in kind		
Transportation	\$400.00	\$1,600.00			
Recording Session	\$800.00	\$16,000.00			

Sag and Misc cost for song release		\$10,000.00			
Nashville Guitar and songwriting coach		\$15,000.00	Jesse		
<u>Songwriting mentors</u>					
Food		\$3,000.00			
Travel		\$9,000.00			
Lodging		\$7,100.00	airbnb		
<u>Total main songwriting</u>		<u>\$85,700.00</u>			
<u>CMHOF</u>					
<u>Songwriting fee</u>	\$1,000.00	\$12,000.00			
<u>Total Cost CMHOF</u>	\$1,000.00	\$12,000.00			
<u>Vanderbilt/Blair School of Music Program</u>					
Instructors		\$0.00			
Tuition	\$50.00	\$0.00			
<u>Total Cost Vanderbilt/Blair Program</u>		\$0.00			
<u>Travel songwriting</u>	2 writers	2 trips	<u>Notes</u>		
Travel	\$1,000.00	\$2,000.00			
Lodging	\$1,000.00	\$2,000.00			
Food	\$400.00	\$800.00			
Demo	\$450.00	\$900.00			
Performance pay	\$600.00	\$1,200.00			
<u>Total Cost travel songwriting</u>	\$3,450.00	\$6,900.00			
<u>Virtual Songwriting</u>		\$20,000.00	20 Veterans		
<u>Additional cost for music release</u>		\$15,000.00	15 songs		
<u>Total Songwriting</u>		<u>\$139,600.00</u>			
<u>SAIC Art Program Budget</u>			<u># of Participants</u>		
Tuition	\$2,839.00	\$19,873.00	7		
Housing*	\$1,290.00	\$10,320.00	8		
On-Campus Food	\$400.00	\$4,000.00	10		
Off-Campus Food	\$400.00	\$4,000.00	10		
Flight*	\$500.00	\$0.00	0		
Fuel (travel)*	\$150.00	\$1,050.00	7		
CityPasses	\$108.00	\$1,080.00	10		
Art Supplies		\$1,000.00			
Dorm Supplies		\$500.00			
Facilitator		\$1,500.00			
Assitant Facilitator		\$1,500.00			
Mentor 1 (Dorm)		\$1,500.00			
Mentor 2 (Dorm)		\$0.00			
Visiting Artist		\$0.00			
Visiting Artist Travel		\$0.00			
Misc.		\$500.00			
Cost per veteran					
	SAIC Total	\$46,823.00			
<u>Belmont Watkins School of Art</u>		6			
Tuition	\$2,370.00	\$14,220.00			
Housing*	\$700.00	\$4,200.00			
On-Campus Food	\$350.00	\$2,100.00			
Off-Campus Food	\$350.00	\$2,100.00			
Flight*	\$500.00	\$3,000.00			
Fuel (travel)*		\$300.00			
Transportation		\$4,235.00	15 passenger Van		

Recording session		\$0.00			
	Watkins Total	\$30,155.00			
Total SAIC/Watkins Cost		\$76,978.00			
Online Zoom classes Instructor pay		\$5,000.00			
Dallas Art Community Program		\$5,000.00			
Nashville arts building rent (85%)		\$45,786.69	Incl. utilities		
Nashville arts building supplies		\$7,500.00			
Chicago - Bridgeport Storage		\$1,560.00			
Chicago - Bridgeport rent		\$8,820.00			
Total New Art programs		\$73,666.69			
Nashville art and multimedia teacher		\$12,000.00	Stephen		
Mentor programs		\$10,000.00			
Total Art Program Cost		\$172,644.69			
Other Prog. Dev.	Month	Year			
ED		\$61,285.00			
Art Director		\$25,000.00	Chicago personnel		
PD		\$51,860.00			
Deputy Director		\$25,950.00			
Development Director		\$27,500.00			
Pay roll tax		\$14,657.02			
Executive assistant	\$0.00	\$0.00			
Program Supplies		\$600.00			
Art Storage		\$0.00			
Misc. Shipping, art transport, etc.		\$5,000.00			
Shirts and swag		\$1,000.00			
Program training		\$2,000.00			
Veteran coordinator		\$6,000.00	Seth		
Program Associate		\$11,400.00	Jenna		
Nashville Community Outreach Coordinator		\$2,580.00	Bella		
Total Other Prog. Dev.		\$234,832.02			
Total Program Cost		\$547,076.71			
Total Annual Cost		\$701,941.31			