FINANCIAL STATEMENTS
WITH SUPPLEMENTAL INFORMATION

For the Years Ended June 30, 2011 and 2010 and Independent Auditor's Report

FINANCIAL STATEMENTS For the Years Ending June 30, 2011 and 2010

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HUGHES & GOSNELL

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Phone (865) 688-0351 Facsimile (865) 688-0386 INDEPENDENT AUDITOR'S REPORT

Board of Directors NAMI Tennessee Nashville, Tennessee

We have audited the accompanying statements of financial position of NAMI Tennessee (a nonprofit corporation) as of June 30, 2011 and 2010, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NAMI Tennessee as of June 30, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with <u>Government Auditing Standards</u>, we have also issued a report dated November 9, 2011 on our consideration of NAMI Tennessee's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and important for assessing the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Hoghes & Gard CPA (

November 9, 2011

STATEMENTS OF FINANCIAL POSITION June 30, 2011 and 2010

June 30, 2011 and 2010				
ASSETS		2011		2010
Current Assets				
Cash	\$	17,241	\$	31,792
Grants Receivable - State	•	101,922	*	161,500
Grants Receivable - Other		21,784		34,638
Employee Receivables		313		516
		313		310
Total Current Assets		141,260		228,446
Fixed Assets				
Auto		17,776		17,776
Office Equipment, and Furniture		67,234		67,234
		85,010		85,010
Less: Accumulated Depreciation		(81,516)		(78,390)
Net Fixed Assets		3,494		6,620
				0,020
Investments				
Certificates of Deposits/Mutual Funds	***************************************	203,908		175,708
Total Investments		203,908		175,708
Total Assets	\$	348,662	\$	410,774
LIADII ITIES AND MET ASSETS				
LIABILITIES AND NET ASSETS				
Current Liabilities				
Payable to Affiliates	\$	24,295	\$	18,652
Accounts Payable		28,302		59,238
Pension Payable		0		909
Payroll Taxes Payable		4,049		8,509
Payments in Advance		1,803		32,233
Line of Credit - Bank		60,000		20,000
Loan Payable to Affiliate		4,000		4,000
Total Current Liabilities		122,449		143,541
		·		
Net Assets				
Unrestricted				
Operating		126,213		167,233
Board Designated		100,000		107,233
			•	200,000
Total Unrestricted Net Assets		226,213		267,233
Total Liabilities and Net Assets	\$	348,662	\$	410,774

STATEMENTS OF ACTIVITIES For the Years Ended June 30, 2011 and 2010

		2011	
	Unrestricted	Temporarily Restricted	<u>Total</u>
Public Support and Revenue:			
Public Support:			
Government Grants	\$ 0	\$ 408,067	\$ 408,067
Other Contributions	230,848	25,000	255,848
Non-cash Contributions	442_	0	442
Total Public Support	231,290	433,067	664,357
Revenue:			
Membership Dues	3,633	0	3,633
Investment Income	29,253	0	29,253
Total Revenue	32,886	0	32,886
Total Public Support and Revenue	264,176	433,067	697,243
Expenses:			
Program Services	268,959	433,067	702,026
Management and General	35,273	0	35,273
Fundraising	964	0	964
Total Expenses	305,196	433,067	738,263
Changes in Net Assets	(41,020)	0	(41,020)
Net Assets, Beginning of Year	267,233	0	267,233
Net Assets, End of Year	\$ 226,213	\$ 0	\$ 226,213

		2010	
	Unrestricted		Total
Public Support and Revenue:			
Public Support:			
Government Grants	\$ 0	\$ 367,418	\$ 367,418
Other Contributions	222,333	95,075	317,408
Non-cash Contributions	1,354	0	1,354
Total Public Support	223,687	462,493	686,180
Revenue:			
Membership Dues	6,528	0	6,528
Investment Income	18,167	0	18,167
Total Revenue	24,695	0	24,695
Total Public Support and Revenue	248,382	462,493	710,875
Expenses:			
Program Services	245,144	462,493	707,637
Management and General	37,685	0	37,685
Fundraising	1,703	0	1,703
Total Expenses	284,532	462,493	747,025
Changes in Net Assets	(36,150)	0	(36,150)
Net Assets, Beginning of Year	303,383	0	303,383
Net Assets, End of Year	\$ 267,233	\$ 0	\$ 267,233

STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2011 and 2010

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES	4 - L- 'n 1 - i - L- L	
Changes in Net Assets	\$ (41,020)	\$ (36,150)
Adjustment to Reconcile Changes in Net Assets		
to Net Cash Provided by Operations:		
Depreciation	3,127	3,127
<increase> Decrease in Grants Receivable - State</increase>	59,578	(70,496)
<increase> Decrease in Grants Receivable - Other</increase>	12,854	(1,851)
<increase> Decrease in Employee Receivable</increase>	203	(516)
<decrease> Increase in Accounts Payable</decrease>	(30,936)	37,497
<decrease> Increase in Payable to Affiliates</decrease>	5,643	2,512
<decrease> Increase in Payroll Taxes Payable/Pension Payable</decrease>	(5,369)	258
<decrease> Increase in Payments in Advance</decrease>	(30,430)	3,911
NET CASH <used> PROVIDED BY OPERATING ACTIVITIES</used>	(26,350)	(61,708)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Equipment	0	0
ruichase of Equipment	<u> </u>	
NET CASH <used> PROVIDED BY INVESTING ACTIVITIES</used>	0	0
CASH FLOWS FROM FINANCING ACTIVITIES		
Change in Certificates of Deposits and Mutual Funds	(28,201)	62,323
Net Line of Credit	40,000	(30,000)
Net Line of Credit	10,000	(50,000)
NET CASH PROVIDED <used> BY FINANCING ACTIVITIES</used>	11,799	32,323
NET INCREASE < DECREASE > IN CASH	(14,551)	(29,385)
CASH AT BEGINNING OF YEAR	31,792	61,177
CASH AT END OF YEAR	\$ 17,241	\$ 31,792
Supplemental Information Interest Paid	\$ 1,282	\$ 1,577

STATEMENTS OF FUNCTIONAL EXPENSES For the Years Ended June 30, 2011 and 2010

	2011						
	Program		Management		<i>T</i> 1		 <i>T</i>
		Services		General		raising	 Total
Allocations to Affiliates	\$	23,134	\$	0	\$	0	\$ 23,134
Salaries and Wages		258,155		13,587		0	271,742
Payroll Taxes		22,144		1,165		0	23,309
Employee Benefits		65,268		3,435		0	68,703
Audit		0		4,000		0	4,000
Professional Services		97,413		0		0	97,413
Printing, Copying, Postage		16,383		1,928		964	19,275
Supplies		10,980		1,213		0	12,193
Telephone		19,659		2,184		0	21,843
Fundraising		0		0		0	0
Office Rent		37,295		4,144		0	41,439
Equipment Rental and Maintenance		4,413		490		0	4,903
Travel/Conference/Conventions		82,873		0		0	82,873
Insurance		8,214		0		0	8,214
Miscellaneous		11,148		0		0	11,148
Employee and Organizational Development		44,947		0		0	44,947
Depreciation	····	0	<u></u> .	3,127		0	 3,127
Total Expenses	\$	702,026	\$	35,273	\$	964	\$ 738,263

	2010							
	Program Services		Management and General		Fundraising			Total
Allocations to Affiliates	\$	30,207	\$	0	\$	0	\$	30,207
Salaries and Wages		281,350		14,808		0		296,158
Payroll Taxes		25,665		1,351		0		27,016
Employee Benefits		55,346		2,913		0		58,259
Audit		0		4,000		0		4,000
Professional Services		95,331		0		0		95,331
Printing, Copying, Postage		26,644		3,135		1,567		31,346
Supplies		12,690		1,410		0		14,100
Telephone+A13		24,275		2,697		0		26,972
Fundraising		0		0		136		136
Office Rent		34,596		3,844		0		38,440
Equipment Rental and Maintenance		3,597		400		0		3,997
Travel/Conference/Conventions		60,546		0		0		60,546
Insurance		8,144		0		0		8,144
Miscellaneous		8,669		0		0		8,669
Employee and Organizational Development		40,577		0		0		40,577
Depreciation		0		3,127		0		3,127
Total Expenses	_\$_	707,637	\$	37,685	\$	1,703	\$	747,025

NOTES TO FINANCIAL STATEMENTS June 30, 2011 and 2010

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation – The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted Net Assets</u> – Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily Restricted Net Assets</u> – Net assets subject to donorimposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently Restricted Net Assets</u> – Net assets subject to donorimposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on any related investments for general or specific purposes.

Contributions – Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reported at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received.

Property and Equipment – Property and equipment are carried at cost. Depreciation is computed using the straight-line method. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in income as incurred. Significant renewals and betterment are capitalized.

Donated Services – No amounts have been included for donated services since it is not practicable to determine the value of such services, and the Organization does not exercise control over the employment and duties of the donor.

NOTES TO FINANCIAL STATEMENTS June 30, 2011 and 2010

Income Taxes – NAMI Tennessee, a nonprofit corporation operating under section 501(c)(3) of the Internal Revenue Code, is generally exempt from federal and state income taxes and, accordingly, no provision for income taxes is included in the financial statements.

Functional Allocation of Expenses – The costs of providing the Organization's various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Cash Equivalents – For purposes of the statement of cash flows, the Organization considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Estimates – The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Compensated Absences – Employees can accrue up to twelve (12) working days of sick leave each year with a maximum accrual of sixty (60) days. Employees are entitled to fifteen (15) working days of vacation per year with a maximum accrual of twenty (20) days. Leave with pay may be granted to attend conferences. Educational leave without pay may be granted for continuing education.

2. GRANTS

NAMI Tennessee provides the following services for persons with mental illness and affiliate groups consisting of families with a member who has a mental illness or on their behalf:

- 1. Organize and support family advocacy groups
- 2. Coordinate state-wide advocacy efforts
- 3. Organize and implement the Annual Tennessee Family Support Conference

These services are provided under primary operating grants from the State of Tennessee, Department of Health and Department of Mental Health and Developmental Disabilities.

NOTES TO FINANCIAL STATEMENTS June 30, 2011 and 2010

3. OPERATING LEASE

An office was opened in Nashville, Tennessee beginning May 1, 2004. There was no rent for the first three months with rent beginning in August 2004 at the rate of \$2,132.44 monthly. Office space increased as of August 1, 2007 and rent increased to \$3,418.89. Lease was amended in 2009 with monthly payments of \$3,144.90, increasing to 4,430.80 by 2112. Future minimum rental payments under the lease are as follows:

	<u>20</u>	<u>)11</u>	<u>2010</u>			
June 30, 2011 January 31, 2012 January 31, 2013	\$ 	0 20,010 41,170	\$	38,882 20,010 41,170		
	<u>\$</u>	61,180	<u>\$</u>	100,062		

4. INVESTMENTS

The Organization has an investment into CD's held by a brokerage firm. The CD's mature at different intervals with different interest rates. As CD's matured, some money has been put into a mutual fund. The value of this investment is:

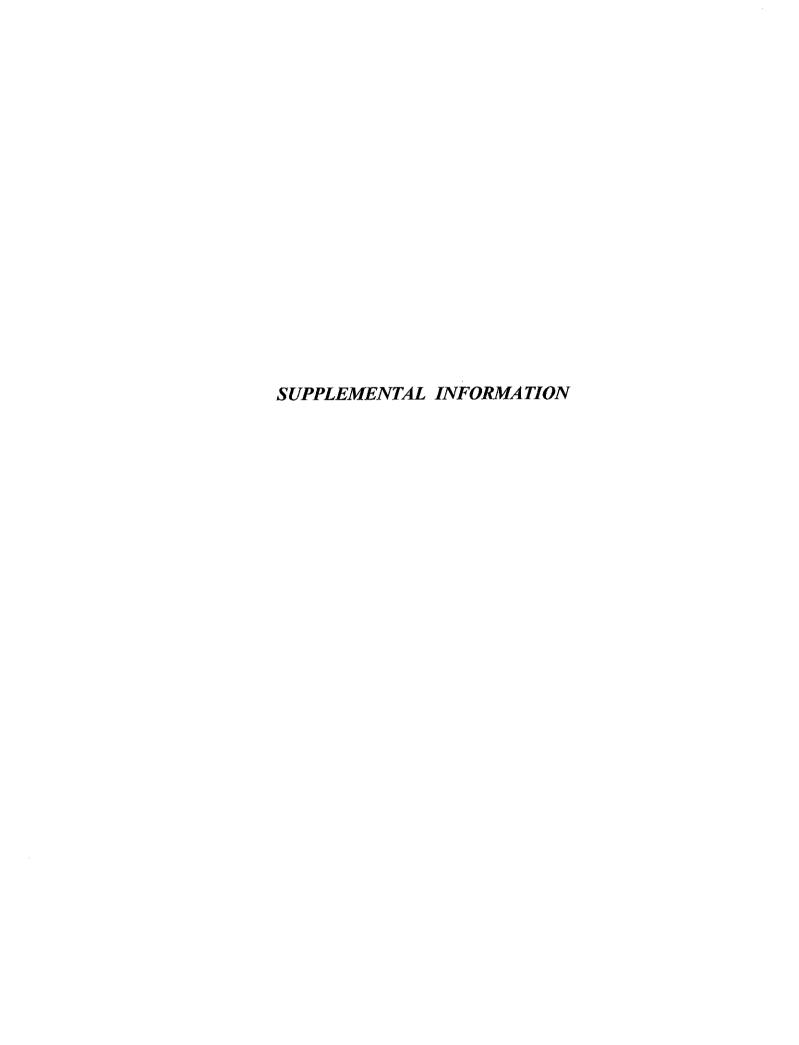
	<u>June 30, 2011</u>	<u>June 30, 2010</u>
Market	\$ 203,908	<u>\$ 175,708</u>
Cost	\$ 214,711	\$ 211,236

5. BOARD DESIGNATED NET ASSETS

A bequest of \$100,000 was received in 1997 and it was decided to hold this money as an endowment not to be used for current expenses, but to be kept in secure investments (see Note 4) and to be managed by a standing Endowment Committee.

NOTES TO FINANCIAL STATEMENTS June 30, 2011 and 2010

6. LOANS			
		<u> 2011</u>	<u> 2010</u>
The Organization has a working capital line-of-credit from its bank with interest payable monthly at 4.25%	\$	60,000	\$ 20,000
The Organization has a working capital loan from one of its affiliates with no interest	**************************************	4,000	4,000
Current Loans Payable	<u>\$</u>	64,000	\$ 24,000



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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors NAMI Tennessee Nashville, Tennessee

We have audited the financial statements of NAMI Tennessee as of and for the years ended June 30, 2011 and 2010 and have issued our report thereon dated November 9, 2011. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audits, we considered NAMI Tennessee's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of NAMI Tennessee's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the organization's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles, such that there is more than a remote likelihood that a misstatement of the organization's financial statements that is more than inconsequential will not be prevented or detected by the organization's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the organization's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether NAMI Tennessee's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audits, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, audit committee and board of directors, others within the entity, State of Tennessee, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Hosles & Dasull (PA's

November 9, 2011

SCHEDULES OF GRANT ACTIVITY For the Years Ended June 30, 2011 and 2010

CFDA Number	State Grant Number	Program Name	Grantor Agency	Beginning Balance	Cash eceipts	Exp	enditures	Ending Balance
N/A	GR-11-31327-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	\$ 0	\$ 25,998	\$	42,644	\$ (16,666)
93.958	GR-10-29598-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	0	280,146		365,402	(85,256)
93.779	GR-10-29558-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	(122,262)	122,262		0	0
N/A	GR-10-29673-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	(14,238)	14,238		0	0
N/A	GR-10-30914-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	(25,000)	25,000		0	0
				\$ (161,500)	\$ 467,644	\$	408,046	\$ (101,922)

CFDA Number	State Grant Number	Program Name	Grantor Agency	Beginning Balance	Ca Rece		Expen	ditures	Endin Baland	~
N/A	GR-09-25538-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	\$ (74,470)	\$	74,470	\$	0	\$	0
93.958	GR-09-25406-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	(16,533)		16,533		0		0
93.779	GR-10-29558-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	0	2	13,304	33	35,566	(122,	262)
N/A	GR-10-29673-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	0		27,615	4	41,853	(14,	238)
N/A	GR-10-30914-00	Mental Health Services	TN Dept. of Mental Health and Develop- mental Disabilities	0		0		25,000	(25,	000)
				\$ (91,003)	\$ 3	31,922	\$ 40	02,419	\$ (161,	500)

November 9, 2011

CLIENT'S COPY

Hughes & Gosnell, CPA's 3814 Powers Street Knoxville, TN 37917

We are providing this letter in connection with your audit of the balance sheets of NAMI Tennessee as of June 30, 2011 and 2010, and the related statements of activities, functional expenses, and cash flows for the year then ended for the purpose of expressing an opinion as to whether the financial statements present fairly, in all material respects, the financial position, results of operations, and cash flows of NAMI Tennessee in conformity with generally accepted accounting principles. We confirm that we are responsible for the fair presentation in the financial statements of financial position, changes in net assets, and cash flows in conformity with generally accepted accounting principles. We are also responsible for adopting sound accounting policies, establishing and maintaining internal control, and preventing and detecting fraud.

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement.

We confirm, to the best of our knowledge and belief, the following representations made to you during your audit.

- 1. The financial statements referred to above are fairly presented in conformity with generally accepted accounting principles and include all assets and liabilities under the Organization's control.
- 2. We have made available to you all
 - a. Financial records and related data.
 - b. Minutes of the meetings of stockholders, directors, and committees of directors, or summaries of actions of recent meetings for which minutes have not yet been prepared.

- 3. There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.
- 4. There are no material transactions that have not been properly recorded in the accounting records underlying the financial statements.

5. There has been no:

- a. Fraud involving management or employees who have significant roles in internal control.
- b. Fraud involving others that could have a material effect on the financial statements.
- 6. The Organization has no plans or intentions that may materially affect the carrying value or classification of assets, liabilities, or net asset balances.
- 7. The following, if any, have been properly recorded or disclosed in the financial statements:
 - a. Related party transactions, including revenues, expenses, loans, transfers, leasing arrangements, and guarantees, and amounts receivable from or payable to related parties.
 - b. Guarantees, whether written or oral, under which the Organization is contingently liable.
- 8. There are no estimates that may be subject to a material change in the near term that have not been properly disclosed in the financial statements. We understand that near term means the period within one year of the date of the financial statements. In addition, we have no knowledge of concentrations existing at the date of the financial statements that make the company vulnerable to the risk of severe impact that have not been properly disclosed in the financial statements.

9. We are responsible for:

- a. Compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to us; and we have identified and disclosed to you all laws, regulations and provisions of contracts and grant agreements that we believe have a direct and material effect on the determination of financial statement amounts.
- b. Establishing and maintaining effective internal control over financial reporting.
- 10. NAMI Tennessee is an exempt organization under Section 501(c) of the Internal Revenue Code. Any activity of which we are aware that would jeopardize the Organization's tax-exempt status, and all activities subject to tax on unrelated business income or excise or other tax, have been disclosed to you. All required filings with tax authorities are up-to-date.

11. There are no:

- a. Violations or possible violations of laws and regulations and provisions of contracts and grant agreements whose effects should be considered for disclosure in the financial statements or as a basis for recording a loss contingency.
- b. We are not aware of any pending or threatened litigation, claims, or assessments or unasserted claims or assessments that are required to be accrued or disclosed in the financial statements in accordance with Statement of Financial Accounting Standards No. 5 (or which would affect federal award programs), and we have not consulted a lawyer concerning litigation, claims, or assessments.

- c. Other liabilities or gain or loss contingencies that are required to be accrued or disclosed by Statement of Financial Accounting Standards No. 5.
- d. Designations of net assets disclosed to you that were not properly authorized and approved, or reclassification of net assets that have not been properly reflected in the financial statements.
- 12. The Organization has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
- 13. We have complied with all restrictions on resources (including donor restrictions) and all aspects of contractual and grant agreements that would have a material effect on the financial statements in the event of noncompliance. This includes complying with donor requirements to maintain a specific asset composition necessary to satisfy their restrictions.

To the best of our knowledge and belief, no events have occurred subsequent to the statement of financial position date and through the date of this letter that would require adjustment to or disclosure in the aforementioned financial statements.

Signature:	CLIENT'S COPY
Title:	