

**The Land Trust for Tennessee  
FY19 Budget**

		<b>Budget FY19</b>
<b><u>Operating Revenue</u></b>		
41000	Unrestricted Contributions	714,000.00
41000c	Unrestricted Cash on Hand/Existing Funds	148,316.00
41006	Unexpected/Unusual Unrestricted	-
42005	Restricted Contributions	359,100.00
42005c	Restricted Cash on Hand/Existing Funds	227,000.00
42051	Glen Leven	149,920.55
45015	In-Kind Donations	25,000.00
44001	Stewardship Operating	37,500.00
44002	Stewardship Endowment	15,000.00
46000	Blue Moon Event (gross)	285,992.17
46050	Other Events	14,681.48
49000	Interest and Dividend Income	2,000.00
49300	Rental Income	-
Subtotal Operating Revenue, Plus Cash on Hand		1,978,510.20
Less Cash on Hand (Existing Funds)		(375,316.00)
<b>Total Operating Revenue FY19</b>		<b>1,603,194.20</b>
<b><u>Operating Expenses</u></b>		
60100	Compensation & Fringe Benefits	1,448,007.85
60300	Computer & Technology	33,394.31
60500	Development & Fundraising	24,716.26
60600	Dues & Subscriptions	7,520.84
60800	Easement Preparation	4,197.32
60900	Education & Outreach	30,203.15
61000	Events - Direct Costs (all costs for main events)	135,590.74
62000	General Stewardship	4,000.00
71000	Occupancy Costs	123,591.52
72000	Bad Debts	-
72800	Insurance	66,932.23
73000	Marketing & Public Relations	49,268.16
73500	General & Admin - General Office	48,249.68
74000	Professional Services	90,052.58
76000	Taxes, Licenses & Fees	11,126.10
77000	Travel, Meals & Entertainment	57,035.78
77500	Utilities	32,848.51
Total Operating Expenses		2,166,735.02
Total Net Operating Income		<b>(563,540.82)</b>
<b><u>Non-Operating Revenue</u></b>		
49200	Investment Income	167,440.31
43000	Easement & Land / Projects	-
44000	Stewardship Contributions	112,500.00
45000	Other Income (includes JCN, Grant Revenue)	-
45800	Cash on Hand - Grant / Projects	-
49500	Gain/Loss on Sale of Real Estate (Impairment)	-
Total Non-Operating Revenue		279,940.31
<b><u>Non-Operating Expenses</u></b>		
79000	Relocation - Move to Glen Leven	-
60400	Depreciation	91,715.50
60700	Easement & Land / Projects	-
63000	Transaction Expenses - Easement & Land Acq.	-
Total Non-Operating Expenses		91,715.50
Total Non-Operating Net Income		188,224.81
Total Net Income		(375,316.00)
Plus Cash on Hand (Existing Funds)		375,316.00
Total Net Income, Plus Cash on Hand (Existing Funds)		<b>(0.00)</b>