The Estuary, Inc.
Profit & Loss Budget Overview
January through December 2021

	Jan 21	Feb 21	Mar 21	Apr 21	May 21
Ordinary Income/Expense					
Income					
Rental Income from Therapi...	6,960.00	6,960.00	6,960.00	7,375.00	7,375.00
Client Revenues	500.00	500.00	500.00	500.00	500.00
Donations					
Pledged Donations	0.00	0.00	0.00	0.00	12,000.00
Total Donations	0.00	0.00	0.00	0.00	12,000.00
Fund Raisers	0.00	0.00	0.00	0.00	12,000.00
Grants	0.00	0.00	0.00	0.00	0.00
Total Income	7,460.00	7,460.00	7,460.00	7,875.00	31,875.00
Gross Profit	7,460.00	7,460.00	7,460.00	7,875.00	31,875.00
Expense					
Digital Scanning	0.00	0.00	0.00	0.00	825.00
Accounting	45.00	0.00	0.00	0.00	0.00
Social Media Marketing	400.00	400.00	400.00	400.00	400.00
Bank Fees					
Merchant Fees	125.00	125.00	125.00	125.00	125.00
Total Bank Fees	125.00	125.00	125.00	125.00	125.00
Building Expenses					
Estuary Rent	6,960.00	6,960.00	6,960.00	7,375.00	7,375.00
Building and Office Repairs	100.00	100.00	100.00	100.00	100.00
Janitorial	400.00	400.00	400.00	400.00	400.00
Total Building Expenses	7,460.00	7,460.00	7,460.00	7,875.00	7,875.00
Client Expenses					
Estuary Cares Program	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
Cancer Support Services	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00
Licenses and Permits	0.00	0.00	0.00	300.00	0.00
Contract Labor	500.00	500.00	500.00	500.00	500.00
Total Client Expenses	4,750.00	4,750.00	4,750.00	5,050.00	4,750.00
Equipment and Supplies					
Postage and Delivery	15.00	15.00	15.00	15.00	15.00
Office Supplies	300.00	300.00	300.00	300.00	300.00
Equipment Repairs	125.00	125.00	125.00	125.00	125.00
Software Expense	50.00	50.00	50.00	50.00	50.00
Total Equipment and Supplies	490.00	490.00	490.00	490.00	490.00
Insurance					
General Liability Insurance	606.00	0.00	0.00	0.00	0.00
Total Insurance	606.00	0.00	0.00	0.00	0.00
Marketing					
Website	16.00	16.00	16.00	16.00	16.00
Advertising	1,467.50	0.00	0.00	0.00	0.00
Total Marketing	1,483.50	16.00	16.00	16.00	16.00
Payroll Expenses					
Employer FICA	362.50	0.00	0.00	0.00	0.00
FUTA Expense	0.00	0.00	0.00	42.00	0.00
Office Salary	4,750.00	4,750.00	4,750.00	4,750.00	4,750.00
SUTA Expense	0.00	0.00	0.00	3.50	0.00
Total Payroll Expenses	5,112.50	4,750.00	4,750.00	4,795.50	4,750.00
Utilities					
Recycling	50.00	50.00	50.00	50.00	50.00
Gas, Electric & Water (Po...	350.00	350.00	350.00	350.00	350.00
Dumpster Fees (Poston)	25.00	25.00	25.00	25.00	25.00

The Estuary, Inc.
Profit & Loss Budget Overview
January through December 2021

	Jan 21	Feb 21	Mar 21	Apr 21	May 21
Internet/Cable	200.00	200.00	200.00	200.00	200.00
Total Utilities	625.00	625.00	625.00	625.00	625.00
Total Expense	21,097.00	18,616.00	18,616.00	19,376.50	19,856.00
Net Ordinary Income	-13,637.00	-11,156.00	-11,156.00	-11,501.50	12,019.00
Net Income	**-13,637.00**	**-11,156.00**	**-11,156.00**	**-11,501.50**	**12,019.00**

The Estuary, Inc.
Profit & Loss Budget Overview
January through December 2021

	Jun 21	Jul 21	Aug 21	Sep 21	Oct 21
Ordinary Income/Expense					
Income					
Rental Income from Therapi...	7,375.00	7,375.00	7,375.00	7,375.00	7,375.00
Client Revenues	500.00	500.00	500.00	500.00	500.00
Donations					
Pledged Donations	0.00	0.00	0.00	0.00	0.00
Total Donations	0.00	0.00	0.00	0.00	0.00
Fund Raisers	0.00	0.00	0.00	0.00	0.00
Grants	75,000.00	0.00	0.00	0.00	0.00
Total Income	82,875.00	7,875.00	7,875.00	7,875.00	7,875.00
Gross Profit	82,875.00	7,875.00	7,875.00	7,875.00	7,875.00
Expense					
Digital Scanning	0.00	0.00	0.00	0.00	0.00
Accounting	0.00	0.00	0.00	0.00	0.00
Social Media Marketing	400.00	400.00	400.00	400.00	400.00
Bank Fees					
Merchant Fees	125.00	125.00	125.00	125.00	125.00
Total Bank Fees	125.00	125.00	125.00	125.00	125.00
Building Expenses					
Estuary Rent	7,375.00	7,375.00	7,375.00	7,375.00	7,375.00
Building and Office Repairs	100.00	100.00	100.00	100.00	100.00
Janitorial	400.00	400.00	400.00	400.00	400.00
Total Building Expenses	7,875.00	7,875.00	7,875.00	7,875.00	7,875.00
Client Expenses					
Estuary Cares Program	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
Cancer Support Services	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00
Licenses and Permits	0.00	0.00	0.00	0.00	0.00
Contract Labor	500.00	500.00	500.00	500.00	500.00
Total Client Expenses	4,750.00	4,750.00	4,750.00	4,750.00	4,750.00
Equipment and Supplies					
Postage and Delivery	15.00	15.00	15.00	15.00	15.00
Office Supplies	300.00	300.00	300.00	300.00	300.00
Equipment Repairs	125.00	125.00	125.00	125.00	125.00
Software Expense	50.00	50.00	50.00	50.00	50.00
Total Equipment and Supplies	490.00	490.00	490.00	490.00	490.00
Insurance					
General Liability Insurance	0.00	0.00	0.00	0.00	0.00
Total Insurance	0.00	0.00	0.00	0.00	0.00
Marketing					
Website	16.00	16.00	16.00	16.00	16.00
Advertising	0.00	0.00	0.00	0.00	0.00
Total Marketing	16.00	16.00	16.00	16.00	16.00
Payroll Expenses					
Employer FICA	0.00	0.00	0.00	0.00	0.00
FUTA Expense	0.00	0.00	0.00	0.00	0.00
Office Salary	4,750.00	4,750.00	4,750.00	4,750.00	4,750.00
SUTA Expense	0.00	0.00	0.00	0.00	0.00
Total Payroll Expenses	4,750.00	4,750.00	4,750.00	4,750.00	4,750.00
Utilities					
Recycling	50.00	50.00	50.00	50.00	50.00
Gas, Electric & Water (Po...	350.00	350.00	350.00	350.00	350.00
Dumpster Fees (Poston)	25.00	25.00	25.00	25.00	25.00

The Estuary, Inc.
Profit & Loss Budget Overview
January through December 2021

	Jun 21	Jul 21	Aug 21	Sep 21	Oct 21
Internet/Cable	200.00	200.00	200.00	200.00	200.00
Total Utilities	625.00	625.00	625.00	625.00	625.00
Total Expense	19,031.00	19,031.00	19,031.00	19,031.00	19,031.00
Net Ordinary Income	63,844.00	-11,156.00	-11,156.00	-11,156.00	-11,156.00
Net Income	**63,844.00**	**-11,156.00**	**-11,156.00**	**-11,156.00**	**-11,156.00**

The Estuary, Inc.
Profit & Loss Budget Overview
January through December 2021

	Nov 21	Dec 21	TOTAL Jan - Dec 21
Ordinary Income/Expense			
Income			
Rental Income from Therapi...	7,375.00	7,375.00	87,255.00
Client Revenues	500.00	500.00	6,000.00
Donations			
Pledged Donations	0.00	0.00	12,000.00
Total Donations	0.00	0.00	12,000.00
Fund Raisers	0.00	0.00	12,000.00
Grants	0.00	0.00	75,000.00
Total Income	7,875.00	7,875.00	192,255.00
Gross Profit	7,875.00	7,875.00	192,255.00
Expense			
Digital Scanning	0.00	0.00	825.00
Accounting	0.00	0.00	45.00
Social Media Marketing	400.00	400.00	4,800.00
Bank Fees			
Merchant Fees	125.00	125.00	1,500.00
Total Bank Fees	125.00	125.00	1,500.00
Building Expenses			
Estuary Rent	7,375.00	7,375.00	87,255.00
Building and Office Repairs	100.00	100.00	1,200.00
Janitorial	400.00	400.00	4,800.00
Total Building Expenses	7,875.00	7,875.00	93,255.00
Client Expenses			
Estuary Cares Program	1,250.00	1,250.00	15,000.00
Cancer Support Services	3,000.00	3,000.00	36,000.00
Licenses and Permits	0.00	0.00	300.00
Contract Labor	500.00	500.00	6,000.00
Total Client Expenses	4,750.00	4,750.00	57,300.00
Equipment and Supplies			
Postage and Delivery	15.00	15.00	180.00
Office Supplies	300.00	300.00	3,600.00
Equipment Repairs	125.00	125.00	1,500.00
Software Expense	50.00	50.00	600.00
Total Equipment and Supplies	490.00	490.00	5,880.00
Insurance			
General Liability Insurance	0.00	0.00	606.00
Total Insurance	0.00	0.00	606.00
Marketing			
Website	16.00	16.00	192.00
Advertising	0.00	0.00	1,467.50
Total Marketing	16.00	16.00	1,659.50
Payroll Expenses			
Employer FICA	0.00	0.00	362.50
FUTA Expense	0.00	0.00	42.00
Office Salary	4,750.00	4,750.00	57,000.00
SUTA Expense	0.00	0.00	3.50
Total Payroll Expenses	4,750.00	4,750.00	57,408.00
Utilities			
Recycling	50.00	50.00	600.00
Gas, Electric & Water (Po...	350.00	350.00	4,200.00
Dumpster Fees (Poston)	25.00	25.00	300.00

The Estuary, Inc.
Profit & Loss Budget Overview
January through December 2021

	Nov 21	Dec 21	TOTAL Jan - Dec 21
Internet/Cable	200.00	200.00	2,400.00
Total Utilities	625.00	625.00	7,500.00
Total Expense	19,031.00	19,031.00	230,778.50
Net Ordinary Income	-11,156.00	-11,156.00	-38,523.50
Net Income	**-11,156.00**	**-11,156.00**	**-38,523.50**