

Hope Clinic for Women Operating Budget

Hope Clinic for Women	2020-2021	2020-2021	2021-2022
	Annual Budget	Projected Finish	Annual Budget
Operating Income			
One Time Events	18,000	16,600	17,500
Golf Tournament	0	8,000	8,000
Smoke on the Water	31,000	31,018	32,000
Hope for the Future	155,000	188,000	170,000
Cider Carols/Art Auction	23,000	24,787	25,000
Women of Hope	18,000	21,000	18,000
Individuals	303,000	526,000	350,000
Businesses	45,000	52,000	53,000
Foundations and Grants	349,000	340,000	380,000
Churches	165,000	170,000	178,000
Earned Income	45,000	52,500	61,000
Memorials and Honoraria	3,000	10,623	5,000
Total Operating Income	1,155,000	1,440,527	1,297,500
		FYE	2021-2022
	Annual Budget	Projections	Projections
General Operating	335,000	463,000	360,634
Advancement	-	180,000	209,467
Outreach	-	68,000	69,238
Prevention	75,500	95,000	131,520
Medical	-	170,000	198,111
Pregnancy	-	195,000	237,216
Counseling	-	92,000	87,133
Mobile	49,500	30,000	3,971
Debit	15,000	1,574	-
Total	475,000	1,294,574	1,297,289
Net Income:		145,953	211

NOTES

Net Income for 2020-2021 went largely to paying off the mortgage (87,000), secure 90 cash reserve and funds for Endowment reaching our 3 year plan goal.

General Operating: When Individual funds came in to honor the outgoing CEO

funds were used to fix about 55,000 of structural issues to the Property

An increase in State funding already secured makes up for the significant

Grant goal for next fiscal year

Natural attrition with change in leadership has been budgeted.

Over 80% of new fiscal year budget continues to be direct client related expenses